CHROs & CFOs Of Today…

Global Workforce Management

Employee Experience Management

FOCUS on CORE – Outsource the rest?

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Dimension 1:
Employee Experience

- How millennial friendly are you?
- Employee engagement is all about empowering your employees

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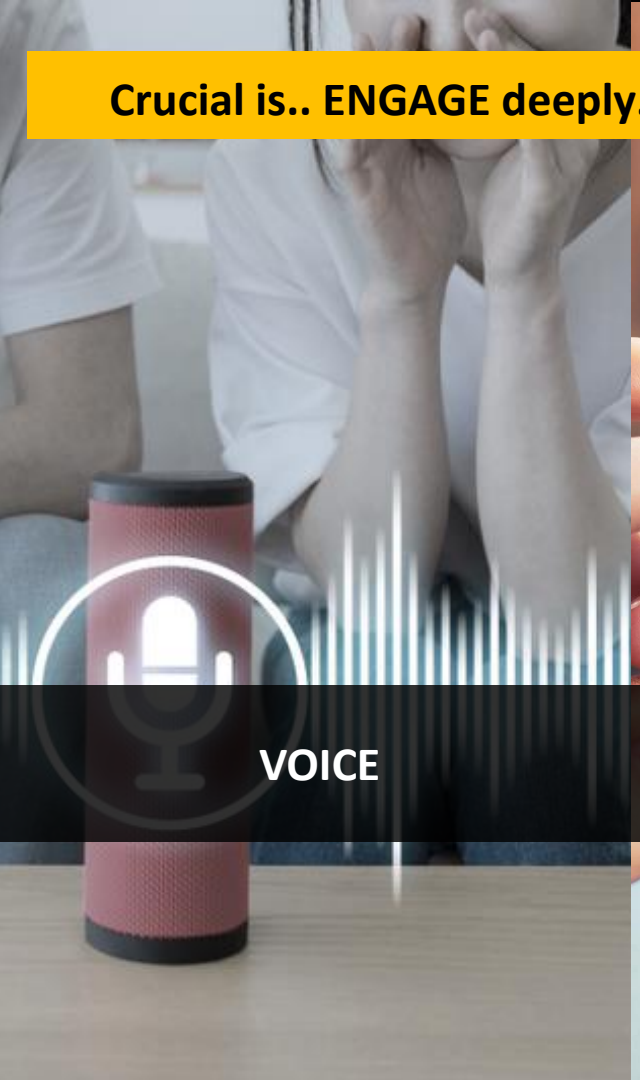
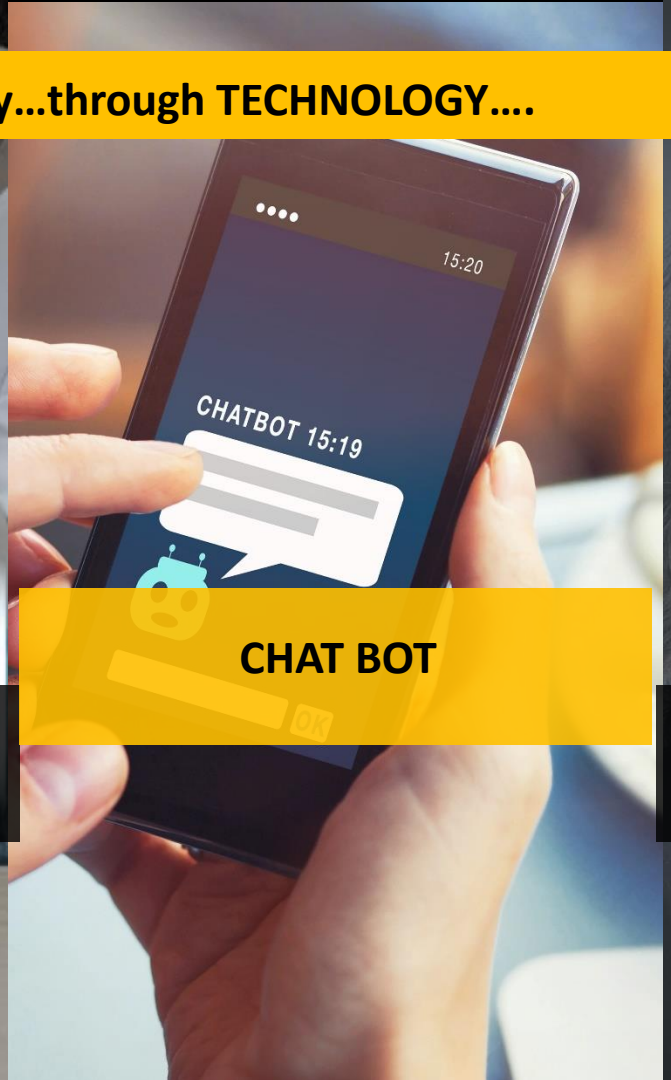
Crucial is.. ENGAGE deeply…through TECHNOLOGY….



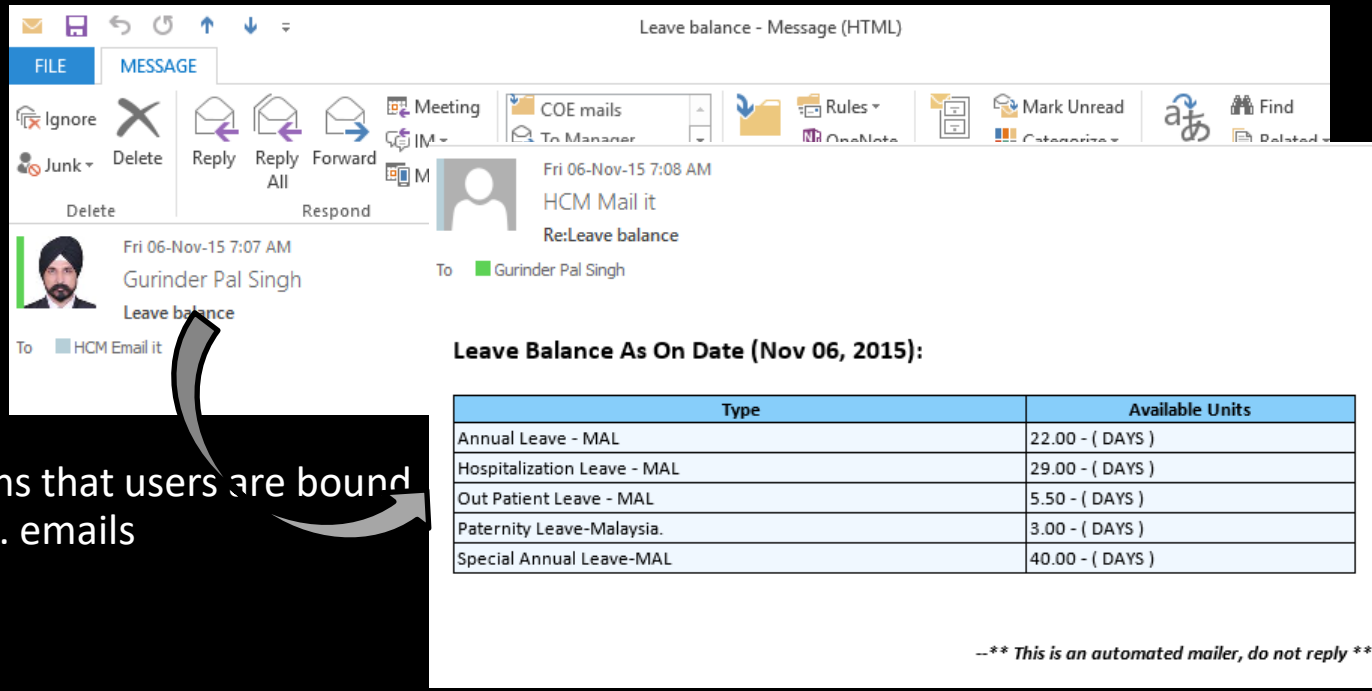
VOICE



CHAT BOT

FACIAL RECOGNITION

Mail IT – Transaction



Exploit tools and applications that users are bound to spend good time on. E.g. emails

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RAMCO SERVICE BOT
CAN ANSWER 70% OF
YOUR EMPLOYEE QUERIES

CUT YOUR SHARED SERVICES
COST BY UP TO HALF WITH
AI & ML SERVICE BOTS

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Ramco’s Conversational Experience

Supports **30+** Self Service functions

200,000+ conversations monthly

10+ Customers Live

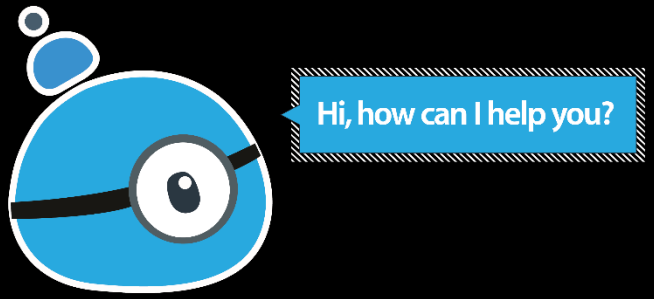
10+ Customers signed up

100,000+ users

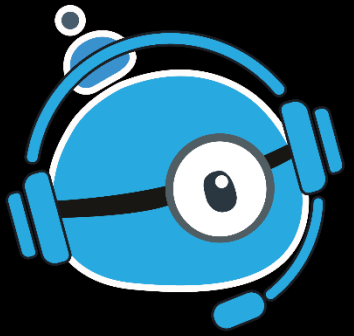
Available in

ramco

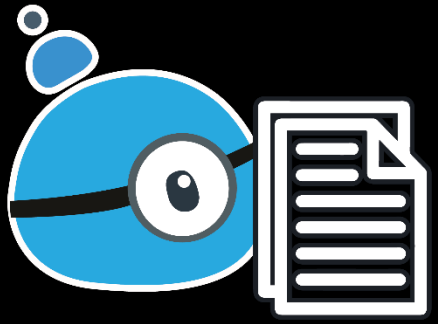
Ramco BOTs



Transaction BOT



Service BOT



Policy BOT

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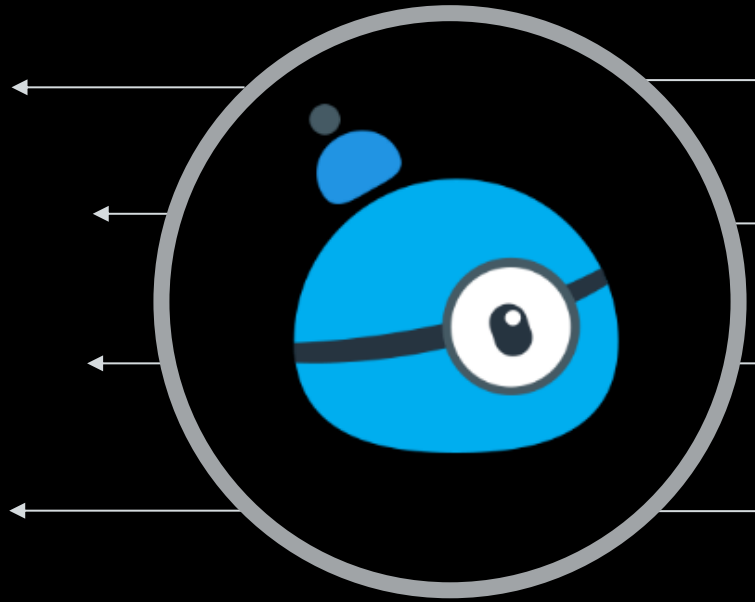
Conversations @ work

Travel Request

Reimbursements

Policy Bot

Approvals



Apply Leave

Team View

Pay Slip

Timesheet Booking

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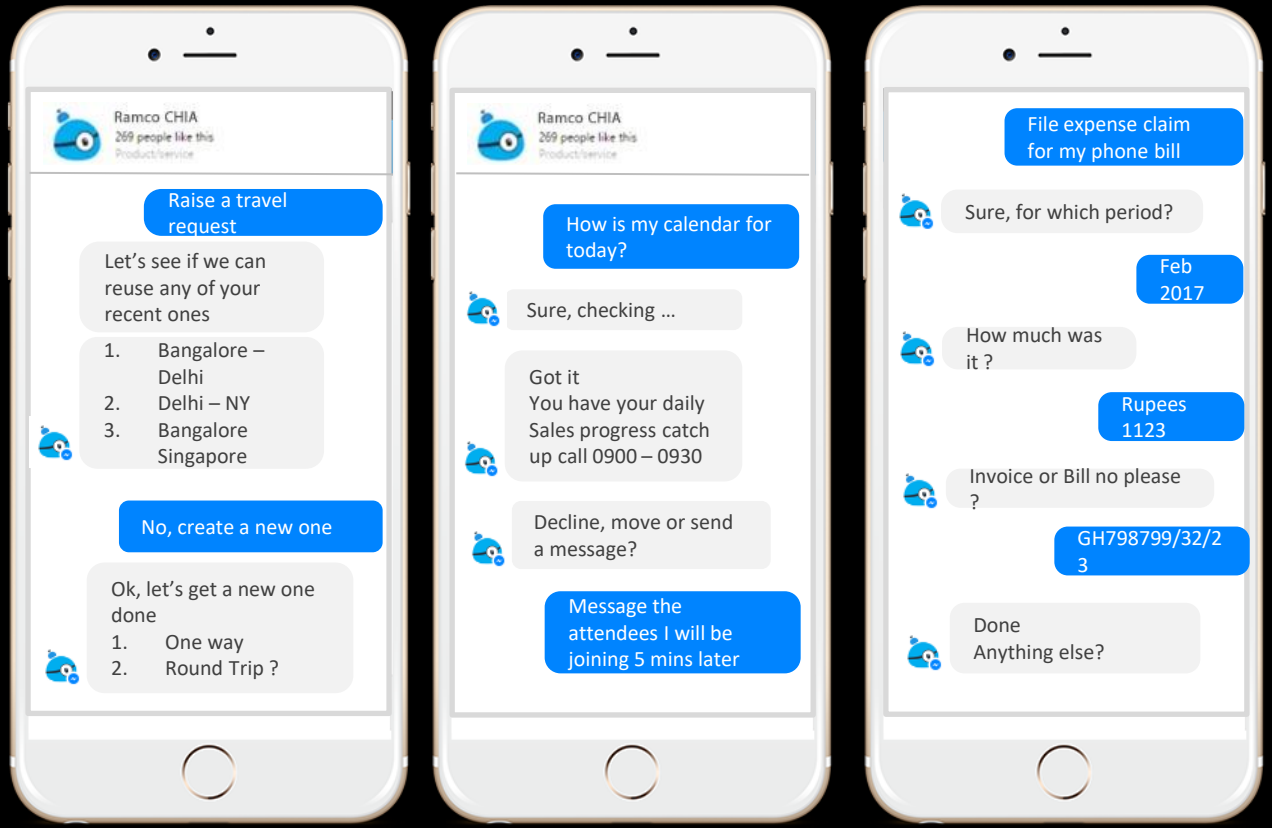
Moving towards ZERO UI – Transactional CHATBOT



NO LOGINS NO SCREENS

JUST BOT IT

- Schedule your meetings
- Check your leave balance
- Know my Achievement
- Raise a travel request
- Claim your expenses

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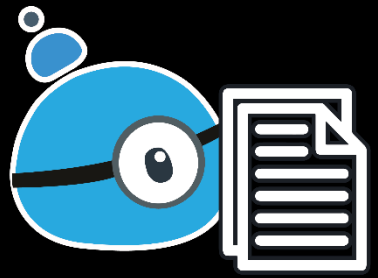
Moving towards ZERO UI - Policy Bots



- How do I open a Bank account?
- What is My leave eligibility?
- What is the Master health check up policy?
- What is my Incentive policy?
- What is the Saturday Overtime Policy?

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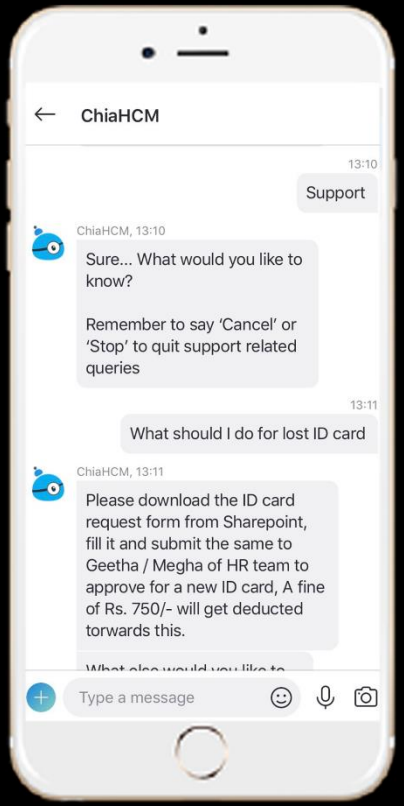
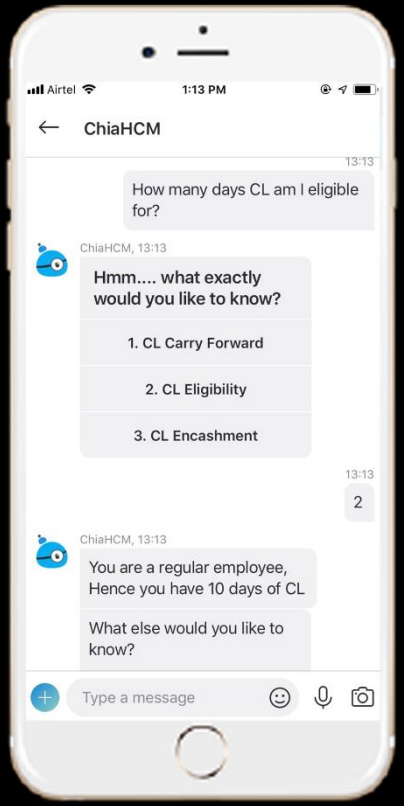
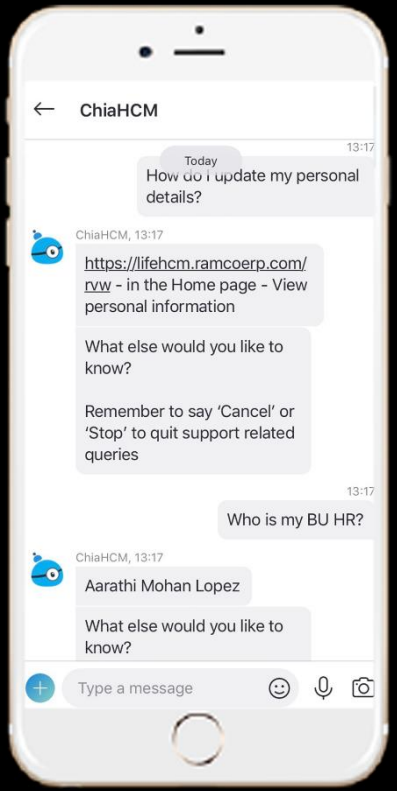
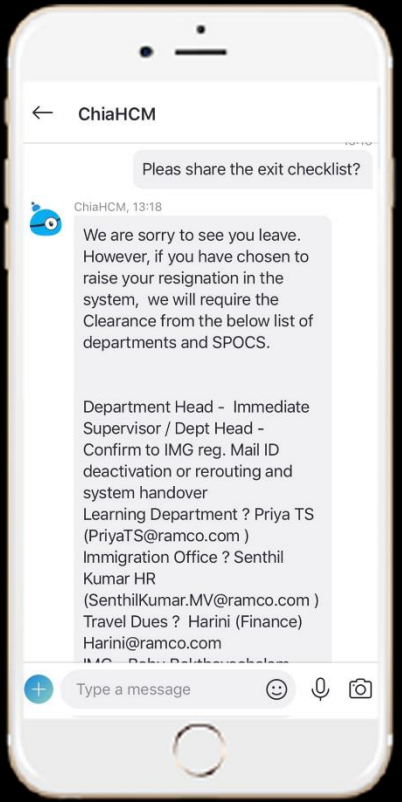
Moving towards ZERO UI – Policy Bot









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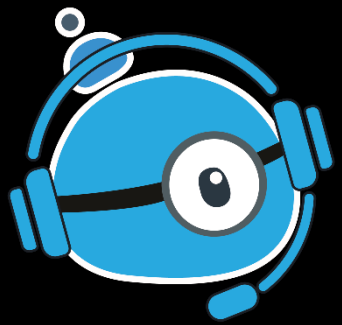
Going beyond transactions – Service Bot



- How was my Tax calculated?
- My arrears seem to be lesser than what I am supposed to get. Can you please clarify?
- What would be my leave balance starting 12th Feb 2019?
- Investment declarations – I invested in a tax-free Bond and I shared the details and it has not been considered in the tax calculation. Please clarify?
- Why is my Medical claims lesser than the Bill Amount?

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Ticketing Bot

- Ultimate Service Experience
  - Raise an Issue ticket in a conversational mode
  - Check and track the issue status
  - AI based instant response for frequently asked queries
- Improves CSAT & IT Productivity scores
- Empowering Business Continuity at ease

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Upcoming Bots …

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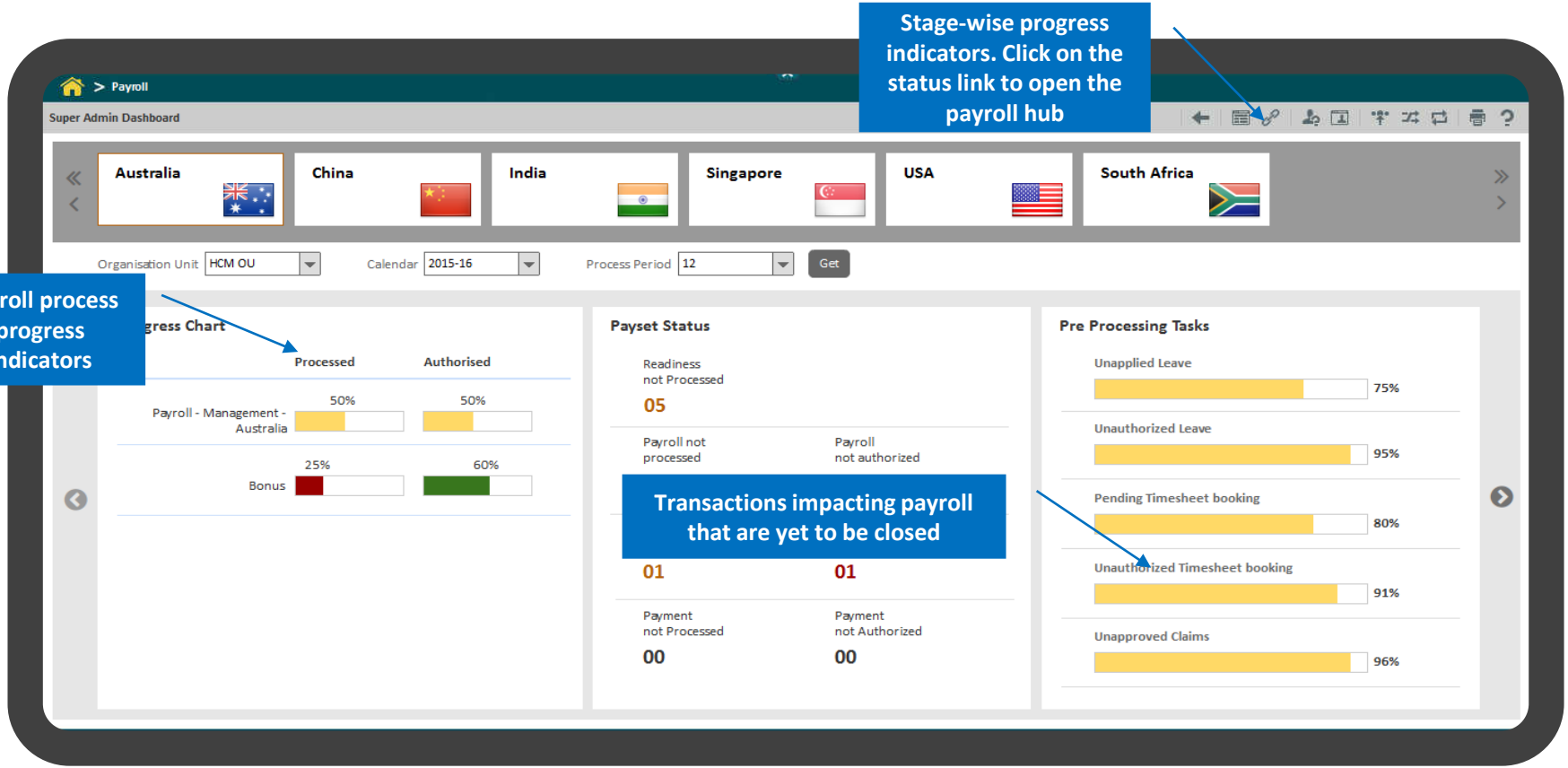
Customer Spoc Bot to replace Payroll Dashboard



Candidate Bot

- Search for Jobs – By skills, location, start date, duration of assignment
- Submit profile / refer to prior experience with the same company
- Schedule Interview
- Set up notifications to receive job opportunities
- Track Application Status
- Start self Onboarding

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Onboarding Bot

- Familiarization with joining formalities
- Conversation with Mentor & Teams
- Introduction to Support (HR, Admin, Training ..) contacts
- Access to Eligible Policy Information
- 30-60-90 onboarding Plan

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Speedback Bot – Real time Performance Journal

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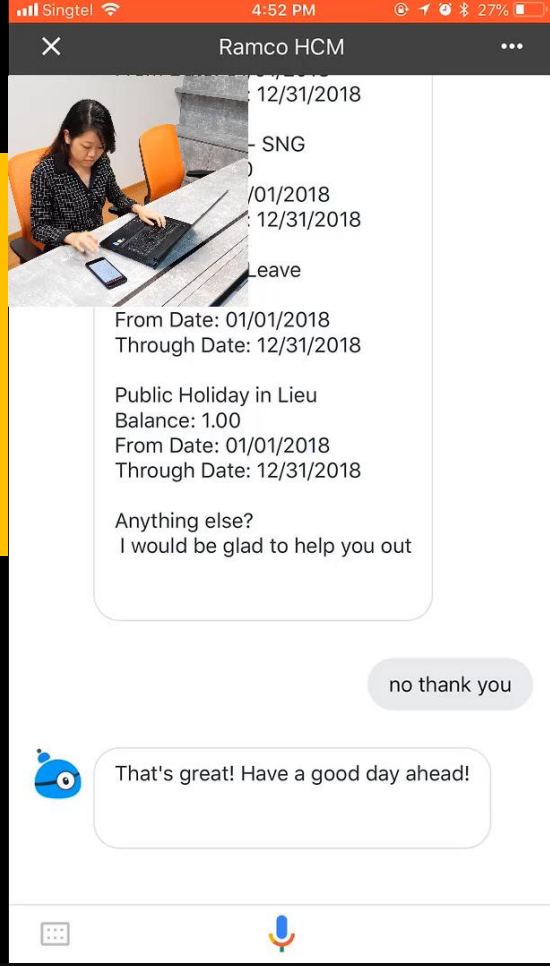
VOICE IS THE NEW UI

Plan your Calendar

Apply Leave

Instant Approvals

Check your Pay slip



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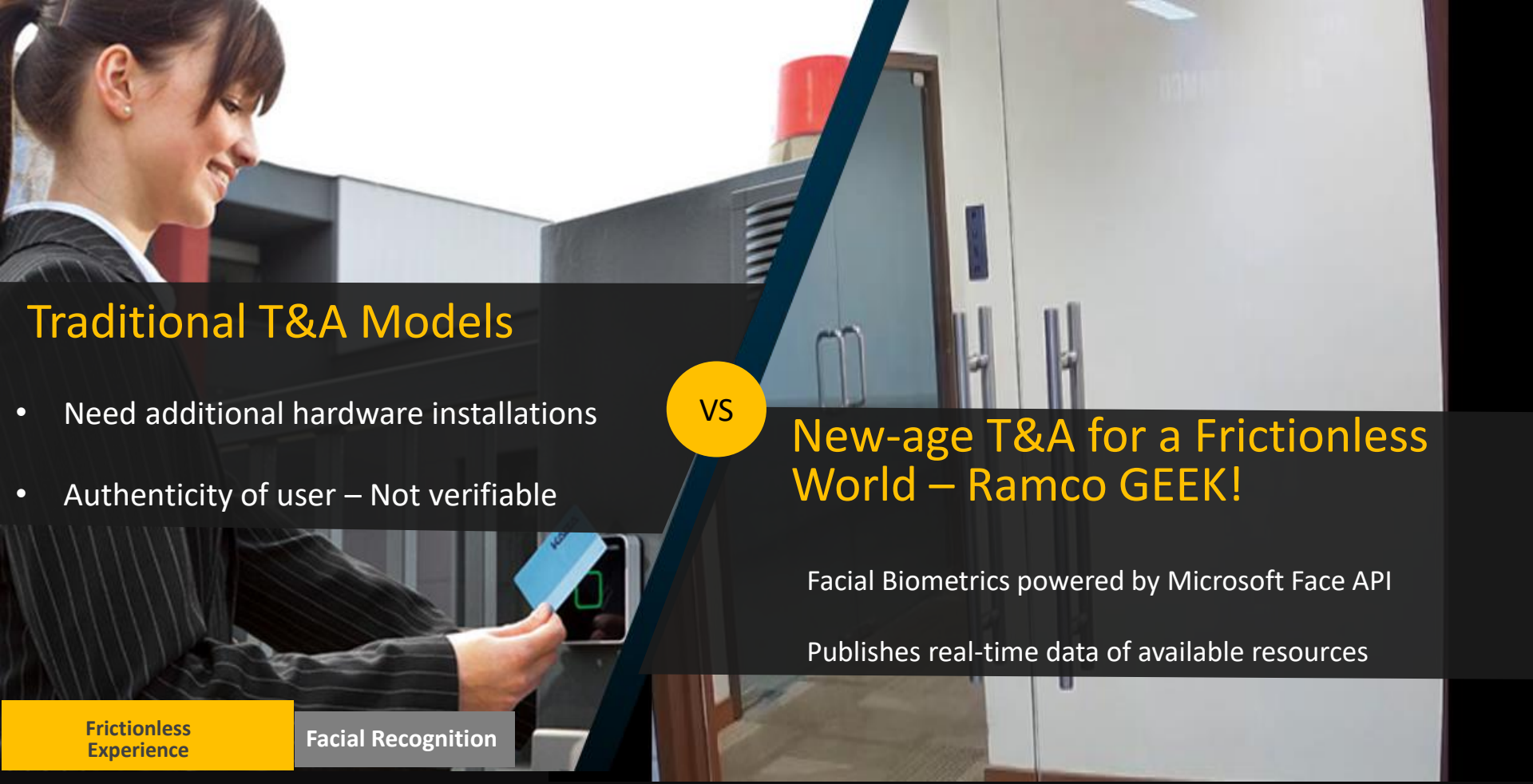

Traditional T&A Models

- Need additional hardware installations
- Authenticity of user – Not verifiable

VS

New-age T&A for a Frictionless World – Ramco GEEK!

Facial Biometrics powered by Microsoft Face API

Publishes real-time data of available resources

Frictionless Experience

Facial Recognition

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Dimension 2: Global Workforce Management

Disparate systems – supplier dependent?

Multi entity/single entity payroll challenges

- Global business Local Payroll
- Data privacy laws
- Complex Compliance
- In-house vs outsourced payroll
- Technology & integration

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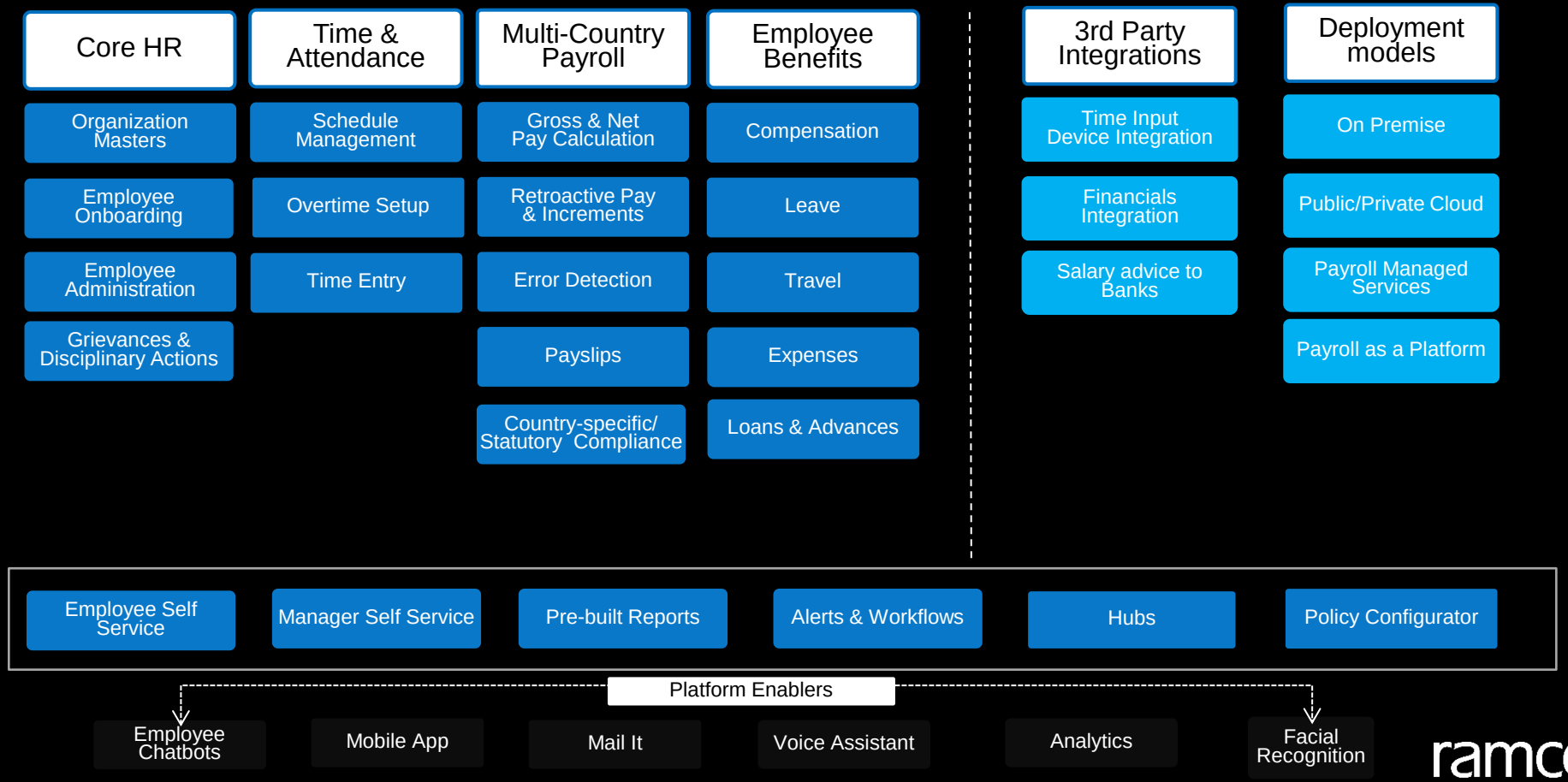
Ramco's UNIFIED Platform



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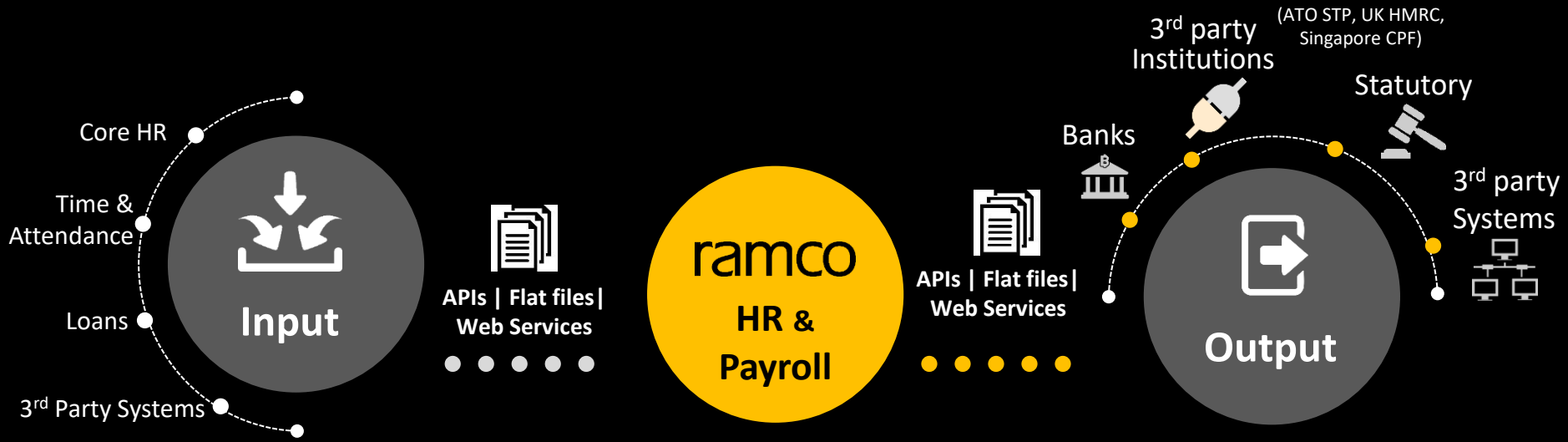
Connected Ecosystem



- Pre-built standard connectors that can consume 3rd party data
- Open APIs for two way communications

If you still want to be with your LEGACY System, we can still integrate with your modules and ensure a connected ECOSYSTEM

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MULTI COUNTRY/ENTITY CHALLENGES

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Global Payroll coverage across 45+ countries

and 108+ countries through Partners

Approximately 1.5 million paystubs processed every month using our platform

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Through Partner Network

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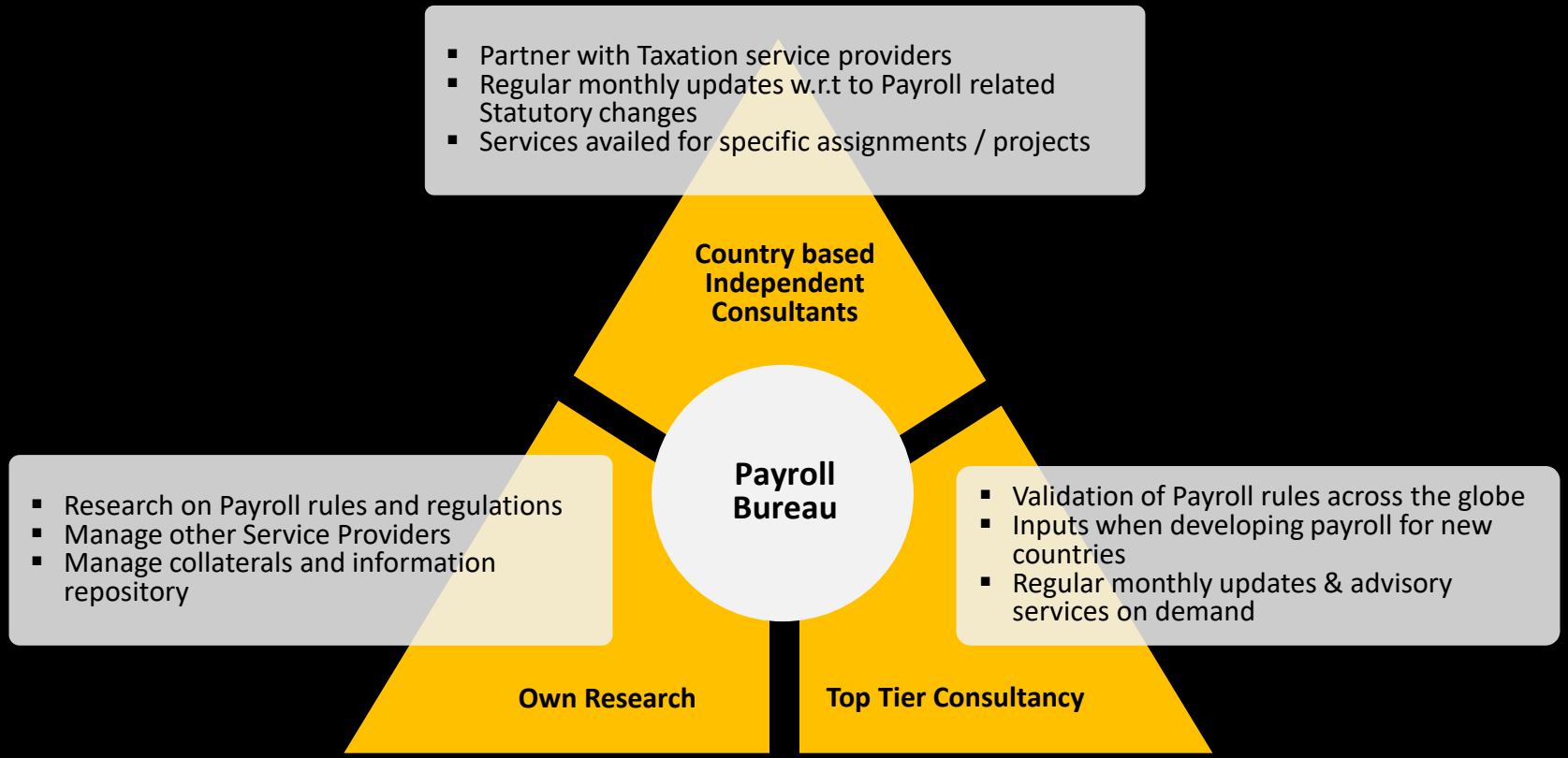
Payroll Compliance Framework



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Dimension 3
Focus on the Core
Outsource the Rest
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SINGLE PLATFORM – Multiple MODELS

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Mobile, Tablets, SMS, Browser, BOTS

Integrated Core HR + T&A + Payroll
Platform can be expanded to include more countries

Private Cloud | Public Cloud | On-premise

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Further more,

Infusing **INTELLIGENCE** Into HR Applications

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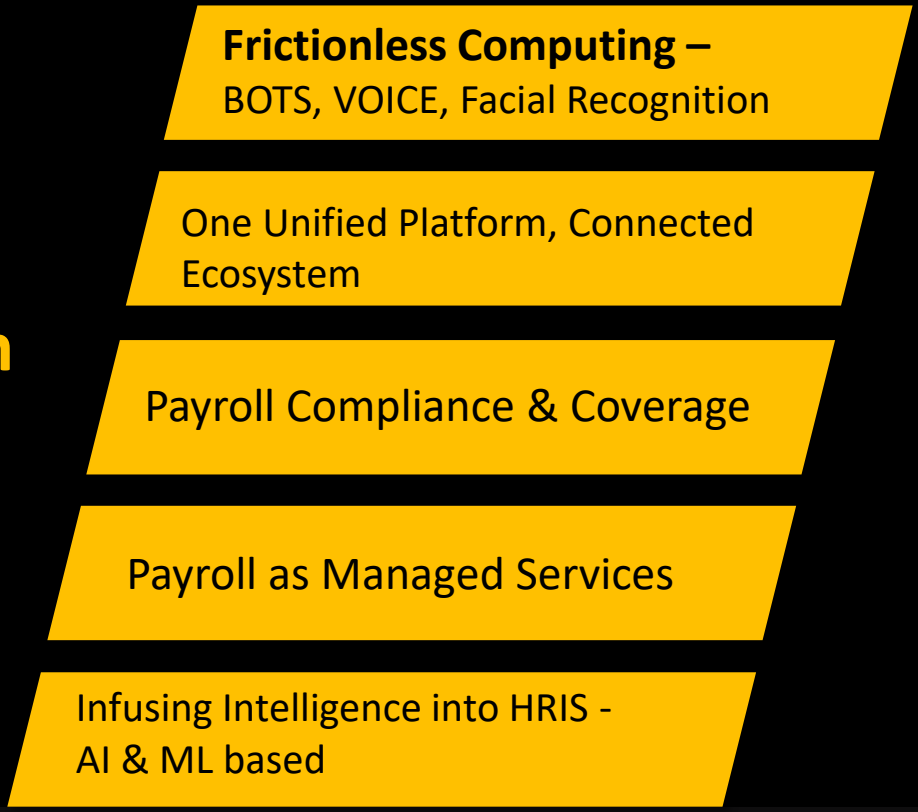
Walk the Talk –
Digital transformation
a reality at Ramco!



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About Us

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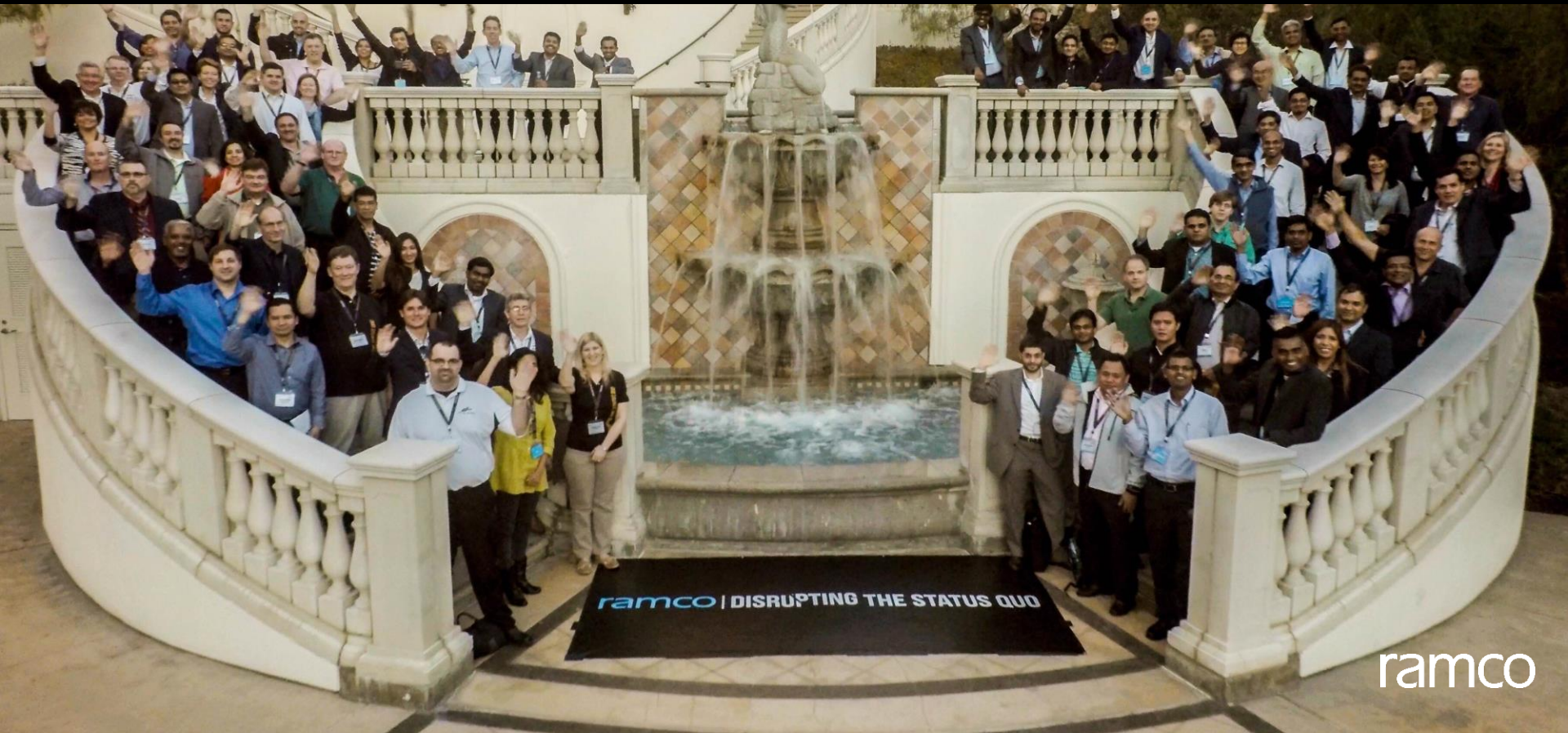
Part of the $1 Billion Ramco Group

12 patents in enterprise applications space in last 2 decades

24 Offices Worldwide, 1700+ Employees

One of the first IP led companies in APAC

Backed by Investments from Goldman Sachs, JoHambro among others



3 OF TOP 20 AIRLINES
5 OF TOP 10 HELI OPERATORS &
LARGEST BUSINESS JET OPERATOR

TRUSTS ramco aviation
M&E MRO Software for Civil & Defense

COMPLETE YET
REFRESHINGLY
SIMPLE HCM

1.5MN PAYSLIPS PROCESSED PER MONTH
450+ CUSTOMERS WITH MULTI-COUNTRY
PAYROLL COMPLIANCE ACROSS 45+ COUNTRIES

800+ COMPANIES &
150,000+ USERS WITH AGENT
BASED IN-MEMORY ENGINE

ramco erp
One Integrated solution for all your business needs
F&A | Logistics | EAM | HCM

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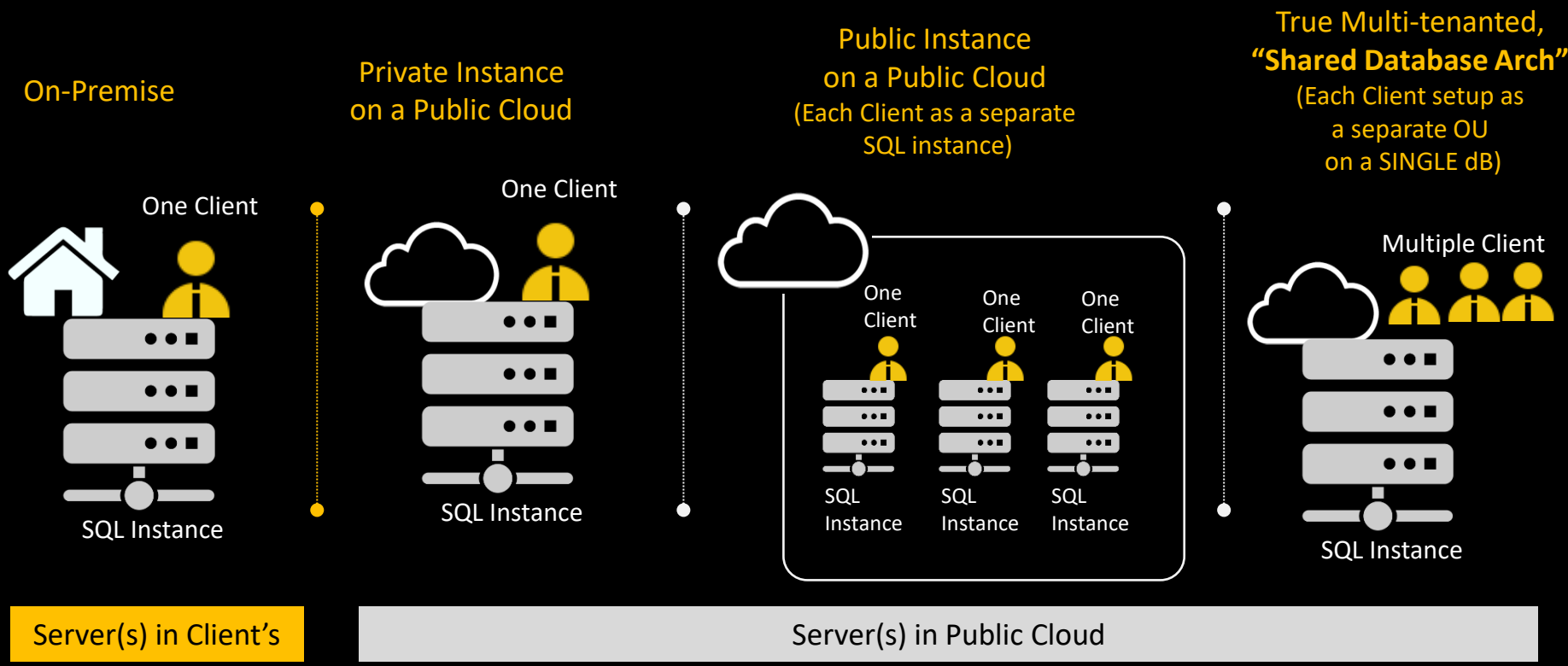
Flexibility of Deployment Models



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Trusted by Global Multinationals & Leading businesses

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Innovation – key driver to chose Ramco

ORICA — 5,000+ employees

Spark nz — 7,500+ employees

lendlease — 15,000+ employees

HAYS — 20,000+ employees

GE — 4,000+ employees

- Multi country, multi entity payroll deals
- Combination of Platform and Managed services
- Replacement of SAP, Preceda, Ascender and ADP
- Available On-premise, On-Cloud

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Awards & Recognitions

ONLY APAC vendor in
Gartner Magic Quadrant for
Cloud Financials, Cloud HCM,
ERP & EAM

Award for
Payroll Innovation
in 2018

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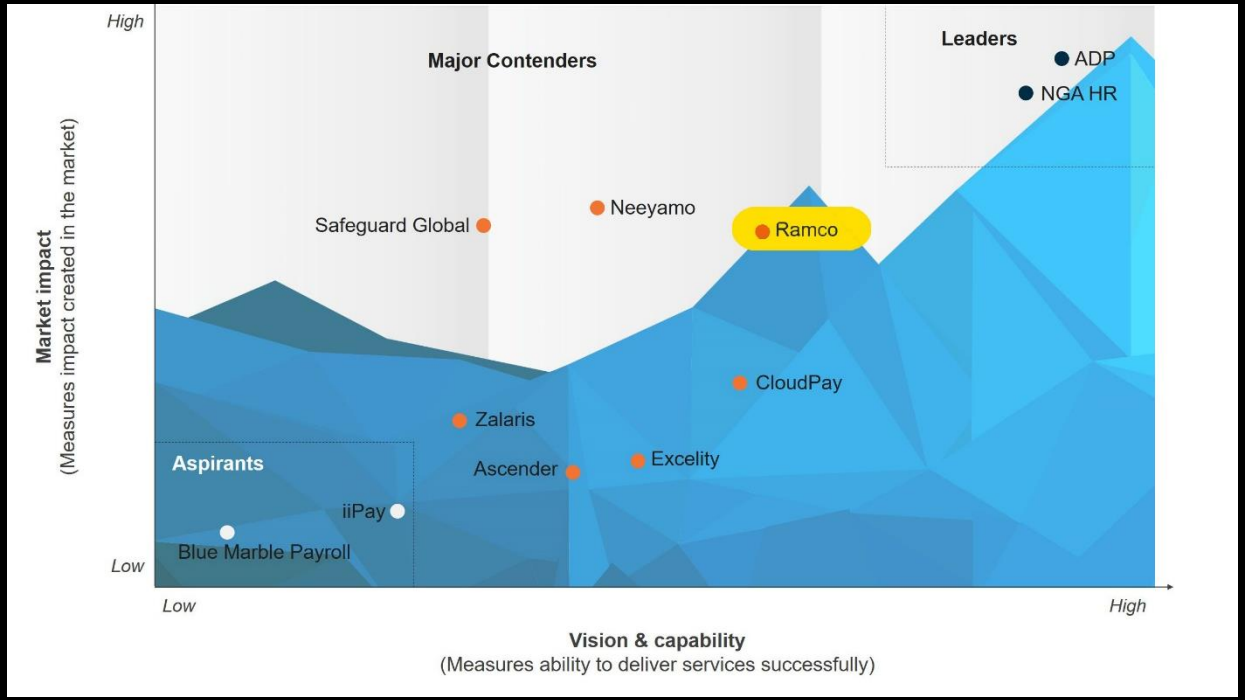
Everest Multi-Country Payroll Platform PEAK Matrix



Listed among the **Top 3 Payroll vendors,** globally

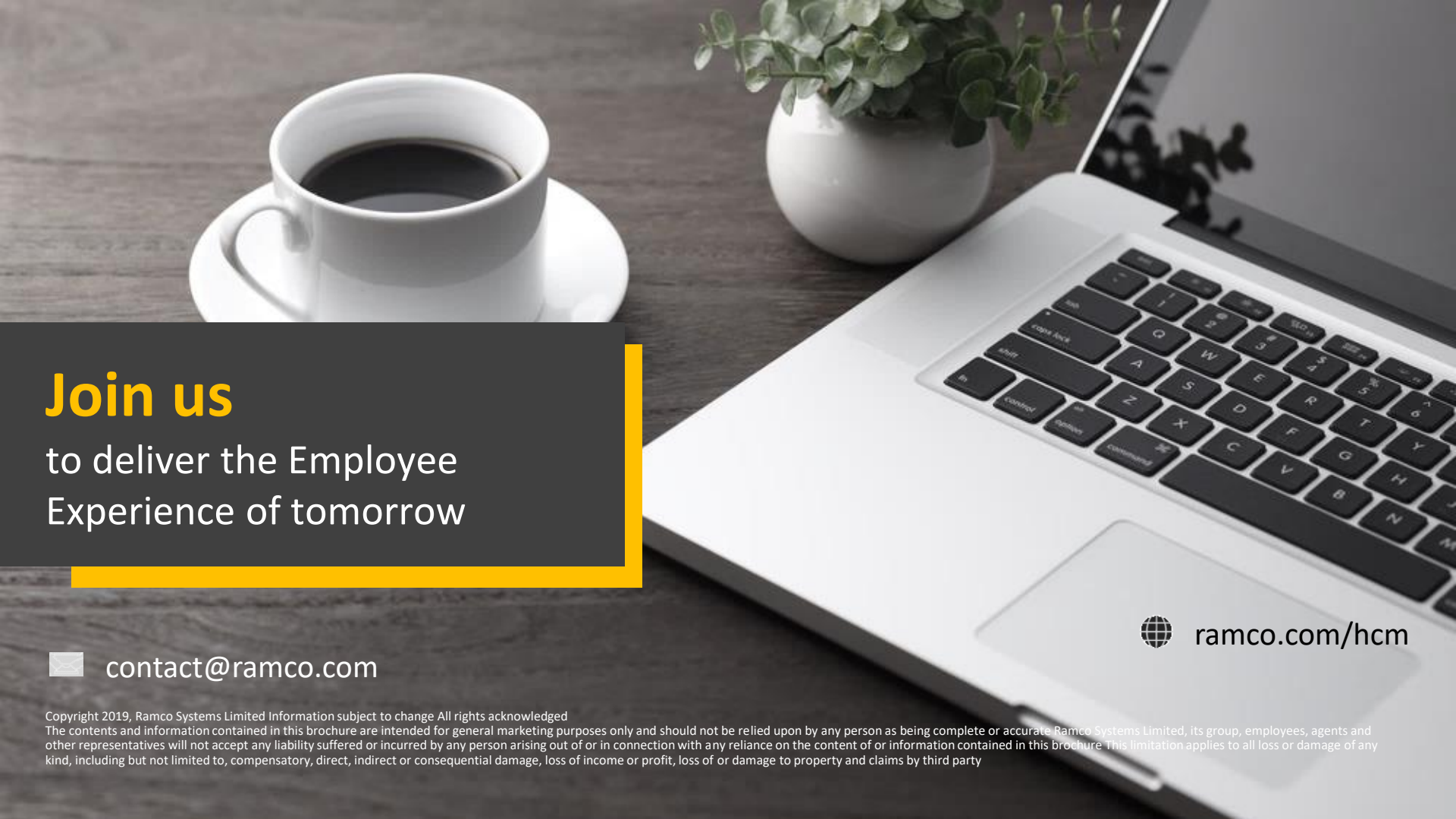
Small yet Mighty – Leaders are in the Bn $ club

Fastest growing Business Unit within 5 years of inception

Revenue **growing at 45% CAGR***

Zero UI – Chatbots, Voice, Mail IT

* Based on data starting 2013 - 2018



Join us

to deliver the Employee Experience of tomorrow

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