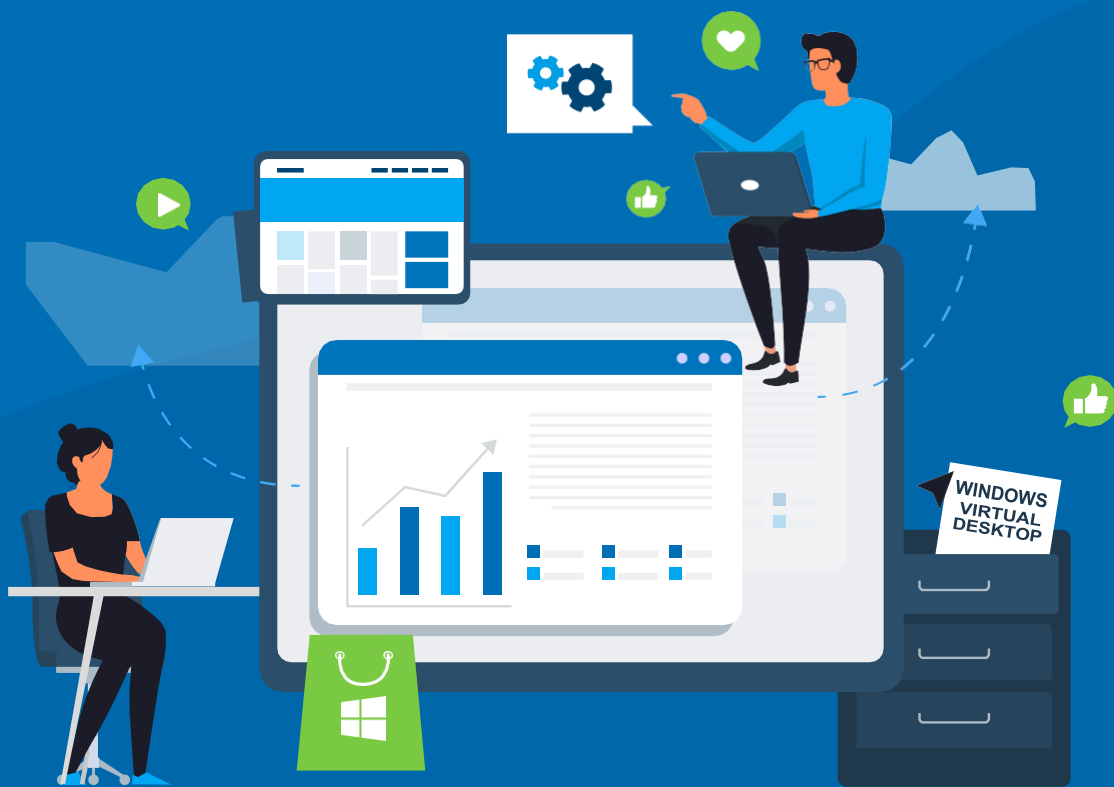


# THE RAPID CIRCLE CLOUD WORKPLACE

Enjoy working with a workplace that travels with you, while management and security are organized in the cloud



**Would you like to renew your workplace? Would you like satisfied users and the business support? Would you like better security and control, but also flexibility and innovation? Then you are probably already looking at the possibilities of the Microsoft cloud with Microsoft 365 and Azure.**

Based on more than 200 migrations to Microsoft cloud, Rapid Circle has the perfect configuration ready that we roll out and manage within your organization and IT landscape.

In fact, our Cloud Workplace Operations Center takes care of everything. From setting up to securing and from updating to innovating. You are always on the latest version and guaranteed high reliability and security.

## What you are probably running into right now

Traditional workplaces are based on established and 'boarded-up' workplace concepts, in which control and security are centrally arranged. Users have little freedom and ownership. Due to slow update cycles, the workplace is sometimes 2-3 years behind. In addition, often only one or a few types of devices are supported.

Looking at the current way of working, this results in dissatisfied employees. They want more freedom. More freedom of device, of device configuration, of how and where they use the device. In short, they want to be able to do more themselves.

We often hear disadvantages about traditional workplaces such as slowness and not being able to make optimal use of audio and video. But also that it is labour-intensive to develop a workplace and keep it up to date. With the risk that this does not happen consistently, resulting in security risks and reduced user satisfaction.

## Control and security using the cloud

Times have changed. Where traditional workplaces gave organizations control, cloud-managed workplaces have now overtaken those concepts. With Intune and all the advanced cloud features and analytics, Microsoft 365 provides the most comprehensive management and security capabilities.

And with Rapid Circle's security as a service, you don't have to worry about it.

# IN SHORT, THE ADVANTAGES;



## FOR THE EMPLOYEE

They want freedom in their work. A pleasant way of working together. And feel proud of the tools that the organization offers them.

This means, for example, that the user wants to use different devices, wants to choose for himself, wants to adjust himself if he or she wishes and the user wants to try to solve his or her service requests first. But above all, the user wants to work carefree. For example, by making sure that the data and documents can always be found, are not lost and are safe.

Some organizations indicate that users do not always want change. However, we see that customers who have a cloud workspace respond differently to updates.

As they are used to from their mobile phones, they like to go along with small improvements. With the cloud workplace you prevent (very) large updates, so that the employee has to reinvent features.

## FOR THE IT MANAGER

Management is carried out by Rapid Circle or we do it together, based on the Rapid Circle Cloud Operations Center. In both cases, setting up, updating and securing is a piece of cake with a high reliability. Because a lot of extra analysis and forecasting is done and a lot is automated, better services can be provided at lower costs.



Improved job satisfaction



## FOR THE CFO

Those lower costs are music to the ears of the CFO. But there's more. The TCO of the Cloud Workplace is also lower because there are no more major upgrades, legacy can be phased out faster and can scale up and down immediately. No need for expensive VDI or expensive processes with Images. We are happy to calculate it for you.

**And the price is simple: 1 price per user per month. Period.**

For organizations with VDI, we are happy to phase them out for you. Do you have any legacy that depends on VDI? Then we only use the affordable Windows Virtual Desktop for those applications



## FOR THE CISO

Better security? Yes, of course. Because the cloud has unparalleled computing power and Microsoft invests huge amounts in security technology, the security features are much better than you can store in a local data center. AI and machine learning are being applied and large teams at Microsoft are competing against each other to improve your security immediately when they find something.



## FOR THE BUSINESS MANAGERS

But in the end we do it all for the end users and 'the business'. With the Cloud Workplace you not only have the most new functionalities or the ability to collaborate efficiently and effectively, such as Microsoft Teams, but also a platform with which you can quickly implement many innovations for the benefit of processes and services. For example using the Power Platform.

Support new applications? They are added to your landscape and workplace in 'a minute'.

# What is a Cloud Workplace?

A cloud workplace is a workplace based on Microsoft 365 and Azure, where the provisioning, security and management of Windows 10 PCs, Macbooks and mobile devices (iOS & Android) takes place from the cloud. The user has a lot of freedom and can do a lot himself, but with maximum central control for the IT organization.

Provisioning is automated and performed on a self-service basis. Management can simply be performed centrally, but with many more options for Analytics and Security.

## Then what is the Rapid Circle Cloud Workplace?

This is the best configuration of your workplace based on Azure and Microsoft 365. We follow the best practices, but also everything we have learned from the Microsoft cloud platform over the past 10 years. In short, proven onboarding and management and innovation of the workplace.

## Results

This gives you a workplace that is fully maintained, secured and renewed by us for a fixed price per user per month. Or we do that together. We take care of the safeguarding of the processes in your organization and the training of your people.

And thanks to satisfied users from the 'business', you can use the extra time to focus on what is really important for your organization: winning the competition or improving your service, care or education based on the contribution of technical innovations.

## Approach

1. ——— Setting up the basics and rolling out the standard workplace
2. ——— Migration of your data and files
3. ——— Applying your specials, governance and security requirements
4. ——— Rollout, communication and adoption
5. ——— Manage and start innovating

# Available in 2 variants

Because we see roughly two preferences, namely self-management and outsourcing, we offer two variants

**A.**

## **ONE PRICE, NO SURPRISES, COMPLETE TAKEN CARE OF**

We take care of the onboarding, management, security, renewal and hardware and licenses. Everything for a fixed price per month per user. It naturally decreases as the number increases.

We guarantee and take everything off your hands. Everything? Well, you can receive the compliments yourself and - now seriously - you naturally think along in renewals and innovations.

**B.**

## **MODULAR SETUP, MANAGED TOGETHER**

We take care of the onboarding together with you. We do the management, security and innovation together, based on our Operations Center. You can choose who provides the licenses and hardware.

## IN SHORT

**Might we offer you a free demonstration?**

**Might we calculate – regarding your scenario – what you will be saving on the long term?**

**Can we start a conversation?**

## about Rapid Circle

Rapid Circle helps organizations to get maximum value from the Microsoft cloud platform. We do this by onboarding the workplace, data center and Power Platform. Then we take you 'Into the Rapid Circle of Continuous Change' through our managed services based on our Cloud Operations Center and through continuous innovation.