

MIGRATION TO MICROSOFT SENTINEL

A unified cloud-native SIEM with real-time detection and auto-response

Third-party SIEMs limit scalability, visibility, and efficient Security Operations

Organizations struggle with fragmented security data, high operational effort, and limited scalability in third-party SIEM platforms. The ideal solution is a cloud-native SIEM that unifies visibility, improves detection speed, and reduces complexity.



Primary challenges

Customers operate third-party SIEM platforms that are costly to scale, complex to manage, and slow to adapt. Security data is fragmented, correlation is limited, and manual processes increase response times and operational overhead.



Ideal solution

A cloud-native SIEM that centralizes security data, integrates seamlessly with Microsoft security services, and enables scalable analytics, automation, and efficient SOC operations without third-party infrastructure constraints.



Desired outcomes

Unified visibility across security data, faster threat detection and response, reduced operational complexity, and a modern SIEM foundation that supports ongoing SOC maturity and enables future SOAR engagements.



Migration to Microsoft Sentinel

Migrate from a third-party SIEM to Microsoft Sentinel using a structured, low-risk approach. This offer helps organizations modernize security operations, improve visibility, and establish a scalable, cloud-native SIEM platform.



Modern SIEM Foundation

Cloud-native SIEM platform that scales on demand and integrates seamlessly with Microsoft security services.



End-to-End Threat Visibility

Centralized visibility across security data with faster detection, investigation, and response workflows.



Operational Efficiency at Scale

Reduced operational complexity through a phased migration focused on priority data sources and use cases.



Engagement Roadmap

Kick-off & Scope Alignment

- Project kick-off and stakeholder alignment
- Confirmation of scope, priorities, access, and migration approach from the third-party SIEM
- Alignment on success criteria and overall migration plan

Sentinel Foundation & Data Ingestion

- Microsoft Sentinel environment prepared
- Priority data sources connected and validated
- Data ingestion and normalization verified as technical foundation

Detection & Use Case Migration

- Key detection use cases migrated from the third-party SIEM
- Alerts and incidents validated in Microsoft Sentinel
- Alignment with defined SOC operational requirements

SOC Operations & Optimization

- Incident workflows and automation review
- Operational tuning and optimization

SOC Enablement & Handover

- Knowledge transfer to SOC analysts and administrators
- Microsoft Sentinel confirmed as primary SIEM platform

Milestone #1

• 2 days

Milestone #2

• 2+ days

Milestone #3

• 3+ days

Milestone #4

• 2+ days

Milestone #5

• 1+ days

Engagement Overview

Duration:	2+ weeks
Cost:	€ 12.000+
Countries:	DACH, EU
Technologies:	Sentinel
Company Size:	SME&C
Industry:	all



Contact us

We are embedded in a trusted partner framework with close alignment to Microsoft. For further information, detailed discussions on specific service components, or next steps, provided contact channels remain available.

We look forward to continuing our collaboration together with you and Microsoft.



Peter Altheimer

Associate Partner



DE, Munich



p.altheimer@reply.de



+49 151 147 100 11



Christoph Sondermann

Head of Security



DE, Cologne



c.sondermann@reply.de



+49 174 966 7335



Visit us on

reply.com



Solution



REPLY COMPANY INFORMATION



ABOUT REPLY

Since 1996, Reply has been at the forefront of digital technologies disruption.

We are made of a decentralized and highly specialized network of companies, with extensive industry expertise and deep technology know-how.

As one of the leading digitalization partners for large enterprises, we provide end to end services – design, implementation and operations – for connected products, technology solutions and digital platforms.

Automotive & Industrial Systems	CPG & Retail	Manufacturing & Logistics	Energy	
Telco & Media	Banking & Insurance	Healthcare		
People Digital Humans Copilots Workplaces			Machines Robotics Autonomous Things IoT & Connected Products	
Digital Experience Product Design Brand Experience Digital Marketing Immersive Experiences			Enterprise Platforms Advanced Analytics Industry Specific Platforms Application Suites & CX Platforms	
AI				
Foundations				
Computing Platforms	Data Platforms	Web 3.0	Cybersecurity	Network
				3D & Spatial Computing

15,000+ PEOPLE



38 NATIONALITIES



200+ CONSULTANCY NODES IN THE NETWORK



\$2.3B REVENUE (2024)



WHERE WE ARE





OUR MISSION

Reply combines digital transformation experts and Microsoft technology enthusiasts that design and deliver high-value solutions to drive businesses forward.

MICROSOFT SOLUTION AREA & SOLUTION PLAY RESPONSIBILITIES @REPLY GERMANY



Microsoft Alliance Manager

Janosch Kuhn
j.kuhn@reply.de



Marcus Peters
ma.peters@reply.de

Solution Plays
Data Security (AI Workplace)



Tomasz Mistrzyk
t.mistrzyk@reply.de

Solution Plays
Migrate and Modernize Your Estate



Philip Pradzinski
p.pradzinski@reply.de

Solution Plays
Innovate with Azure AI Apps and Agents
(Cloud Native Solutions)



Sandor Djarmati
s.djarmati@reply.de

Solution Plays
Innovate with Azure AI Apps and Agents
(Agentic DevOps – GitHub solutions)



Levon Melikbekjan
l.melikbekjan@reply.de

Solution Plays
Innovate with Azure AI Apps and Agents
(Platform Engineering)



Timo Jäger
ti.jaeger@reply.de

Solution Plays
Innovate with Azure AI Apps and Agents



Vincent Calil-Hanna
v.calilhanna@reply.de

Solution Plays
Unity Your Data Platform



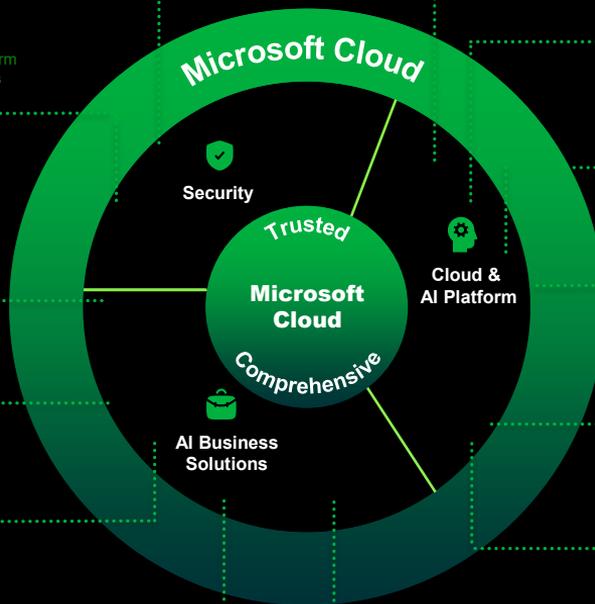
Marcus Peters
ma.peters@reply.de

Solution Plays
Secure AI Productivity (Adoption)
Copilot & Agents at Work



Yannick Rollwage
y.rollwage@reply.de

Solution Plays
Scale with Cloud and AI Endpoints
Secure AI Productivity (Deployment)



Christoph Sondermann
c.sondermann@reply.de

Solution Plays
Modern SecOps with Unified Platform
Protect Cloud AI Platform and Apps
Data Security



Christina Brand
c.brand@reply.de

Solution Plays
Sales Transformation with AI



Dennis Bushuven
d.bushuven@reply.de

Solution Plays
Innovate with Low Code AI and Agents



Martin Hermes
m.hermes@reply.de

Solution Plays
Service Transformation with AI
Scale Business Operations with AI



