



# SAP RISE Cloud Integration

## FLASHKUBE Sales Bot Empowering your Sales through AI



“FLASHKUBE Sales BOT brings the power of Microsoft Teams to SAP S/4HANA. In this hybrid work scenario, the sales teams can extract SAP data through the same Microsoft Teams to collaborate with their teams and respond to their customers in real-time”

CHANDER KHANDUJA, CDO and VP-IT, Luminous Power

### POWER OF COLLABORATION – SAP S/4HANA + MICROSOFT TEAMS

For many companies around the world, remote selling has become a necessity for conducting business. To simplify remote sales processes and allow sales professionals to fully focus on their customer engagements, FlashKube has built integration framework to bring **SAP S/4HANA** sales business processes to Microsoft Teams. Users can easily set up meetings from the SAP system without switching applications. During a customer call, all information will be accessible in Microsoft Teams via FLASHKUBE SAP Sales Bot application. Finally, all information, including meeting recording and notes, will get automatically synced back to SAP Sales Bot in real time.

Using FLASHKUBE, companies can connect SAP quickly and easily with any system or data source and expose SAP data on the web or via mobile devices using pre-built recipes, click-based tools, and a platform designed for API-led connectivity.

Using FLASHKUBE integration will eliminate the need for IT to invest time on lengthy cloud integration projects, without cutting off those employees from access to the rich data stored in SAP. Instead, sales users can continue to work in the systems they use every day and gain new insights from SAP data.

Integration allows you to gain complete visibility into SAP data from anywhere, anytime and from any device or application.

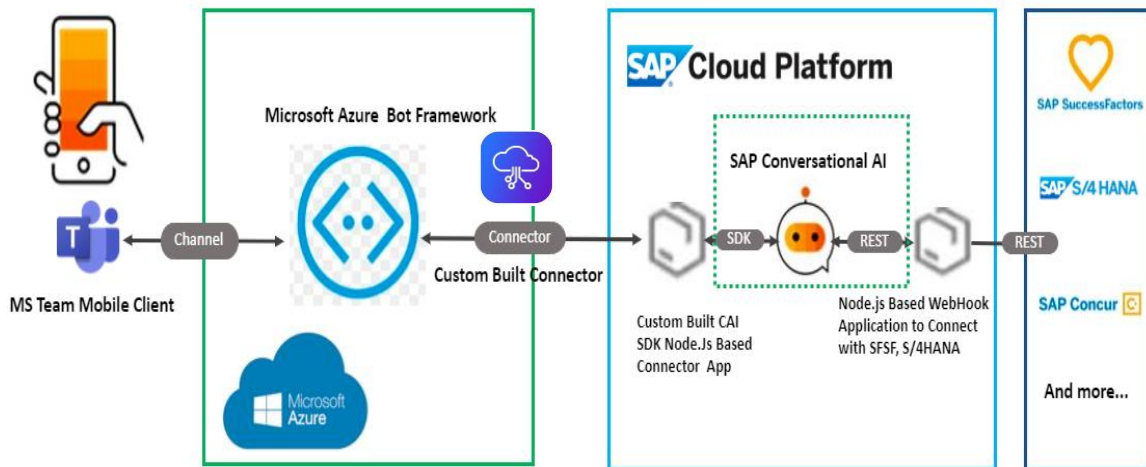
### SAP Integration Features

- SAP BTP Teams Connector accelerates the integration process
- Complete IDOC, BAPI, RFC compatibility is included
- Support for Web Services and SAP BI as well as custom fields
- Use wizards to simplify data mapping and process automation
- Take data quality & analysis to the next level
- AI Infused sales processes

## BENEFITS OF FLASHKUBE SAP TEAMS BOT

- ✓ Gain real-time visibility into all aspects of your sales processes
- ✓ Save time and empower employees to focus on their core jobs
- ✓ Ensure that data is accurate and synchronized everywhere
- ✓ Automate processes and streamline business operations
- ✓ Enable real-time customer self-service Customize sales and marketing offers for customers
- ✓ Realize return on investment quickly, with low total cost of ownership
- ✓ Connect your SAP S/4HANA, SAP ECC (any DB) and S/4HANA RISE with FLASHKUBE Sales Bot

Want to learn more?  
Contact us for demo  
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Built on SAP Business Technology Platform

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