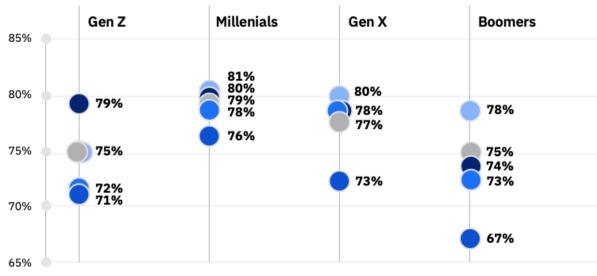






**POWERING SUSTAINABLE LIFESTYLE CHANGE** 

# CONSUMERS LACK THE TOOLS TO CHECK AND VOTE GREEN



70% of consumers would pay up to 35% more for validated sustainable products range

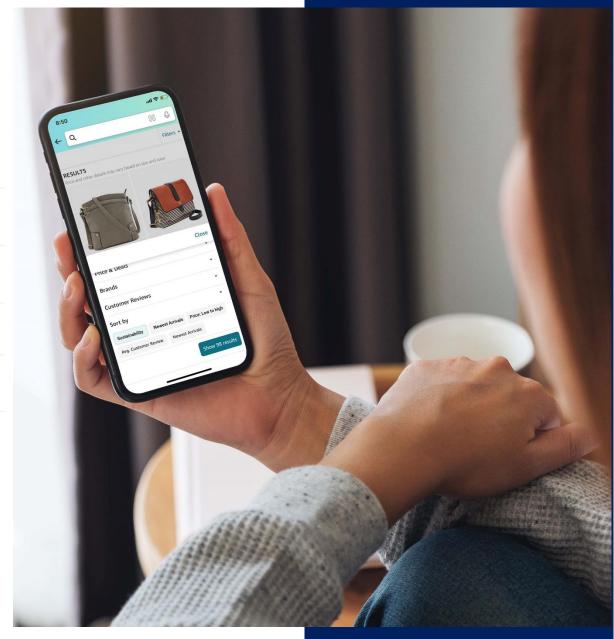
"Clean" products

Sustainable/environmentally responsible

Health and welness benefits

Support recycling

Natural/organic ingredients



Source: IBM

# VEROFAX IS WORLD'S FIRST INTEROPERABLE APP FOR SUSTAINABLE TRACEABILITY & ENGAGEMENT

#### **Promote Greener Brands**



- Equip Products with Interoperable Digital ID
- · Upsell your products at a premium
- Certification according to global standards
- Indexing vs Industry average
- Interoperable traceability platform

#### **Power Sorting in Retail**



- Screen suppliers on sustainable range
- Power greener product recommendation
- · Allow shoppers to validate green credentials
- Turn shoppers to sales channels & ambassadors
- · Promote greener choices and get credits

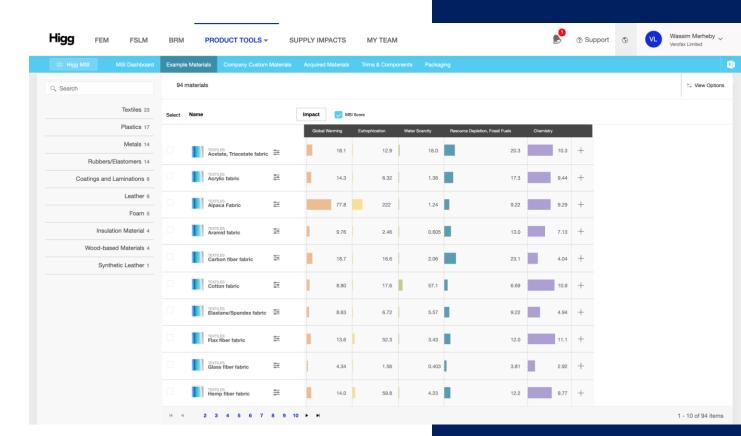
#### **Empower Consumer Validation**



- · Access validated greener products
- Calculate impact savings
- · Promote sustainable brands socially
- Set your preferences to green
- · Offset your footprint with credits

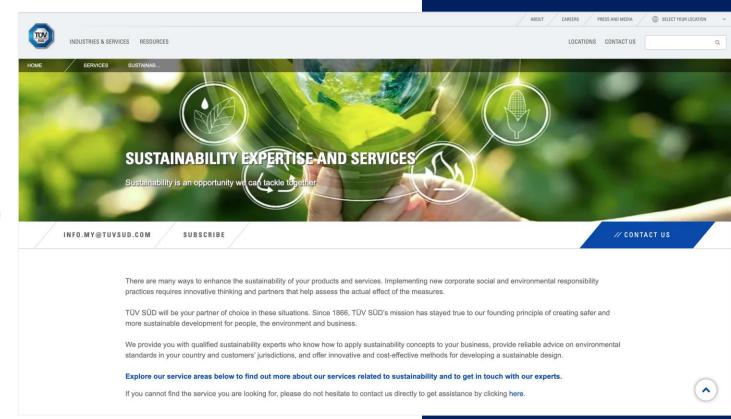
# THEORY OF CHANGE

- Promote exports of ESG compliant product range from the Arab World
- Adopt global standards for sustainability
- Educate small manufacturers & traders on sustainability certification for inclusiveness
- Reduce 1B Metric Ton per annum of green house gases by shifting consumer demand



## **GROW GREEN EXPORTS**

- Support suppliers access to ESG markets with green transformation loans
- Promote adoption of sustainable certification services by validated labs and auditors across the region (TUV, Intertec,...)
- Educate suppliers on benefit of adopting sustainable standards for upselling product range and access to green economy



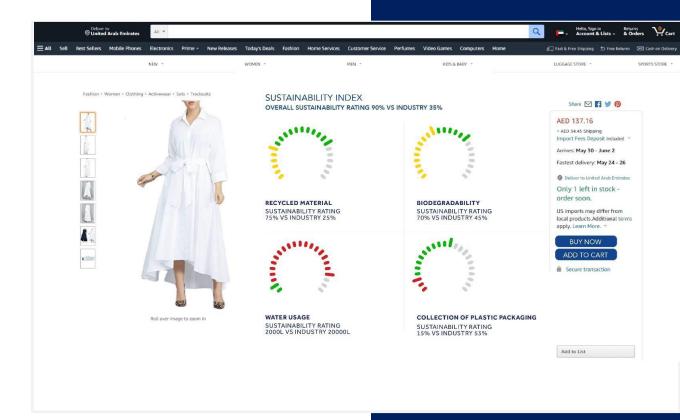
# WE HELP VALIDATED BRANDS UPSELL RANGE

- Validated as per Higg industry average index
- Certified on recycled materials, biodegradable chemicals, eutrophication and transport footprint.
- Ratings calculated based on certificates from reputed auditors (TUV).

Collaborations to set industry sustainability measures:







#### AFFORDABLE PLANS

# **BUSINESS MODEL**

- Subscription: frictionless and affordable with freemium access for MSME
- Product: global sustainable validation, interoperable platform with ease & speed
- Training: access to knowledge center content for fast transformation
- Access: integrated with global market places & financial institutions

CHOOSE YOUR PLAN  Monthly Yearly	STARTER FREE Subscribe	SILVER \$279/MONTH	GOLD \$529/MONTH Subscribe	PLATINUM \$849/MONTH	CORPORATE CUSTOMER
Onboarding	Free	\$500	\$1,500	\$3,500	\$50 - \$250K
SKU's	20	100	500	1000	1000
QR Codes	10,000	100,000	300,000	650,000	1 Million
Storage Space	50MB	1TB	ЗТВ	6TB	100TB
Unique Product Page	<b>✓</b>	~	<b>✓</b>	<b>✓</b>	~
Data	Service	Analytics	Analytics	Analytics	Analytics
Trade Finance Access	-	~	<b>✓</b>	<b>✓</b>	~
Marketing Services	-	~	~	~	~

# **EASY CUSTOMER ONBOARDING JOURNEY**

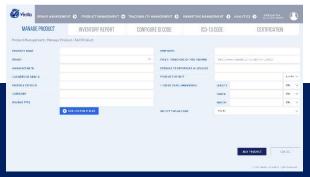
Buys Plan

Upload content

Print QR Codes per item

Track and trace codes









Enable Stakeholders interaction



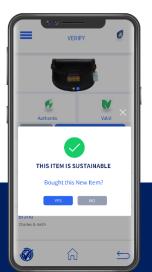
Inventory Management



Validation at retail/Ecommerce



Engaging clients directly

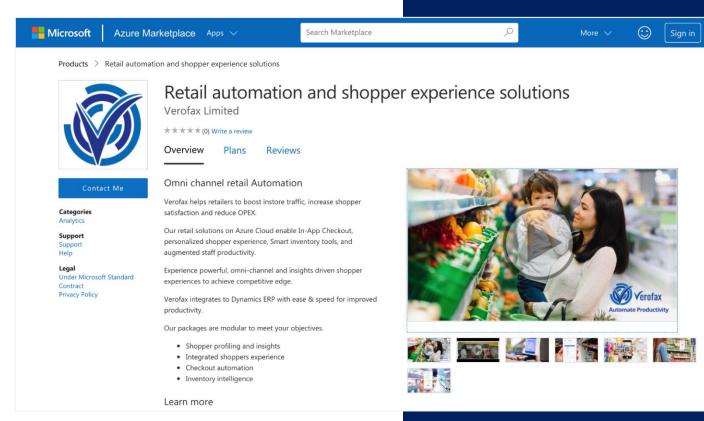


Guide on recycling item



# CO-SELLING ON LEADING TECH MARKET PLACES

- Onboarding on leading tech marketplaces.
- Interoperable green rating and sorting service.
- Service offered for sellers to promote sustainable range across marketplaces.















# **VALIDATION TAM**

Verofax is focused on Sustainable Tracing & consumer engagement, a niche segment of Traceability industry,

worth \$55 Billion in 5Y

Verofax revenue projections of \$150M over 5Y with high confidence





# **COMPETITIVE ADVANTAGE**

- Cost of adoption
- Time to market
- Interoperable validation
- Consumer engagement

### PAID PILOTS - 4









# **TRACTION**

- 4 corporate paid pilots under way
- 3 distributors & 3 resellers
- Co-selling agreement with 6 global marketplaces
- Supported by commodity trading authority in UAE

#### **PARTNERS - 9**



















#### **MEMBERSHIPS - 3**











# PARTNER: AURI RETAIL "VEROFAX SHARE OUR VALUES"

"Shoppers' preferences are shifting towards brands that adopt values such as sustainability, community engagement and are environmentally friendly. Auri and Verofax share these core values and have teamed up to provide consumers with a seamless application to validate brand claims and increase direct engagement."

Kristy Yong, CEO Auri





# VEROFAX WINS DMCC SOCIAL IMPACT CHALLENGE

- Offer DMCC traders sustainable validation
- Promote traders' access to ESG market
- Promote traders' access to ESG finance

## **DMCC**



#### CERTIFICATE OF ACHIEVEMENT

presented to

## **VEROFAX**

Congratulations for being awarded a 2-year DMCC business licence for your outstanding performance in the 2021 edition of the C3 Social Impact Accelerator

Program - powered by HSBC

1 July 2021



#### Sanjeev Dutta

Executive Director
Commodities and Financial Services
DMCC

# OTHER AWARDS & RECOGNITION



# Inclusive Deployment of Blockchain:

Case Studies and Learnings from the United Arab Emirates

#### Case 6: Ministry of Health and Prevention

Improving and securing organ donation

#### Case study overview

As part of its objective to develop effective healthcare systems and continuously improve services, MOHAP identified organ donation allocation and transplants as a focus area while also aiming to prevent illegal organ trading in the UAE. As a result of this, Dhonor Healthtech was selected to develop UAE's "Hayat" donor registry for recording individuals' legal will as donors, using blockchain as a secure verification layer.

About: The Ministry of Health and Prevention
The Ministry of Health and Prevention (MOHAP) of
the UAE is mandated to enhance community health
by providing comprehensive, innovative and fair
healthcare services as per international standards and
by performing its role as a regulator and supervisor of
the healthcare sector through a modern and integrated
health legislative system. As part of its innovation
Strategy 2019–2021, the ministry is progressing
with its smart healthcare developments by applying
advanced technological systems to manage the
healthcare system.

Featured in World Economic Forum White Paper published in Jan 2020



Invited UNSDG Health Conference on Pharma traceability for Africa



Winner AIM Startup 2019 - early pre-launch category



<u>Verofax Wins BISB Innovation Challenge for</u> financial inclusion



Abu Dhabi Healthcare Quality Summit



\$140,000 Grant from Pfizer



<u>Verofax Announced a winner in the C3 Social</u> <u>Impact Accelerator Challenge</u>

# **LEADERSHIP PROFILE**

Operations in UAE, UK & Asia with strong business and technical expertise

#### **FOUNDERS**







Experienced serial entrepreneur across various startups and multinationals



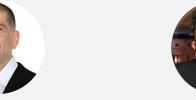
Jamil Zablah **COO-FOUNDER** 

Senior leader with experience across the service industries

#### **ADVISORY BOARD**























Emmanuelle Mace-Drisk
SUSTAINABILITY ADVIS

#### **TEAM MEMBERS**























WeWork, ADGM, Abu Dhabi +971552111735 +971552515191



info@verofax.com