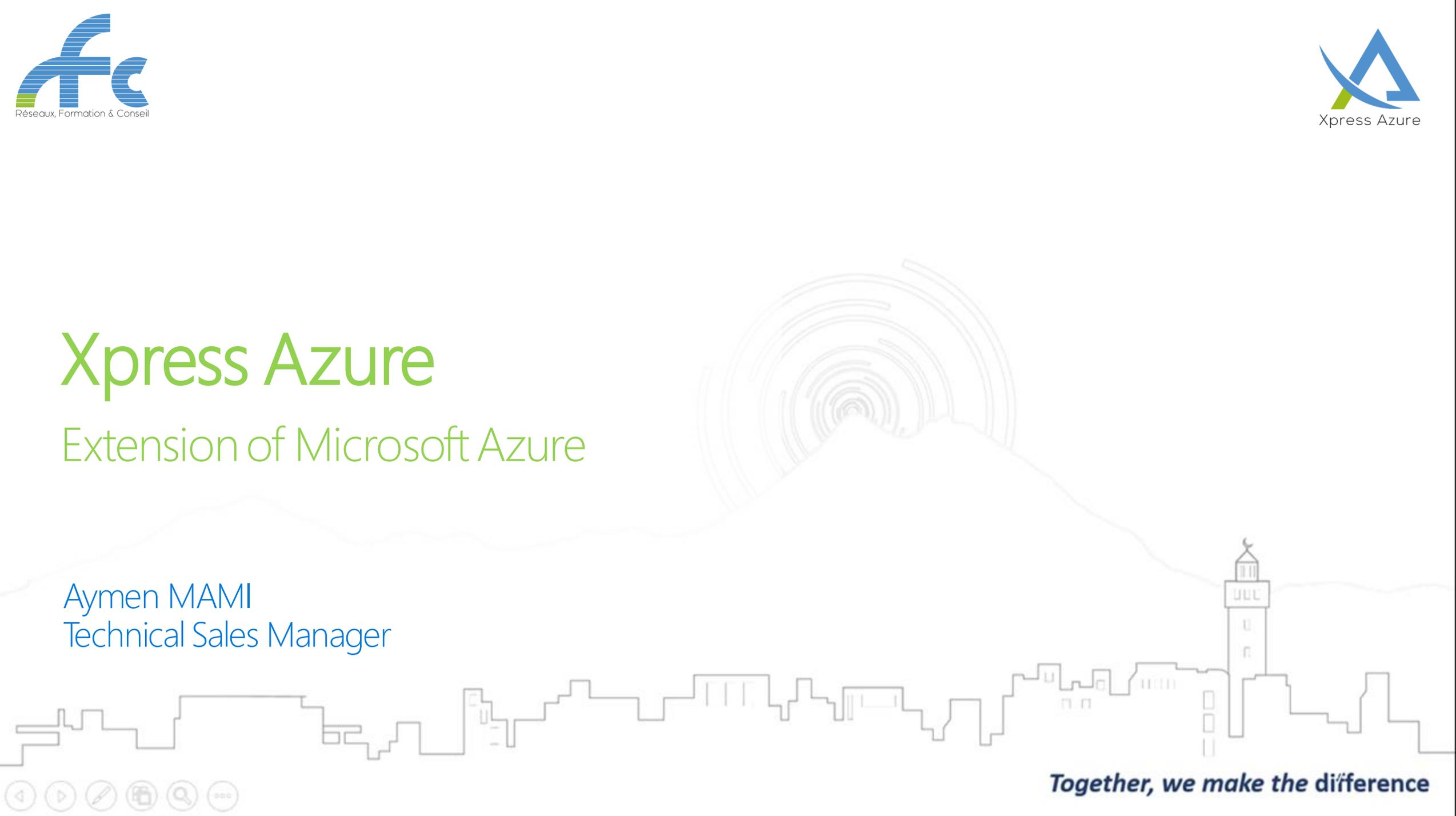


Xpress Azure

Extension of Microsoft Azure

Aymen MAMI
Technical Sales Manager



Together, we make the difference

Why the Cloud



Digital Transformation Strategy

Build what differentiates you

Differentiated applications

Buy what doesn't

Infrastructure

Solve the mission critical/context dilemma by using a trusted Cloud

Reduce complexity
Centralize, Standardize, Automate,
Outsource

Business need for new capabilities

Prepare for the pivotal moment when you need to react to business demands or market conditions in days, not months.

Build infrastructure in a matter of hours



Tap into services that are unavailable on-premises



Consume near-limitless resources on-demand and only pay for what you need



Modernize to the latest platforms & services



React to business demands faster with more agility than ever before



Focus on innovation rather than facilities



Together, we make the difference

Cloud allows customers to focus their energy on building what differentiates them: **customer focused applications**

This is the heart of **Digital Transformation**

Cloud is a new way to think about your datacenter

Traditional model

- Dedicated infrastructure for each application
- Custom hardware
- Distinct infrastructure and operations teams
- Customized processes and configurations

Optimize



Servers

Cloud model

- Loosely coupled apps and micro-services
- Industry-standard hardware
- Service-focused DevOps teams
- Standardized processes and configurations

Transform



Services



Why Xpress Azure



Xpress Azure

Together, we make the difference

Cloud considerations



- Performance
- Latency
- Data sovereignty
- Security
- Regulations

Xpress Azure

Together, we make the difference

What are you solving for?

Innovation

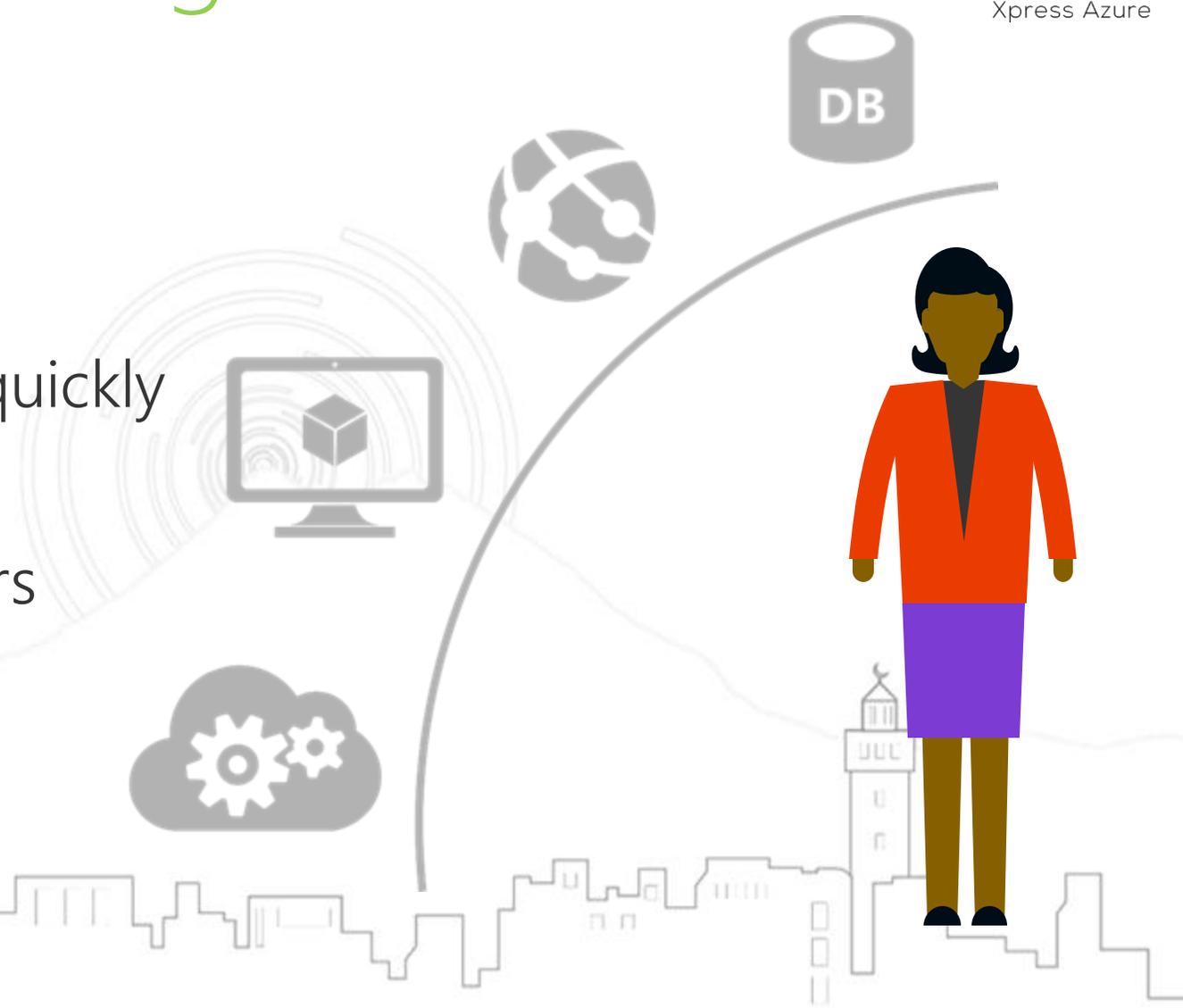
- Focus on the applications
- Enable developers
- Deliver new and reliable services quickly

Economics

- Invest in competitive differentiators
- Reduce capital expenditure

Flexibility

- Choose where to deploy
- Decrease risk of vendor lock-in



Based on Microsoft technologies

Single enterprise level relationship and support



Complete integration between IaaS, PaaS and SaaS



Leader in hybrid cloud, offering max flexibility

(e.g. Search, SQL, Media)



Best and most innovative enterprise cloud productivity solution



Industry leading with security, privacy and compliance

(e.g. EU Model Clauses, HIPAA, RMS)



Integrated but separated enterprise and consumer cloud offerings



Broadest partner ecosystem



Strong development platform and huge developer base

(e.g. VS, ALM, .NET)



Common enterprise social layer among all services

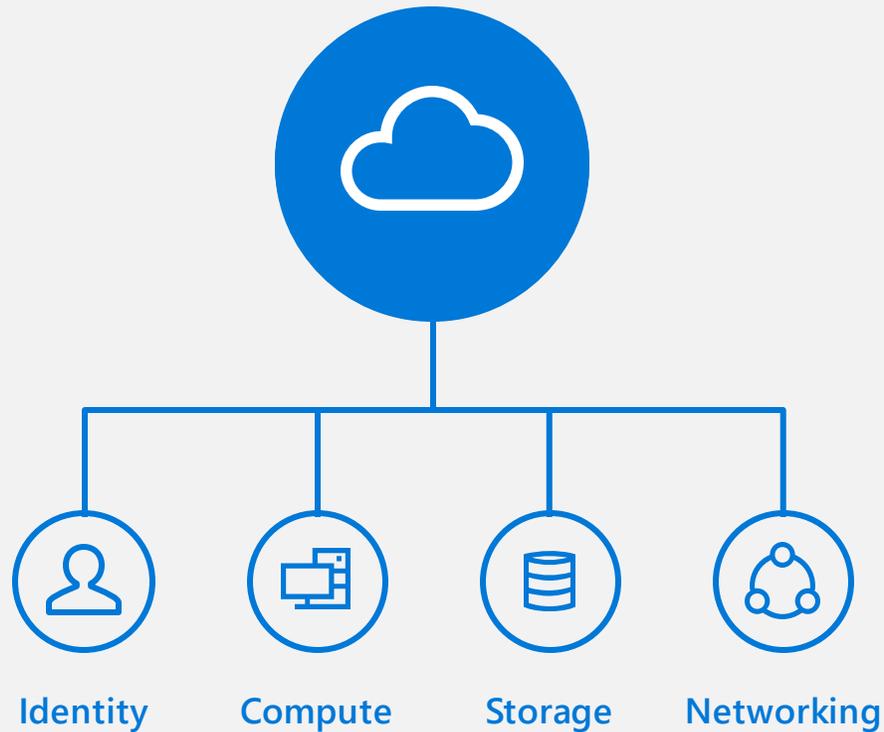


Native SSO among services and integration with on-premises AD



Why Microsoft

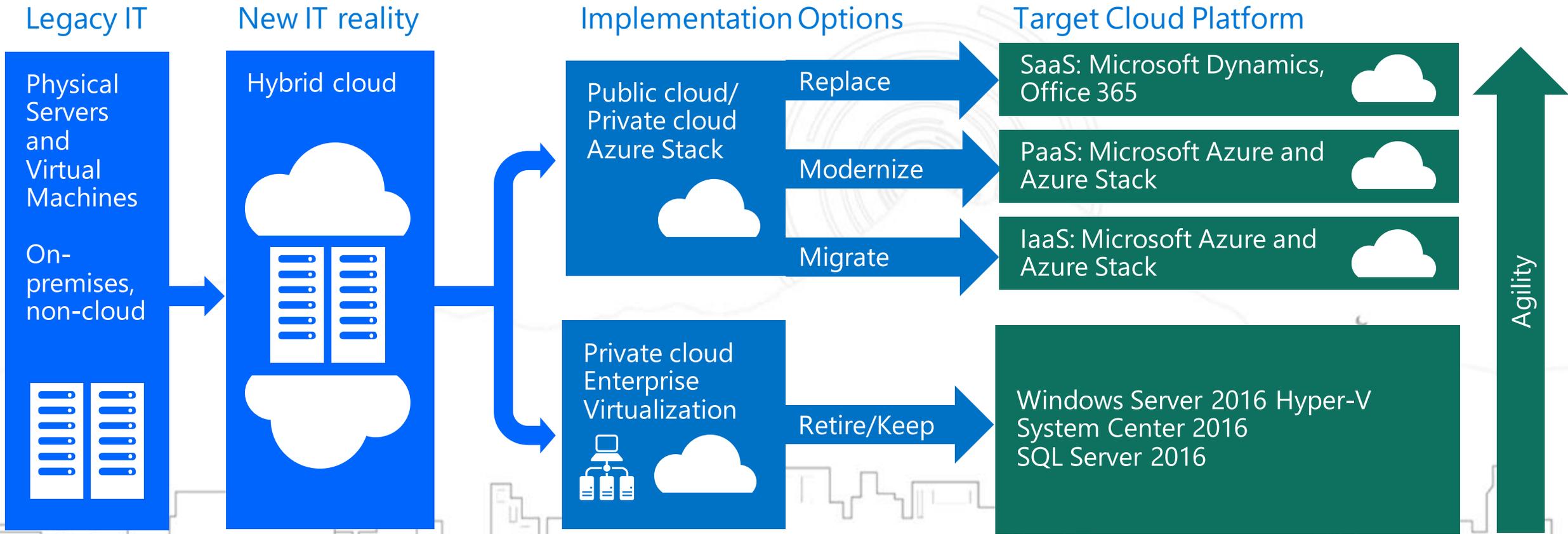
Cloud



95%

of Fortune 500 use
Microsoft Cloud

Developing a hybrid cloud strategy





Xpress Azure
Powered by Microsoft Azure Stack

Power of Azure hosted by your trusted service provider

Microsoft Azure Stack is a new hybrid cloud platform product that enables organizations to deliver Azure services from their own datacenter.

Microsoft's hybrid cloud platform

Power of Azure hosted by your trusted service provider

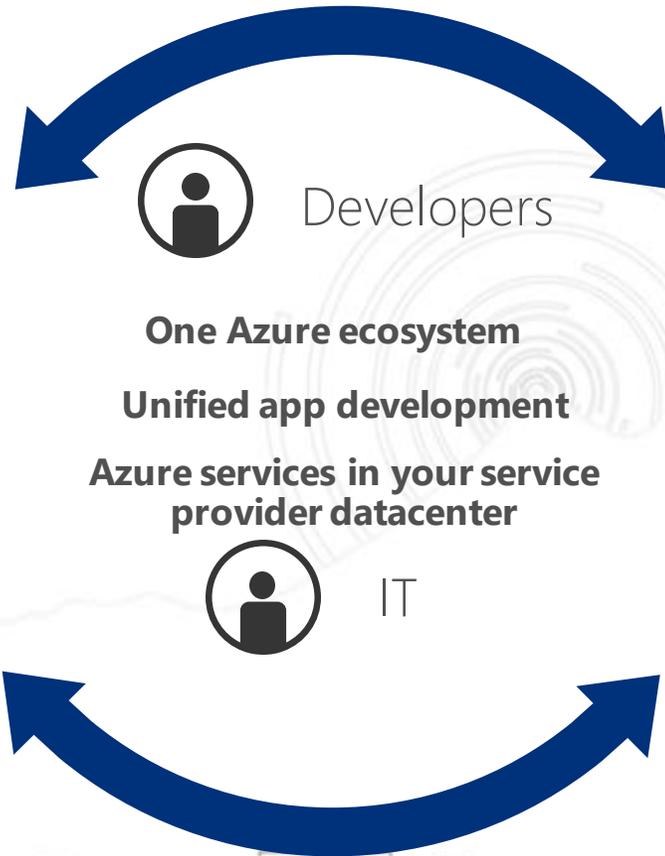
Portal | PowerShell | DevOps tools

Azure Resource Manager

Azure IaaS | Azure PaaS
Compute | Network | Storage
App Service | Service Fabric*

Cloud-inspired infrastructure

Microsoft Azure Stack
Hosted



Portal | PowerShell | DevOps tools

Azure Resource Manager

IaaS | PaaS

Cloud infrastructure

Microsoft Azure
Public



Hybrid & Open Azure Ecosystem

Work with the tools and technologies you want across Azure and Xpress Azure

List of available VM images:
<https://bit.ly/2u2avtL>



Most Azure Marketplace solutions work on Xpress Azure without modification

Our Services



Xpress Azure

Together, we make the difference



Azure services
everywhere

 54 Azure regions

 100s of service providers

 1,000s of enterprises

  Xpress Azure

Azure PaaS available on Xpress Azure : Fully managed platforms for high productivity development



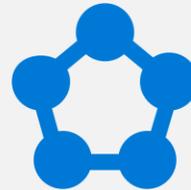
Azure App Service

Web, Mobile,
and API apps



Azure Functions

Serverless
Computing



Azure Service Fabric

Always-on,
scalable
distributed
applications



Azure Container Service

Robust container
management



Cloud Foundry

Open source
platform

Azure IaaS available on Xpress Azure: beyond traditional virtualization



Virtual Machines
(VM)
VM Scale Sets

Rapid
deployment with
automated
scaling



Containers
with Docker

Linux and
Windows Server
containers



Networking

Virtual network,
load balancer,
VPN gateway



Storage

Blobs, tables,
queues



Xpress Azure



Réseaux, Formation & Conseil

Thank you