SALES COMMISSIONS ARE HARD

Automate Your Sales Incentive Program

- Solve administration **headaches**
- Eliminate **spreadsheet** distribution
- Give each rep an incentive **dashboard**
- Change compensation models **any time**
- Ensure **compliance** & access control

- Deliver **accurate** commisions
- Stop **losing** top reps over commissions
- Legally **protect** your incentive program
- Automate everything within **hours**
- Organize & **resolve** commission disputes

Watch Video	Book A Demo	Instant Access
a brief video introduction	a personalized demo	no credit card required

SALES COMMISSIONS MADE EASY

READY TO BECOME YOUR SALES TEAM'S HERO?

Sales Cookie is the most powerful sales commission management solution for SMBs. Our cloud-based solution makes it easy to design and manage sales incentive plans - even very complex ones. Every sales representative gets a personalized dashboard with their goals, crediting, and rewards. All calculations are fast and accurate so you can pay reps on time. Here is what the **admin dashboard** looks like:

Easily design and manage incentive plans

Track & review all configuration changes

Create flexible user teams and territories

Import sales transactions from any sales system

Run fast incentive calculations any time

Create reports to visualize crediting and payouts

Manage users, security roles, and personal incentive dashboards

Decide who can see which plan (and calculated rewards)

1 You've Lost Good Reps Over Sales Commissions

2 Managing Commissions Takes Too Much Of Your Time

3 You've Experienced Commission Calculation Errors

4 You're Manually Distributing Sales Commission Spreadsheets

Step 1	## Design Incentive Plans
Step 2	**Define Sales Goals, Potential Rewards, Terms & Conditions**
Step 3	• Use the plan designer to easily create new sales incentive plans
Step 4	• Configure visibility so that only authorized users have access to your plans
	• Reconfigure incentives any time, run simulations, choose the best model
	• Avoid overpayment by configuring payment limits, excluding taxes, and more
	• Choose rewards - from straight commissions to badges or salary-based bonuses
	• Expand beyond traditional revenue-based quotas: use profit, scoring, rankings

Free Trial

Don't take our word for it! Our free trial lets you experiment with zero risk to your business. Trials are good for 14 days and no credit card is required.

Rapid Deployment

Our solution is 100% cloud based so there is nothing to install. No need for dedicated IT resources, or expensive consulting engagements.

Plan Designer

Our plan designer will walk you through compensation design step-by-step. No technical knowledge is required (even to create sophisticated rewards).

Flexible Rewards

From sales contest, traditional quotas, split commissions - to complex territory cascading rules, we offer the flexibilty you need to create meaningful rewards.

Better Communication

Auditable & Secure

From managing plan acceptance, to automatically informing participants of important changes, we'll help rebuild trust in your incentive program.

Dealing with sensitive data requires strong security. From encryption to change logs or precise permission management, we'll keep your data safe.

Fully Automated

Define rewards and participants. Upload sales transactions. We'll do all the calculations and generate easy-to-understand reward statements.

Your Data's Shape

The "shape" of sales transaction data is unique to each business. We'll adapt to the shape of your transactions to ensure correct payment.

Powerful Insights

Leverage advanced analytics to review and analyze rewards. We'll even alert you if something looks wrong. Our reports look beautiful too!

Innovative

We offer innovative plan designs not found in any other automation solution. The best part is that those designs are meaningful and avoid overpayment.

Connected

A sales incentive solution should not work in isolation. Connect to other systems such as SalesForce, Dynamics CRM, or any accounting / sales system.

Modern UI

Designing and managing incentives should not be boring - it should feel exciting! You deserve to work with a modern, responsive user interface.

Money Saver

Spend less time dealing with disputes. Ensure accurate calculations. Configure your plan to exclude taxes. Set limits to prevent overpayment.

Multi-Currency

Automatically convert between currencies. Specify exchange rates, or let us automatically lookup market rates. Compensate users in different currencies.

Great Support

Our support center contains several hundred KBs. But should you not find what you need, support is included with each plan. Take a look at our support center.

RESOURCES

ALL　DESIGN　LEARN　DEPLOY

A Ninth Floor Solution

Ninth Floor Technologies © creates memorable enterprise SaaS solutions designed to address concrete enterprise needs. We focus on measuring, improving, and rewarding employee productivity.

CONTACT US

1100 106th Ave NE
Bellevue, WA 98004
United States
Phone: +1 425-891-3799
Email: info@salescookie.com

USEFUL LINKS

> Home

> About

> Solution

> Terms of service

> Privacy policy

> Disclaimer

OUR NEWSLETTER

Subscribe today to receive news and tips about sales incentive programs. We promise not to spam you with useless offers and other junk mail. Of course, you can unsubscribe any time at the click of a button.

Subscribe