



Login As Employee

Login As Customer



Single Application for Employee and Distributor

All the information on there dashboard

Order Creation and Order approvals in their hands

Task Creation for their Repoties

Task Delegation

Employee claims creation

Raise Ticket for any issues

Attendance Regularization

Employee Route Tracking

Beat Plan Creation

Add customer in their list

Customer Feedback

Distributor Ledger and Ageing



SuprSales

Login As Employee

Login As Customer



SuprSales

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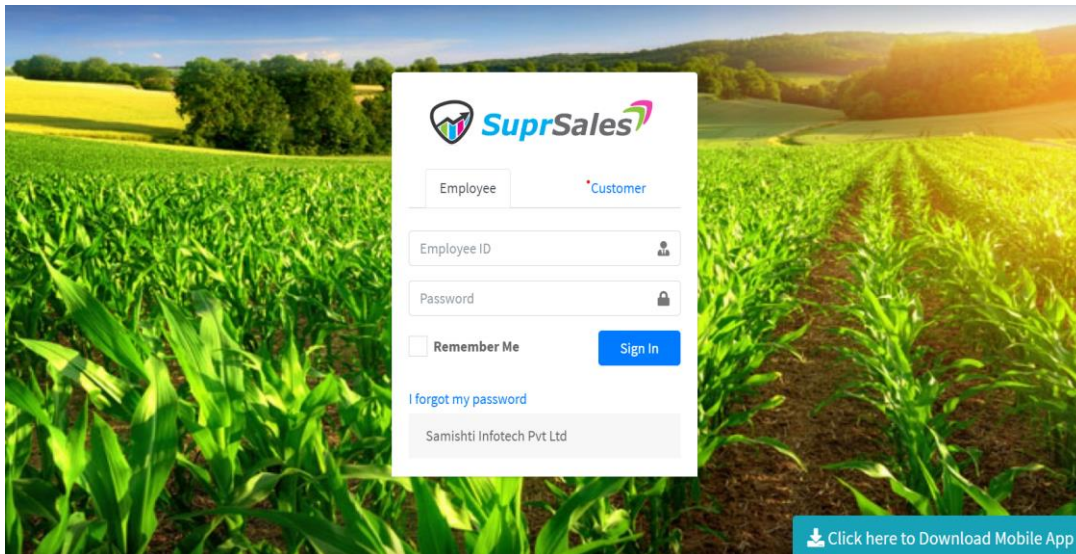
Employee Route Tracking

Beat Plan Creation

Add customer in their list

Customer Feedback

Distributor Ledger and Ageing






Expected cultural changes post App adoption

1. Regular logins and attendance
2. Real time tracking and sync with Core system
3. Changes in traditional spreadsheets
4. Consistency in regular data update
5. Regular data entry and consistent updates
6. Communication & workflow compliance (Expense bills etc)

Two separate logins for Employee and Distributor




Sign in as Employee
Enter your Employee ID and Password

Employee Id
Enter Employee Id

Password

[Forget Password?](#)

Log In



Sign in as Customer
Enter your Customer ID and Password


Customer Id
Enter Customer Id

Password

[Forget Password?](#)

Log In

Please update your Information



JOSAN KISAN SERVICE CENTRE-SHAHKOT
SHAHKOT

Please fill this form correctly

Mobile Number*
9417643938


Aadhar Number*
Enter Aadhar Number

State*
Enter State

Pincode 144702 Please press twice to Capture Location*

I have acknowledge that all the information given by me is correct

Save



Home Search

Orders < Ledger < Feedback < Others <

Profile Home / Profile

Settings Edit

Mobile 9417643938

Profile Picture Choose file Browse

Submit

Region Punjab

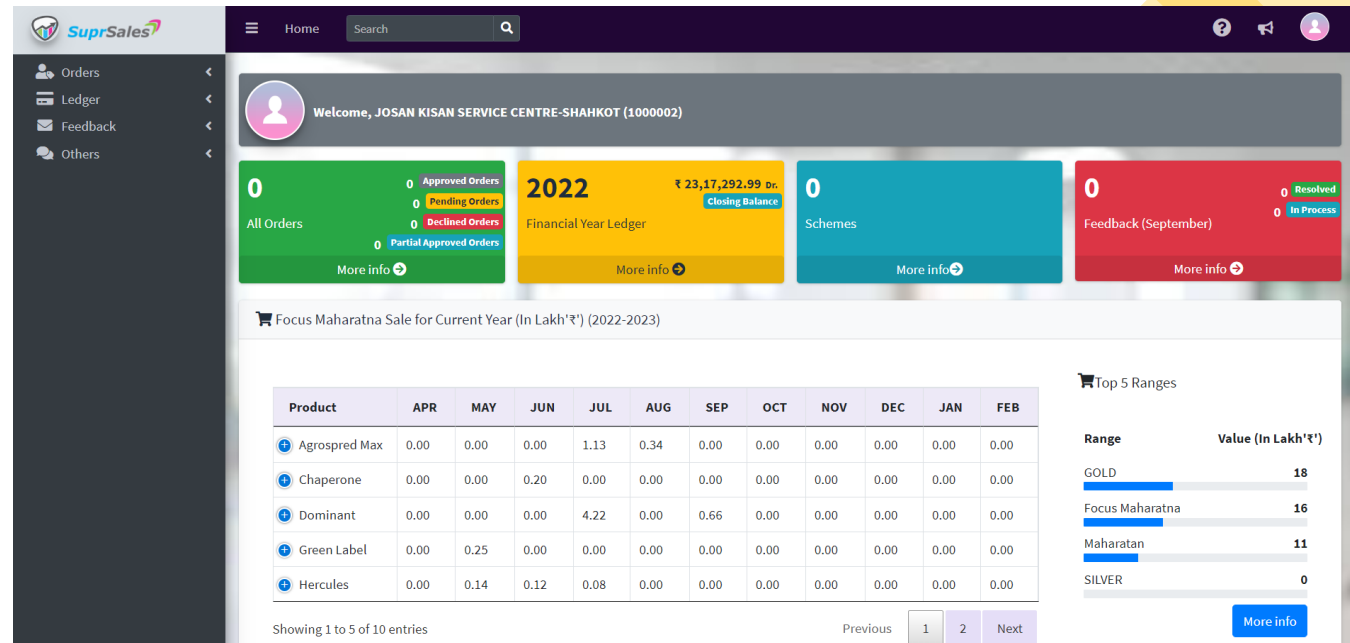
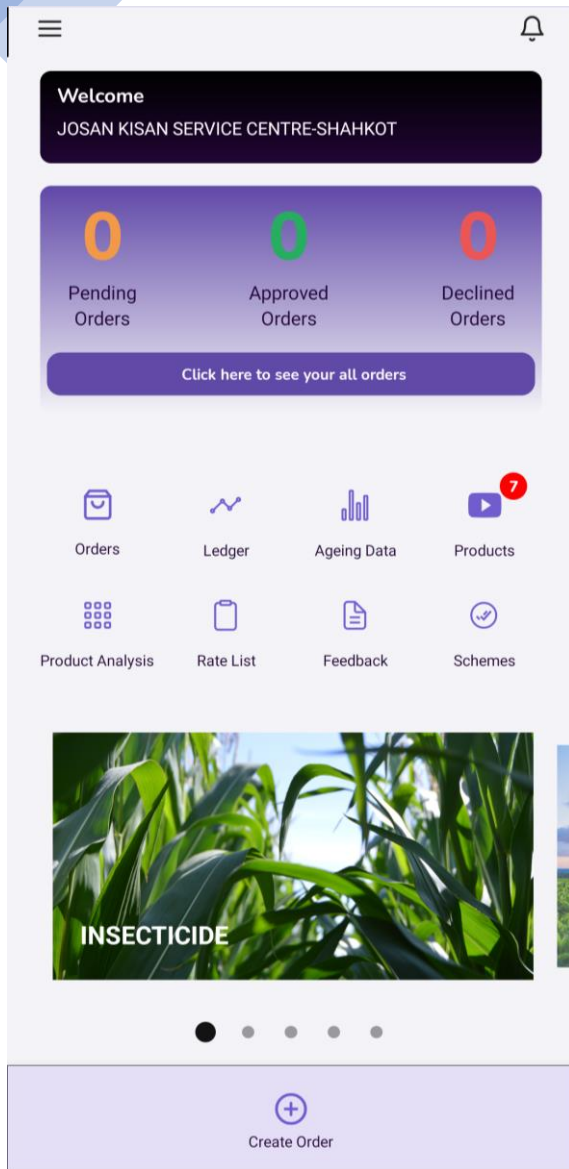
Report To SHAYAD KHAN

Mobile 9417643938

Email jagroopjosan@gmail.com

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- Customer can review and edit his/her information
- This process can skip 5 times after that it is mandatory to fill required fields.



Complete information on their Dashboard

- Order Status count
- Ledger
- Ageing
- New Product Launch
- Product Analysis
- New Schemes
- Product information from their web page

Ledger		
2022 - 2023	2021 - 2022	2020 - 2021
JOSAN KISAN SERVICE CENTRE-SHAHKOT Opening Balance ₹220,604.00 Cr		
INVOICE NO. 2207105994 Tue Sep 13 2022	₹77,830.06 Dr Bal : ₹2,317,292.99 Dr	
INVOICE NO. 2207105919 Mon Sep 12 2022	₹268,890.14 Dr Bal : ₹2,239,462.93 Dr	
INVOICE NO. 2207105886 Sat Sep 10 2022	₹37,392.02 Dr Bal : ₹1,970,572.79 Dr	
INVOICE NO. 2207105839 Fri Sep 09 2022	₹41,725.04 Dr Bal : ₹1,933,180.77 Dr	
INVOICE NO. 2207105751 Wed Sep 07 2022	₹107,055.16 Dr Bal : ₹1,891,455.73 Dr	
Amt reimb.to June collection scheme 2022-2023 Mon Sep 05 2022	₹6,000.00 Cr Bal : ₹1,759,655.49 Dr	
INVOICE NO. 2207105607 Mon Sep 05 2022	₹24,745.08 Dr Bal : ₹1,784,400.57 Dr	
Closing Balance : ₹2,317,292.99 Dr		



Home

?
🔍
👤

Orders

Ledger

Feedback

Others

Ledger

[Home](#) / [Ledger](#)

Current Year Opening

₹ 2,20,604 Cr.

Current Year Closing

₹ 23,17,292.99 Dr.

Year

2022 - 2023

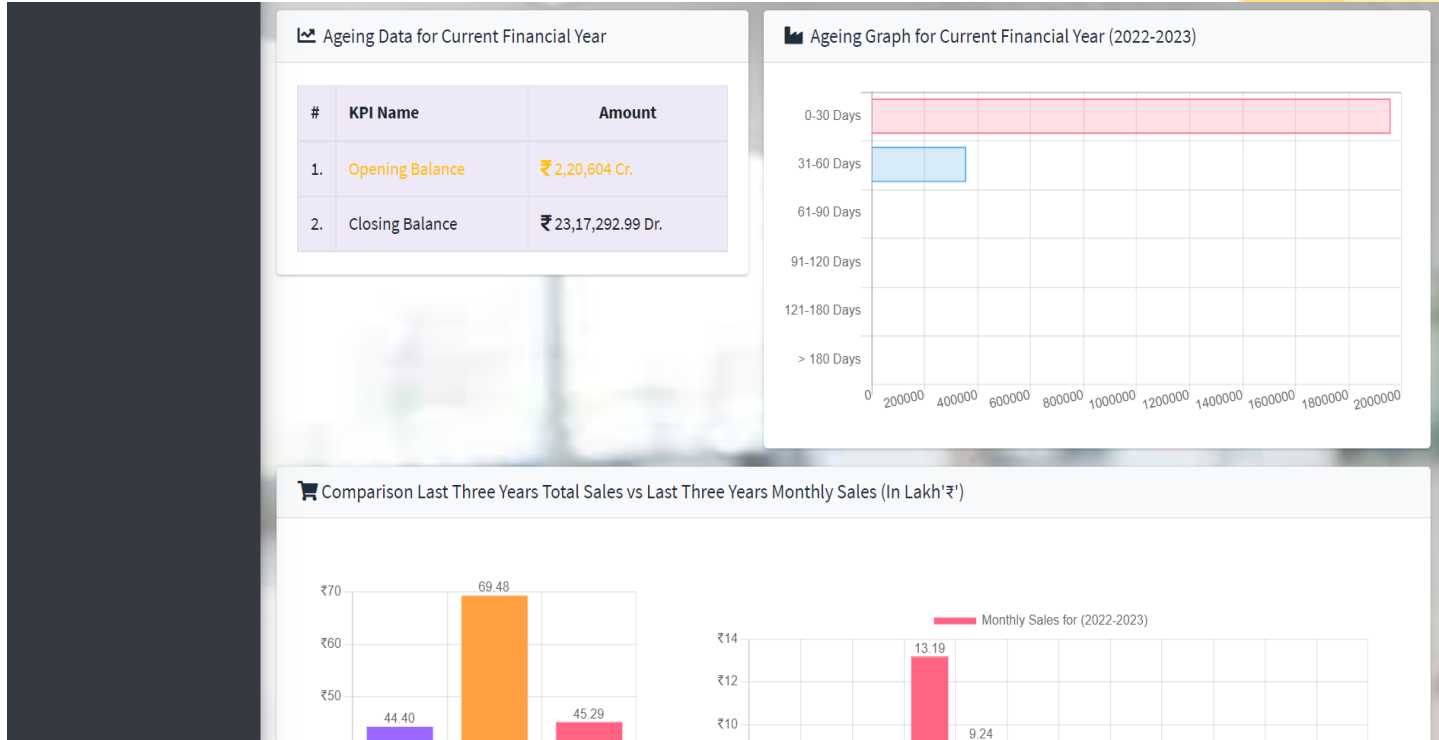
Search

Show 20 entries

Date	Description	Debit (₹)	Credit (₹)	Balance (₹)
2022-09-13	Invoice.-2207105994	77,830.06		23,17,292.99 Dr.
2022-09-12	Invoice.-2207105919	2,68,890.14		22,39,462.93 Dr.
2022-09-10	Invoice.-2207105886	37,392.02		19,70,572.79 Dr.
2022-09-09	Invoice.-2207105839	41,725.04		19,33,180.77 Dr.
2022-09-07	Invoice.-2207105751	1,07,055.16		18,91,455.73 Dr.
2022-09-05	Amt reimb.to June collection scheme 2022-2023		6,000.00	17,59,655.49 Dr.
2022-09-05	Invoice.-2207105607	24,745.08		17,84,400.57 Dr.
2022-09-02	Invoice.-2207105511	23,996.48		17,65,655.49 Dr.

Complete last 3 years Ledger detail with all the necessary information

- Invoice Number
- Date
- Amount
- Balance



Ageing Data Bucket

Products

NEW VIDEOS OLD VIDEOS

Makdiyan Anek Jawab Sirf Ek (Punjabi) | Insecticides India Limited



चौतरफा असर दिखाए #PulsorI IIL का #TractorBrand का प्रोडक्ट | #AjayDevgn | Punjabi |




चौतरफा असर दिखाए PulsorI IIL का Tractor Brand का प्रोडक्ट | - Punjabi



SuprSales Home Search

Orders Ledger Feedback Others

New Product Launch Home / View New Product



Playlist of All Launched New Products -

- Makdiyan Anek Jawab S...
Date: 22-08-2022
- चौतरफा असर दिखाए #Pu...
Date: 22-08-2022
- चौतरफा असर दिखाए Puls...
Date: 21-08-2022
- देश कौ सबसे भरोसेमंद फ...
Date: 20-08-2022

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New Product Launch

- New product launched YouTube video is available within application
- After specific interval or time new video id moved to old video and can see in old video section

< Product Analysis



Year Sales



Ranges Comparison



Top 5 Range



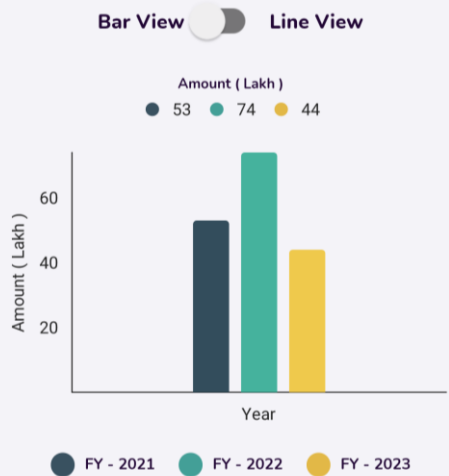
Focus Maharatna

Product Analysis

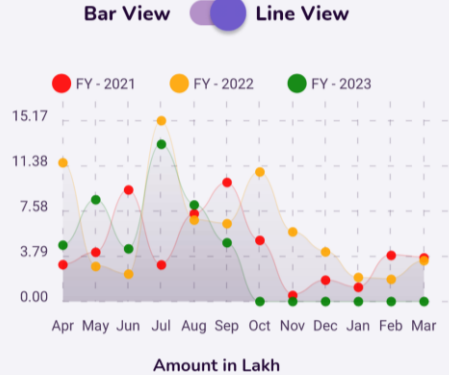
- Year Sales of last 3 years
- Ranges comparison of last 3 years
- Top 5 Ranges
- Focus Maharatna (client Product Group)



< Year sales

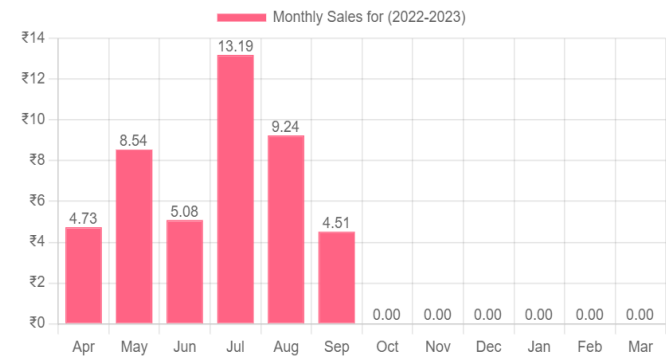
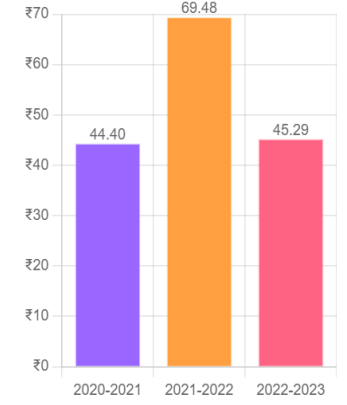


< Year sales



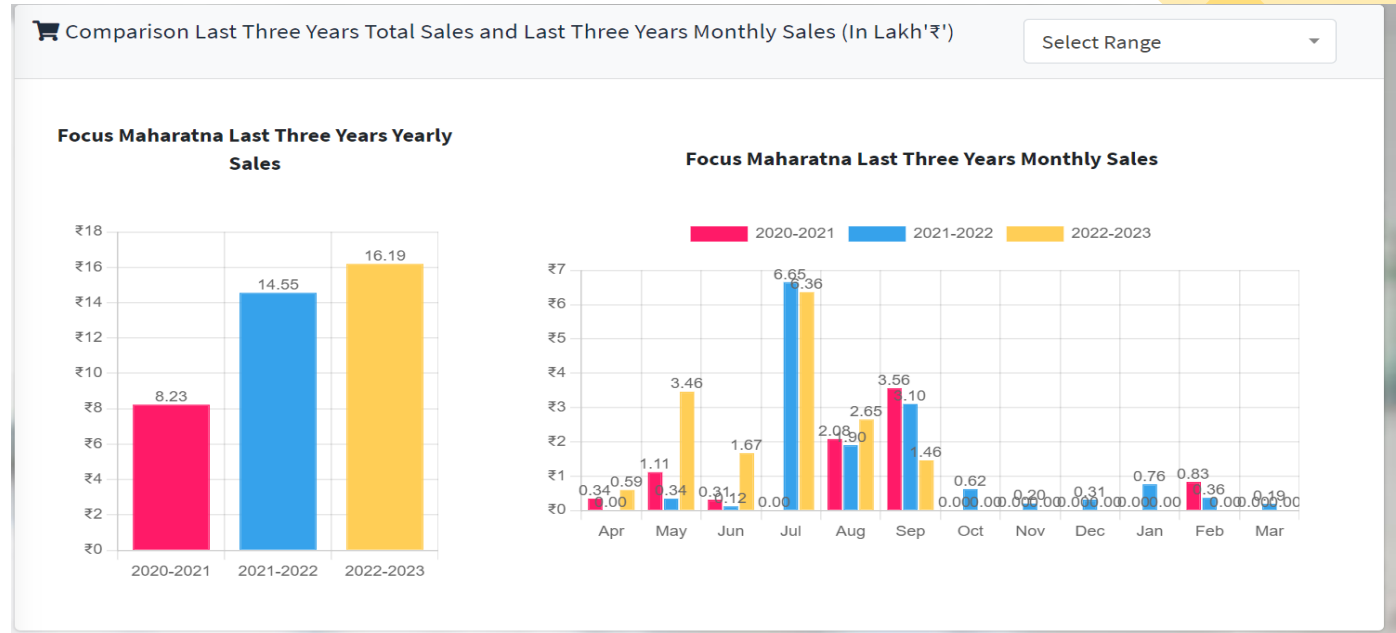
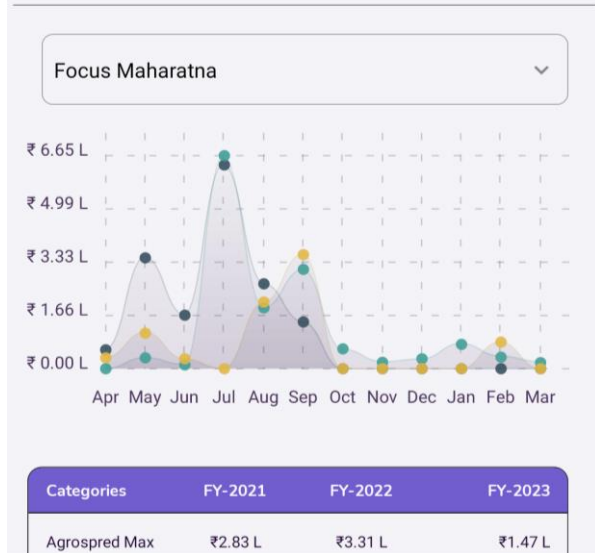
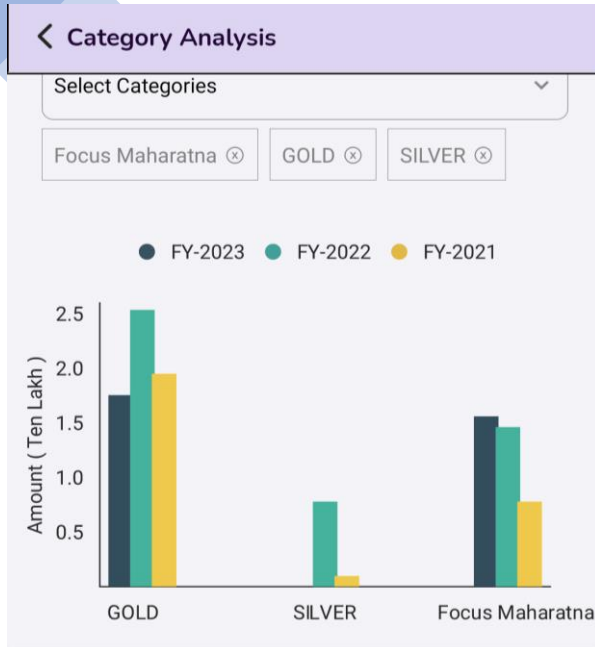
Month	FY-2021	FY-2022	FY-2023
April	₹3.09	₹11.64	₹4.73
May	₹4.13	₹2.94	₹8.54
June	₹9.36	₹2.30	₹4.42
July	₹3.07	₹15.17	₹13.19
August	₹7.36	₹6.83	₹8.10
September	₹9.99	₹6.53	₹4.93
October	₹5.13	₹10.87	₹0.00
November	₹0.51	₹5.84	₹0.00
December	₹1.79	₹4.16	₹0.00
January	₹1.19	₹2.02	₹0.00

🛒 Comparison Last Three Years Total Sales vs Last Three Years Monthly Sales (In Lakh'₹)

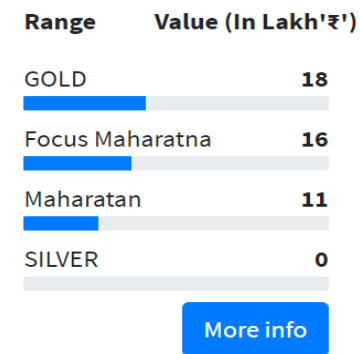


Year Sales

- Bar graph sales comparison of last 3 years
- Line chat sales comparison of last 3 years
- Month wise detail sales of last 3 years

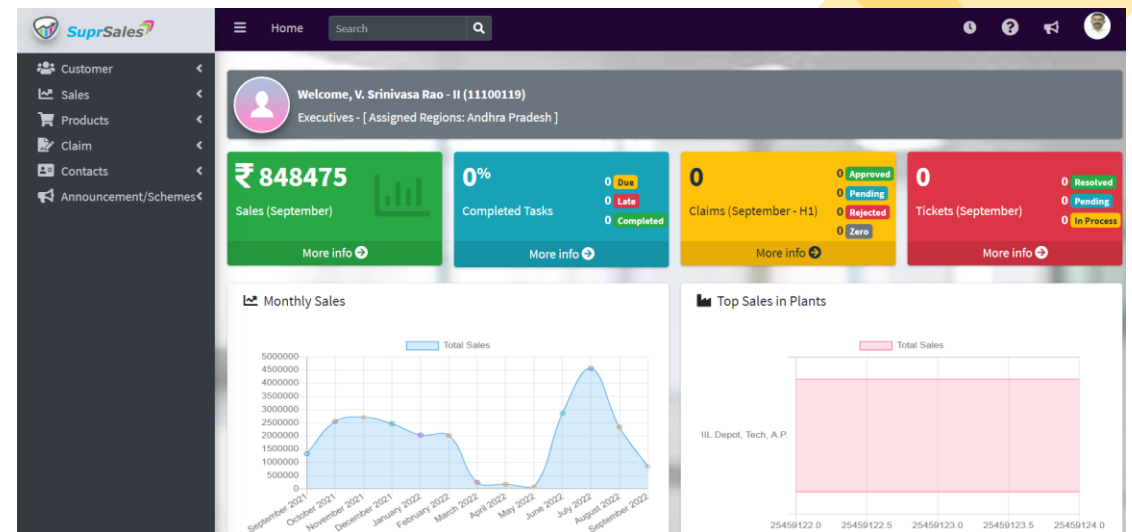
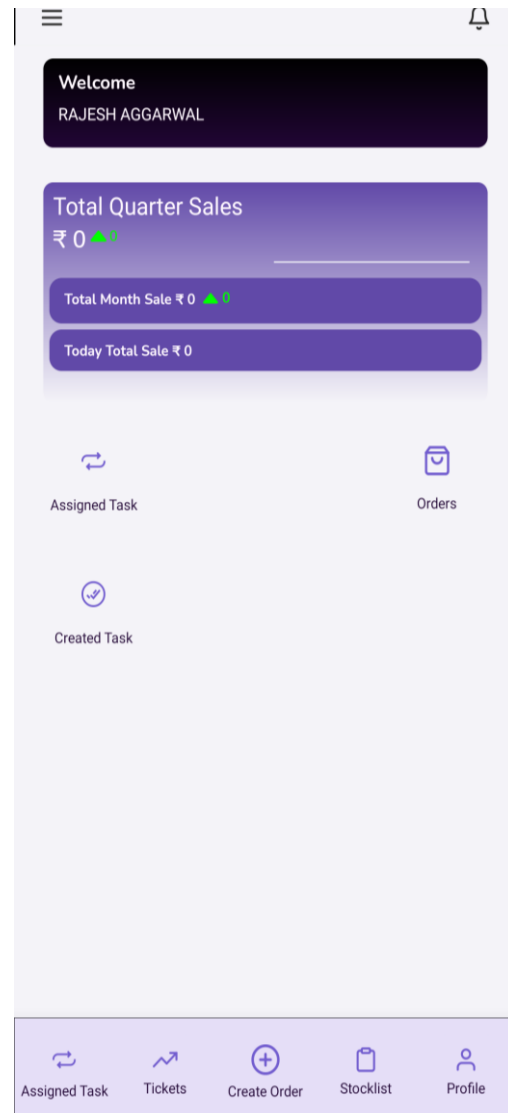
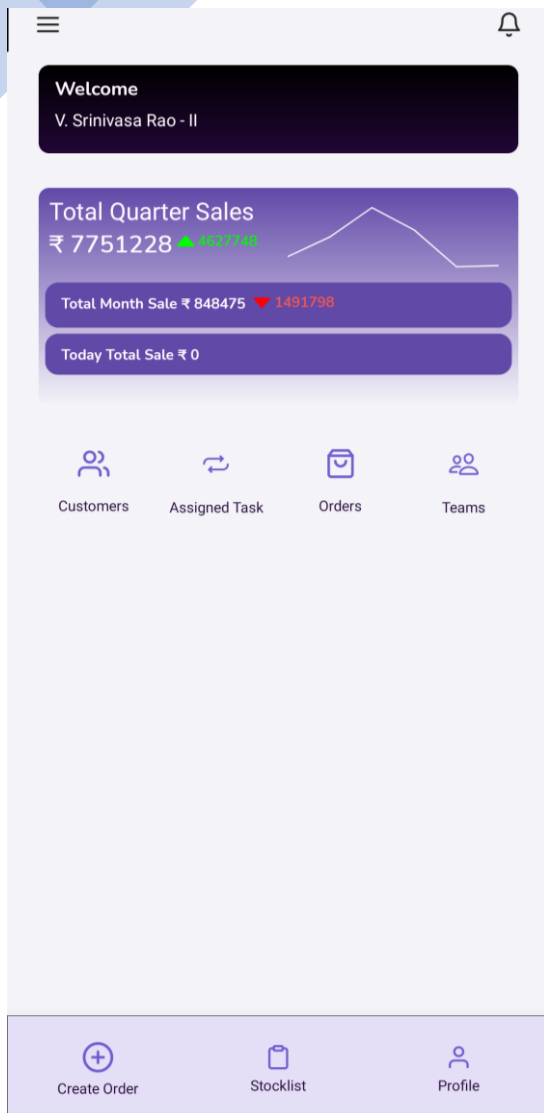


Top 5 Ranges

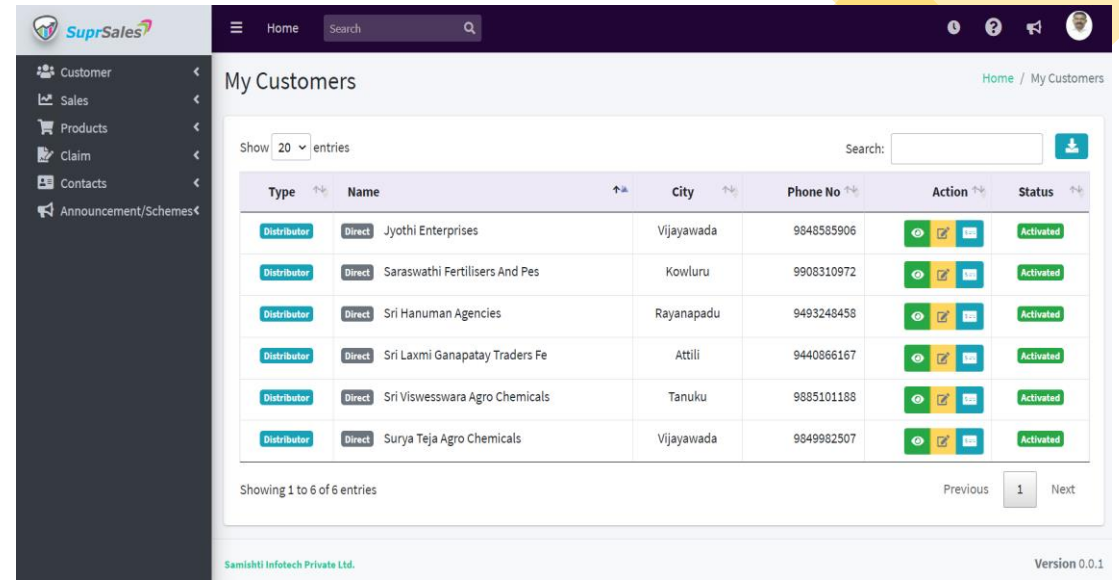
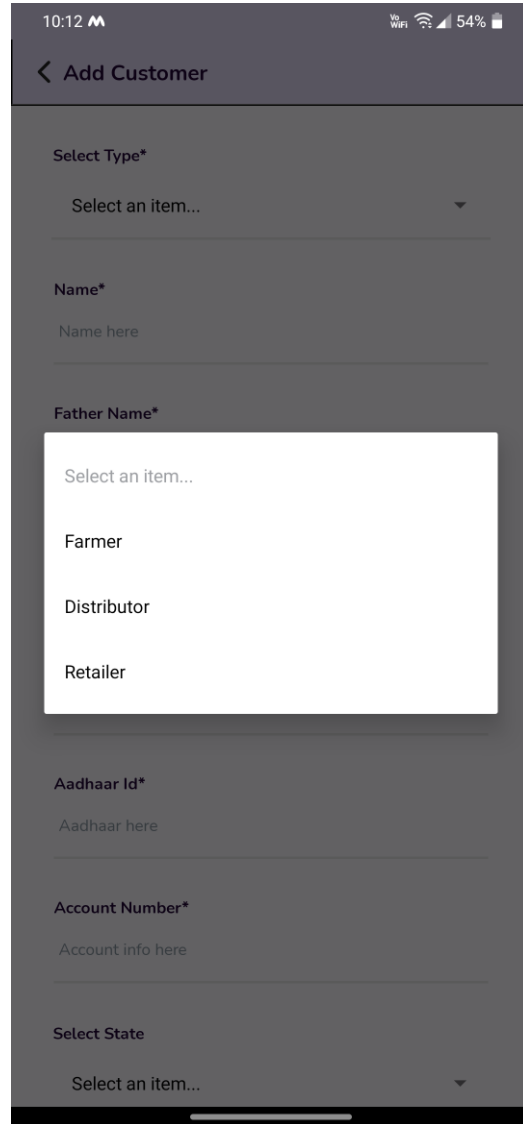
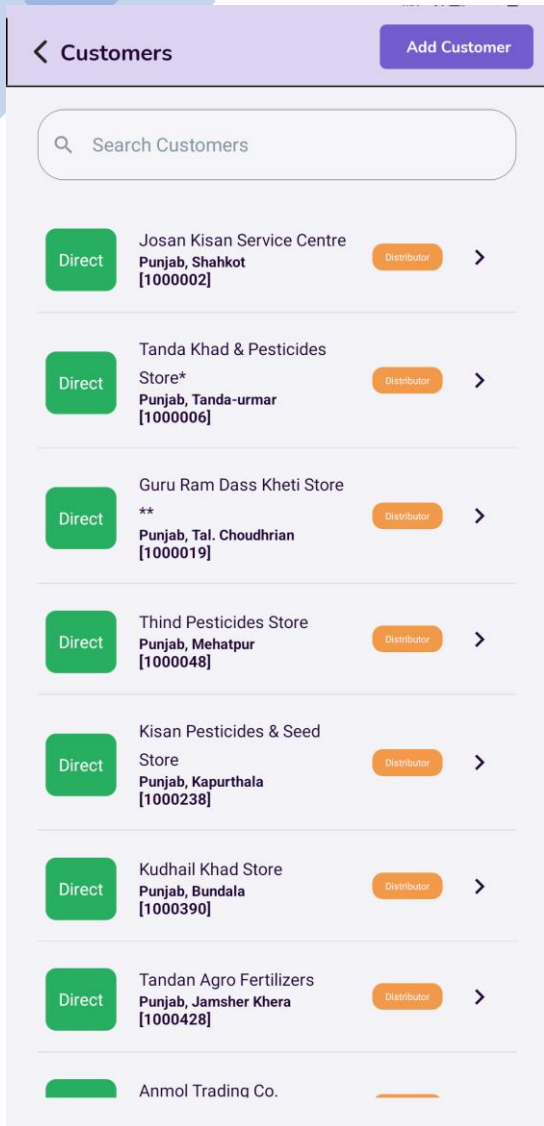


Category Comparison

- Comparison of last 3-year sales of multiple categories
- Month wise 3-year sales comparison of single category in line chart
- Detail of category products in table

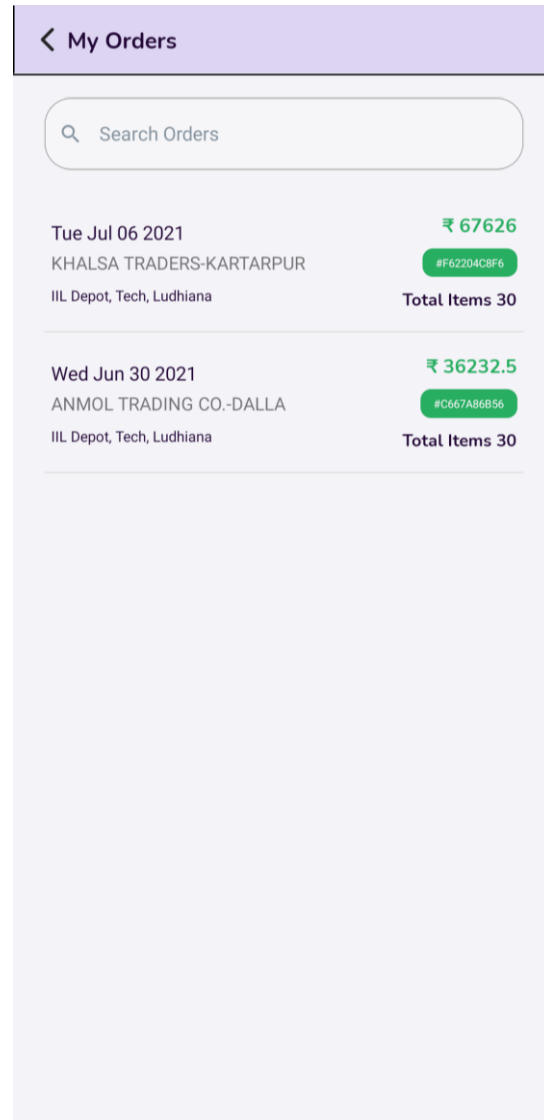
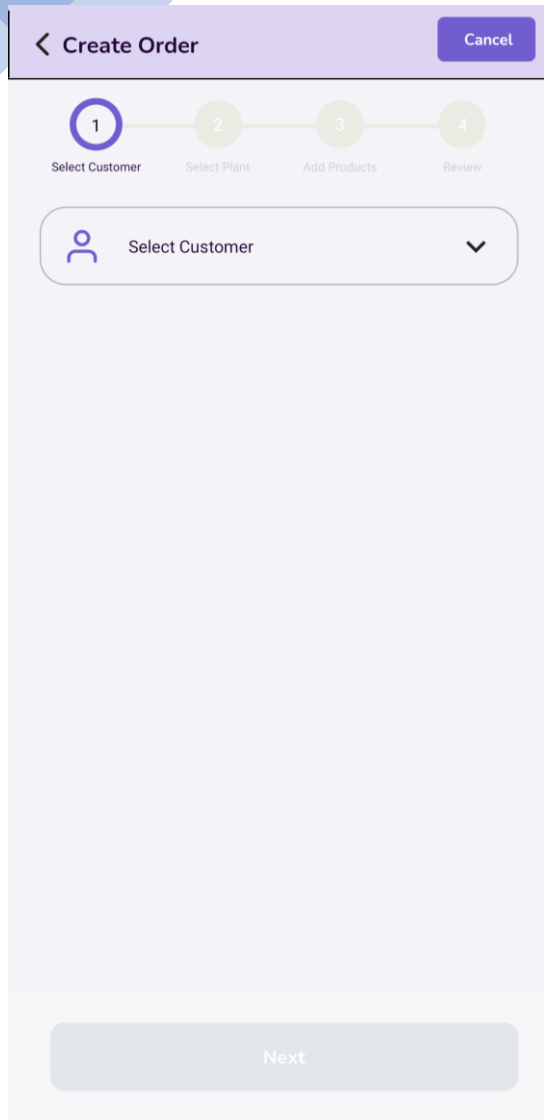


Every login have different functionality of work have different role and authorizations



Employee's customers list which is directly assigned to him or linked by any other employee

Employee have authorization to add customer and verification of details will done in SAP



Employee can create order for there Customer and check details and status of order

Customer Order

Search Orders

- Tue Sep 13 2022** ₹80,720.40
 JANTA TRADING CORPORATION
 Not Acknowledged
 Total Items 5
- Mon Sep 12 2022** ₹52,881.60
 PARKASH CHAND & SONS
 Acknowledged
 Total Items 3
- Thu Sep 08 2022** ₹53,281.60
 MILKHI RAM MOHAN LAL
 Rejected
 Acknowledged
 Total Items 3
- Thu Sep 08 2022** ₹440,680.00
 KHETI SEWA CENTRE
 Acknowledged
 Total Items 25
- Wed Sep 07 2022** ₹25,258.60
 MILKHI RAM MOHAN LAL
 Acknowledged
 Total Items 2
- Tue Sep 06 2022** ₹148,089.57
 KHETI SEWA CENTRE
 Acknowledged
 Total Items 7
- Mon Sep 05 2022** ₹30,400.00

Order Detail

Tue Sep 13 2022 Order Id : 249

JANTA TRADING CORPORATION-DHANULA

IIL Depot, Tech, Bhatinda

Ordered Items :

Dominant 500Gmx12pou FSDOMIW10000	Qty : 5.000 Amount : ₹80,720.40
--------------------------------------	------------------------------------

Total Order Value : ₹80,720.40 +GST

Approved Item :

Dominant 500Gmx12pou FSDOMIW10000	Qty : 5.000 Amount : ₹80,720.40
--------------------------------------	------------------------------------

SuprSales

Customer Orders

Order Details

Product ID	Description	Quantity(CV)	Estimated Price(Unit/Litre/KG)*	Status
FDLETDCI0005	Lethal Gr 5 KgX4 Pouch	1.000	₹ 2,100	Approve

Total= ₹ 2,100* + GST
* Price may vary according to plant

Order No.	Date of Order	Customer	Plant	Action	Approved	Acknowledged	Remarks
59	06/09/2022	SURYA TEJA AGRO CHEMICALS- VIJAYAWADA 1000440	IIL Depot, Tech, A.P.		Approved	Not Acknowledged	

Showing 1 to 1 of 1 entries

Previous 1 Next

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Order creation through customer with complete flow of order approval and invoice creation of order

< Add Task

Enter Task Name

+ Assign 0 Assigned

Start Date Wed Sep 14 2022

Due Date Wed Sep 14 2022

! Priority Medium

Notes

Label ●

Create Task

< Tasks **Add Task**

Search Task

● Hachiman Product Launch
Created By : RAJESH AGGARWAL
Maresh Chandra Joshi + 10 More Late By 441 Days >
Priority : High | 3% Completed

Progress bar: 3% completed

Task creation for Employee

Activities Update Task

Dispatch to godwan
 Created By : RAJESH AGGARWAL
 Maresh Chandra Joshi + 0 More
 0% Completed
Late By 453 Days >

Getting the Production done/
 P2P
 Created By : RAJESH AGGARWAL
 Sanjeev Kumar Aggarwal + 0 More
 0% Completed
Late By 456 Days >


Obtaining Manufacturing
 Licence and Environment
 Certificate
 Created By : RAJESH AGGARWAL
 Sanjeev Kumar Aggarwal + 0 More
 0% Completed
Late By 457 Days >


Packing Material-Bottles and
 Boxes
 Created By : RAJESH AGGARWAL
 Sunil Kumar Wason + 0 More
 0% Completed
Late By 457 Days >


Raw Material Local
 Created By : RAJESH AGGARWAL
 Sunil Kumar Wason + 0 More
 0% Completed
Late By 461 Days >

Add Activity

Delegation Hierarchy Update Activity

Aug 04 2022, 17:40  **Sanjeev Kumar Aggarwal**
 11100057

Aug 04 2022, 17:40  **BHAVSAR AJAYKUMAR
 DIVYAKANT**
 11401620

Aug 06 2022, 17:40  **Unnikrishnan Pillai**
 11401598

Multiple Activities can create in single task and one activity can assign to multiple employee
 Employee have authorization to delegate assigned activity
 Completion of activity will affect task completion

[← Add Claim](#)

Wed Sep 14 2022 Change Date

Mark No Claim (Submit Zero Claim)

Travel ₹ 0

Accomodation ₹ 0

Daily Allowance ₹ 0

Telephone ₹ 0

Miscellaneous ₹ 0

Comments

Enter Comments

[Submit Claim](#)

[← Add Claim](#)

Travel ₹ 0

Personal Vehicle

From km

To km

Remaining Km **15 Km**
Max 2000 Km

Total Amount ₹ 0
Total 0 Km

Public Transport

Taxi + Ricksaw + Auto
Max ₹ 0

Bus + Train
Max ₹ 1000

Air
Max ₹ 0

[Done](#)

Create Claim Home / Create Claim

Mark No Claim (Set Zero Claim Value)

Date

Travel

Personal Vehicle

Public Transport

Other

[Save](#) [Check Total](#)

Travel

Personal Vehicle

Remaining kilometers sholud be less than maximum allowed kilometers

From To Fuel Expense

Max Allowed KM Remaining KM

Public Transport

Employee Claim Creation

- Employee can create claim for last 15 days
- Created claim will send for approval to there reporting manager

Claims Add Claim

Search claim

- Claim-id :24711
Sat Jul 30 2022
Total Amount : ₹452.00 Approved
- Claim-id :24710
Fri Jul 29 2022
Total Amount : ₹404.00 Approved
- Claim-id :24709
Thu Jul 28 2022
Total Amount : ₹388.00 Approved
- Claim-id :24708
Wed Jul 27 2022
Total Amount : ₹412.00 Approved
- Claim-id :24707
Tue Jul 26 2022
Total Amount : ₹506.00 Approved
- Claim-id :24706
Mon Jul 25 2022
Total Amount : ₹396.00 Approved
- Claim-id :24705
Sun Jul 24 2022
Total Amount : ₹0.00 Approved
- Claim-id :24704
Sat Jul 23 2022
Total Amount : ₹596.00 Approved

10:15 Vo WiFi 54%

Claim Details

Claim ID (24711)
Sat Jul 30 2022

₹ 452 Claimed | **₹ 452 Approved**

Breakups

Details	
Travel	₹ 312
Daily Allowance	₹ 140
Accommodation	₹ 0
Mobile Bill	₹ 0
Others	₹ 0

Comments

Timeline

- SUBHASH PATEL**
Claimed
- Tri Mohan**

Approved Claims

Bus/Train Air Taxi/Auto/Rickshaw (H) Hotel Fuel Vehicle Repair DA Outstation DA Local (I) Internet/Phone (S) Stationary M Miscellaneous

Show 4 entries Search:

Travel	Daily Allowance	Internet	Hotel	Stationary	Misc	Date	Status
0	1000	0	200	0	0	4/4/2022	Approved

Showing 1 to 1 of 1 entries Previous 1 Next

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Complete detail of claim with the status of claim

← Daily Activity

Please select customer

Select an item... ▼

Please click Image 1

Please click Image 2

Comments :

Enter Comments Here

Submit

Daily Activities done by employee will me stored with the details like images and comments

Attendance


September 2022

MON 12 TUE 13 WED 14 THU 15 FRI 16 SAT 17 SUN 18

Shift Timing : 9 AM to 5 PM

Clock In

- Present
- Absent
- Half Day
- Leave



WED - September 14, 2022
03:50:10 PM

11100778

Check-In

Check-out

0 Due

0 Late

0 Completed

0 Approved

0 Pending

0 Rejected

0 Zero

Claims (September - H1)

More info

0 Pending

0 In Process

Tickets (September)

More info

Attendance Regularization with live tracking of employee which start at the time of clock in and end at the time of clock out

MOHAMMAD SHAFI ALI

Date : Tue Aug 23 2022	Half Day	>
Date : Wed Aug 24 2022	Present	>
Date : Thu Aug 25 2022	Present	>
Date : Fri Aug 26 2022	Present	>
Date : Sat Aug 27 2022	Present	>
Date : Mon Aug 29 2022	Present	>
Date : Tue Aug 30 2022	Present	>
Date : Thu Sep 01 2022	Present	>
Date : Fri Sep 02 2022	Present	>
Date : Sat Sep 03 2022	Present	>
Date : Mon Sep 05 2022	Present	>
Date : Tue Sep 06 2022	Present	>
Date : Wed Sep 07 2022	Present	>

Home Search

My Attendance Regularity

Home / Attendance Regularity

September

today

Sun	Mon	Tue	Wed	Thu	Fri	Sat
28	29	30	31	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1

Present

2 Days

Half Day

1 Days

Absent

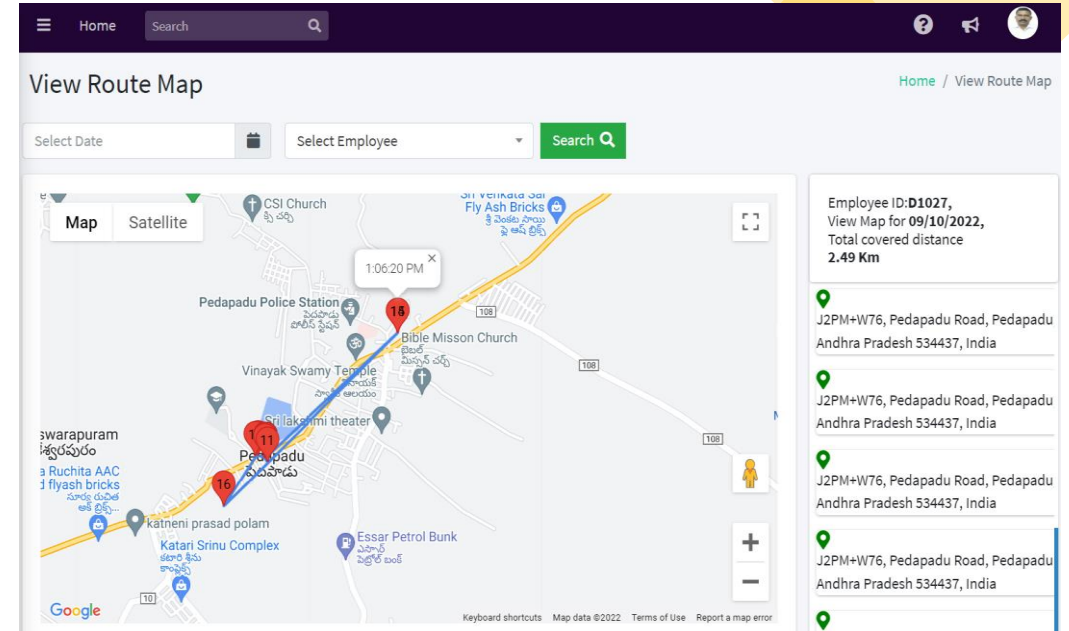
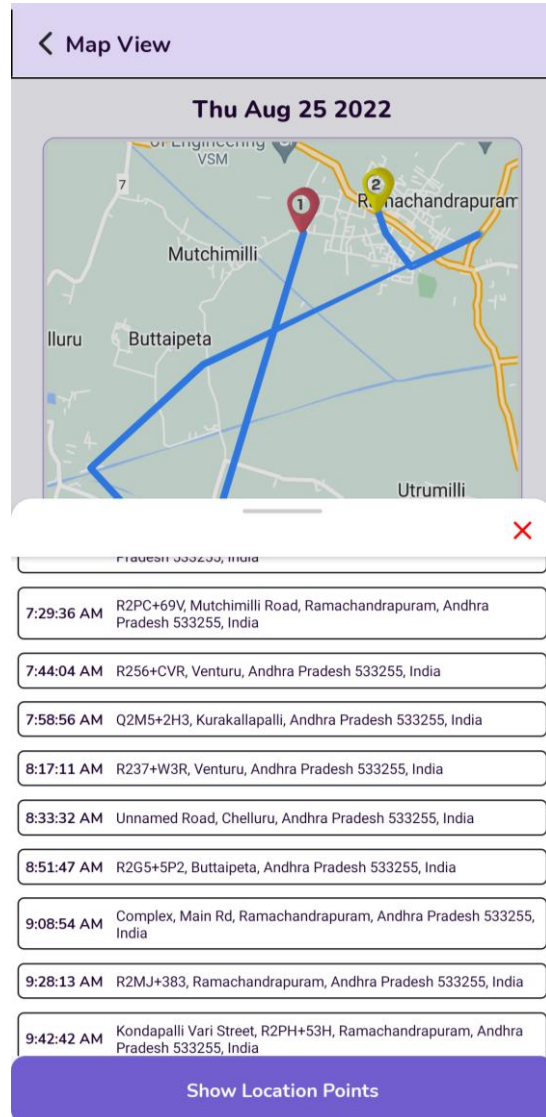
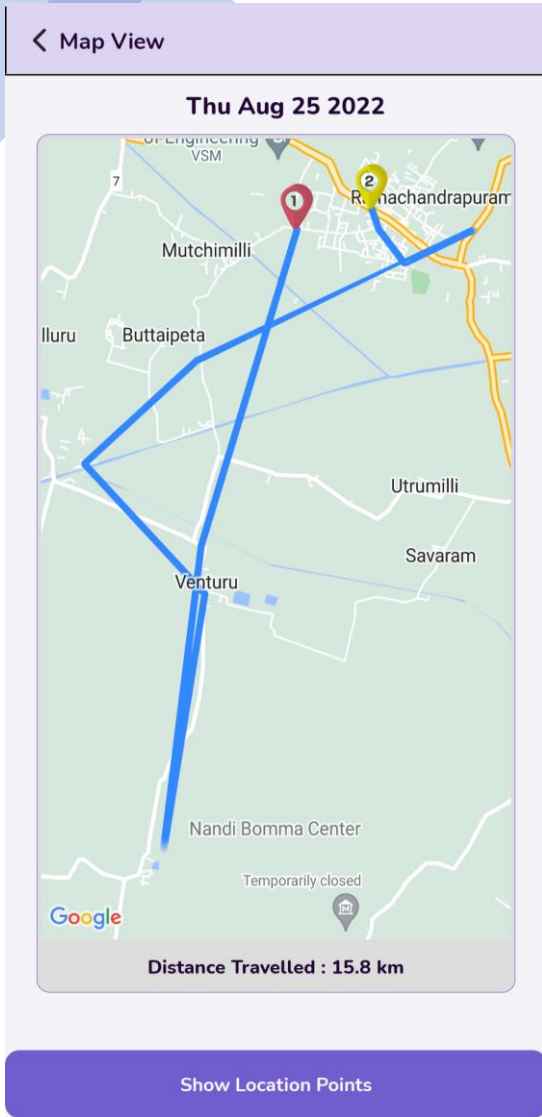
0 Days

Leave

0 Days




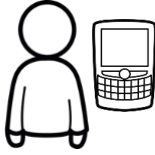










Calendar details for Sept 14: Present, 9:06a Check In, 6:23p Check Out, 9:44a Check In. Calendar details for Sept 15: Half Day, 9:15a Check In, 5:39p Check Out.

Attendance data maintained of every employee ,
clickable web calendar



Complete Route Track of employee within shift timing

- Map view
- Location points with time

Key User Persona	Key value driver	How Supersales will generate value
Dealer 	<ul style="list-style-type: none"> • Increase dealer satisfaction 	 Account 360  Easy order creation – Reduction in TAT
Field Sales executive and Area Sales Manager 	<ul style="list-style-type: none"> • Increase sales efficiency • Increase upsell/ cross sell • Reduce turn around time for Order processing • Reduce turn around time for ticket resolution 	 Account 360  Route Map view  Approval Workflow  Promotions/ Schemes visibility
Regional and Branch Manager 	<ul style="list-style-type: none"> • Increase sales performance efficiency • Reduce turn around time for sales target planning • Increase transparency in Sales target planning 	 OOTB Analytics/ Dashboard  Sales Target Planning
Sales Support team 	<ul style="list-style-type: none"> • Reduce cost of operations by removing manual process of order creation and reporting 	 Standard Report/ Analytics available  Direct Order Creation



Thank You