

# **RAAPID Solutions**

Capturing accurate patient risk at a right time & managing chronic conditions is a key for Providers & Payers to succeed in Value Based Care (VBC) & Risk Adjustment

## Critical Challenges faced by Providers & Payors

Strategic challenges impacting revenue, care quality, and operational efficiency

#### **Our Market**

"Value based care (VBC)
Providers and Health
Plans (Payers) in US
Healthcare"

### Provider Challenges 1

#### **Patient Risk Visibility**

Limited ability to capture accurate risk & prioritize high-risk patients

#### **Administrative Burden**

Reduced quality time with patients due to documentation demands

#### Care Gap Management

Delayed chart reviews & claim submissions impacting care delivery

### Payor Challenges 🎯

#### **Risk Score Accuracy**

Incomplete diagnosis capture & documentation gaps from provider

#### **Revenue Optimization**

Delayed submissions & inaccurate coding impact cash flow

#### **Compliance & Trust**

High non-compliance costs & potential reputation damage

▼The cornerstone of Value-Based Care success lies in precise, timely documentation and proactive management of chronic conditions - driving outcomes for both Providers and Payers

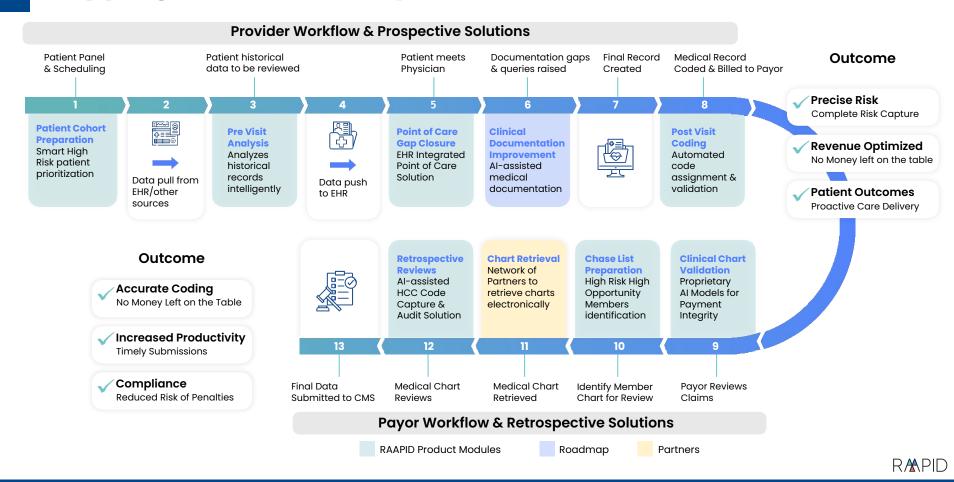
## Comprehensive Risk Adjustment Platform

Empowering Providers & Payers

Things to be done Things to be done Things to be done **during / after the calendar year** for Risk Things to be done Adjustment data submission. Based on CMS published **before** the patient **during** the patient **after** the patient submission calendar, it could be 2 to 3 times per year. encounter encounter encounter Post-visit/ Retrospective Point-of-care Chase List Pre-visit Concurrent Review Prioritization Module Module Module Module **Prospective** Retrospective **Solutions Solutions RAAPID Solution Modules RAAPID Solution Modules** 

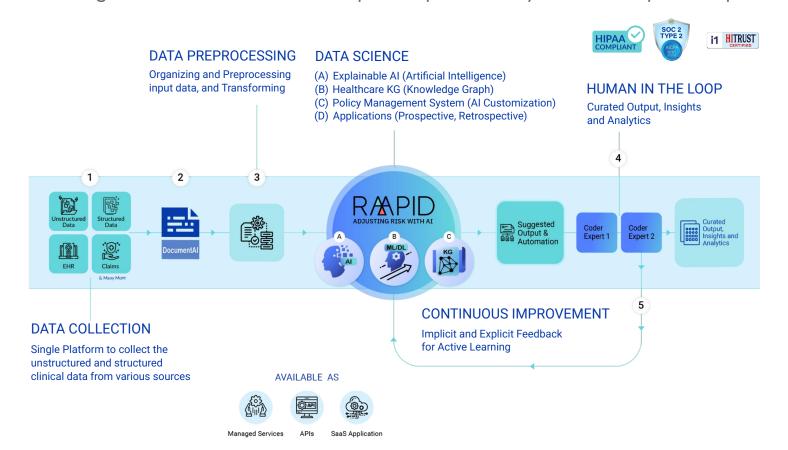
RAAPID: Transforming Risk Adjustment from Burden to Opportunity

# **Mapping Patient Journey with our Solutions**



## **Solution Workflow**

Large Knowledge Models infused AI that improves productivity, consistency, & compliance



## Differentiated Assets and 15+ years of healthcare Al

# Proprietary w/ unique IP

- AI & LLM with infused Knowledge Graphs
- Vision AI & PHI De-id

## **Innovative**

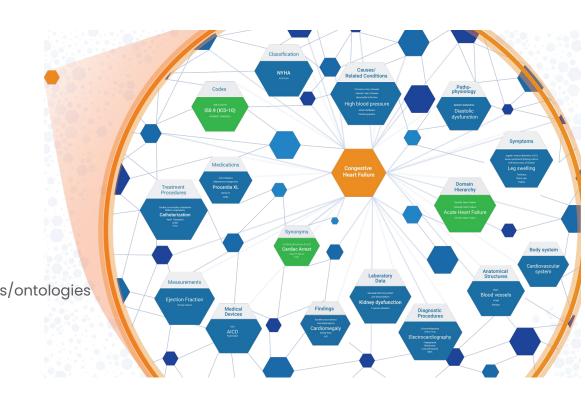
- Al and API first approach
- Explainable AI w/o hallucination

### **Personalized**

- EMR integration & workflow customization
- Policy Management Layer with custom rules/ontologies

### Scalable and Secure

- Cloud Agnostic
- SOC-2, HIPAA and HITRUST



## **Key Benefits**

## **Al Powered Prospective Solution**



#### Prioritize High Risk Patients

Focus on Sick Patients



# Close Care gaps

Ensure Accurate Documentation



# Reduce Provider Abrasion

Spend Quality Time with Patients



# Optimized Revenue

**Customer Delight** 

### **Al Powered Retrospective Solution**



# Accurate Reviews

Improve Reimbursement



# Compliant Coding

Mitigate RADV/OIG
Audit Risks



# Improved Coder Productivity

Ensure Timely Data Submission



#### Substantial ROI

Value for Money Solution

# Impact on KPIs



Coder Accuracy

98.7%



Improved Member Risk Capture



**Productivity Improvement** 

60%-80%.



**Revenue Boost** 



**Guaranteed ROI** 

10x+

# Value Proposition for each stakeholders

Stakeholders	Values Delivered by RAAPID Solution
Decision Maker (CIO/CFO/CMO)	<ul> <li>ROI Improvement due to increased risk capture and optimal reimbursement</li> <li>Competitive Advantage: Position organization as a leader in innovative care delivery</li> <li>Cost-efficiency due to lower operational costs through streamlined workflows</li> </ul>
Influencer (RA Director/VBC Team)	<ul> <li>Improved Patient Outcomes from longitudinal data analysis &amp; emerging conditions</li> <li>Integrated Care Coordination due to seamless communication among care teams</li> <li>EHR Integration: Capability to integrate with all EHRs for streamlined workflows.</li> </ul>
End Users (Coding/ Care Team Nurse/ Physician)	<ul> <li>Single-platform for end-to-end value-based care programs</li> <li>Automated Workflows as No more manual reviews of long historical charts</li> <li>Reduced burnout by ensuring they spend time where it matters i.e Patient Care</li> </ul>

## **ROI & PROOF POINTS**

### **Prospective Solution**

#### Optimized Patient Risk Scores & Reimbursement

Average Revenue Gain Per Member

\$1,845

Net Revenue Impact on Pilot Charts (211 Patients)

+\$390K

Total Potential Impact on Revenues (All patients)

+\$83M

### **Retrospective Solution**

Optimized Patient Risk Scores & Reimbursement

> Coding Accuracy

98.5%

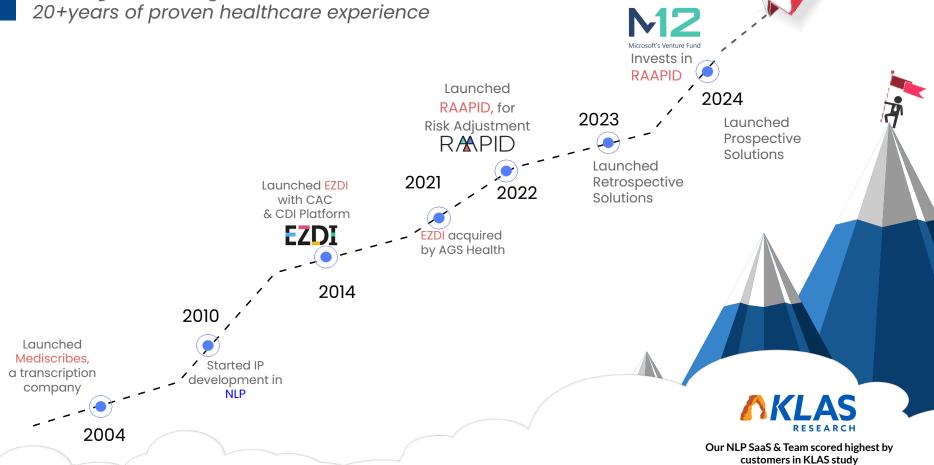
Net Revenue Impact on Project Charts (3,000 Members)

+\$3M

Total Opportunity for Optimized Revenue (All Members)

+\$20M

# Our journey so far



## **Thank You**



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