![Quadra]

# Intelligent XDR
# Consulting and Deployment
# Services

**DefendX**
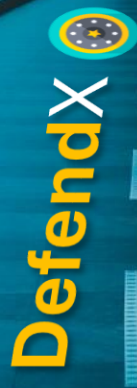
# Traditional security does not work anymore

**DefendX** Quadra

## Perimeter security is no longer enough

- Traditional security solutions such as antivirus software and firewalls are no longer sufficient to protect against sophisticated cyber attacks.

- These legacy tools are often siloed, providing limited visibility into the overall security posture of an organization
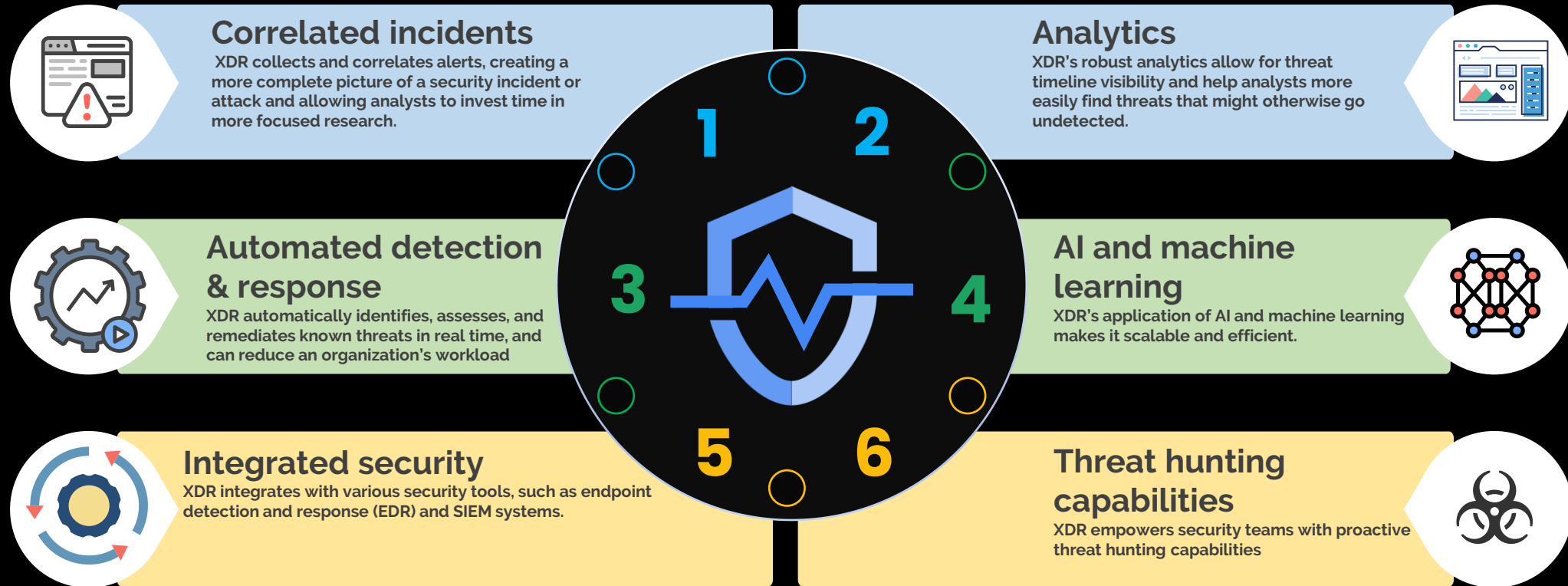
## Resources are constrained

- Poor integration with existing security investments

- Alerts overload from multiple sources

- Skills shortage

## Business impacts and costs

- Security researchers have tracked a >130% increase in ransomware attack

- Average cost of recovering from a ransomware attack is now **$1.85M**

# Safeguard your business with XDR (Extended Detection & Response)

**Correlated incidents**
XDR collects and correlates alerts, creating a more complete picture of a security incident or attack and allowing analysts to invest time in more focused research.

**Analytics**
XDR's robust analytics allow for threat timeline visibility and help analysts more easily find threats that might otherwise go undetected.

**Automated detection & response**
XDR automatically identifies, assesses, and remediates known threats in real time, and can reduce an organization's workload

**AI and machine learning**
XDR's application of AI and machine learning makes it scalable and efficient.

**Integrated security**
XDR integrates with various security tools, such as endpoint detection and response (EDR) and SIEM systems.

**Threat hunting capabilities**
XDR empowers security teams with proactive threat hunting capabilities

# Good security requires a holistic approach

**Deliver rapid, intelligent results**

**Integrate your security tools**

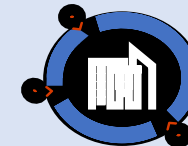**Secure all clouds, all platforms**

**With Microsoft Cloud Security and Quadra, you can:**

Supercharge your defense with built-in global threat intelligence.

Identify adversaries and their infrastructure.

Understand your entire digital attack surface.

# With Microsoft Defender XDR, you can:

**DefendX** **Quadra**

Identities  Endpoints  Apps

E-mail  Docs  Cloud Apps

## Microsoft Defender XDR

Multi-platform coverage

iOS  macOS  Windows

Stop attacks before they occur by reducing your attack surface

Detect and automate across assets, integrating threat data for rapid response

Proactively inspect events in your network to locate threat indicators and entities

View alerts and remediate across your Microsoft 365 environment in a single dashboard
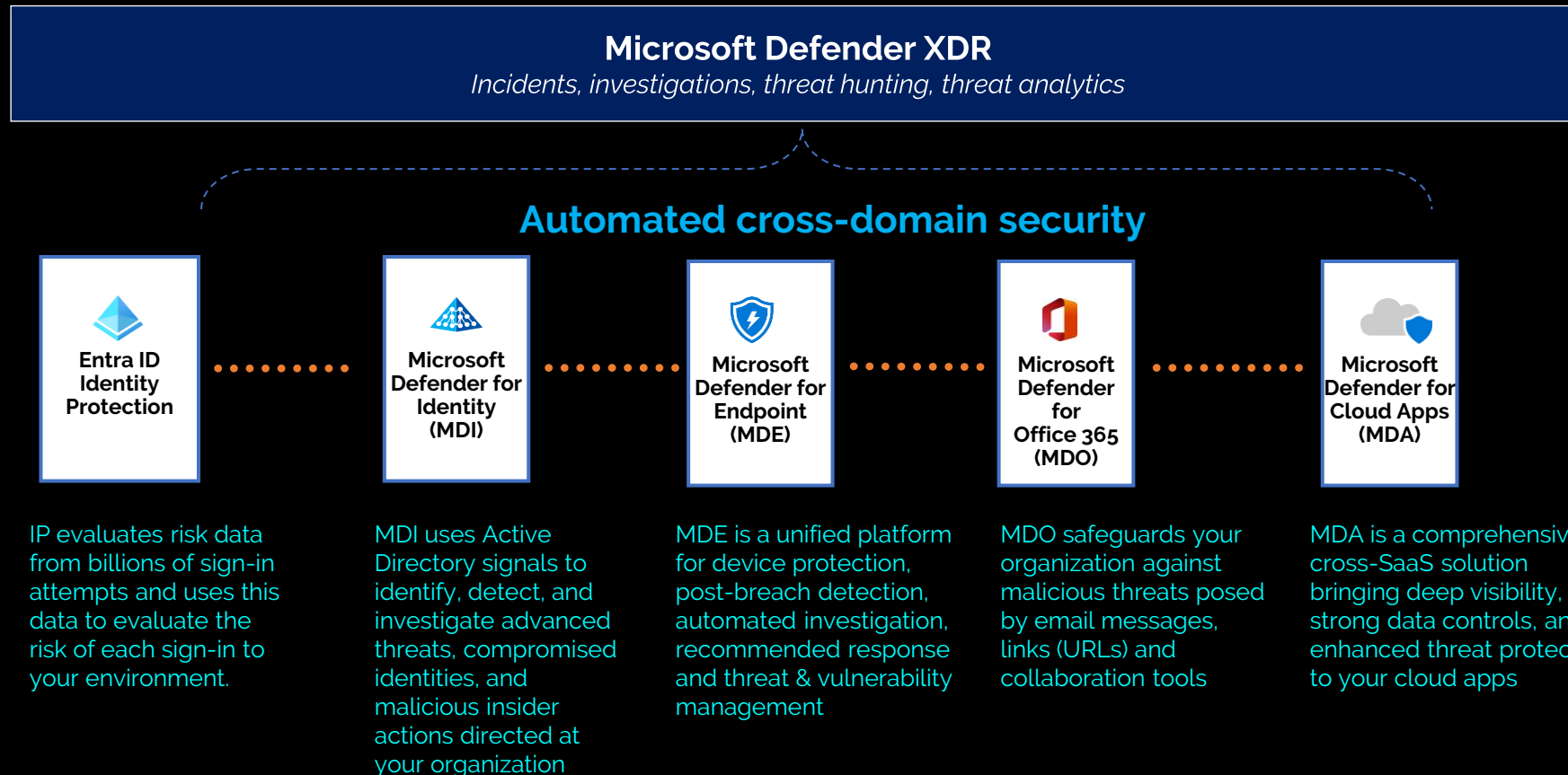
# **Quadra** Defend**X** helps you stay ahead

### **1** Bolstering Cybersecurity Defenses

DEFENDX offers advanced XDR deployment services to help organizations proactively tackle emerging cyber threats.

### **2** Comprehensive Protection

Businesses can achieve comprehensive protection for devices, identity, and sensitive data, safeguarding against sophisticated attacks.

### **3** Centralized Visibility

Centralized visibility across all security components enhances the organization's ability to promptly identify and mitigate emerging threats, adopting a holistic approach.

### **4** Scalable & Flexible Security Coverage

DEFENDX always offers scalable and flexible security. Whether deployed on-prem, in the cloud, or hybrid, DEFENDX provides consistent and robust security coverage.

### **5** Monitoring & Incident Response

Businesses can proactively address emerging cyber threats, mitigating risks and maintaining a strong security posture

### **6** Focus on Core Operations with Peace of Mind

With DEFENDX XDR deployment services, organizations can stay ahead of emerging cyber threats, focusing on their core operations with peace of mind, knowing their critical assets are well protected.
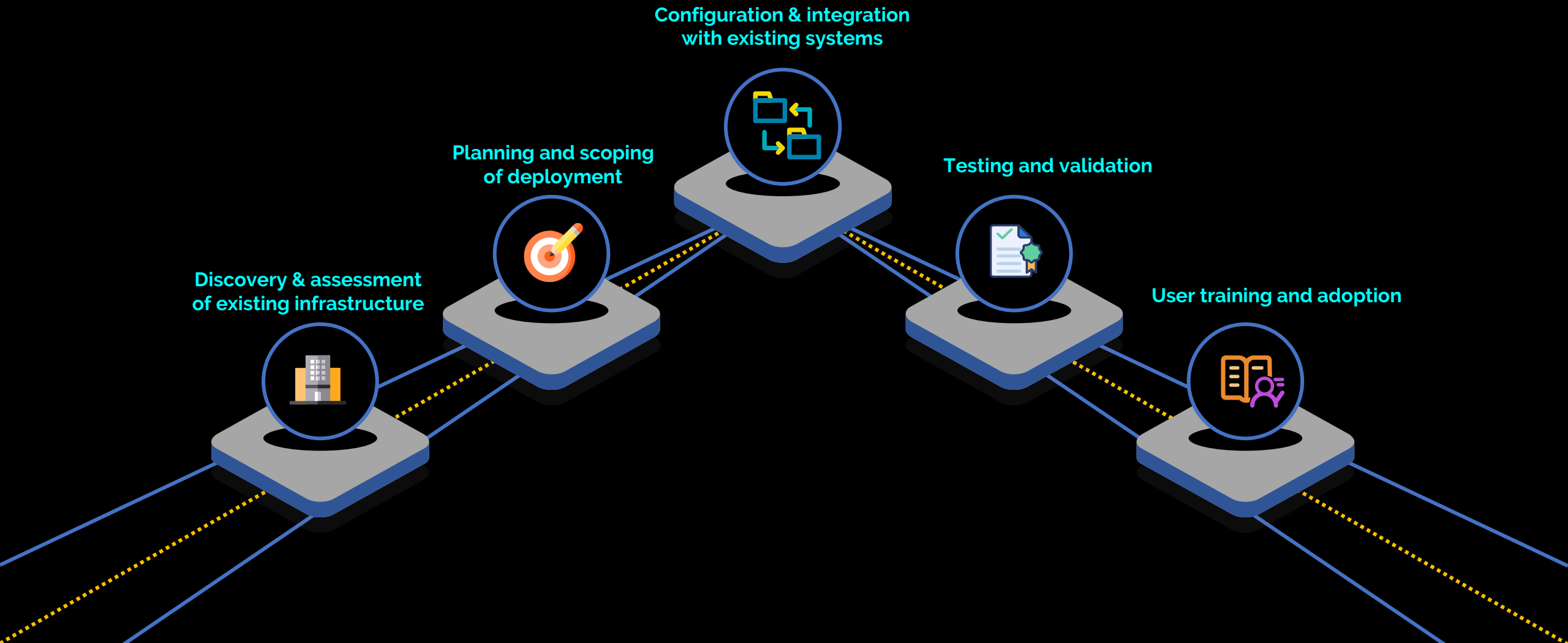
**Our services enable you to build these capabilities affordably, without the need for extensive investments or expensive human resources.**

# Technology Stack

**DefendX** **Quadra**

**Microsoft Defender XDR**
*Incidents, investigations, threat hunting, threat analytics*

**Automated cross-domain security**

**Entra ID Identity Protection**

**Microsoft Defender for Identity (MDI)**

**Microsoft Defender for Endpoint (MDE)**

**Microsoft Defender for Office 365 (MDO)**

**Microsoft Defender for Cloud Apps (MDA)**

IP evaluates risk data from billions of sign-in attempts and uses this data to evaluate the risk of each sign-in to your environment.

MDI uses Active Directory signals to identify, detect, and investigate advanced threats, compromised identities, and malicious insider actions directed at your organization

MDE is a unified platform for device protection, post-breach detection, automated investigation, recommended response and threat & vulnerability management

MDO safeguards your organization against malicious threats posed by email messages, links (URLs) and collaboration tools

MDA is a comprehensive cross-SaaS solution bringing deep visibility, strong data controls, and enhanced threat protection to your cloud apps

# Ensuring seamless deployment

Configuration & integration
with existing systems

Planning and scoping
of deployment

Testing and validation

Discovery & assessment
of existing infrastructure

User training and adoption

# Why **Quadra**

**You come first**
We're technology neutral and vendor agnostic

**Trusted partner**
We have the knowledge, skills & commitment

**Proven track record**
20 years of global recognition

**90+**
AWARDS

**200+**
CASE STUDIES

**750+**
CERTIFICATIONS

**3000+**
CUSTOMERS

**AI**

**Connecting technology with business outcomes**

# Your **trusted** Microsoft partner

**Quadra**

**01** — **20+ years as Microsoft Global Partner**
Multiple Solution Areas & Specializations

**02** — **3000+ customers**
Across multiple verticals, representing the biggest brands

**03** — **600+ Microsoft Certifications**
Sales, Pre-Sales, Technical Certifications

**04** — **FastTrack Ready Partner**
Among the first globally and top performing

**05** — **Elite Partner Status**
Security and Compliance, Teams Meeting Room

**06** — **Accelerating customer outcomes**
IP solutions and frameworks

## Winning with Microsoft!
Winner/Finalist at Inspire for 20 years

## Solution Partner Specializations

| Azure | Specializations |
|---|---|
| Infrastructure | • Analytics on Azure |
| Data & AI | • Infra and DB Migration |
| Digital & App Innovation | • Azure Virtual Desktop |
| Modern Work | • Adoption & Change Management |
| Security | • Calling for Microsoft team |
| | • Meetings & Meeting Rooms |
| | • Teamwork Deployment |
| | • Identity & Access Management |
| | • Information Protection & Governance |
| | • Threat Protection |

## 360° Microsoft Skills

| | |
|---|---|
| **MW** | Migrations, Copilot, Meetings, Emp Experience |
| **Azure** | DCM, DCX, AVD, Apps, Data & Analytics |
| **Security** | End to end security |
| **AI** | Custom Enterprise Apps & IP |

### Modern Work
• 6M+ entitlements
• 800+ tenants

### Security
• 100K+ users
• 10+ apps

### Azure
• $1.5M MRR
• 160+ customers

### Specializations
• 7 MWS (first & only)
• 3 Azure

# Award winning Microsoft services

Quadra

## Modern Work
- Teamwork & Collaboration
- Meetings & Voice
- Employee Experience
- Migration
- Customer Success

## Azure
- Datacentre Transformation
  - Lift and Shift
  - VMware on Azure
  - Virtual Desktops
- Data & AI
- DevOps & Containers

## App Services
- Custom Enterprise AI Apps
- App Modernization
- IP Solutions & Frameworks
- Collaborative Apps

## Security, Compliance, Identity & Management

| Information Protection | Risk Management & Privacy | Endpoint Security | Identity & Access Management | Cloud Security | SIEM & XDR | Security Posture |

## Managed Services – MW, Azure, Security

Quadra **DIGIcclerate**
Digital-Transformation-As-A-Service

## Digital Transformation as a Service

# Get started today

- Schedule a custom consultation session

- Identify deployment goals and requirements

- Receive a customized deployment plan

- Initiate the Defender XDR deployment process