

# Envision what your future in capital markets looks like

Our experts are here to help you solve key challenges such as:

- Activating digital selling
- Generating value with proactive insights
- Single View of the Customer
- Connecting Middle and Back Office Functions
- Unifying Data and Legacy Systems
- Standardising Business Processes

## Empowering intelligent processes.

Capital markets organizations are redefining their businesses to ensure cost-effective and efficient compliance with the global regulatory changes introduced in 2019. Customer expectations are rising, with more and more willing to change provider due to poor customer experience.

Increasingly, firms are utilizing digital tools to introduce datadriven compliance, drive intelligent solutions, and generate deeper customer insights.

In this changing landscape, how do you envision the future state of your organization? Build your transformation strategy with Microsoft Catalyst, a proven and powerful approach to innovation.

## Let's ideate together

As part of Catalyst, meet with our experts and run an envisioning workshop, where we can ideate together using design led thinking concepts and jointly define how to enable the digital transformation of your organization.

## How Redspire can help

The Redspire Business Services Unit are Catalyst-ready and experts in delivering impactful business outcomes within the Capital Markets industry.

Work with the team to leverage this unique and proven approach as we guide your organisation, department or team through the I.D.E.A framework and kick-start your digital transformation journey.



## What is Microsoft Catalyst?

Build, plan, and execute business transformation strategies with a proven, innovative approach from Microsoft Catalyst—an envisioning and planning program that employs Microsoft Dynamics 365, the Microsoft Power Platform, and the Microsoft Cloud. Your business transformation starts with an I.D.E.A.

Start by finding the transformation strategy that's right for you. Define and prioritize your strategy using development activities, then foster ideation and drive decision making with an envisioning workshop.



### **Inspire**

Imagine a future state solution for your business



#### Design

Discover what's possible by aligning technology investments to business goals



#### **Empower**

Empower others in your organization to see the value



#### **Achieve**

Achieve business outcomes and improved customer experiences



Envisioning Workshop



Business Value & Solution Assessment



Solution Demonstration



Transformation Plan

For more information visit: <a href="https://dynamics.microsoft.com/en-us/microsoft-catalyst/">https://dynamics.microsoft.com/en-us/microsoft-catalyst/</a>

## Redspire Catalyst Process for Capital Markets

Starting with an Envisioning Workshop, unite stakeholders to provide a holistic approach to identifying and prioritizing your digital transformation strategy.

By working through the I.D.E.A. framework (developed with McKinsey, Harvard Business School and Microsoft), your business will develop a mutual understanding of business objectives, identify and prioritise business challenges, quantify the business value, visualise through a demonstration, PoC, or Pilot, and plan a programme of work to deliver your digital transformation.

**Get Started** 

Request an envisioning workshop today

To get started, talk to your MS Account Manager or email helen.murphy@redspire.co.uk / iain.kennedy@redspire.co.uk

