

# Software Selection Service



Expert independent advice  
from leading global  
Dynamics 365 specialists



"We work for you not the software  
publisher" and guaranteed right sizing  
recommendations based on requirements,  
business ambition and objectives



Deep knowledge of all Dynamics  
applications both on premise  
and cloud

## Software Licensing That's Optimised For You NOT the Software Publisher!

QUANTIQ Are Experts At All Aspects of Dynamics Licensing. We always select which software is best for our clients' and consider a whole range of factors, including:

- Client Business ambitions: are they aiming for organic growth in a single geography or looking to grow acquisitively and therefore need to be mindful of cross border tax regimes
- Scale and size of the organisation, as the functional roles impact license types and application selection
- Cash flow: will it be an outright license purchase or a license subscription in order to manage cash flow & flexibility
- How much of the supply chain needs to be considered with respect to the application licensing
- Is the client sensitive about Cloud deployment, should we consider on-premise or on the Edge deployments
- User adoption - we aim to select the most appropriate modern interface to fast-track system usage
- What considerations need to be made with respect to the Client's existing infrastructure and application landscape
- What functionality needs to be considered to future proof the organisation
- Cost effective deployment to get through each project phase rapidly in order to accelerate ROI realisation

Whether you're licensing a Dynamics 365 environment for the first time, renewing an existing licensing subscription or managing the migration of a legacy on premise environment into the cloud and wanting to get to grips with the optimum way of licensing a modern cloud enabled environment we can help. QUANTIQ are The Dynamics experts with deep experience of optimising both cloud and on premise legacy implementations.

#### Key Service Features:

- Expert independent advise from leading global dynamics 365 specialists
- "We work for you not the software publisher" and guaranteed right sizing recommendations based on requirements, business ambition and objectives
- Deep knowledge of all Dynamics applications both on premise and cloud

Once we have advised clients on the software which will best meet their needs we embark on defining the process of the implementation. To explore our implementation methodologies, visit our **Methodologies Overview**.

If you'd like to talk to us about your software solution opportunities, [contact us today](#).