



# Microsoft Viva Goals

## **Align your team's goals to achieve results**

Microsoft Viva Goals helps in aligning your team's objectives to drive successful outcomes

# Enabling an intelligent enterprise

Through the innovative use of technology to  
reimagine the possibilities for your business.

[www.quadrasystems.net](http://www.quadrasystems.net)

# Your **trusted** Microsoft partner

01

## 20+ years as Microsoft Global Partner

Multiple Solution Areas & Specializations

02

## 3000+ customers

Across multiple verticals, representing the biggest brands

03

## 600+ Microsoft Certifications

Sales, Pre-Sales, Technical Certifications

04

## FastTrack Ready Partner

Among the first globally and top performing

05

## Elite Partner Status

Security and Compliance, Teams Meeting Room

06

## Accelerating customer outcomes

IP solutions and frameworks

**Winning with Microsoft!**  
Winner/Finalist at Inspire for 19 years

## Solution Partner Specializations

### Azure

Infrastructure  
Data & AI  
Digital & App Innovation

### Modern Work

### Security

### Specializations

- Windows & SQL Server Migration
- Azure Virtual Desktop
- Adoption & Change Management
- Calling for Microsoft team
- Meetings & Meeting Rooms
- Teamwork Deployment
- Identity & Access Management
- Information Protection & Governance
- Threat Protection

## 360° Microsoft Skills

**MWS** Teamwork, Security, Meetings & Voice

**Azure** DCM, DCX, AVD, Apps, Data & Analytics

**Security** Hybrid Zero Trust

**Power Apps** Custom App Development



## Modern Work

- 6M+ entitlements
- 800+ tenants



## Security

- 100K+ users
- 10+ apps



## Azure

- AMM, CAF Ready
- Specialized skills
- Managed Services



## Specializations

- 7 MWS (first & only)
- 2 Azure

# Award winning Microsoft services

## Modern Work



- Teamwork & Collaboration
- Meetings & Voice
- IP Solutions & Custom Apps
- SharePoint OOB Intranet & Customization
- .NET app modernization on Teams

## Azure



- Datacentre Transformation
  - Lift and Shift
  - SAP on Azure
  - Virtual Desktops (AVD, Windows 365, Citrix and VMware)
- Data & AI

## Power Platform



- PowerApps custom solutions & IP
- PowerApps consulting
- Custom solutions on Power Automate

## Security, Compliance, Identity & Management



### Information Protection

- Microsoft Purview Information Protection, Data Lifecycle Management, Data Loss Prevention

### Risk Management & Privacy

- Microsoft Purview – Insider Risk Management, Comm Compliance, eDiscovery, Compliance Manager

### Endpoint Security

- Intune
- Defender – Endpoint, Microsoft 365, IoT, Vulnerability Management

### Identity & Access Management

- Entra ID: Governance, Protection & access
- Azure Key Vault

### Cloud Security

- Defender – Cloud, Security Posture Management, DevOps
- Azure Firewall, Web App Firewall

### SIEM & XDR

- Sentinel
- Defender – Cloud, Endpoint, Office 365, Identity, Cloud Apps, Vulnerability Management, Threat Intelligence

### Security Posture

- Azure Security Center
- Secure Score

## Managed Services – MW, Azure, Security



Quadra DIGIccelerate  
Digital-Transformation-As-A-Service



## Digital Transformation as a Service



Create a purpose-driven culture where teams align to achieve results

## Microsoft Viva Goals



# Introduction to Viva Goals



Viva Goals is a goal-setting and management solution.



It enables individuals and companies to organize and track their goals through OKRs.



Provides visibility into company's strategic objectives.



Displays how the projects you're working on relate to the key OKRs of your organization.



Stay up to date with connected data and automated reminders.



One key benefit of OKRs is encouragement to do less.



By focusing on only the most critical outcomes, organizations can increase the chance that those outcomes will be achieved.

# OKRs in Viva Goals

## **Objective = What is to be achieved**

Objectives are clear, inspiring goals. To sharpen focus, limit yourself to 5 objectives

## **Key Results = How we measure the objective**

You should have 3-5 key results per objectives

Key results are your measurable outcomes

They should be ambitious but achievable, and quantifiable enough to lead to objective completion grading

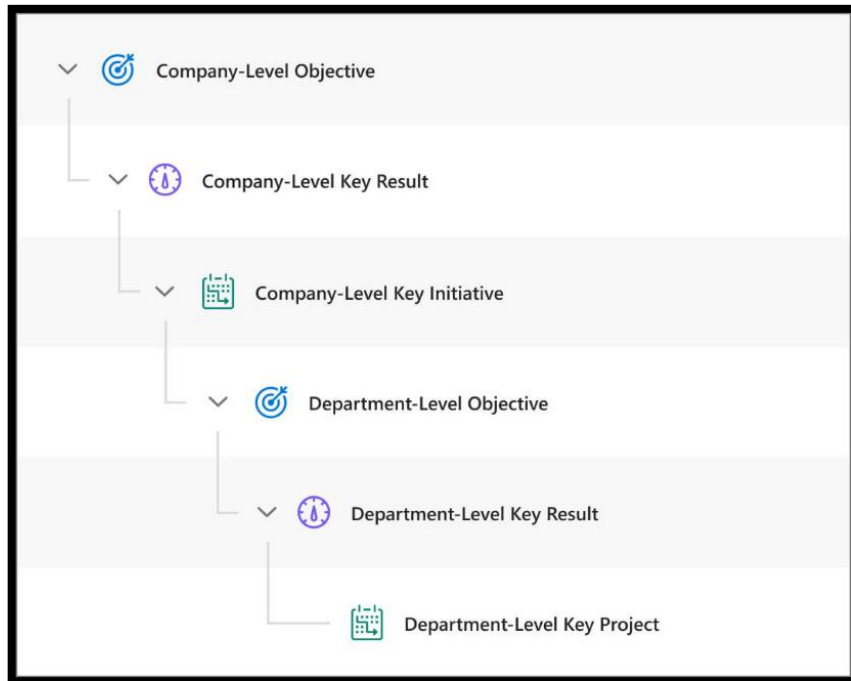
## **Key Initiatives and Projects = Activities to get to the key results**

Key Initiatives and Projects are activities which will help achieve measurable outcomes.

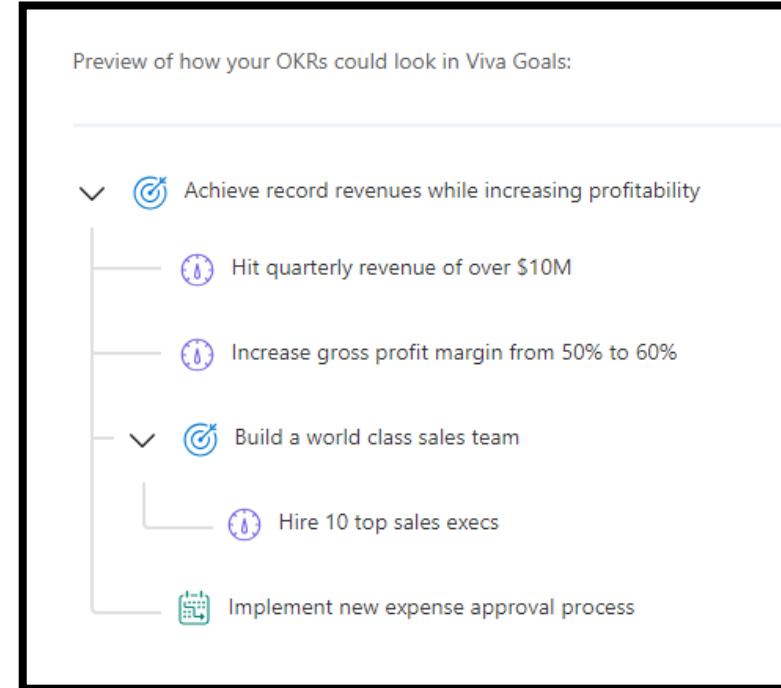
They are the individual activities whose execution will impact performance on the defined objectives.

Key Initiatives tend to be focused efforts spearheaded at the most senior levels in an organization, while Projects, which are reflected in the Microsoft Viva Goals solution, are applicable throughout an organization.

# OKRs Alignment



Viva Goals provides a single, secure repository for goals across the organization, connecting team goals to employees' daily work with easy-to-use updates, reporting, and integrations.

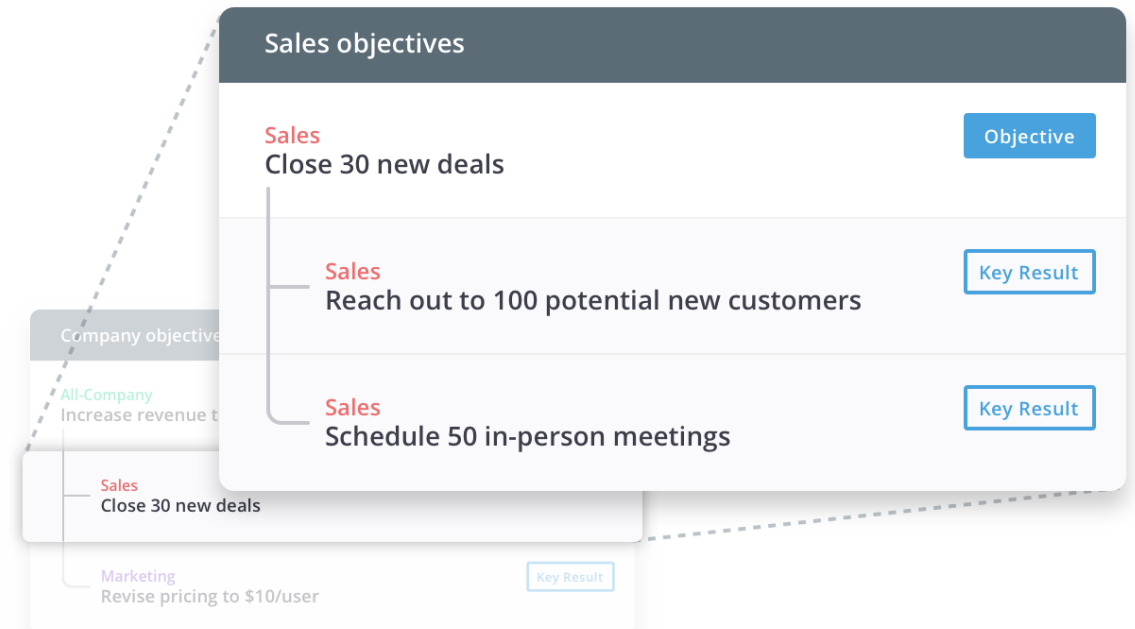
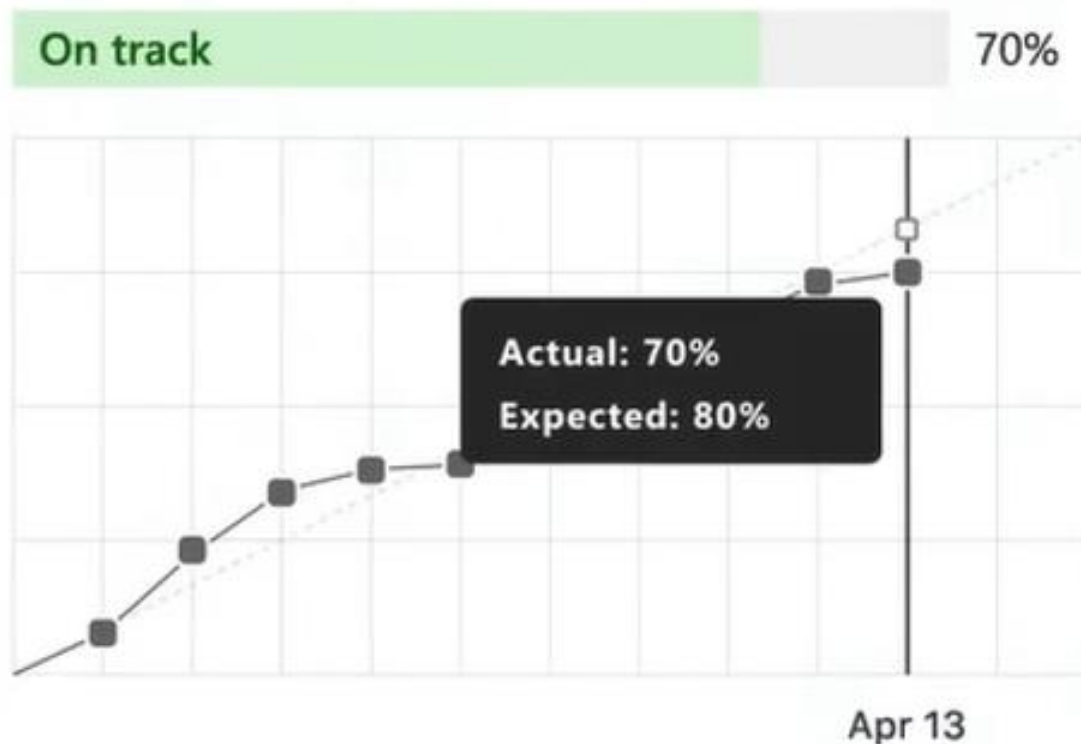


Outcome-driven goals help teams align to strategic priorities and deliver measurable results.

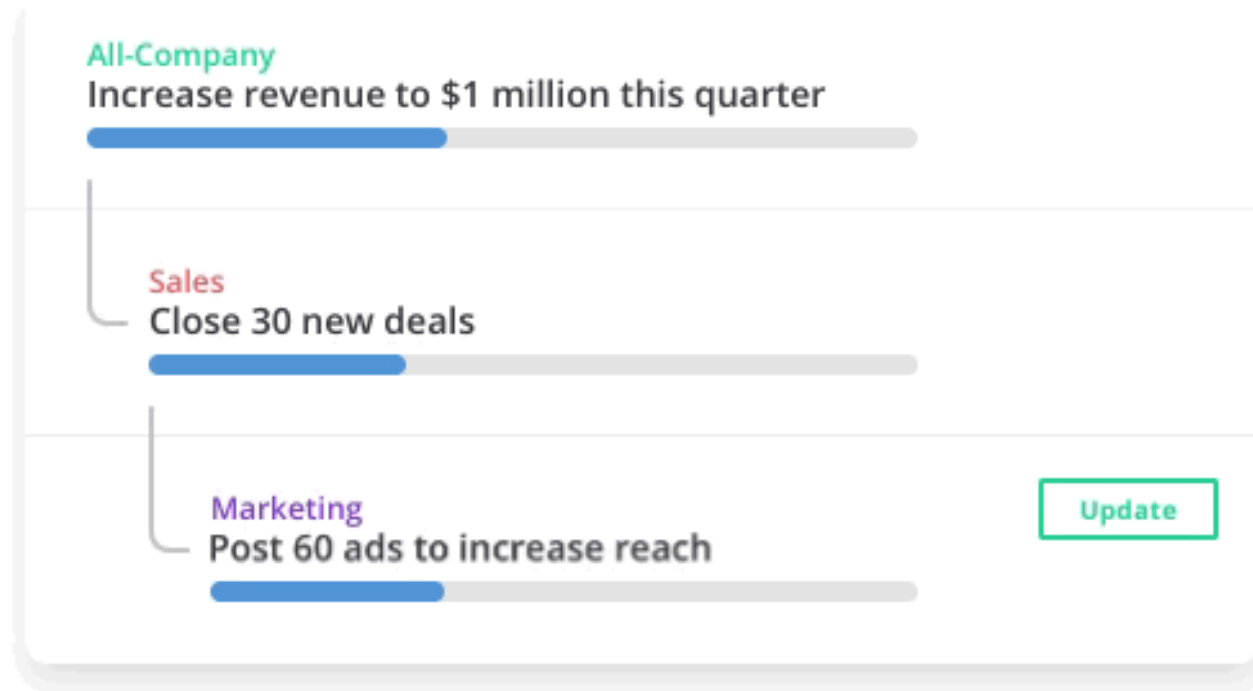


# Progress and Status

- **Actual Progress:**  
Indicated by the progress bar itself and the % denoted against it. You will also find the actual progress percentage right below the progress bar as well.
- **Expected Progress:**  
Indicated by the grey vertical line on the progress bar.



# Manual Check-ins



**Check-ins** are updates you make to share progress on your OKRs. When you update progress on a Key Result, it automatically updates the status of the parent objective(s) as appropriate.

**Transparency:** A core tenant of OKRs is that anyone can view the goals and progress at any level of the company, from CEO to individual contributor, fostering accountability and collaboration.

# OKR Status



Status will be calculated based on the progress updates of that specific objective or key result



If all the key results of an objective have 'Postponed' or 'Closed' as the status, then the parent objective's status will automatically be marked as 'Postponed' or 'Closed' respectively irrespective of the Progress %



The default progress ranges within Viva Goals



A progress bar customization setting using which admins can override the current automatic scoring system.



If (Expected Progress - Aggregate Progress > 25%), then At Risk



If (Expected Progress - Aggregate Progress > 0% & <=25%), then Behind



If (Expected Progress - Aggregate Progress <= 0%), then On Track

# Organizational goal-setting with Viva Goals



## Visibility

Line of sight into what teams are working on and what progress is being made, surfacing dependencies / roadblocks & reducing silos



## Focus

Defined prioritization of team's goals with clear ownership of those across the team, often 3 to 5 objectives or missions per team



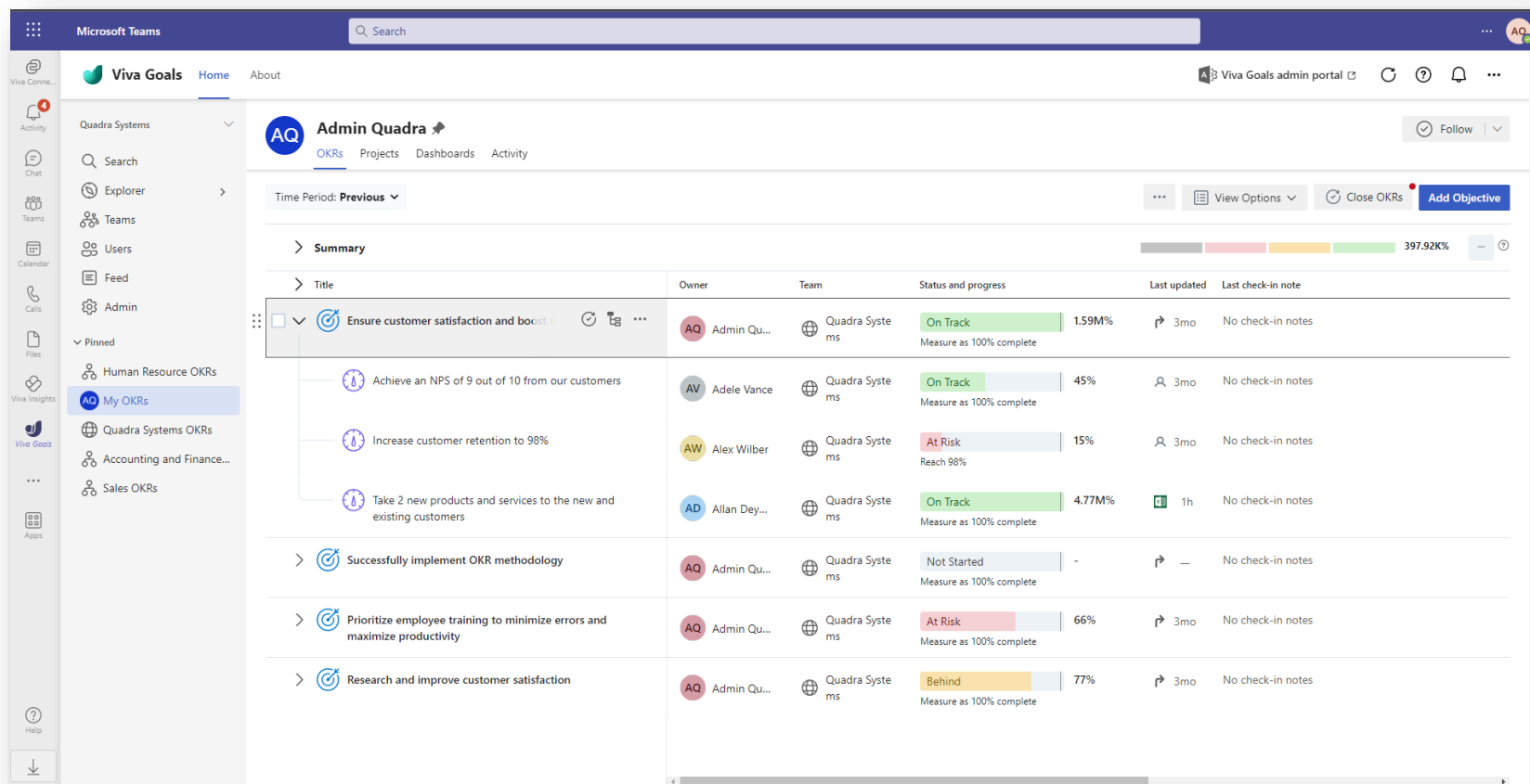
## Adaptability

Faster and better decision-making based on dynamic real-time data and updates from integrated tools.



## Alignment

Ensuring that leaders & teams are aligned to the right purpose and workstream & communicating on connected goals



# How Viva Goals helps, from strategy to execution



Connect employees to organizational goals with increased visibility and alignment



Manage, track, and share your team goals from one central, secure location



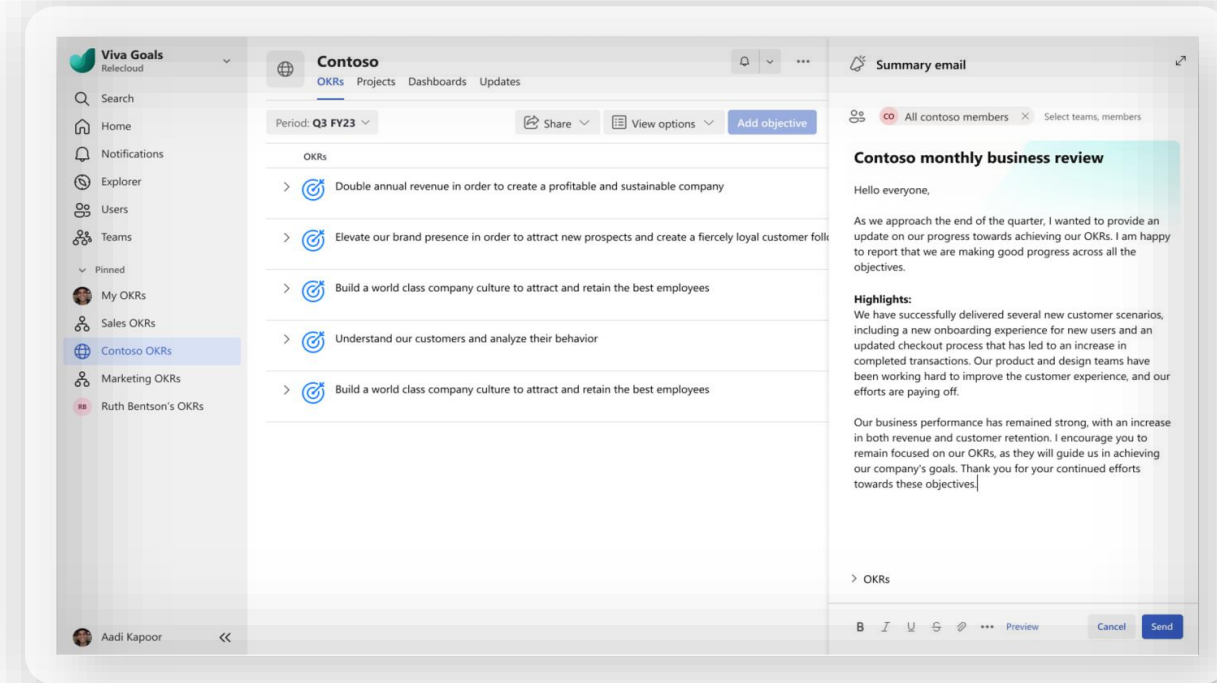
Bring goals into the flow of everyday work with integrations into your existing toolset

The screenshot displays the Viva Goals application within the Microsoft Teams environment. The interface is titled 'Admin Quadra' and shows a list of OKRs (Objectives and Key Results) for the 'Quadra Systems' team. The OKRs are categorized by status: On Track, At Risk, and Behind. The interface includes a sidebar with navigation options like Search, Explorer, Teams, Users, Feed, Admin, and Pinned. The main content area shows a table of OKRs with columns for Title, Owner, Team, Status and progress, Last updated, and Last check-in note.

Title	Owner	Team	Status and progress	Last updated	Last check-in note
Ensure customer satisfaction and boost...	AQ Admin Qu...	Quadra Syste ms	On Track 1.59M% Measure as 100% complete	3mo	No check-in notes
Achieve an NPS of 9 out of 10 from our customers	AV Adele Vance	Quadra Syste ms	On Track 45% Measure as 100% complete	3mo	No check-in notes
Increase customer retention to 98%	AW Alex Wilber	Quadra Syste ms	At Risk 15% Reach 98%	3mo	No check-in notes
Take 2 new products and services to the new and existing customers	AD Allan Dey...	Quadra Syste ms	On Track 4.77M% Measure as 100% complete	1h	No check-in notes
Successfully implement OKR methodology	AQ Admin Qu...	Quadra Syste ms	Not Started - Measure as 100% complete	-	No check-in notes
Prioritize employee training to minimize errors and maximize productivity	AQ Admin Qu...	Quadra Syste ms	At Risk 66% Measure as 100% complete	3mo	No check-in notes
Research and improve customer satisfaction	AQ Admin Qu...	Quadra Syste ms	Behind 77% Measure as 100% complete	3mo	No check-in notes

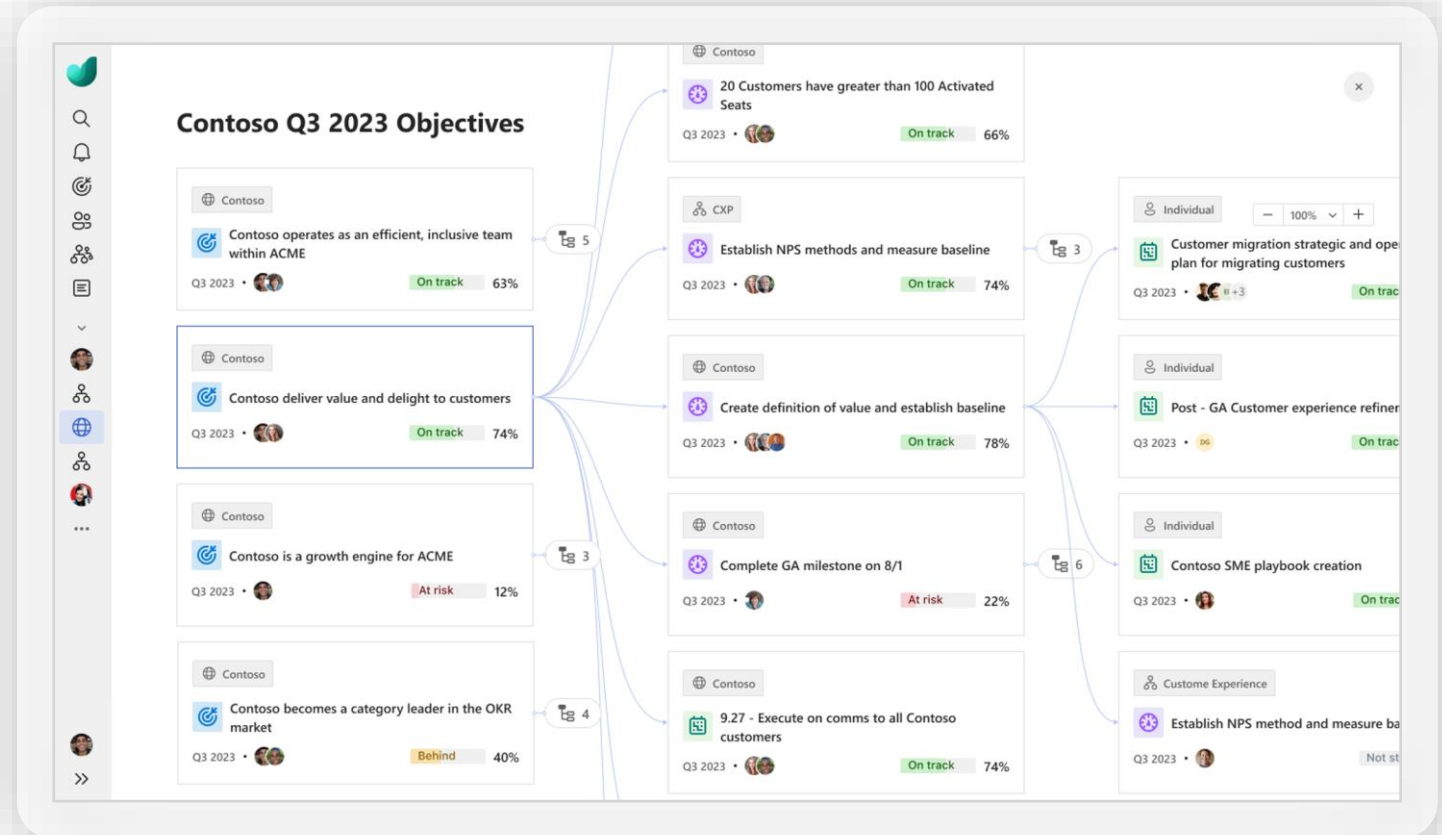
# Manage, track and share your team goals from one central, secure location

- Create, approve and review your team goals across your organization with the right rhythms of business
- Share and broadcast your teams' goals with easy export into PowerPoint, customizable dashboards and broadcasting feature to share in email
- Protect your data with built-in security and data privacy controls



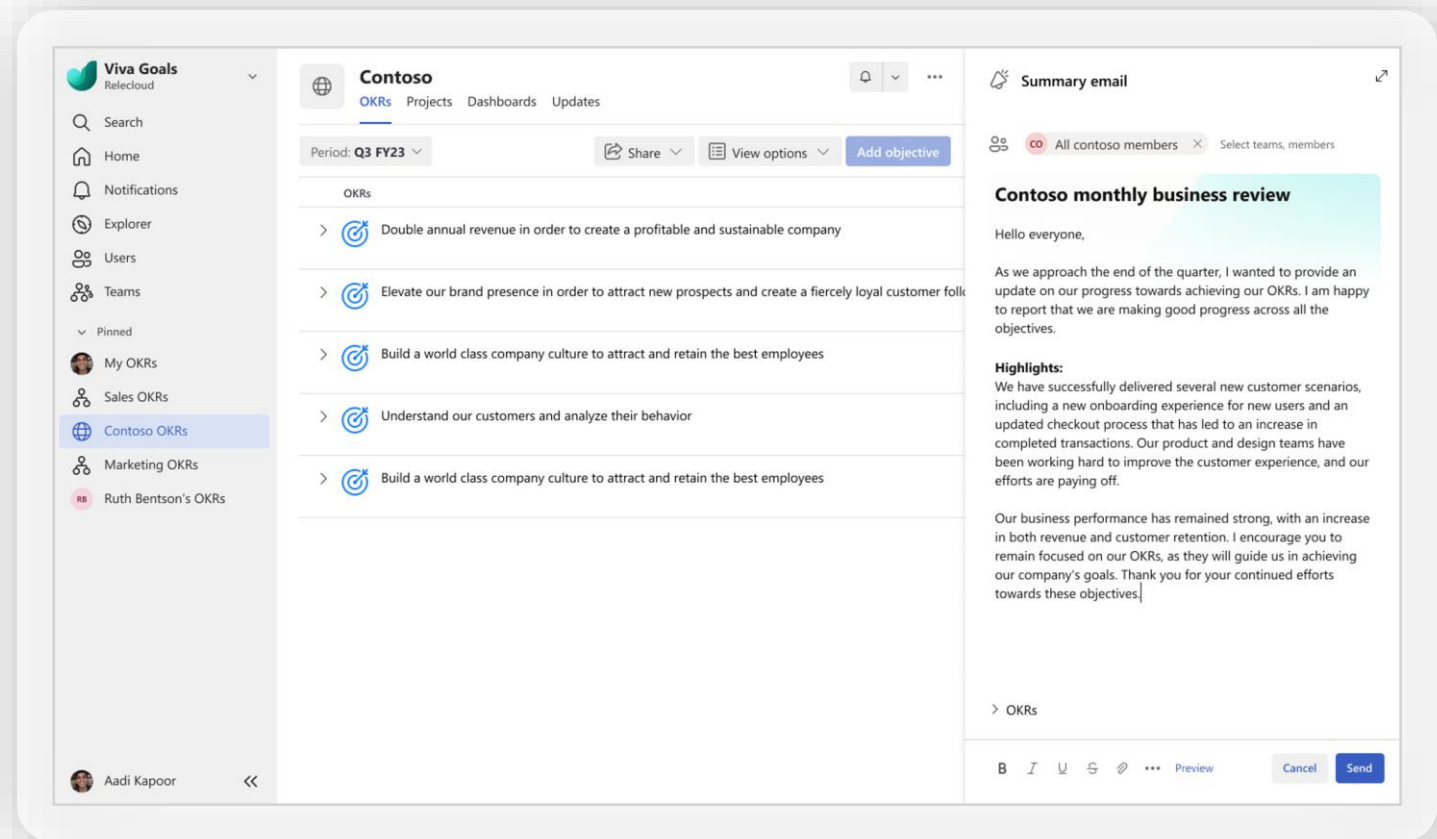
# Alignment across all levels of the organization

Provide clarity and visualize how all levels of the organization are connected on their strategic priorities across company goals to team and individual goals



# Keep everyone in the loop

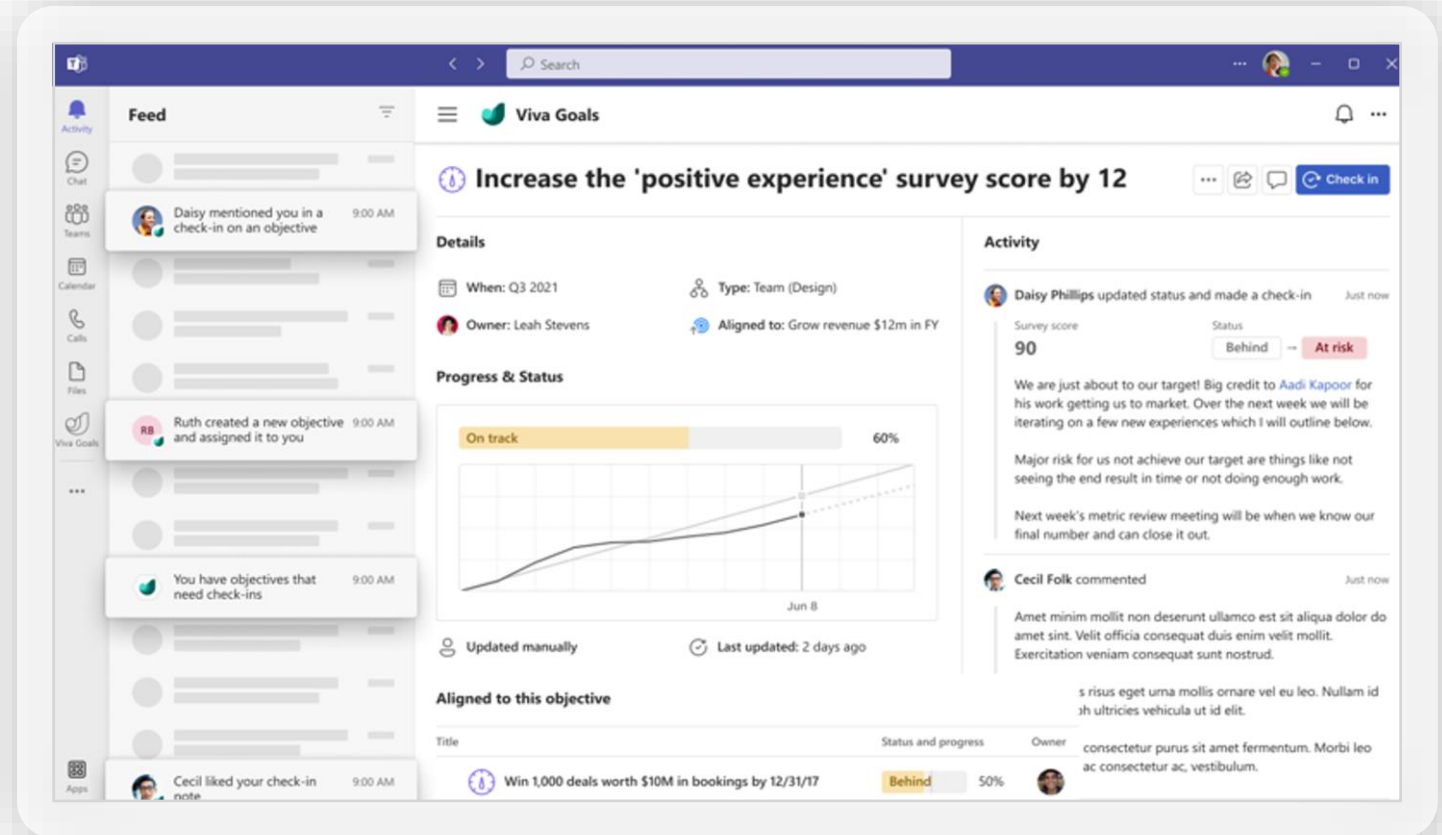
Update team members when new goals activity occurs in a timely manner, when new goals get created, or when existing goals make progress with a one-click broadcast or export goals status to team presentations or business reviews in PowerPoint and Excel





# Goals integrated in your existing flow of work

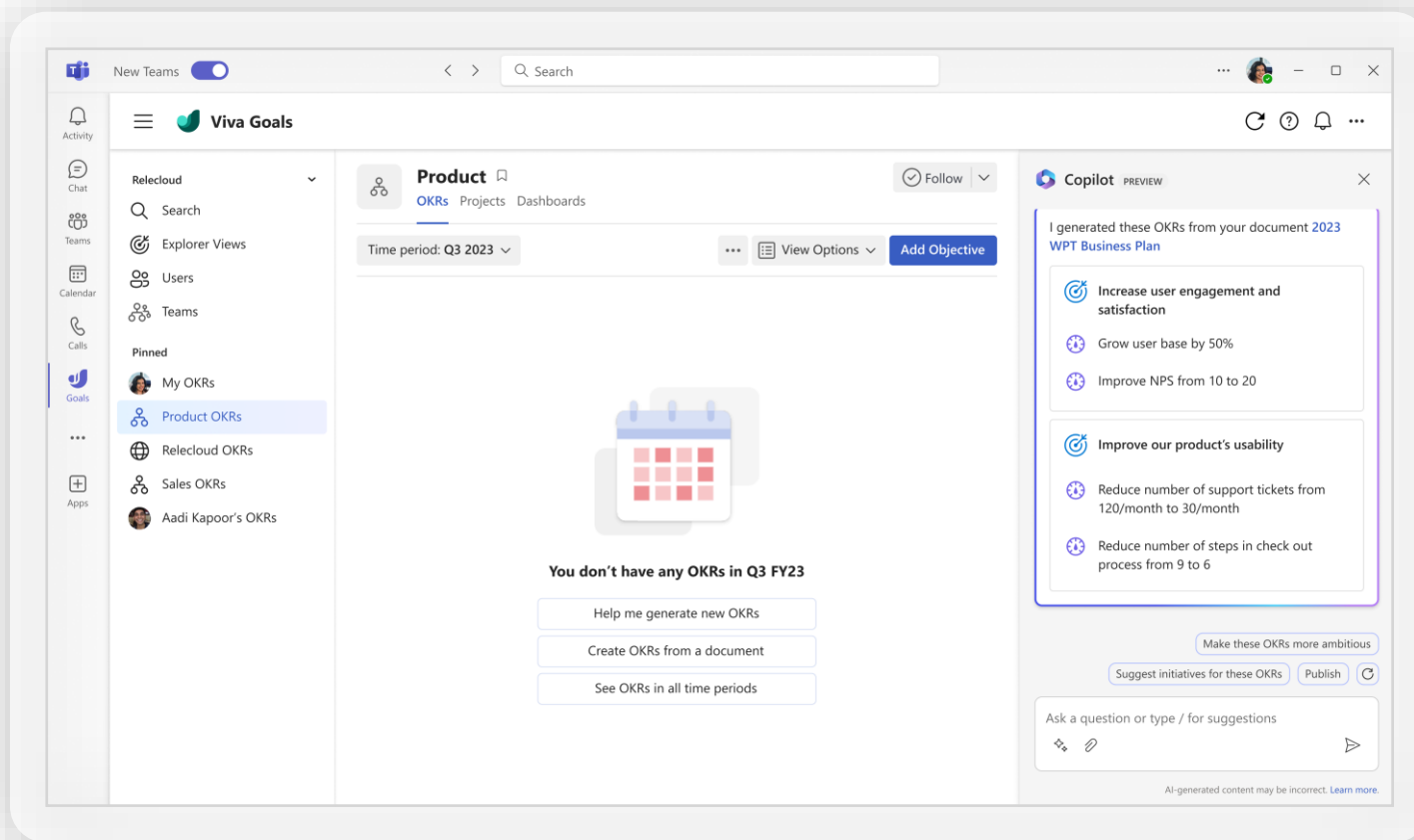
Set up data integrations with 30+ of the most popular apps to automatically update the check-ins to always have the most accurate representation of goals progress



# Simplified goal-setting and check-ins with next-gen AI



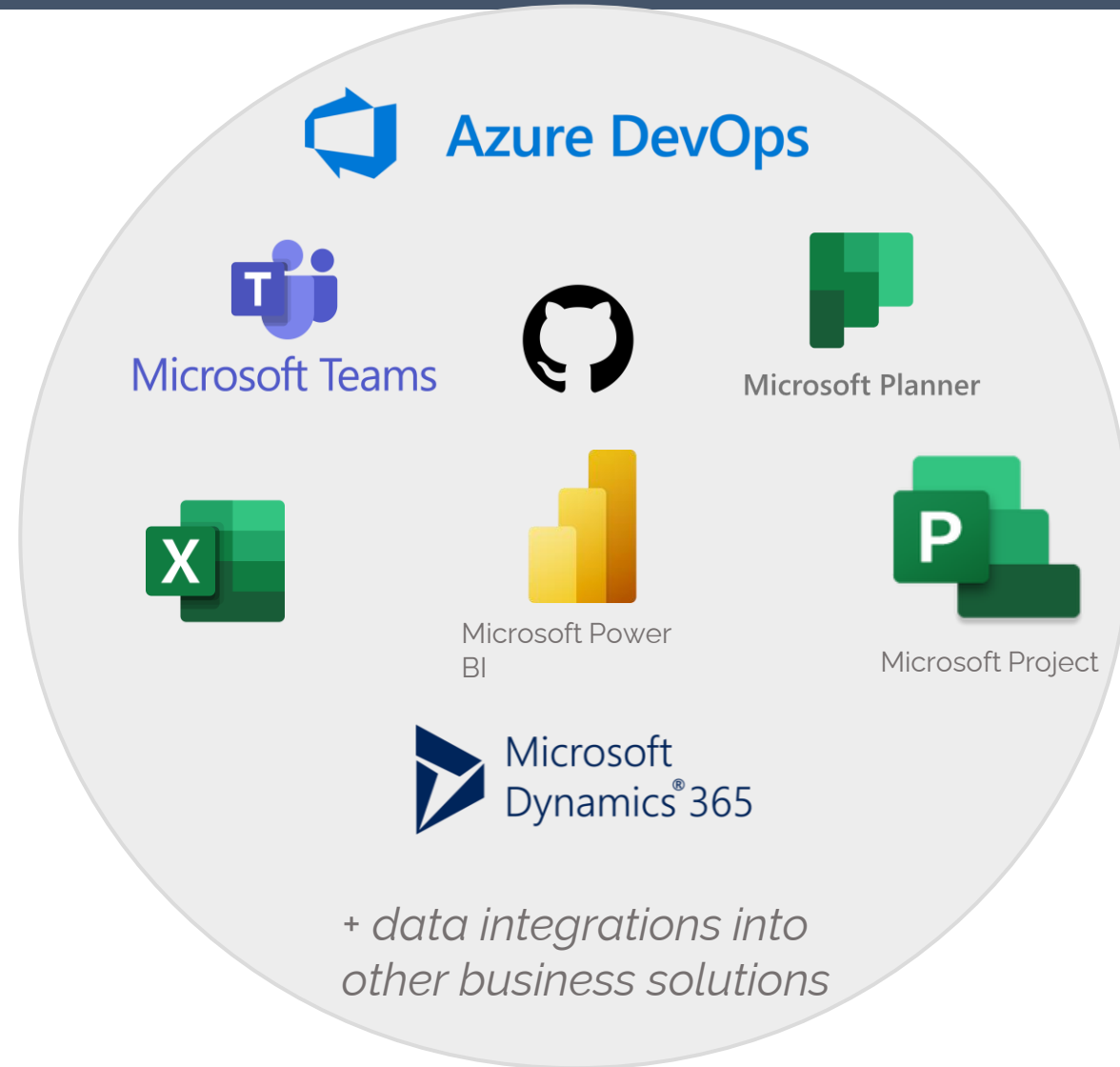
Generate goals recommendations from existing strategy documents, refine suggestions with conversational AI, and publish progress summaries based on contextual data with Copilot



# Bring goals into the flow of everyday work with integrations into your existing toolset



- Access, check-in and communicate your goals via the Viva Goals app and within chat for Microsoft Teams.
- Automatically update your goals with data integrations into your performance, task and project management applications.
- Integrations include both Microsoft and non-Microsoft applications.



**Thank You**

