



# Customer Engagement QuickStart

Prebuilt Intelligence to Better Service Your Clients



A quality service, modern solution with best-in class functionality.



A packaged service to get you started on your Microsoft Dynamics 365 for Sales or Customer Relationship Management journey.



Choose only the components that relate to your business requirements.

## A Quality, Modern Customer Engagement Platform Solution

**Transform your Sales and CRM Systems from just £6,900.00\***

At QUANTIQ, we understand that often the fear of the process is what puts organisations off modernising their operations and are delighted to have developed a solution which gives you the flexibility to start with the functions you need right now and adapt as your business grows.

If you are an organisation who needs a quality, modern Customer Engagement Platform solution with best in-class functionality read on!

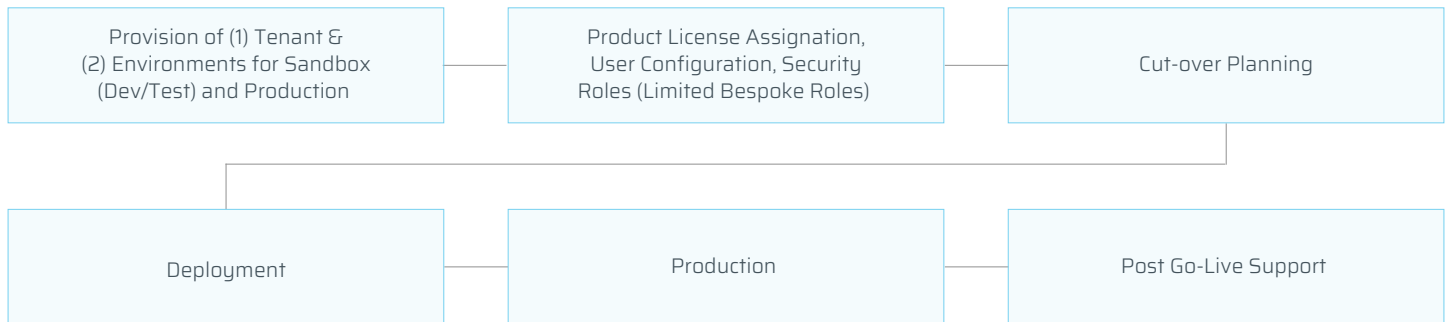
### What is Customer Engagement QuickStart?

Customer Engagement QuickStart is QUANTIQ's configuration and implementation of **Microsoft Dynamics 365 Sales and Customer Relationship Management**. Developed by our expert team to be well defined and easy to understand - pulling together capabilities around the specific areas of the application and grouping them together, allowing you to choose only the components that relate to your business requirements.

With a flexible design, new capabilities can be added as your business grows.

Customer Engagement QuickStart has been designed to deliver business benefits to your organisation in weeks rather than months. The QuickStart Methodology allows QUANTIQ to deliver a low cost rapid implementation of Microsoft Dynamics 365 Sales. Allowing you to release the business benefits quicker and drive sales productivity and sales volume right from the start!

## QUANTIQ's Customer Engagement QuickStart – The Process



## Customer Engagement QuickStart – What it Includes:

A full packaged service enabling you to get started on your journey with Microsoft Dynamics 365 for Sales or Customer Relationship Management, including:

- **Templated Solution:** An Out-Of-Box, pre-built templated Sales and CRM Management Solution.
- **Process Flows and Power Automate:** Predefined process flows and Power Automate flows with basic capability which can be easily adapted to your business specific requirements.
- **CRM / Sales Templates:** Useful example templates for essential business documentation including Orders, Invoices and Emails. Ensuring that you have a consistent look and feel throughout all your documentation whilst remaining on-brand.
- **Business Specific Views:** To compliment the standard views and dashboards that are available as part of the out of the box application.
- **Integration with Microsoft Outlook:** Includes side-by-side configuration of Microsoft Outlook integration with your system administrator.
- **Additional Dedicated Sessions:**

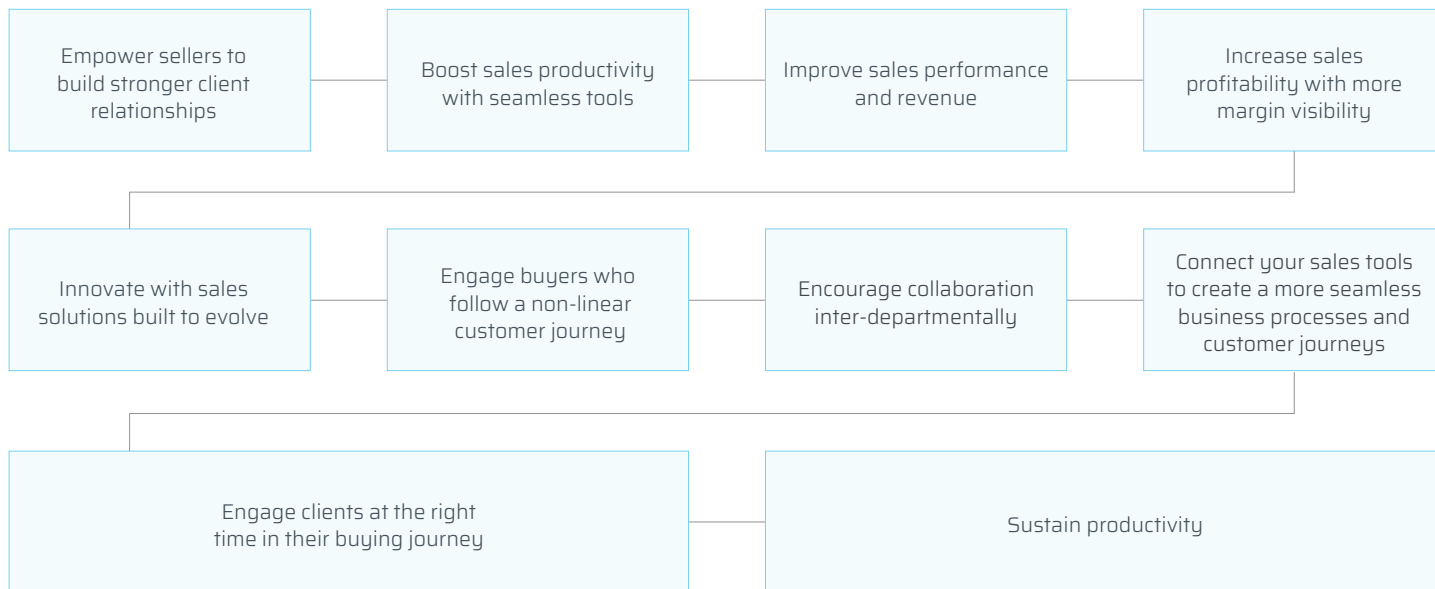
### ***'Get to Know Your New Application' Session:***

A dedicated training session on the key administration activities required as well as an overview of the key capabilities of the package.

### ***'Data Migration Session':***

Data is fundamental to the success of a business and QUANTIQ understand the challenges and complexity involved in managing data – this dedicated session will look at the data migration tools available in Customer Engagement QuickStart with a small sample data set.

## Customer Engagement QuickStart – The Solution Business Benefits



### Enhancing Customer Engagement QuickStart

Customer Engagement QuickStart is an ideal place to start your Microsoft Dynamics 365 for Sales or Customer Relationship Management journey. However as your business evolves and your requirements change, Customer Engagement QuickStart can grow with you.

To enhance Customer Engagement QuickStart you can choose from several additional options, including:

- Document Management
- Connections
- Look Ups / Option Sets
- Additional Customised Forms, Fields and Views
- Custom Security Roles
- Data Import
- Further Support

**These come at an additional cost and will be estimated upon enquiry.**

## Learn More

Our clients can tell you that our expertise in streamlining business processes means we consult with a “less is more” approach. QUANTIQ will provide you with **only** what you need meaning that you only pay for what you need!

So, if you're ready to learn more about getting up and running with Customer Engagement QuickStart [get in touch with our experts today](#) and we can measure your needs.

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### NOTES\*

- Terms and Conditions apply. For full details, [contact us](#).
- Costs are correct as of May 2021, and start from £6,900.00. Additional options come at an additional cost which will be estimated upon enquiry.

