Streamline your business with Dynamics 365 Business Central-Powered by Redington

Inadequate systems inhibit growth and make it difficult to adapt to disruptions and rapid change.

- Multiple software programs and paper-based systems complicate decision-making

- Manual work-arounds result in inefficient processes and data entry errors

- Disconnected systems make it hard to collaborate and share information

Are you ready for an AI-first cloud ERP?

Accelerate your growth with powerful core capabilities, unrivaled connectivity across applications, and cutting-edge automation

Accelerate growth

You've outgrown the software you use to manage your business, whether it's accounting software, an underpowered ERP system, or a string of bespoke or homegrown solutions, and you're ready for a **solution to manage end-to-end processes in a single source of truth**.

Modernize systems

You're ready to move to the cloud to take full advantage of the **system interoperability, security, reliability, and latest features** of a rock-solid cloud ERP.
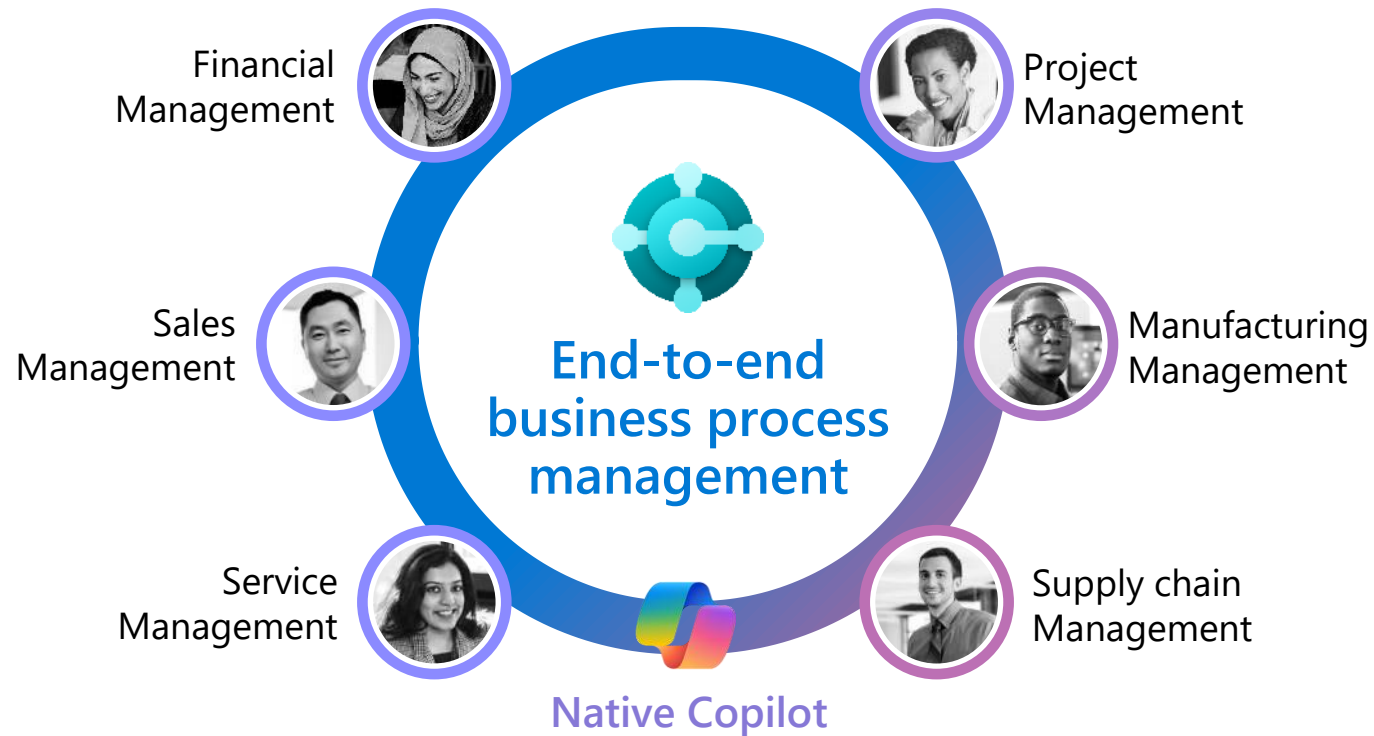
Prepare for the future

You have directives to assess new technologies like Copilot and Agents, how they can automate cumbersome workflows, save time, simplify business close, and allow you to **scale without the restraints of your current resources.**

Business Central Supercharges SMBs with AI

A rock-solid ERP foundation
for small and medium businesses

Financial Management

Project Management

Sales Management

Manufacturing Management

End-to-end business process management

Service Management

Supply chain Management

Native Copilot

Enhanced and extended
with more than 7,000 solutions on AppSource

Mapped to your processes
through the expertise and effort of our partners

Automated
with the power of prebuilt and custom agents

Integrated natively
through the entire Microsoft ecosystem

Microsoft Dynamics 365 Business Central
Scale without compromise

Increase financial visibility and performance

- Take control of financial data
- Forecast cash flow using AI
- Make more profitable decisions
- Accelerate financial closing and reporting

Boost sales and improve customer service

- Surface high-value opportunities
- Accelerate sales processes
- Deliver exceptional service
- Elevate your customer journey

Finish projects on time and under budget

- Improve project costing
- Optimize resource levels
- Drive project profitability
- Enhance team productivity

Optimize inventory and supply chain management

- Get a holistic view of your inventory
- Manage manufacturing
- Align supply with demand
- Improve warehouse management

Dynamics 365 Business Central Capabilities

Finance and Accounting
- General Ledger
- Unlimited Dimensions
- Multiple currencies
- Multiple companies
- Budgets
- Financial reporting
- Consolidation
- Intercompany postings
- Statistical accounts
- Cash flow forecast
- Fixed assets
- Cost accounting
- Deferrals
- Electronic payments/direct debits
- Customer payment process
- Late payment prediction
- Bank account reconciliation
- Bank account management
- Check writing

Sales and marketing
- Marketing text suggestions
- Contact management
- Campaign management
- Interaction and email logging
- Opportunity management
- Dynamics 365 Sales integration

Fulfillment and delivery
- Sales invoicing
- Sales order management
- Sales line and invoice discounting
- Campaign pricing
- Returns and exchanges
- Dynamics 365 Customer Service integration

Purchasing and payables
- Purchase invoicing
- Purchase order management
- Purchase return order management
- Alternative order addresses
- Purchase invoice discounts

Inventory
- Inventory control
- Item categories and attributes
- Item tracking
- Multiple locations
- Location transfers

Supply planning and availability
- Supply planning
- Demand forecasting
- Sales and inventory forecasting
- Order promising
- Calendars

Project management
- Basic resources
- Capacity management
- Multiple costs
- Projects
- Time sheets

Service management*
- Planning and dispatching
- Service contract management
- Service item management
- Service order management
- Service price management
- Dynamics 365 Field Service integration

Warehouse management
- Bin Tracking
- Inventory picks and put-aways
- Warehouse receipt
- Warehouse shipment

Manufacturing*
- Assembly management
- Standard cost worksheet
- Production bill of materials
- Basic capacity planning
- Machine centers
- Version management

*Available in Dynamics 365 Business Central Premium   AI/Copilot in Business Central features
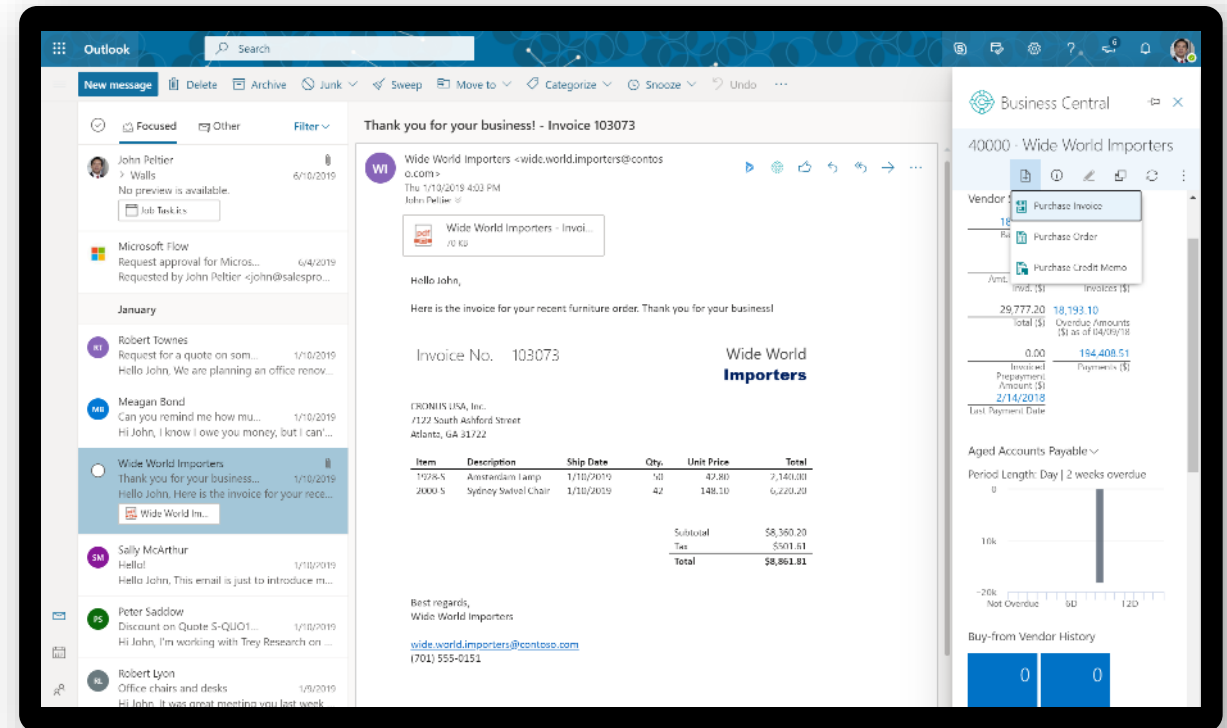
Dynamics 365 Business Central with Outlook

Go from quote to cash within the flow of work

Interact with customers and vendors directly from Outlook to accelerate transactions and business decisions

Promptly manage inquiries, service requests, or process payments to accelerate the sales cycle

Get insights into customer history, previous discounts, and more without leaving Outlook
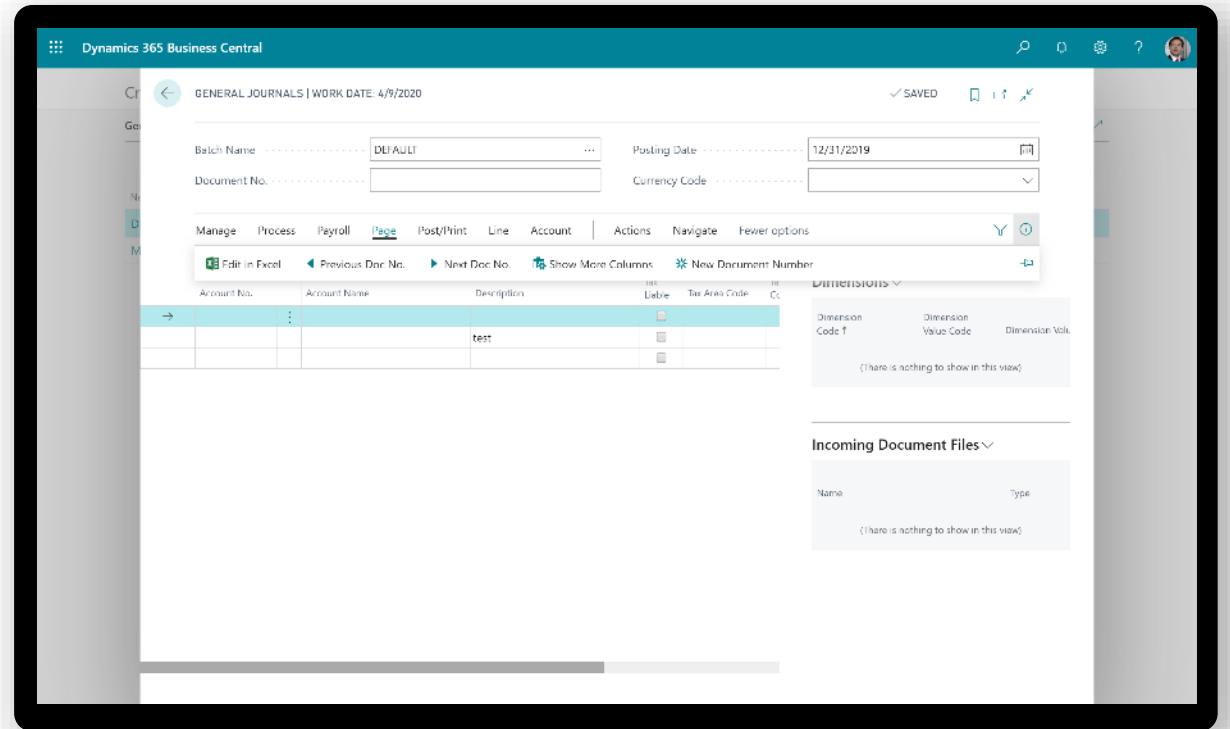
Dynamics 365 Business Central with Excel

Simplify daily tasks to free more time for strategy

Get up-to-date operational insights as Excel reports, and adapt quickly by customizing report layouts as Excel worksheets

Export data from Business Central to Excel for efficient data entry, then publish back to Business Central with business rule validation

Easily analyze transactions using familiar Excel functionality, then share with the team for review and co-authoring
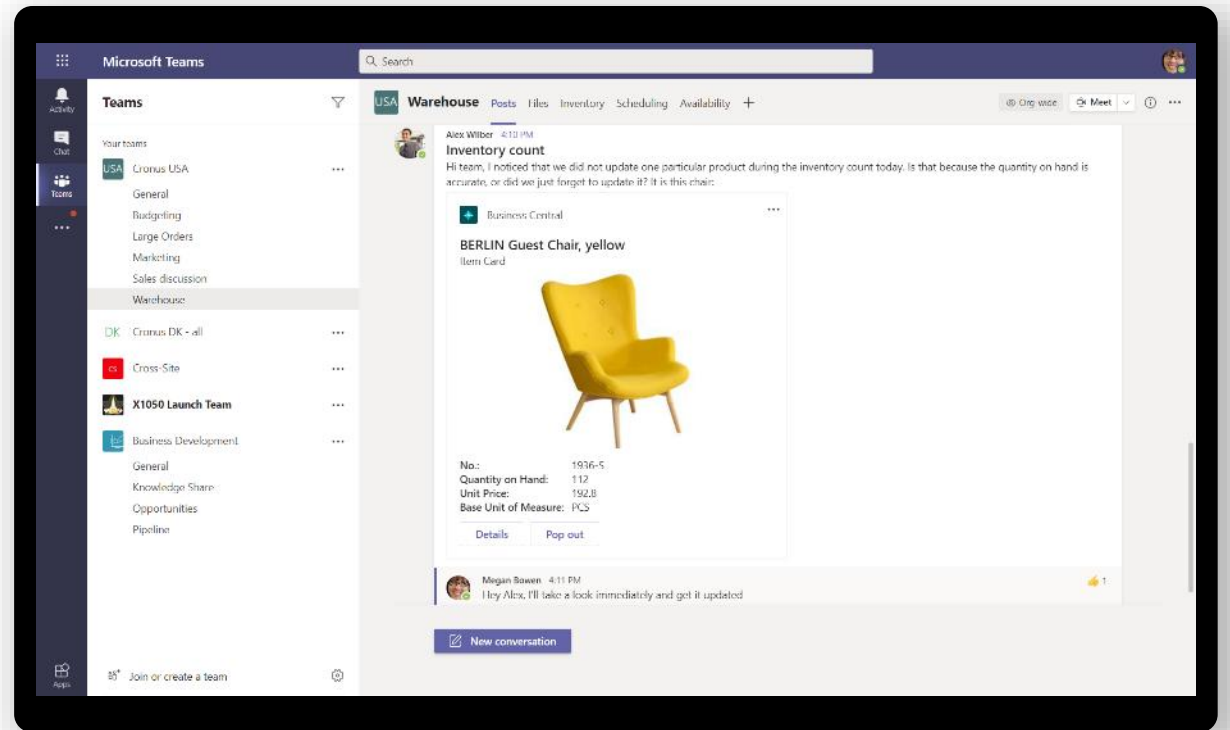
Dynamics 365 Business Central with Teams

Quickly share details so you can act faster

Make faster decisions by sharing Business Central data within Microsoft Teams chat or channel

Look up business contacts from Teams, along with insights, a history of interactions, and related records

Easily edit data and take action without switching apps

Access Business Central data with only a Microsoft 365 license at no additional cost*

Access Business Central cards and tables that have been shared with you in Teams

Unlock data, improve collaboration, and enhance decision making without buying additional Business Central licenses

Read-only access is granted through your Microsoft 365 license as configured by your admin
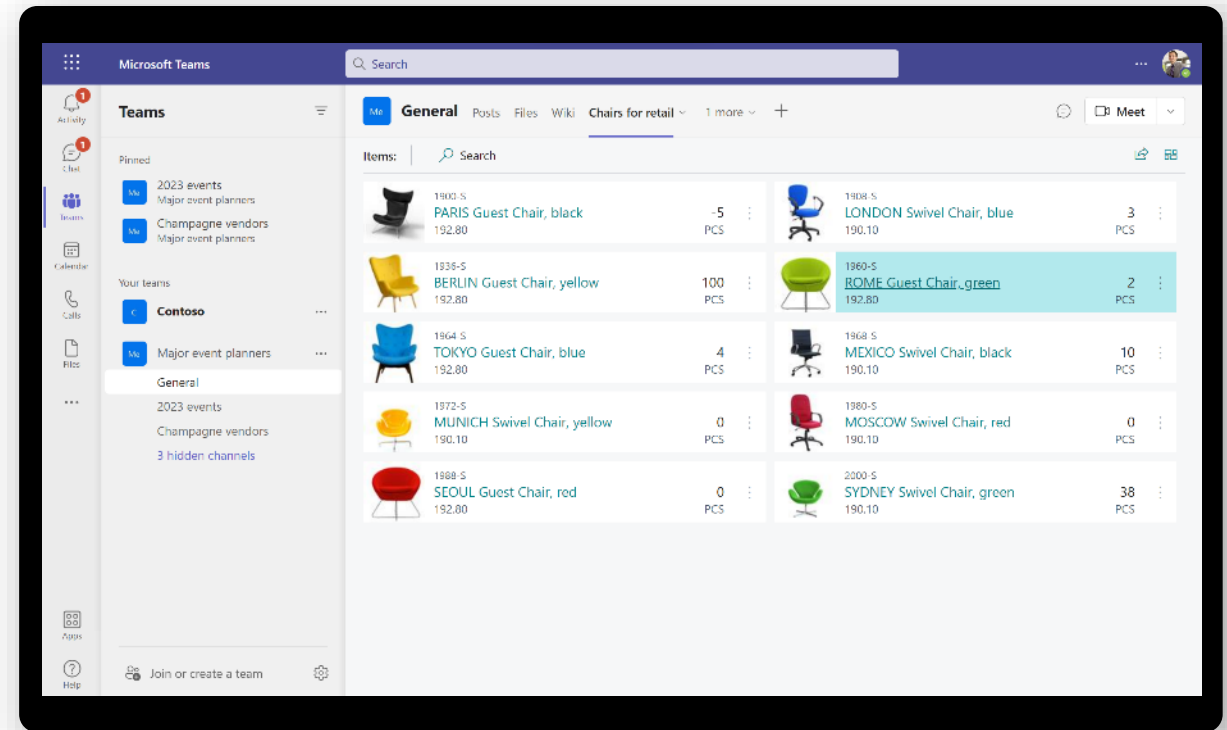
*Applies to Microsoft 365 licenses that include Microsoft Teams

Tailor-made for SMBs, with the full power of Microsoft AI

Decades of research & development

Committed to advancing Responsible AI

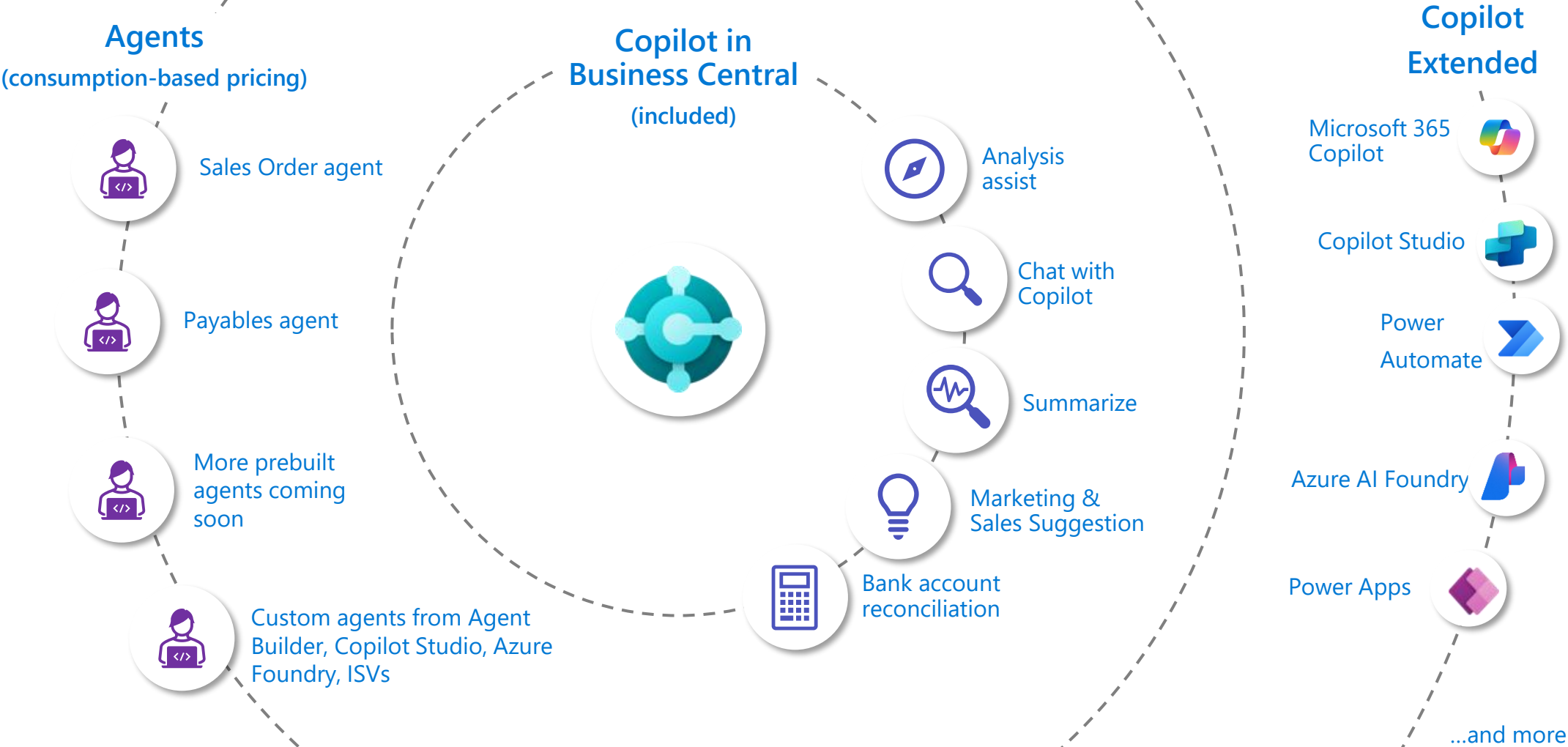**Secure from the start**

Reliability & performance at scale for large AI models

Runs on trust

Your data is your data

The power of AI in Business Central
Copilot and the agentic ecosystem

Agents
(consumption-based pricing)

Sales Order agent

Payables agent

More prebuilt agents coming soon

Custom agents from Agent Builder, Copilot Studio, Azure Foundry, ISVs

Copilot in Business Central
(included)

Analysis assist

Chat with Copilot

Summarize

Marketing & Sales Suggestion

Bank account reconciliation

Copilot Extended

Microsoft 365 Copilot

Copilot Studio

Power Automate

Azure AI Foundry

Power Apps

...and more

Copilot in Business Central

What can Copilot do for you?

Guide

Explains concepts and helps you learn new skills

Find

Locates records and pages, finds matching products based on natural language inquiries or similar products

Compare

Reconciles bank statements and incoming e-documents

Analyze

Organizes data to help you get to insights faster

Suggest

Drafts product descriptions, suggests numbering pattern setup for records

Your AI-powered assistant with a growing skillset

Copilot in Business Central
Get to key insights faster

Copilot simplifies analysis by transforming raw data into insightful summaries using next generation AI

Provides an interactive and versatile way to calculate, summarize, and examine data

Creates, totals, pivots, and filters to help you find the information you're looking for

Prepares the analysis tab

Adjust and iterate on your layout

Chat with Copilot

Use natural language to interact with Copilot

Copilot acts as a virtual assistant, helping you track down the right information at the right time

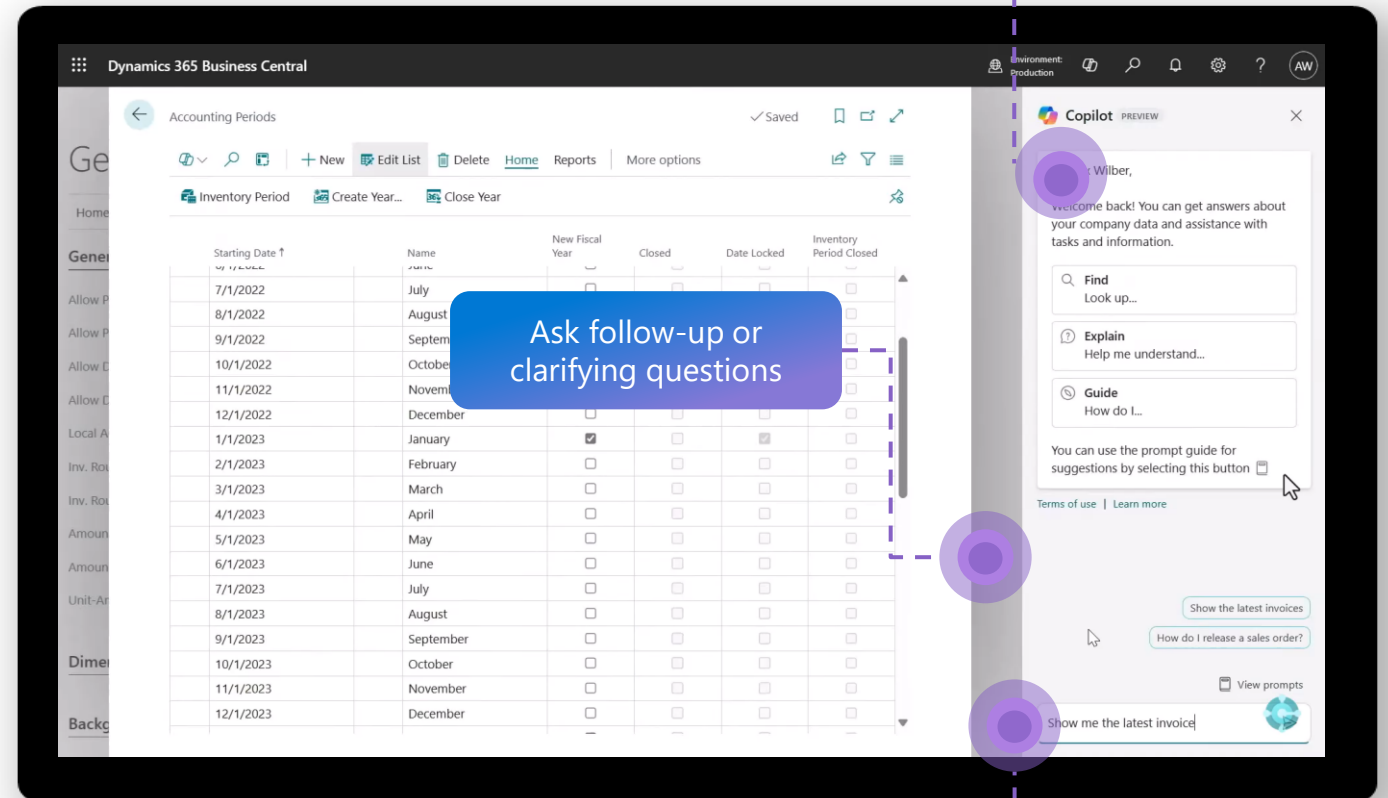Finds business data for your company in Business Central

Gives explanations or step-by-step guidance on various tasks

Helps you understand the purpose and typical use of individual fields

Finds records or pages, or explains how to do things

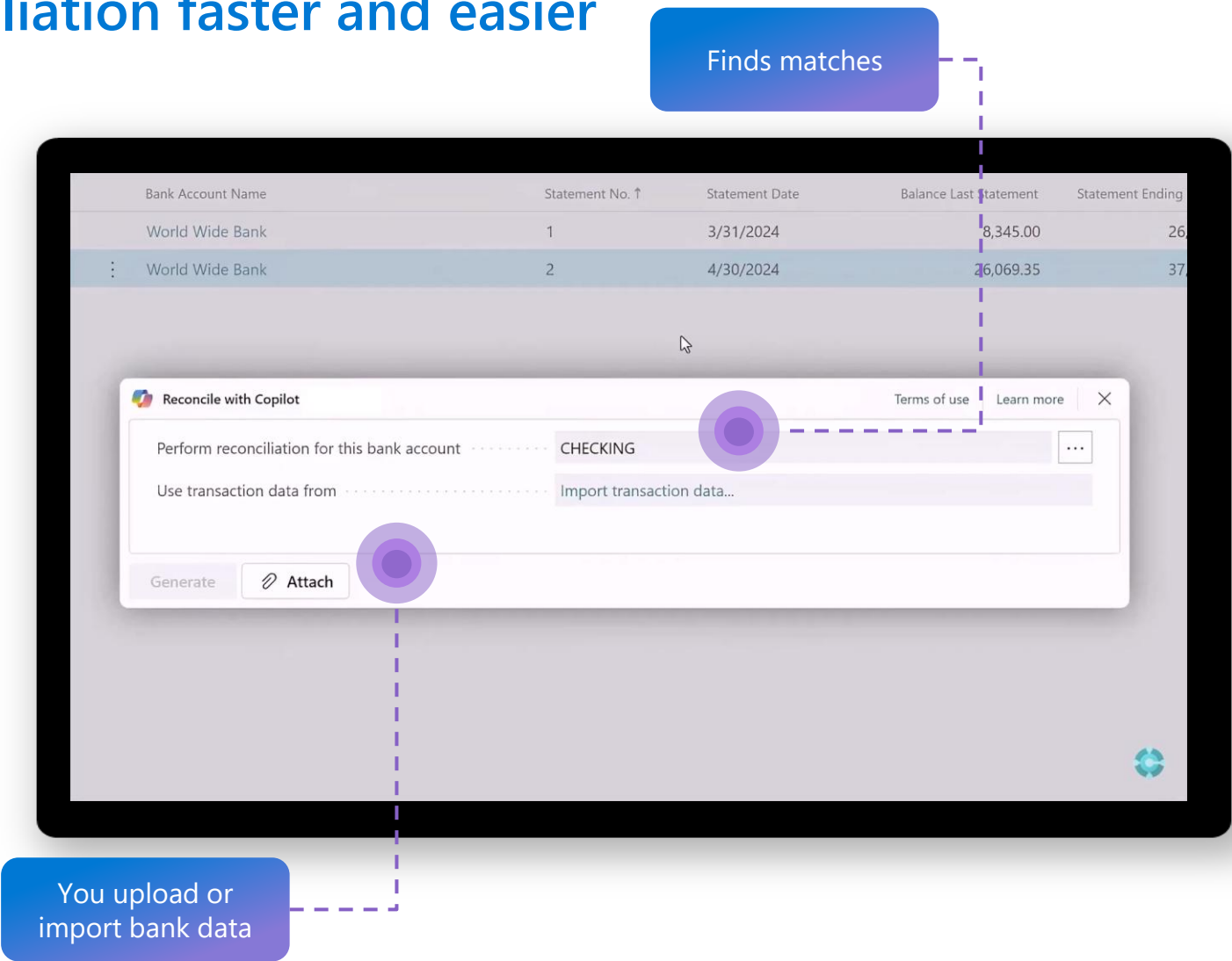Ask follow-up or clarifying questions

Express yourself in your own words

Bank reconciliation with Copilot

Solve the puzzle of bank reconciliation faster and easier

Copilot is your AI-powered bookkeeping assistant that helps you turn a tedious monthly chore into a quick review

Finds matches with your ledger entries, even when multiple charges are consolidated into a single entry

Suggests matching ledger accounts to post new transactions to.

Finds matches

Bank Account Name	Statement No. ↑	Statement Date	Balance Last Statement	Statement Ending
World Wide Bank	1	3/31/2024	8,345.00	26,
World Wide Bank	2	4/30/2024	26,069.35	37,

Reconcile with Copilot

Terms of use   Learn more   ✕

Perform reconciliation for this bank account ········ CHECKING   ···

Use transaction data from ···················· Import transaction data...

Generate   📎 Attach

You upload or import bank data

Copilot beyond Business Central

Seamless systems of record, one source of truth

Generate a new customer profile from an inbound email

Draft a purchase order and check inventory from a call transcript

Edit any Business Central field directly in excel without middleware, and generate deep financial analysis with Copilot

Take automation further with Agents

Built for Business Central, extendable across business processes

Sales Order Taker — In preview

Communicates with customers

Interprets customer request
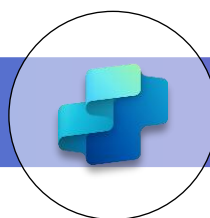
Sends quotes

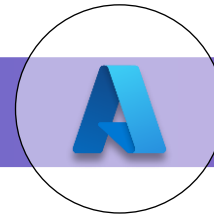### Payables Agent — In development

Receives vendor invoices

Captures invoice information

Registers invoices according to company policy, preference, and history

No code ‹‹‹‹‹‹‹‹‹‹‹ ›››››››››› Pro code

Agent builder   Copilot Studio   Azure AI

Thank You