



From Insights To Value: Realize Your Full Value Potential

SAP Signavio Process Insights

PUBLIC

Agenda

- Our vision
- Our offering
- Main capabilities
- Why choose SAP Signavio Process Insights
- Our customers
- SAP Signavio process analysis and mining solution
- SAP Signavio Process Insights as part of the entire suite
- Use cases
- Appendix

Service offering

Prerequisites, data centers, technical onboarding



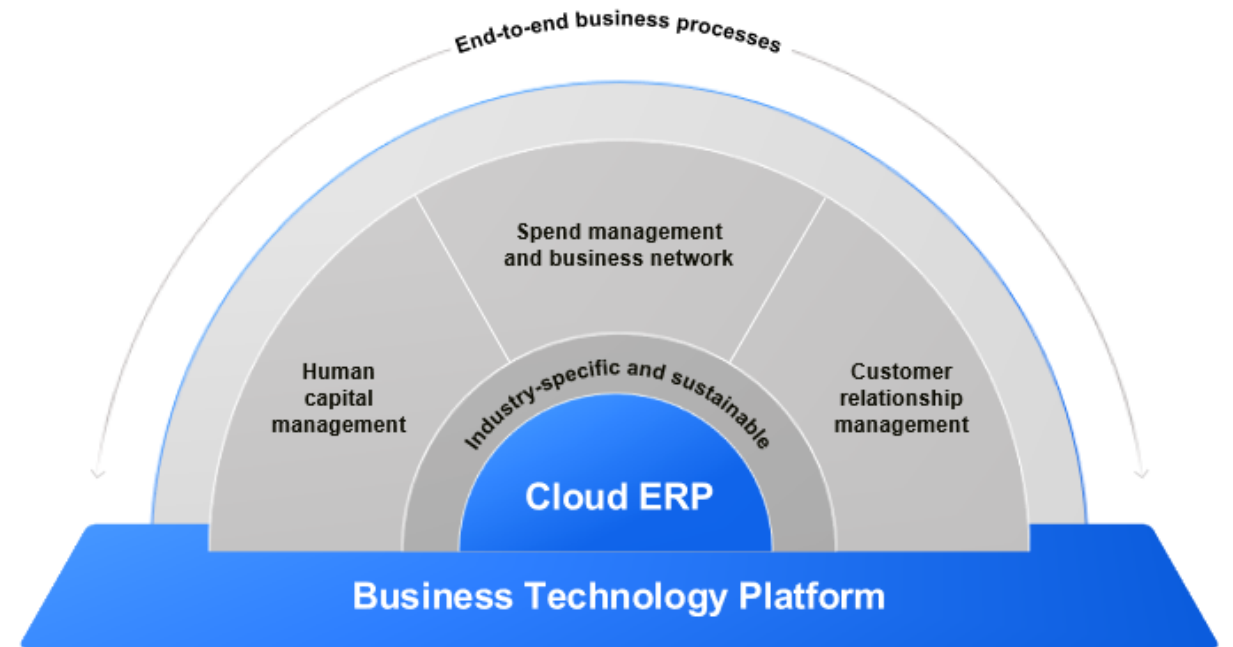
SAP Signavio helps our Customers to achieve SAP vision

Enable every organization and every industry to become a network of intelligent, sustainable enterprises



A cloud-based **process transformation suite** that gives companies the ability to **understand, improve and transform** all of their (end-to-end) **business processes**, fast and at scale

(across SAP and non-SAP solutions)



SAP Signavio Process Transformation Suite

An SAP Signavio offering

Collaboration

Stakeholder alignment and active collaboration across departments

Process analysis and mining

Complete process analysis for enterprise transformations and operational excellence programs

Process and journey modeling

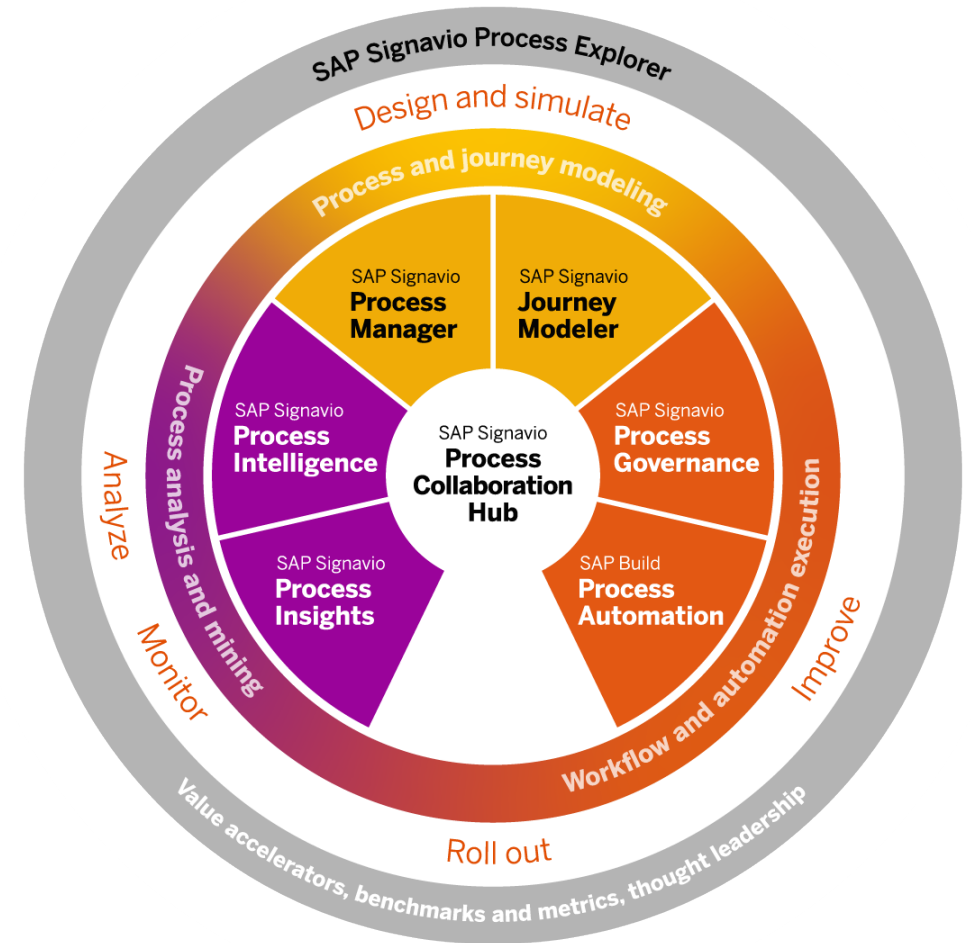
Standardized process and journey management, simulation, and modeling

Process governance and automated execution

Maintaining organizational and regulatory compliance of all documented processes

Value accelerators

Speeding up time to value with pre-configured value accelerators and resources at your fingertips



plug and gain approach: there's so much you can do in a matter of hours

Prepare faster

SAP Signavio accelerates transformation preparation time to hours

To kick-start our SAP S/4HANA transformation project

Define your target state and prepare for organizational change

- Start with your existing SAP ERP data
- Covering all key **ERP processes at once**
- Use **thousands (2000+) KPIs, benchmarks and recommendations**
- Run variant and process execution analysis
- Go from broad and speed to depth
- Create a repository of your as-is processes

Deploy faster

SAP Signavio cuts the time of implementation by integrating

Jumpstart with To-Be Process Models from prepare that streamline the implementation

Integration with other SAP solutions builds the bridge between business and IT

- Understand how you can improve
- Compare with best-practices
- Hold funded discussions between business and IT
- **Integrate with SAP solutions**
- Turn ideas into value

Realize continuous value

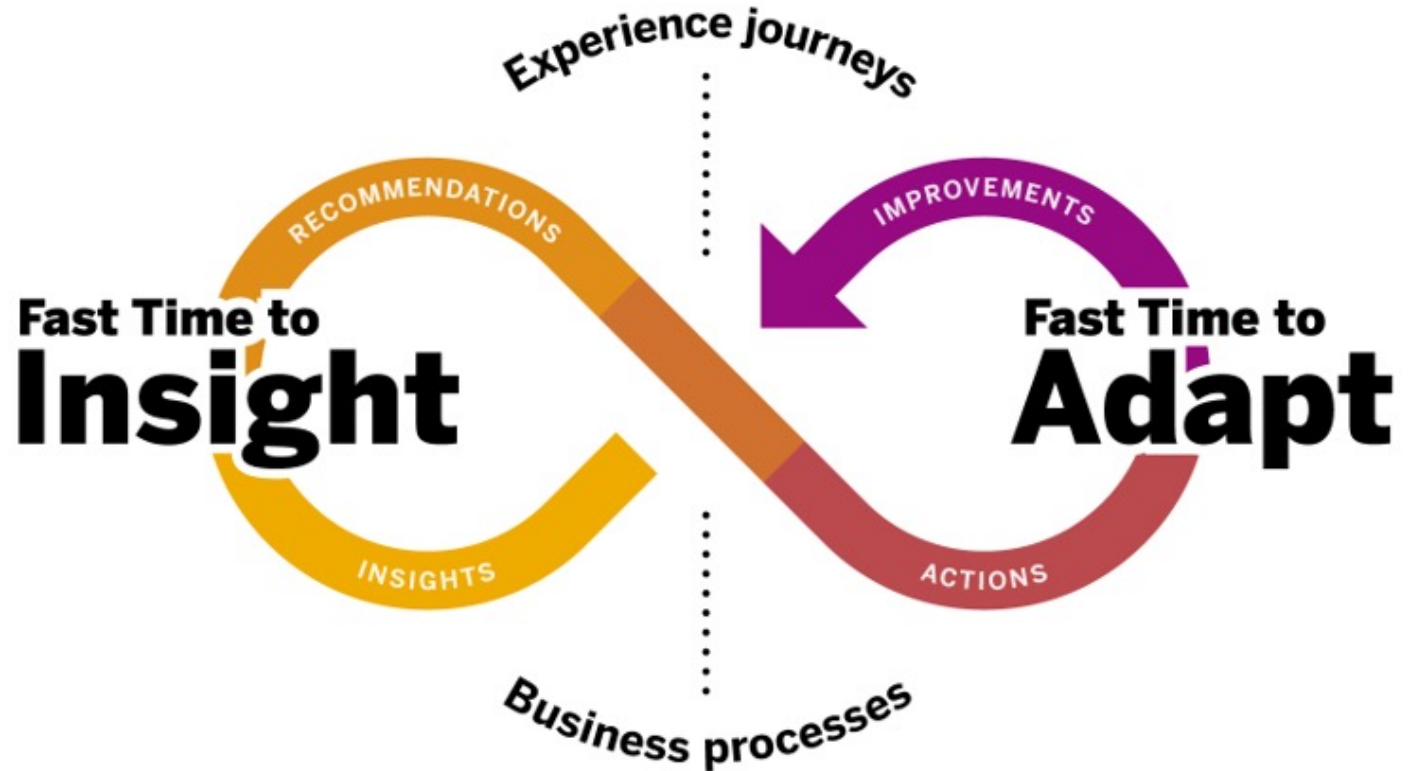
SAP Signavio ensures process adoption

Optimize your processes using best practices, deploy, measure and adjust as conditions change

Establish a continuous loop of improvement and value creation

- Move faster by having processes digitalized
- Make value tangible and measurable by using a data-driven approach
- Drive improvement beyond one-off-transformation-efforts
- Start **automation of your processes**

Achieving fast insights to action at scale



Continuous process transformation becomes a source of sustained competitive advantage.

In this context, **time to insight** and **time to adapt** are key to becoming an intelligent enterprise.

SAP Signavio Process Insights

Our offering

Process excellence for customers of SAP ECC and SAP S/4HANA

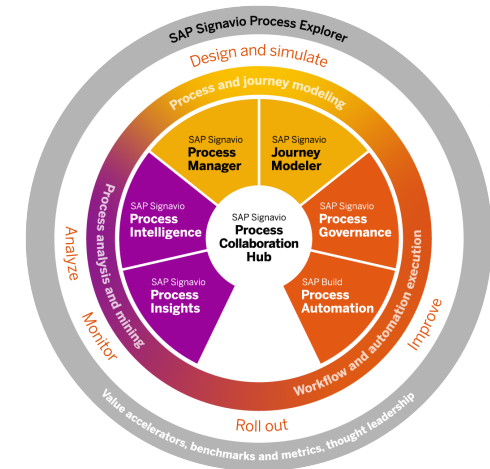
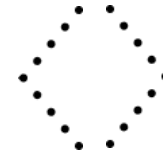
Process Discovery

tool for SAP S/4HANA transformation (trial)



SAP Signavio Process Insights

solution for SAP ECC and SAP S/4HANA



Start with Process Discovery or SAP Innovation and Optimization Pathfinder*

Free of charge

A free tool to help executives get a high-level overview of process performance in the most important areas

Get started here:

www.s4hana.com

www.sap.com/pathfinder

SAP Signavio Process Insights for immediate value

Subscription

Continuous monitoring and improvement of your company's business processes

Preparing your processes for the transformation to SAP S/4HANA

Quick insights leading to quick results

SAP Signavio Process Transformation Suite for full business transformation

Subscription

Process design, documentation, and governance

Process mining

Journey modeling

Collaborative business transformation

*The SAP Innovation and Optimization Pathfinder service is for customers of SAP S/4HANA. The Process Discovery tool is for customers of SAP ERP Central Component (SAP ECC).

Kickstart your process analysis initiatives to discover business value

Request your free Process Discovery report today



[Get your free Process Discovery report today](#)

[Example Process Discovery report](#)



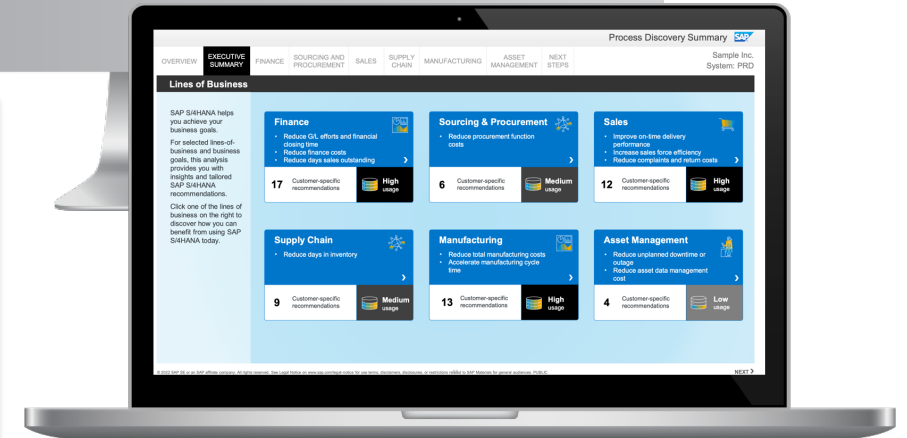
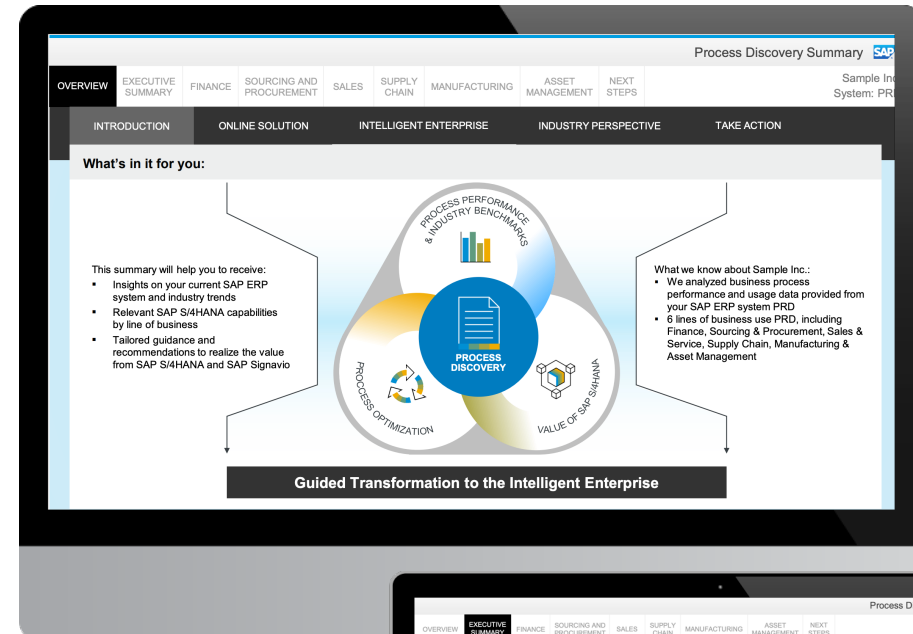
Get instant insights into the core business processes of your SAP ERP application



Rapid identification of focus areas



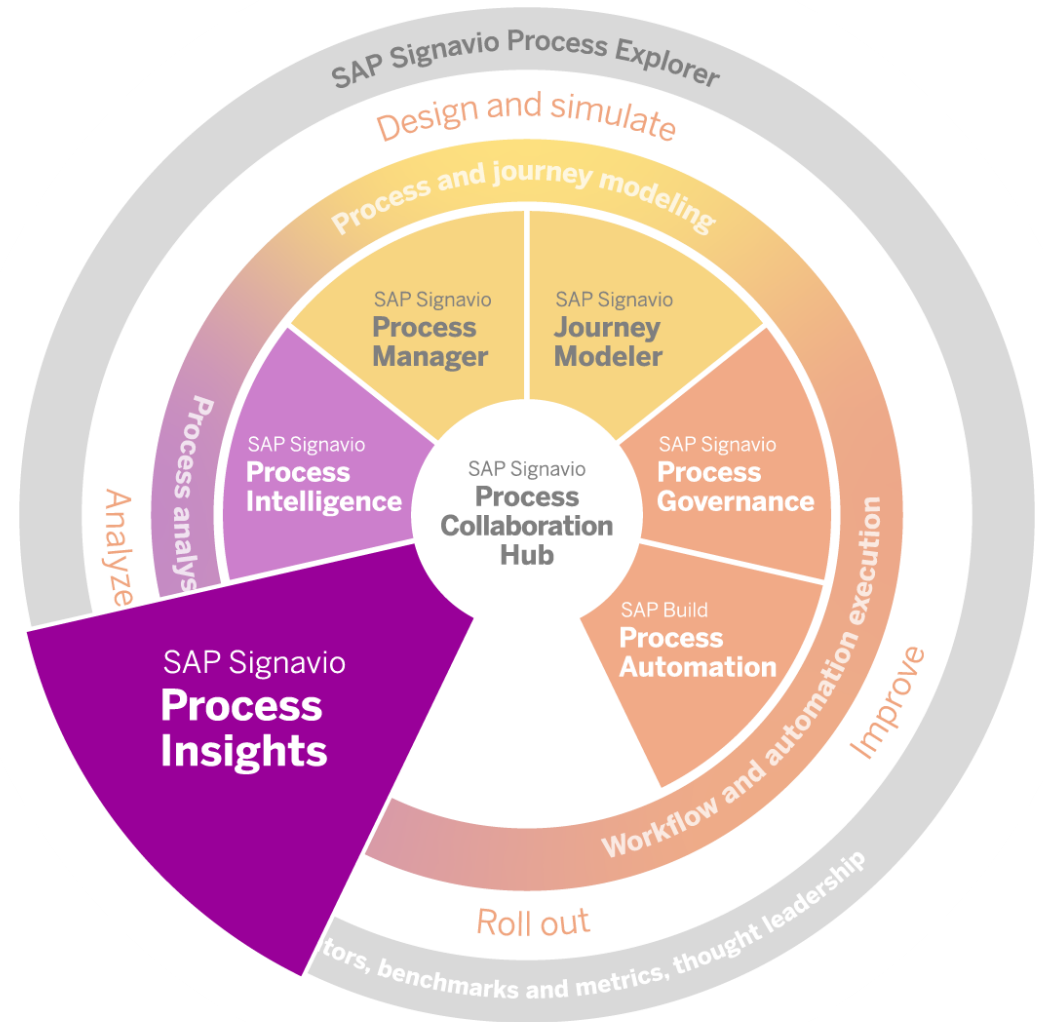
Correction and innovation recommendations for process improvements



SAP Signavio Process Insights for SAP customers

SAP Signavio Process Insights is the process analytics solution for SAP customers enabling them to derive fast business insights.

- Rapidly connect to SAP ERP or SAP S/4HANA or SAP ARIBA to immediately identify process improvement potential and improvement opportunities.
- Generate recommendations to prioritize automation and business improvement activities.
- Benchmark within and across various industries to understand process performance.



SAP Signavio Process Insights

Our offering

SAP Signavio Process Insights is a process analytics solution for business executives, process owners, and transformation centers that provides:

- A **quick start** with fast data extraction from SAP ERP, SAP S/4HANA or SAP ARIBA environments
- Content giving **instant insights into the core business processes of the SAP ERP and SAP Ariba applications**
- **Rapid identification of focus areas** with powerful functionality to **drill down** to potential root causes
- Recommended **actions and technologies for process improvements**
- **Benchmarking KPIs** with industry best practices



SAP Signavio Process Insights

The fastest path to process excellence for SAP customers



Same-day insights

Use automated, advanced process data extraction and continuous updates for a clearer understanding of business processes end to end.



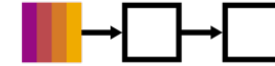
Narrow your focus

Find out where your issues really are by drilling down to even a single document level and using benchmarking capabilities.



Connect the dots

Foster collaboration between decision-makers, business professionals, and IT experts through an intuitive, user-friendly application.



Start improving right away

Leverage process improvement recommendations, focusing on corrective actions for your SAP software system, best practices, and relevant SAP applications.

SAP Signavio Process Insights

Main capabilities

SAP Signavio Process Insights

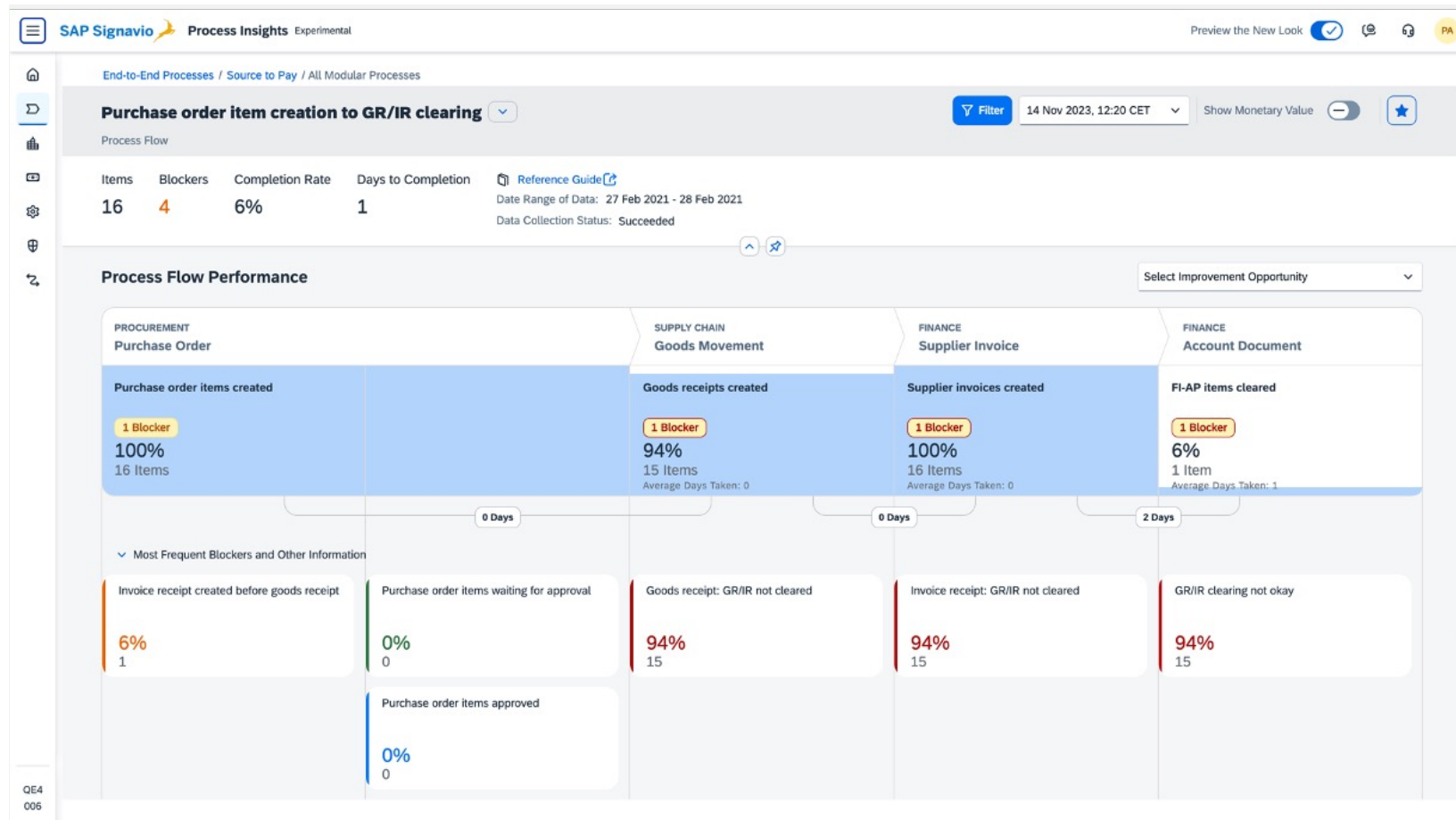
Capabilities

- Process flows
- Performance indicators
- Powerful drill-down functionality
- Correction recommendations
- Innovation recommendations
- External benchmarks
- Internal benchmarks
- Connection to SAP Ariba



SAP Signavio Process Insights

Process flows: Data-driven decisions to prioritize process improvements



100+ delivered process flows and 1000+ typical issues and inefficiencies

Make **data-driven decisions** about which business areas to **prioritize** for improvement.

Get insights fast. Updates happen **daily**.

There is more to come. The number of available process flows **increases** with every release.

SAP Signavio Process Insights

Process performance indicators: Monitor process performance

The screenshot displays the SAP Signavio Process Insights interface. The top navigation bar includes the SAP Signavio logo, 'Process Insights Experimental', and a 'Preview the New Look' button. The left sidebar contains navigation options: Start, End-to-End Processes, Lines of Business (selected), Value Analysis, Administration, Data Privacy Management, and Transformation Planning. The main content area shows 'Lines of Business / Sales / All Value Drivers' with tabs for Process Flows, Performance Indicators (selected), Correction Recommendations, and Innovation Recommendations. A 'Performance Indicators (6)' section with a filter dropdown is visible. Below it is a table with columns: Performance Indicator, Amount, Unit, Automatio..., End-to-End Process, and Line of Business. The table lists six indicators, with the first two marked as 'Industry Benchmark'.

	Performance Indicator	Amount	Unit	Automatio...	End-to-End Process	Line of Business
★	Sales documents created Industry Benchmark	3,000	Documents	0%	Governance Lead to Cash	Sales Sustainability
★	Sales billing documents created Industry Bench...	8	Documents	25%	Lead to Cash	Sales
☆	Overdue sales schedule line items	49	Schedule L...	-	Lead to Cash	Sales
☆	Overdue production orders assigned to sales	241	Documents	-	Lead to Cash Plan to Fulfill	Manufacturing Sales
★	Delivery items shipped and overdue for billing	30	Items	-	Lead to Cash Finance	Finan... Sal... Sourcing & Procurem...
☆	Changes in sales documents	4	Changes	-	Lead to Cash	Sales

301+ delivered metrics

Make **data-driven decisions** about which business areas to **prioritize** for improvement.

Get insights fast. updates happen **daily**.

There is more to come. The number of process performance indicators **increases** with every release.

SAP Signavio Process Insights

Powerful drill-down functionality: Filtering for the greatest impact

The screenshot displays the SAP Signavio Process Insights interface. The top navigation bar includes the SAP Signavio logo, 'Process Insights Experimental', and a 'Preview the New Look' button. The main content area is titled 'End-to-End Processes / Source to Pay / All Modular Processes'. On the left, a 'Filters' sidebar shows 'Objects' with a count of 16. Below this, 'Available Filters' are listed with checkboxes. The 'Active Filters (0/3)' section shows three active filters: 'Document Type' (BSART), 'Plant' (WERKS), and 'Currency' (WAERS). Each active filter has a corresponding table showing the number of objects for each value.

Available Filters

Filter Name	Code
<input type="checkbox"/> Acct Assgmt Cat	KNTTP
<input type="checkbox"/> Bus.area:prtner	KO_GSBER
<input type="checkbox"/> Company Code	BUKRS
<input type="checkbox"/> Country/Reg.	LAND1
<input type="checkbox"/> Created By	ERNAM
<input type="checkbox"/> Created on (He...	AEDAT_H
<input type="checkbox"/> Created on (Item)	AEDAT
<input checked="" type="checkbox"/> Currency	WAERS
<input type="checkbox"/> Doc. Category	BSTYP
<input checked="" type="checkbox"/> Document Type	BSART
<input type="checkbox"/> Goods Receipt ...	GR_AMOUNT
<input type="checkbox"/> GR Creation Date	GR_CPUDT

Active Filters (0/3)

Document Type BSART

ID	Description	Objects
<input type="checkbox"/> NB		16

Plant WERKS

ID	Description	Objects
<input type="checkbox"/> P001		16

Currency WAERS

ID	Description	Objects
<input type="checkbox"/> EUR		16

Narrow your **focus** to discover where your issues really lie.

Fix the **root cause** instead of just applying band-aids.

SAP Signavio Process Insights

Correction recommendations: Start improving right away

The screenshot shows the SAP Signavio Process Insights interface. The top navigation bar includes 'SAP Signavio Process Insights Experimental' and 'Preview the New Look'. The main content area is titled 'End-to-End Processes / Plan to Fulfill / All Modular Processes' and contains tabs for 'Process Flows', 'Performance Indicators', 'Correction Recommendations', and 'Innovation Recommendations'. The 'Correction Recommendations' tab is active, showing a table with 4 recommendations. The table has columns for Finding, Recommendation, No. of Objects Affected, Impact, Effort, Value Driver Affected, and Root Cause. The third recommendation is highlighted with a star icon.

	Finding	Recommendation	No. of Objects Affected	Impact	Effort	Value Driver Affected	Root Cause
☆	42 error records were found from automatic goo...	Delete old and obsolete records	42	■■■	■■■	Reduce Data Management Cost	Missing end user training
☆	153 open outbound deliveries were found where...	Close outbound deliveries for which goods issue posti...	153	■■■	■	Reduce Data Management Cost	Old and open transactional data
★	892 production orders were found where the sch...	Set the production orders to technically completed	892	■■■	■	Reduce Overall Supply Chain PL..	Old and open transactional data
☆	18 open production orders were found where th...	Check production orders assigned to fully processed s...	18	■■■	■	Reduce Days in Inventory	Organizational misalignment

215+ Correction Recommendations available

Get tailored **recommendations specifically linked** to previously identified issues.

Select by **comparing the expected impact** on your process performance and execution effort.

SAP Signavio Process Insights

Innovation recommendations: Innovate your processes with new technologies

SAP Signavio Process Insights Experimental Preview the New Look

End-to-End Processes / Plan to Fulfill / All Modular Processes

Process Flows Performance Indicators Correction Recommendations **Innovation Recommendations**

Innovation Recommendations (149) Select Categories

Recommendation	Relevance	Industry Popularity (HIGHTECH)	Type	End-to-End Processes	Lines of Business
Extended Warehouse Management	■■■ ⓘ	-	SAP S/4HANA Capabilities	Plan to Fulfill	Supply Chain
Extended Production Scheduling	■■■ ⓘ	-	SAP S/4HANA Capabilities	Plan to Fulfill Source to Pay	Manufacturing
MRP Material Exceptions	■■■ ⓘ	-	Situation Handling	Plan to Fulfill	Manufacturing
Production Defect	■■■ ⓘ	-	Situation Handling	Plan to Fulfill	Manufacturing
Multiple Matches Alert in Supply Protection	■■■ ⓘ	-	Situation Handling	Plan to Fulfill	Supply Chain
Demand-Driven Replenishment: Dynamic ...	■■■ ⓘ	-	Machine Learning	Plan to Fulfill	Supply Chain
Demand Sensing	■■■ ⓘ	-	AI Scenarios	Plan to Fulfill Finance	Supply Chain Finance
Intelligent Production Order Conversion	■■■ ⓘ	-	Automations	Plan to Fulfill	Manufacturing Supply Chain
Warehouse Management	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Plan to Fulfill	Supply Chain
Production Execution	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Plan to Fulfill	Manufacturing
Delivery Management	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Plan to Fulfill	Supply Chain
Product Development Foundation	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Plan to Fulfill Idea to Market	R&D/Engineering
Capacity Planning	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Source to Pay Plan to Fulfill	Manufacturing
Make-to-Order Production Planning and Sc...	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Plan to Fulfill	Manufacturing
Production Control	■■■ ⓘ	■■■	SAP S/4HANA Capabilities	Source to Pay Plan to Fulfill	Manufacturing

QE4 006

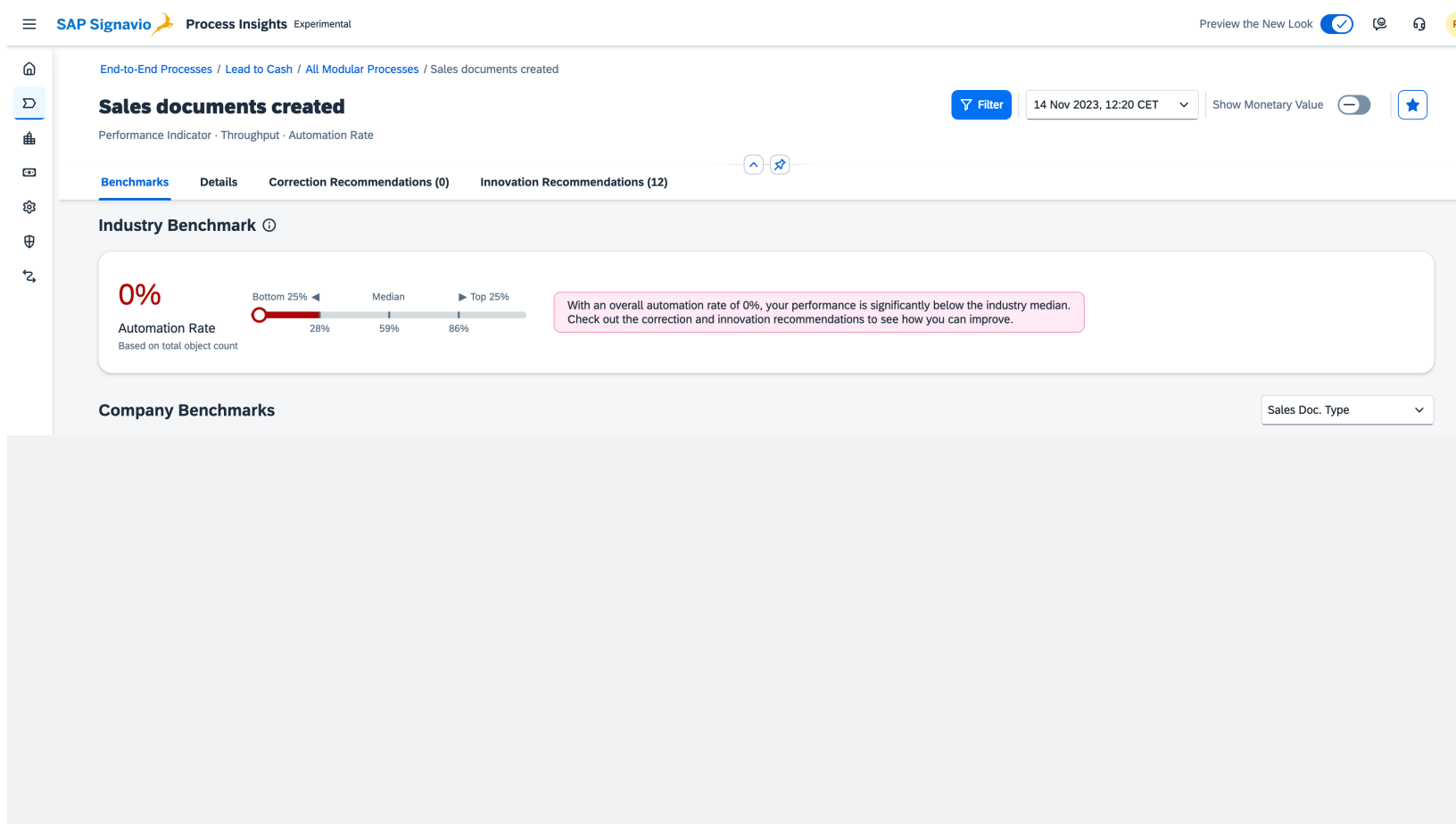
950+ Innovation Recommendations available

Get recommendations for **best-practice SAP technology and SAP solutions**, for example, robotic process automation (RPA) bots or SAP S/4HANA capabilities.

Choose the **improvement path** that is right for your organization.

SAP Signavio Process Insights

External benchmarking*: compare performance against industry peers



Get a better understanding of your performance.

Learn if you're performing **well or badly**.

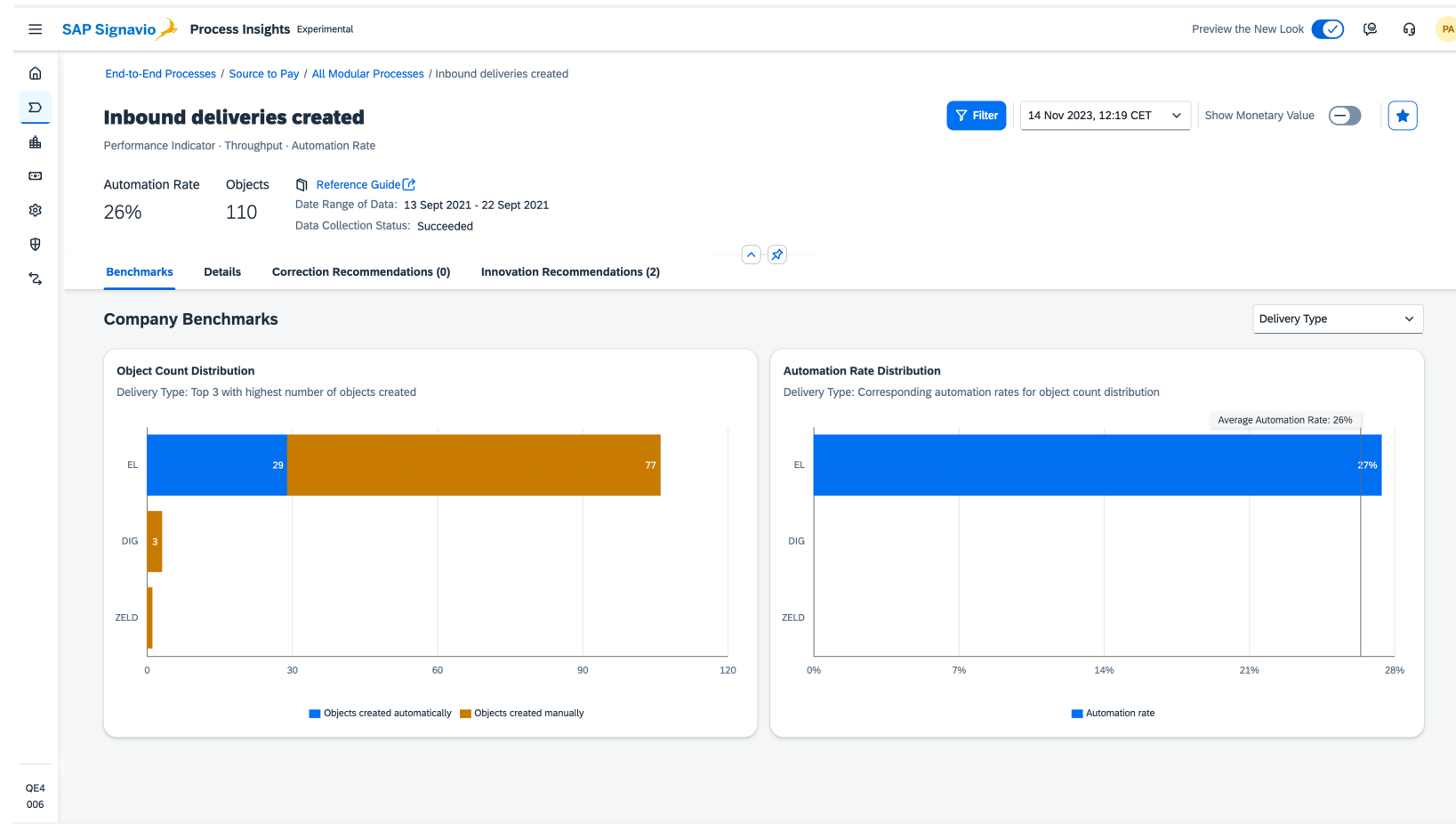
Better interpret your performance by providing you with a peer group you can compare against.

Set informed **improvement targets**.

*Currently only available for selected automation rate PPIs

SAP Signavio Process Insights

Internal benchmarking: compare performance against internal peers



Get a better understanding of your performance **compared to different entities within the company** as Internal benchmarks works for completion rates, lead time and blockers.

Learn if you're performing **well or badly**.

Better interpret your performance by providing you with an internal peer group you can compare against.

Set informed **improvement targets**.

SAP Signavio Process Insights

Transformation planning

SAP Signavio Process Insights Experimental

Preview the New Look

Transformation Planning / All End-to-End Processes / All Modular Processes

Process Flows Performance Indicators Correction Recommendations Innovation Recommendations

Process Flows (17)

SAP S/4HANA Cloud: Public Edition Private Edition

Process Flow	Object Count	Unit	Reference Period	End-to-End Process	Line of Business	Solution Process Flow
Production order creation to technical completion	20	Documents	16 May 2021 - 25 May 2021	Plan to Fulfill	Manufacturing	1BM - Make-to-Order Production - Semifinish... +2
Production order creation to first settlement	15	Documents	18 Aug 2021 - 15 Sept 2021	Plan to Fulfill Finance	Finan... Manufacturi...	BEI - Period-End Closing - Plant (BEI) +1
Process order creation to technical completion	20	Documents	7 Feb 2021 - 27 May 2021	Plan to Fulfill	Manufacturing	3OK - Make-to-Order Production - Process M... +1
Purchase order item creation to GR/IR clearing	16	Items	27 Feb 2021 - 28 Feb 2021	Source to P... Finan...	Fin... Sourcing & Pr...	BNX - Consumable Purchasing +1
Purchase order item creation (without account assignment) to in...	20	Items	18 Dec 2020 - 11 Jun 2021	Plan to ... Source t...	Sourcing & Procurement	18J - Requisitioning +1
Supplier invoice issuing to FI-AP clearing	8	Documents	11 May 2021 - 9 Jun 2021	Source to P... Finan...	Fin... Sourcing & Pr...	J60 - Accounts Payable +1
Stock transport order item creation (without delivery) to GR	15	Items	27 Feb 2021 - 12 Mar 2021	Plan to ... Source t...	Sourcing & Procurement	BMH - Stock Transfer without Delivery +1
Stock transport order item creation (with delivery) to GR	19	Items	25 Mar 2021 - 14 Apr 2021	Plan to ... Source t...	Sourcing & Procurement	BME - Stock Transfer with Delivery +1
Intercompany stock transport order item creation to FI-AR clearing	19	Items	14 Jun 2020 - 10 Aug 2020	Source to P... Finan...	Fin... Sourcing & Pr...	1P9 - Intercompany Stock Transfer +1
Sales billing document creation to FI-AR clearing	21	Documents	30 Mar 2021 - 20 Apr 2021	Lead to Cash Finance	Finance Sales	BD9 - Sell from Stock +2
Sales order item creation to sales invoice item creation	26	Items	29 Apr 2021 - 27 May 2021	Lead to Cash	Sales	5HL - Sell from Stock (Consumer Products) +1
Sales order item creation to FI-AR item clearing	11	Items	12 Apr 2021 - 7 May 2021	Lead to Cash Finance	Finance Sales	5HL - Sell from Stock (Consumer Products) +1
Third-party sales order item creation to sales invoice item creation	21	Items	29 Mar 2021 - 15 Apr 2021	Lead to ... Source t...	Sales	BD3 - Sales Processing using Third-Party with... +1
Sales order item creation (order-related billing) to FI-AR item cle...	23	Items	5 Mar 2021 - 16 Apr 2021	Lead to Cash Finance	Finance Sales	2EQ - Sales of Services +1
Debit memo request item creation to FI-AR item clearing	13	Items	20 Aug 2019 - 31 Mar 2021	Lead to Cash Finance	Finance Sales	1F1 - Debit Memo Processing +1

QE4 006

Compare current state of processes against best practices by leveraging best practices in SAP Signavio Process Explorer. Transformation planning is aimed at helping you migrate to SAP S/4HANA smoothly.

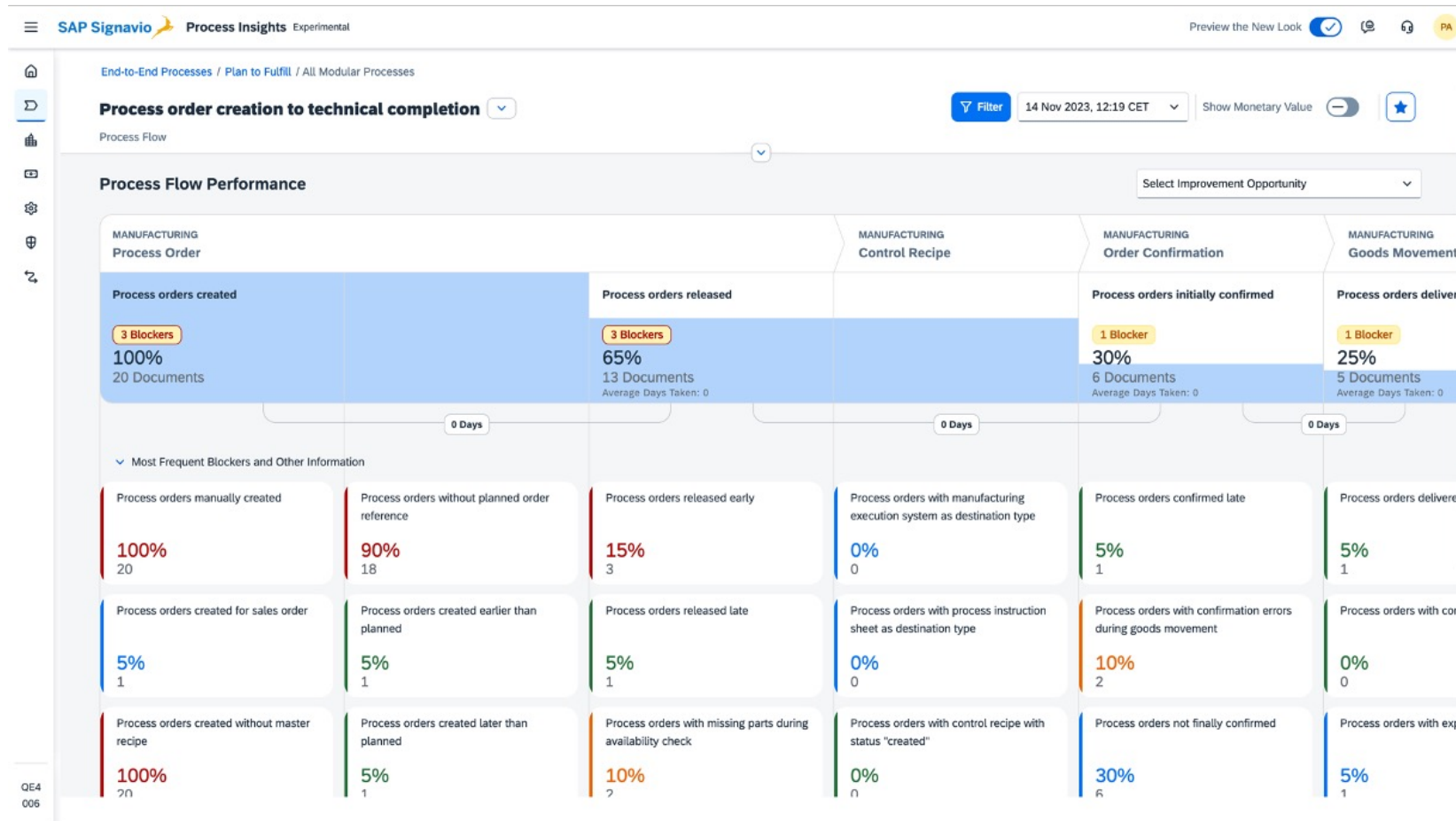
Leverage extensive base of SAP best practices available in SAP Signavio Process Explorer.

Receive guidance on the to-be state of your processes, before and throughout a transformation.

Faster time to value by following best practices for each solution flow available.

SAP Signavio Process Insights

Connection to SAP Ariba: accelerate procurement value realization



Connect to SAP Ariba to leverage procurement process analysis

Optimize your processes and unlock opportunities with direct cash flow impact.

Reduce your time-to-insight for your procurement processes, for the first time beyond your ERP system(s) but with the same ease of integration.

Continuously improve and better manage supplier relationships.

Increase cash flow as you better manage your invoicing and decrease Days Payable Outstanding

SAP Signavio Process Insights

Value analysis of improvement opportunities

SAP Signavio Process Insights Experimental

Preview the New Look

EUR - Euro

Value Analysis

Line of Business

Search or Select

Total Potential Value (EUR / Year)
One-Time and Recurring
912.5K

Performance Indicators (5)

Value Driver	[=]	Performance Indicator	Baseline Date Range	Baseline	Current	Target	Improvement Percent...	Potential Value
Reduce Sales Cost Sales								500K EUR
		Sales documents created	13 Dec 2018 - 7 Apr 2020	0%	0%	83%	83%	499.8K EUR
		Changes in sales documents	7 Jul 2021 - 7 Jul 2021	4 Changes	4 Changes	3 Changes	30%	240 EUR
Improve Procurem... Sourcing &...								407.3K EUR
		Purchase order items created	16 Aug 2004 - 30 Oct 2...	9%	9%	77%	74%	407.3K EUR
Reduce Total Logisti... Supply ...								4.9K EUR
		Inbound deliveries created	13 Sept 2021 - 22 Sept ...	26%	26%	48%	30%	4.9K EUR
Reduce Finance Cost Sales								333.3 EUR
		Sales billing documents created	18 Aug 2021 - 18 Aug 2...	25%	25%	96%	0%	333.3 EUR

QE4
006

Discover how much value, in monetary terms, you can gain by improving the current automation rate of each of your performance indicators to the target rate.

Access insights on reduction of costs, or revenue increase opportunities by achieving a selected automation rate target.

Leverage informed decision-making based on improvement activities.

Greater ease in identification and prioritization of improvement opportunities based on value-analysis data.

Why choose
SAP Signavio Process Insights

Why choose SAP Signavio Process Insights

- **Quick results and easy implementation**

No months-long project – you just plug it in and get the first results the next day.

- **Breadth of scope**

Not only one or two processes but 50+ process flows* provide a holistic overview of company's performance. Ready-to-use content reduces your time to insights.

- **Recommendations right away**

Benefit from years of business process expertise bundled into recommended actions.

- **Continuous monitoring**

See the results of your improvements with daily updates. Connect the dots in a true collaborative environment for decision-makers, business and IT professionals.

- **Fact-based decisions**

Act on meaningful insights instead of gut feeling with a data-driven approach to process improvement.



SAP Signavio Process Insights

Customers

SAP Signavio Process Insights

What our customers say about us

Overall, SAP Signavio Process Insights helped us identify and quantify process improvement potential as well as check if our defined action items triggered sustainable process changes.

German tech company

SAP Signavio Process Insights proved extremely useful and allowed us to surface insights we would probably never find otherwise. We loved the ability to drill down with multiple filters.

Large retailer

An independent cloud product is exactly what we needed. And it shaped up to be a great support and guidance during and after the SAP S/4HANA transformation journey.

Process engineering company

We have finally got transparency in our order-to-cash process – and as one of the first steps, we increased automatic creation of sales orders by 17%.

European high-tech company

SAP Signavio Process Insights is going to be essential to our SAP S/4HANA transformation, as it will let us get transparency and harmonize a number of ERP systems.

Automotive customer

SAP Signavio Process Insights and its process flows are exactly what we missed so far in our process excellence programs. This tool definitely comes at the right time.

Chemicals customer

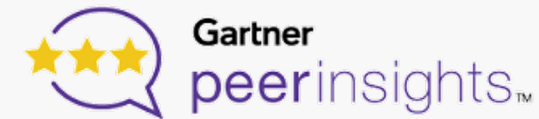
Quotes captured by the product team during customer meetings and reviews, hence anonymized. Not official customer quotes.

What our customers say about us

In 2009, we based the name of our company on the Italian word “Segnavia,” meaning signpost.

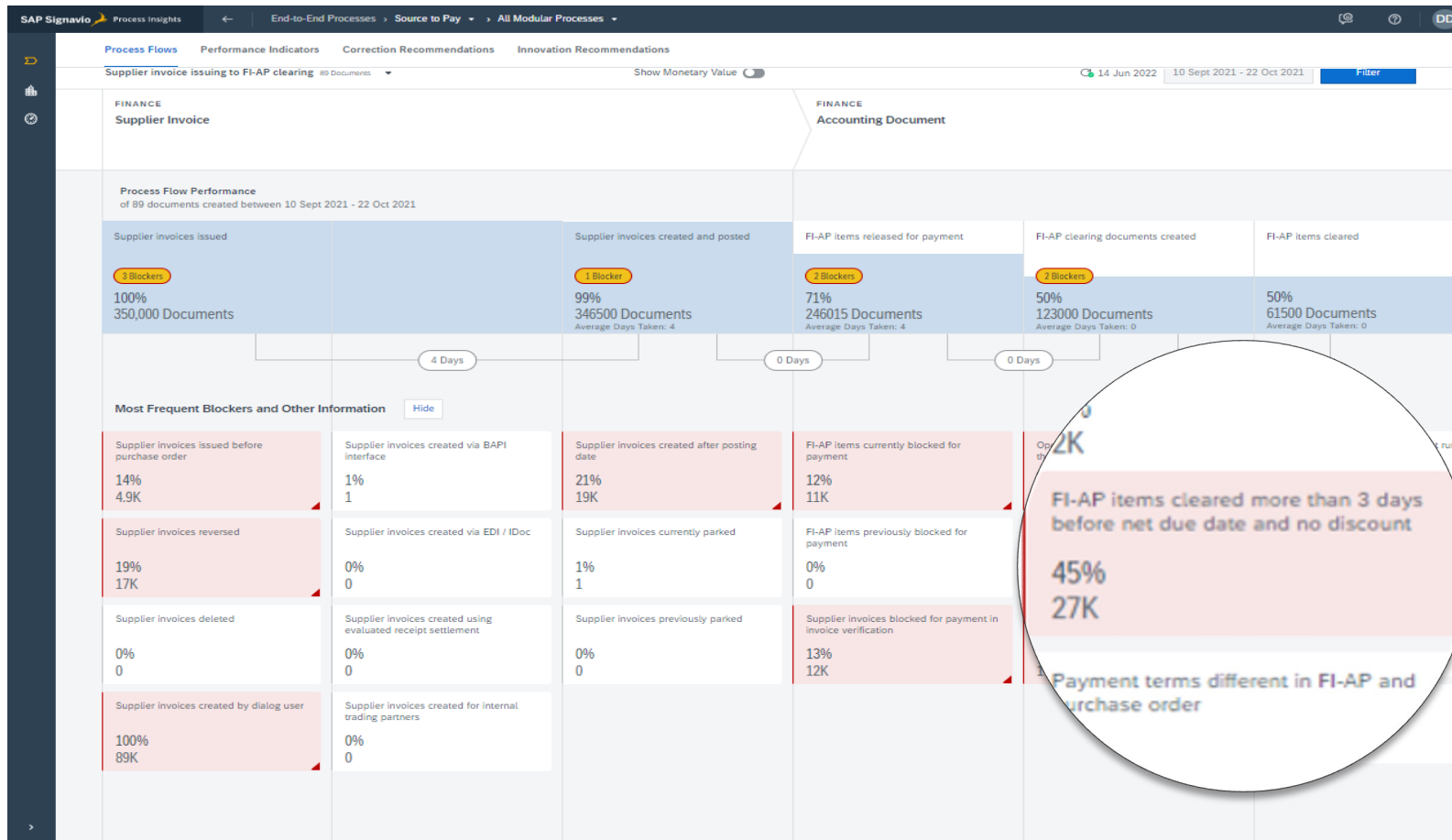
It was our goal from the very beginning to help businesses navigate change. Today, we serve as a signpost in the day-to-day processes of **over 1,000 customers**.

Find out what our customers say about us, in their own words.



Customer Example: Multinational construction company¹

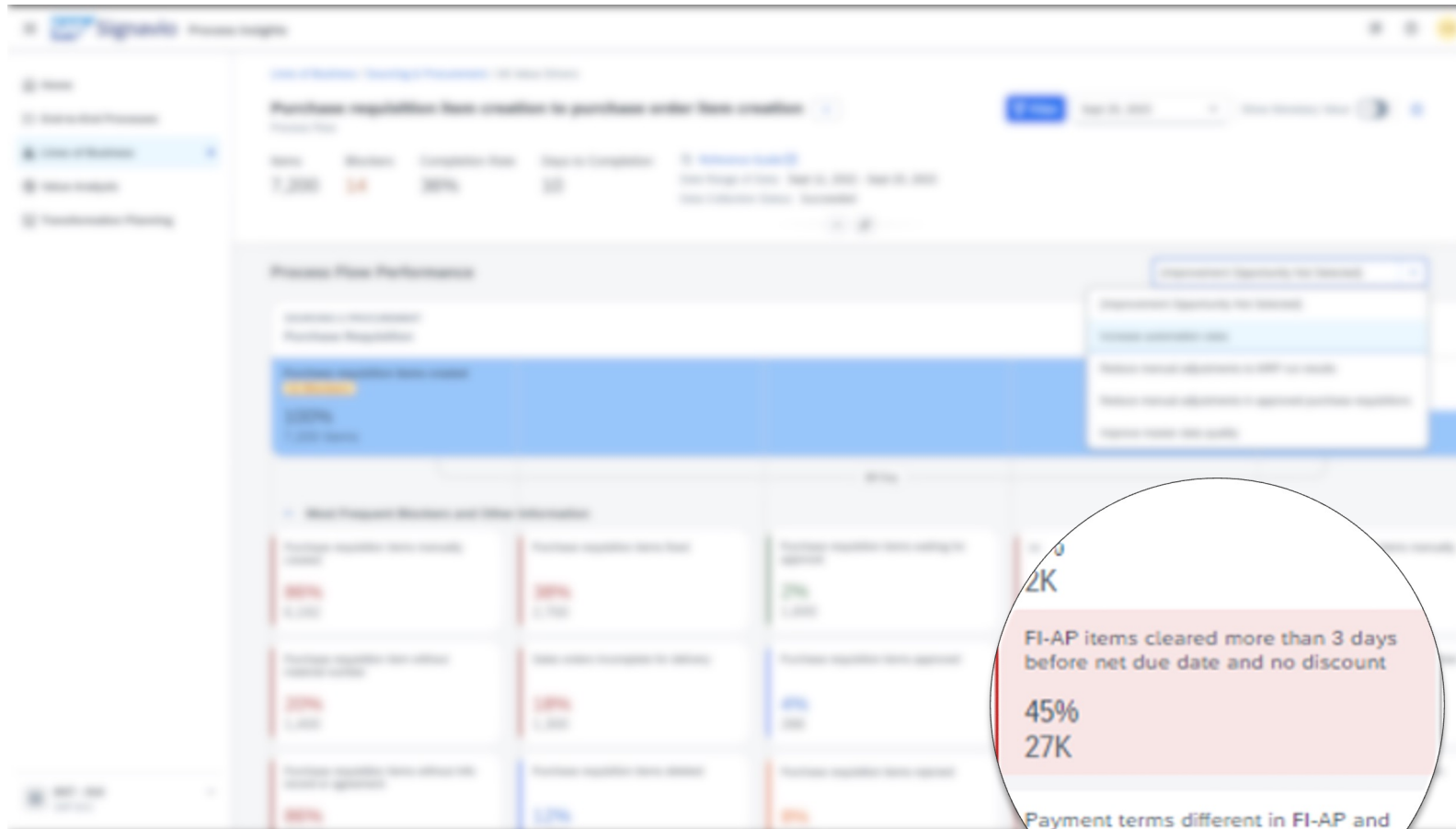
Increase cash flow by 275mEUR by changing payment run frequency



- Observation:**
 FI-AP Items cleared more than 3 days before net due date = **45% (27K / 275mEur)**
- Learning:**
 Accounts payable is irregular with 45% items cleared before due date.
- Benefit:**
 Cash flow could be increased by only changing payment run frequency: today **27k (275mEur) items cleared 3 days before due date**

Customer Example: Multinational construction company¹

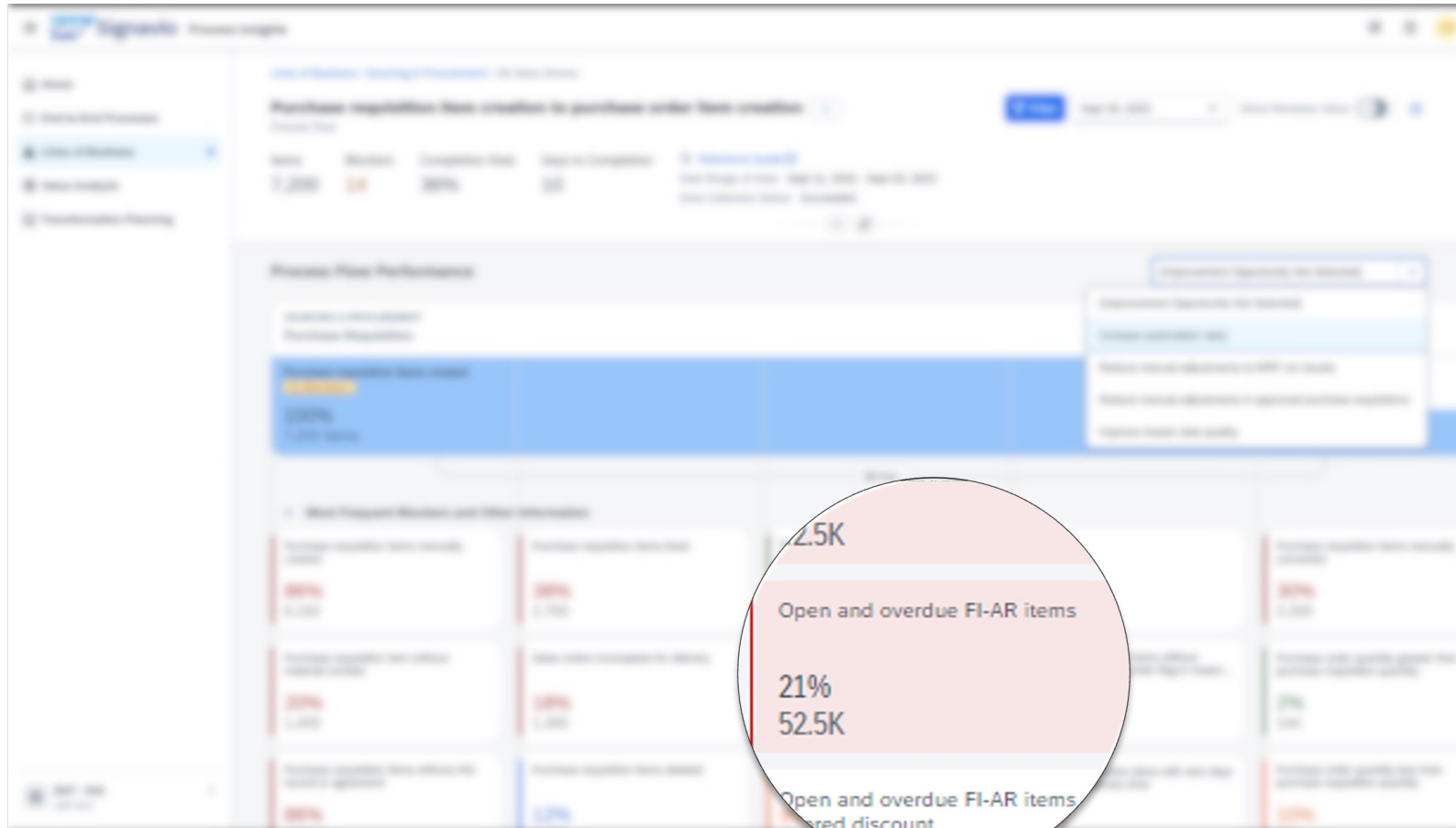
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- **Learning:**
Accounts payable is irregular with 45% items cleared before due date.
- **Benefit:**
Cash flow could be increased by only changing payment run frequency: today **27k (275mEur) items cleared 3 days before due date**

Customer Example: Multinational construction company¹

Adjust payment terms to save 1.1 and increase cash flow by 7.9mEUR



- **Observation:**

Open and overdue FI-AR items = **21% (52.5k)**

- **Learning:**

About 21% (52.5k) receivable items will be paid late

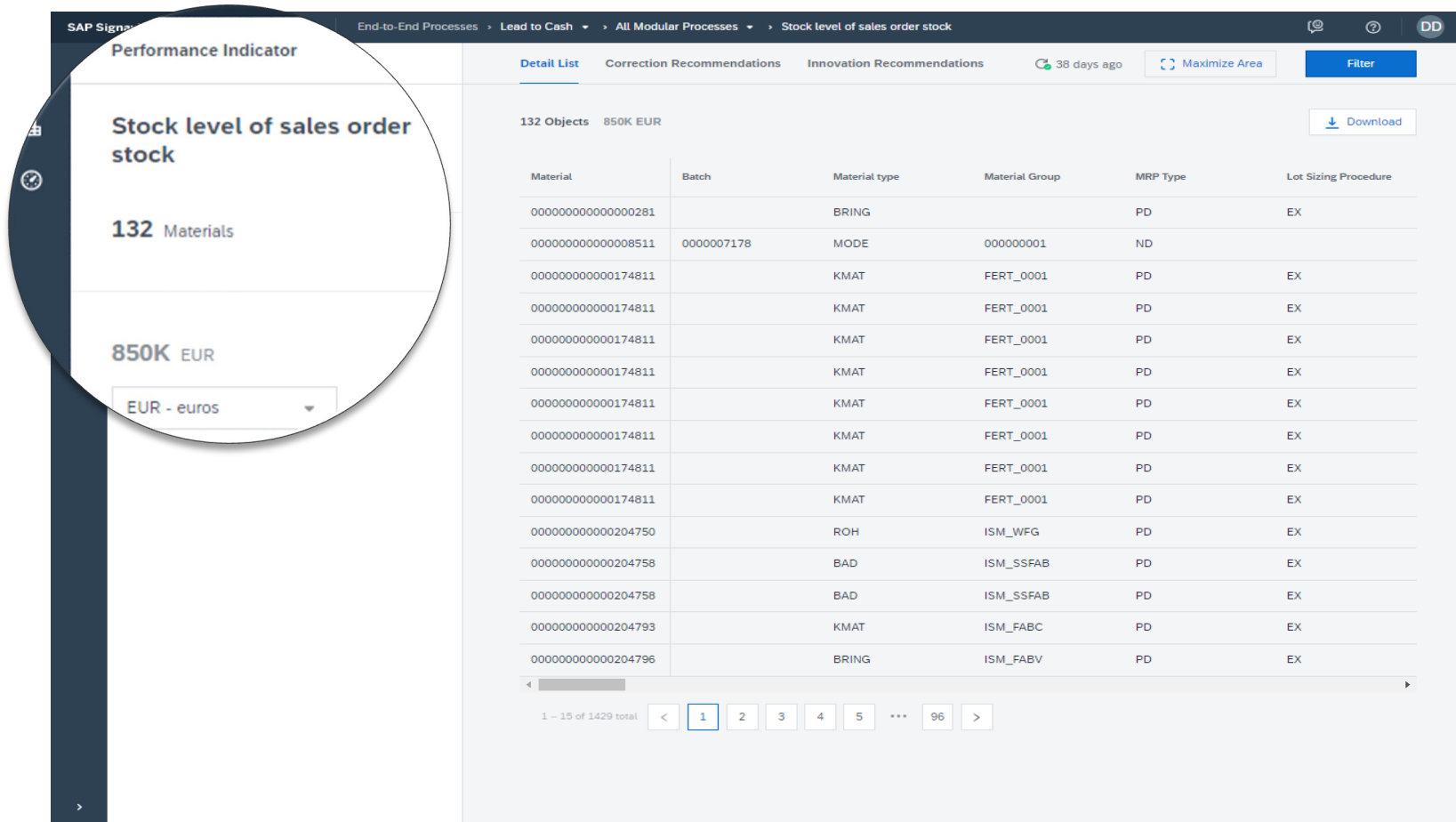
- **Benefit:**

Adjusting payment terms for 52.5k payments with immediate payment and no discount could **impact cash flow by 7.9 mEUR and save 1.1 mEUR***

** Assuming in 50% of the cases the payment terms can be extended to 30 days + 2% discount*

Customer Example: 500 employee manufacturing company¹

850kEUR could be saved by reducing stock reserved for obsolete orders



The screenshot shows the SAP Stock level of sales order stock report. A callout box on the left highlights the following information:

- Performance Indicator**
- Stock level of sales order stock**
- 132 Materials**
- 850K EUR**
- EUR - euros

The main report displays a table with the following columns: Material, Batch, Material type, Material Group, MRP Type, and Lot Sizing Procedure. The table shows 132 objects with a total value of 850K EUR. The first few rows are as follows:

Material	Batch	Material type	Material Group	MRP Type	Lot Sizing Procedure
00000000000000281		BRING		PD	EX
00000000000008511	000007178	MODE	000000001	ND	
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000174811		KMAT	FERT_0001	PD	EX
000000000000204750		ROH	ISM_WFG	PD	EX
000000000000204758		BAD	ISM_SSFAB	PD	EX
000000000000204758		BAD	ISM_SSFAB	PD	EX
000000000000204793		KMAT	ISM_FABC	PD	EX
000000000000204796		BRING	ISM_FABV	PD	EX

- **Observation**
850k € Sales order stock with Delivery Completion Set.
- **Learning:**
Large amount of sales stock available that can be reduced to have lower warehousing cost.
- **Benefit:**
Stock reduction by optimizing sales order stock with a value of **~850kEUR** (reserved for obsolete orders)

HELLER

How Can a Better Understanding of Business Processes Drive Digital Transformation and Innovation?

Gebr. Heller Maschinenfabrik GmbH (HELLER) develops and produces advanced CNC machining tools and manufacturing systems for machining operations. To keep its position as front-runner in the market, HELLER is embarking on a digital transformation initiative aiming for more automation and an increased focus on core competencies and innovation.

To help ensure an efficient technological transition and drive change, HELLER followed a data-driven, process-centric strategy. The **insight into business processes** that the company gained quickly revealed **new areas for digitalization and automation**, helping it to prioritize focus areas for its transformation.



Gaining New Perspectives Quickly and Underpin Strategic Discussions with **SAP® Signavio® Process Insights**

Before: Challenges and Opportunities

- Identify harmonization opportunities, reduce process complexity and testing effort for the move from legacy SAP® ERP systems to SAP S/4HANA® Cloud
- Eliminate backlogs to improve process performance and mitigate project risk
- Identify areas for pre-migration process improvement and determine innovation roadmap after the transition using SAP S/4HANA Cloud capabilities

Why SAP

- Flexible analysis on business process performance with the SAP Signavio® Process Insights solution
- Native SAP solutions that delivers out-of-the-box best practices, business content and readily available improvement recommendations, based on insights from SAP systems
- Minimal setup effort for reduced time-to-insight and faster time-to-value
- Ease of use for business users; no dedicated expertise on data science and process analysis needed
- High customer-centricity and service-orientation of the SAP team

After: Value-Driven Results

- Uncovered potential areas for digitalization that had not previously been considered
- Facilitated business decisions and opened the door for discussions on new simplification and automation areas to accelerate a shift towards a stronger focus on core competencies and innovation
- Helped prioritize key data quality and data management projects by showing the potential value
- Provided data-driven view on the most relevant potential process blockers
- Laid the groundwork for a successful migration and digital transformation of the business

HELLER

“SAP Signavio Process Insights has opened up completely new ways of thinking for us. For the first time, we have a holistic overview of our business process landscape, which will enable us to **make decisions based on hard data, rather than gut feeling.**”

Sebastian Fügner, Inhouse Consultant BI & Analytics,
Gebr. Heller Maschinenfabrik GmbH

4 hours

To go live with the SAP Signavio Process Insights solution, with ready-to use analysis

Less

Manual interventions in complex operational processes, more value-adding activities

SAP Signavio 

Gebr. Heller
Maschinenfabrik GmbH
Nürtingen, Germany
www.heller.biz

Industry
High Tech

Products and Services
Machine tools and
production systems for
metal-cutting processes

Employees
2,600

Revenue
€366.2 million (2021)

Featured Solutions and Services
SAP Signavio Process Insights

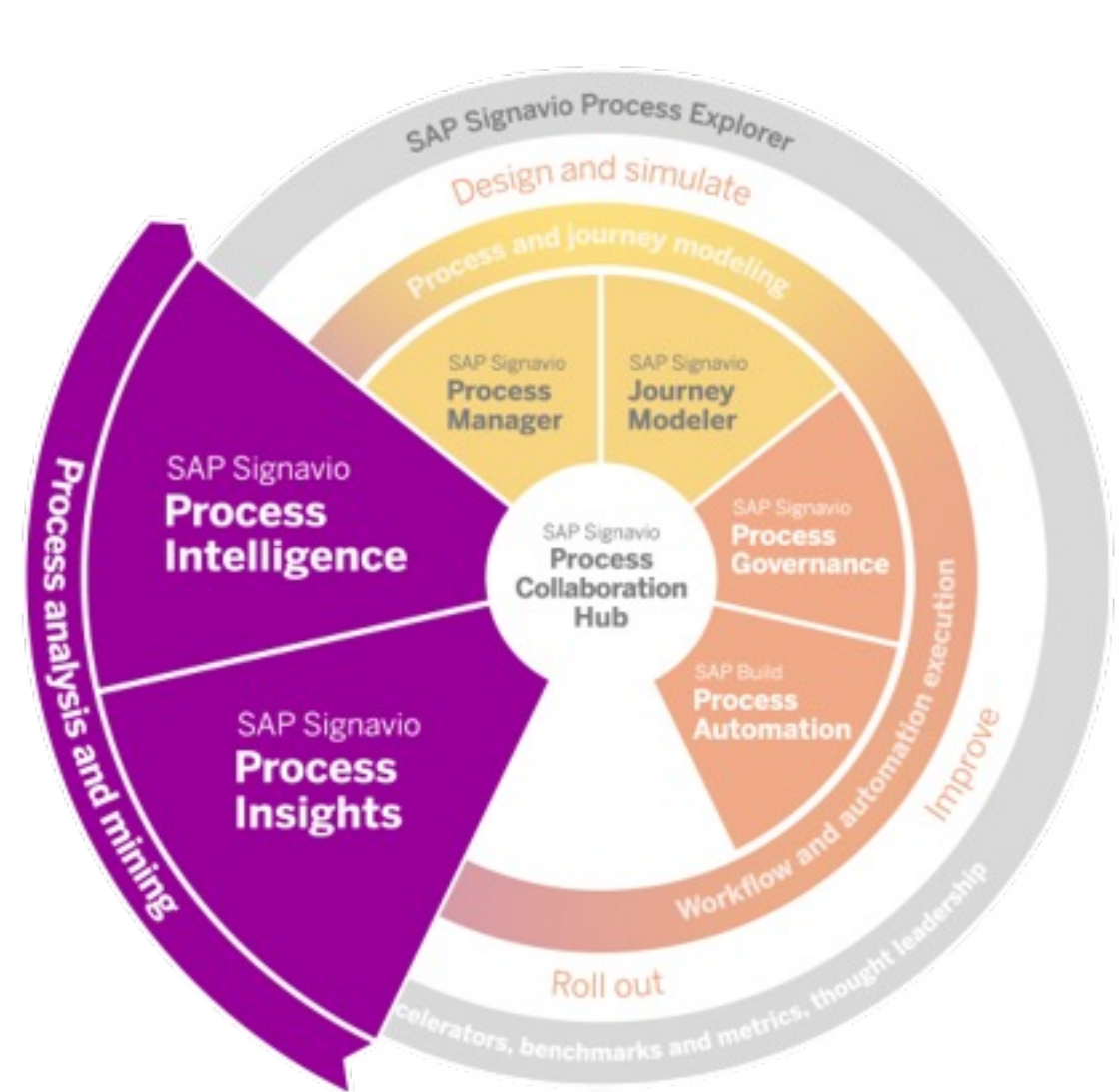
THE BEST RUN 

SAP Signavio

process analysis and mining solution

Process analysis and mining with SAP Signavio solutions

A unified experience to data-driven process improvement.





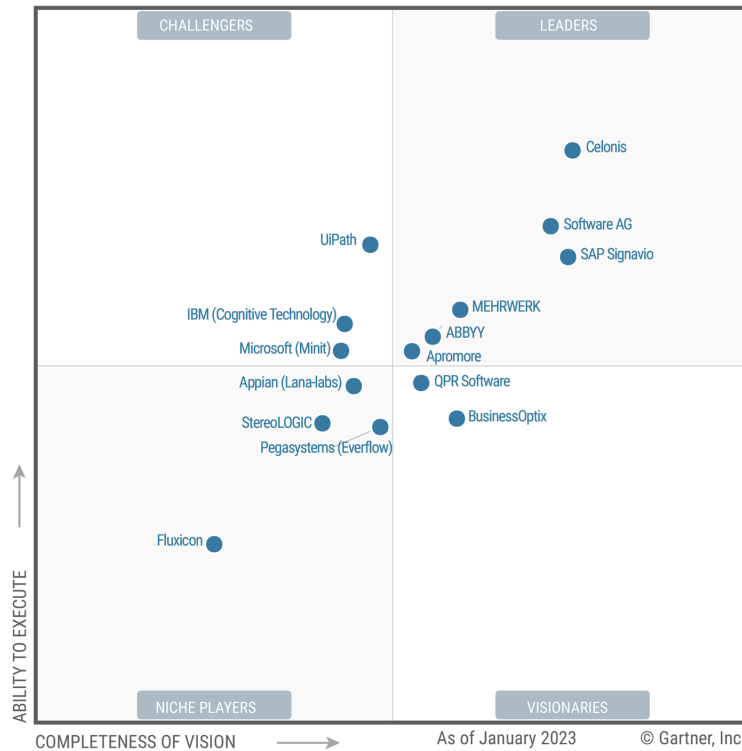
Key fact: **Process analysis and mining**

Process analysis and mining helps you turn process data into actionable insights and discover areas for improvement within your company's business processes.

SAP Signavio positioned as a Leader for Process Mining

2023 Gartner® Magic Quadrant™ for Process Mining Tools

Figure 1: Magic Quadrant for Process Mining Tools



SAP Signavio was recognized as a Leader in Process Mining Tools by Gartner for its Completeness of Vision and Ability to Execute.

SAP Signavio believes this placement in the Leaders quadrant is a testament to its continued commitment to providing customers with innovative world-class process mining solutions.

[Full Report](#) | [Newsbyte](#) | [Blog](#)

Gartner, Magic Quadrant for Process Mining Tools, Marc Kerremans, Kimihiko Iijima, et al., 20 March 2023.

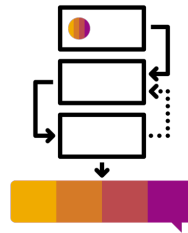
* This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from SAP. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally, and MAGIC QUADRANT is a registered trademark of Gartner, Inc. and/or its affiliates and are used herein with permission. All rights reserved.

Gain visibility into your transformation with **different dimensions of process data-driven insights**



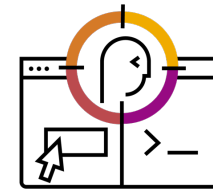
**Process
milestones**

Process performance profiling



**Process
steps**

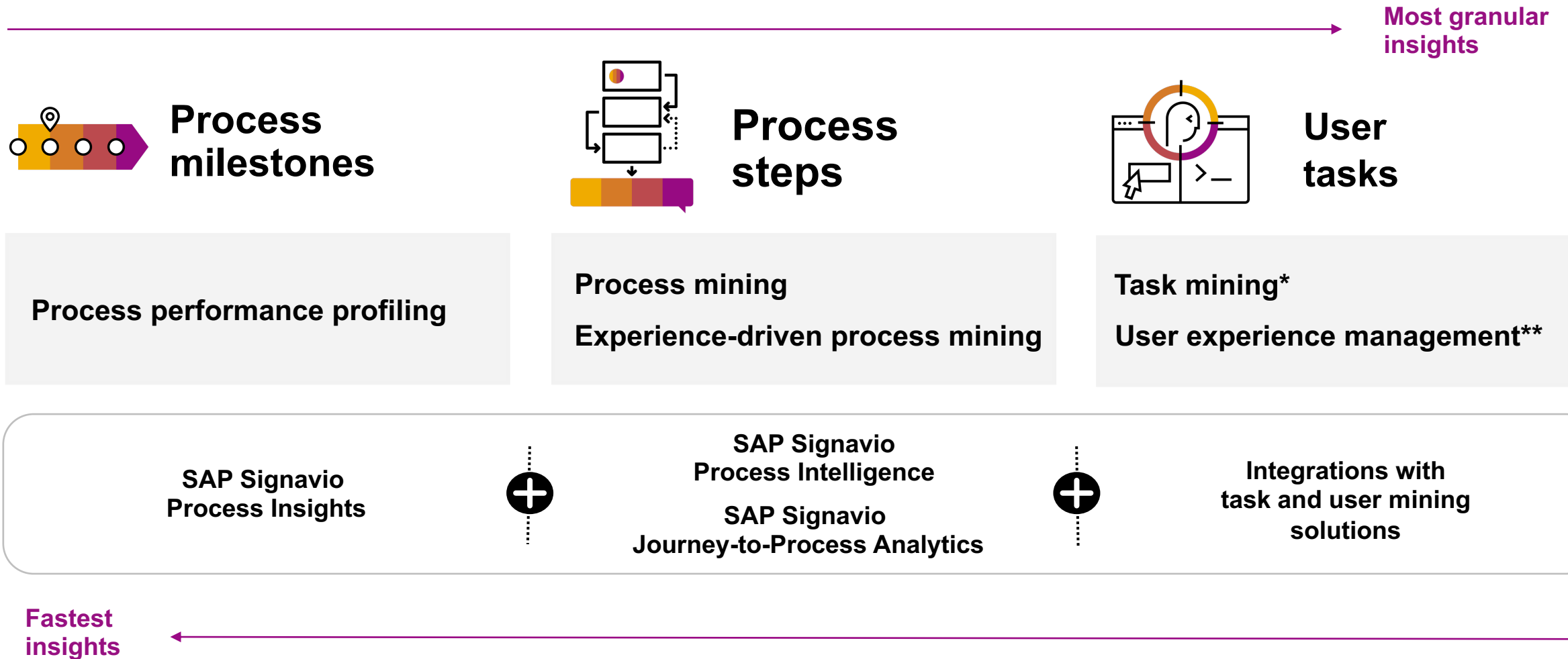
**Process mining
Experience-driven process mining**



**User
tasks**

**Task mining*
User experience management****

Our complementary solutions for **process analysis and mining**



*available over FortressIQ or bring your own task mining tool

**available over KNOA

Our complementary solutions for **process analysis and mining**

Most granular insights

SAP Signavio  process analysis and mining

**SAP Signavio
Process Insights**



**SAP Signavio
Process Intelligence**

**SAP Signavio
Journey-to-Process Analytics**



**Integrations with
task and user
mining solutions**

- **Easy and quick connectivity** (SAP)
- **Standardized analysis**
- **Fast analysis at each process milestone**
- **Performance benchmarks**
- **Ready-to-use recommendations**

- **Powerful and flexible connectivity** (SAP and non-SAP)
- **Individual and flexible analysis**
- **Deep-dive into individual process steps**
- **Including the experience layer**
- **Actions* to share, adapt and automate**

- **Flexible integration**
- **Individual and flexible analysis**
- **Further dimension to discover additional insights into task and user interactions**

Fastest insights



77% of all worldwide business transactions touch an SAP ERP system*

*Source

Leverage different dimensions of process data-driven insights in different SAP and non-SAP areas of your business

Flexibly apply process modelling and...

Get first insights with **process performance analysis**

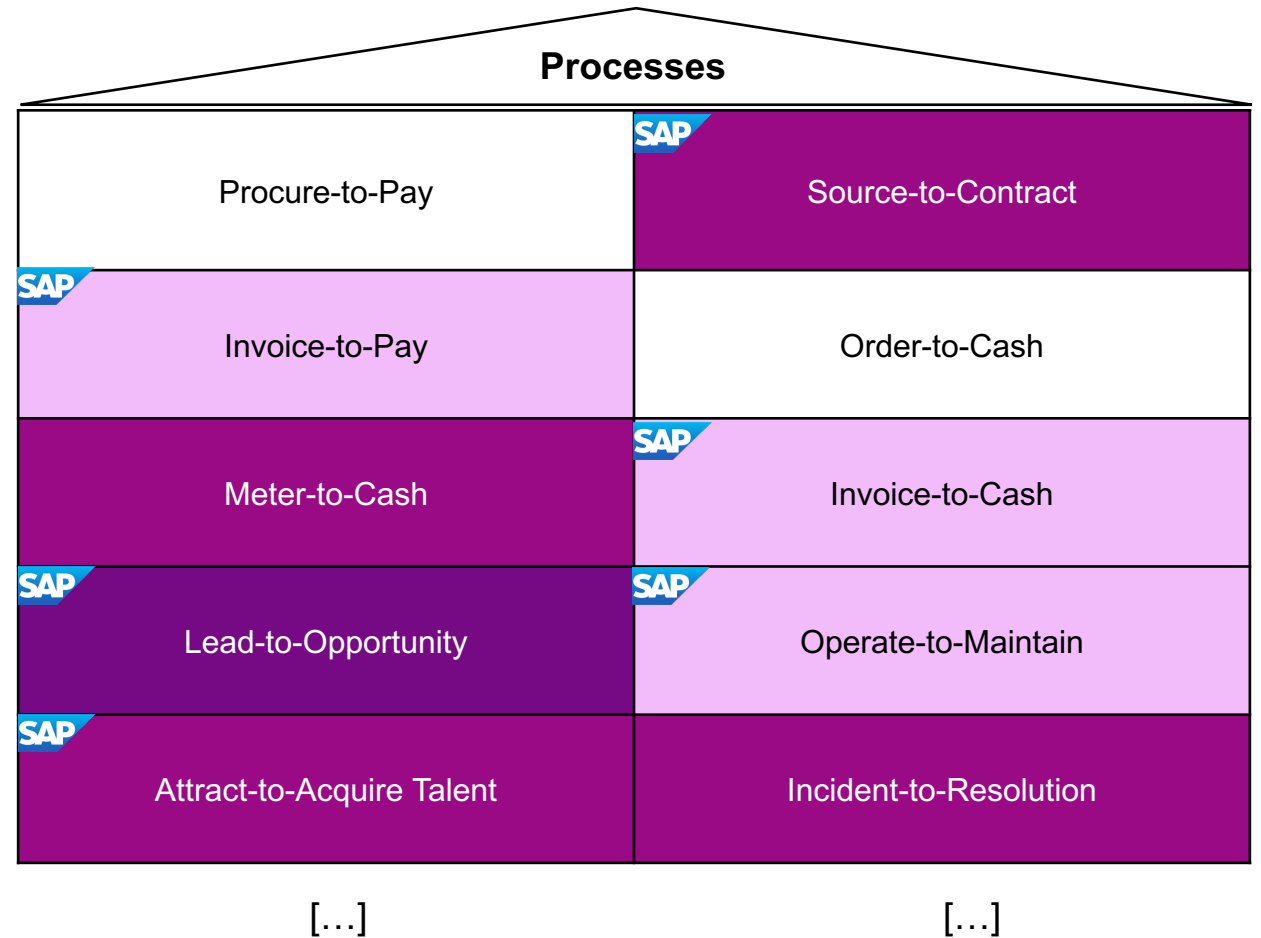
+

Deep-dive with **process mining**
and **experience-driven process mining**

+

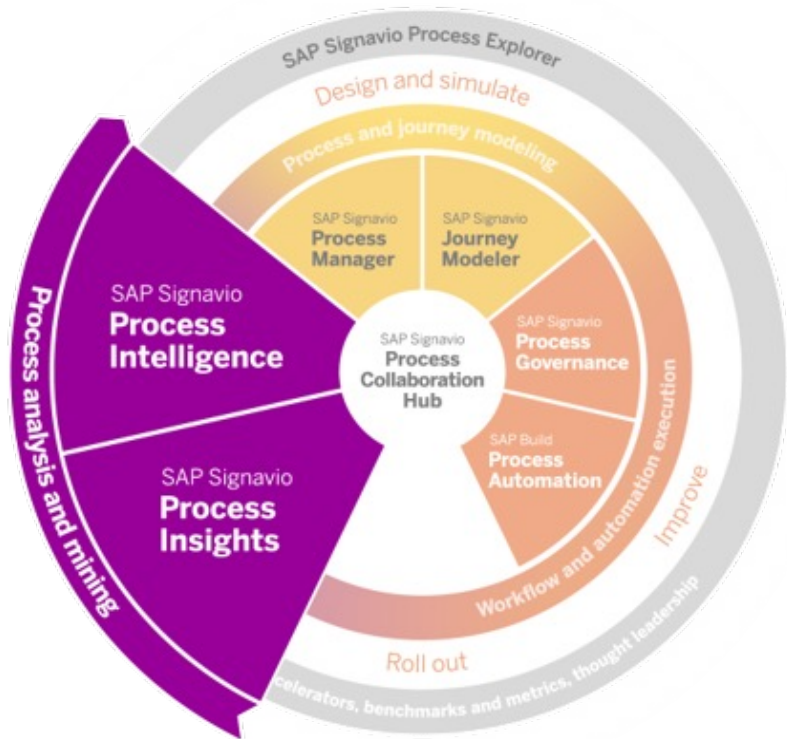
Get more granular insights with **task / user mining**

... **according to your needs!**



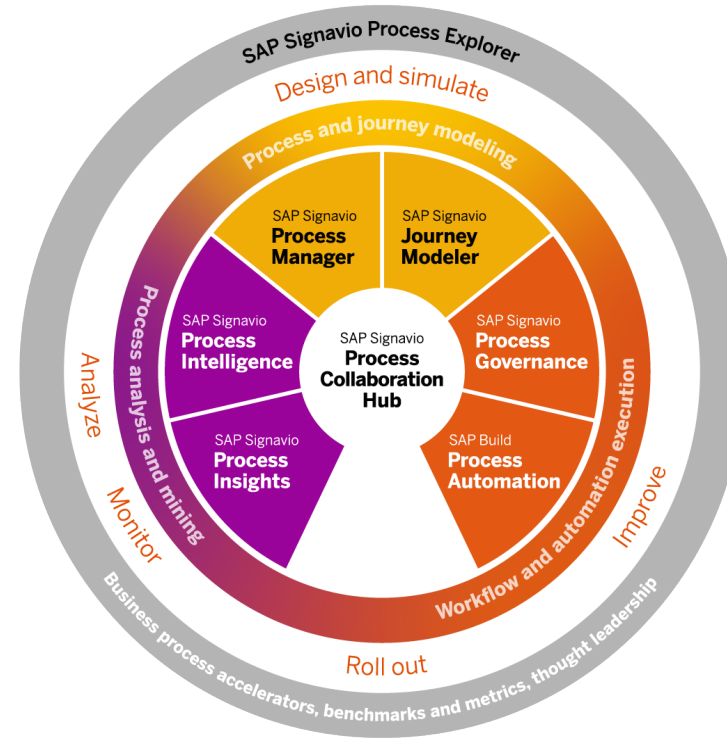
From data insights towards a full business transformation

Data- insights



**SAP Signavio
process analysis and mining**

Full business transformation



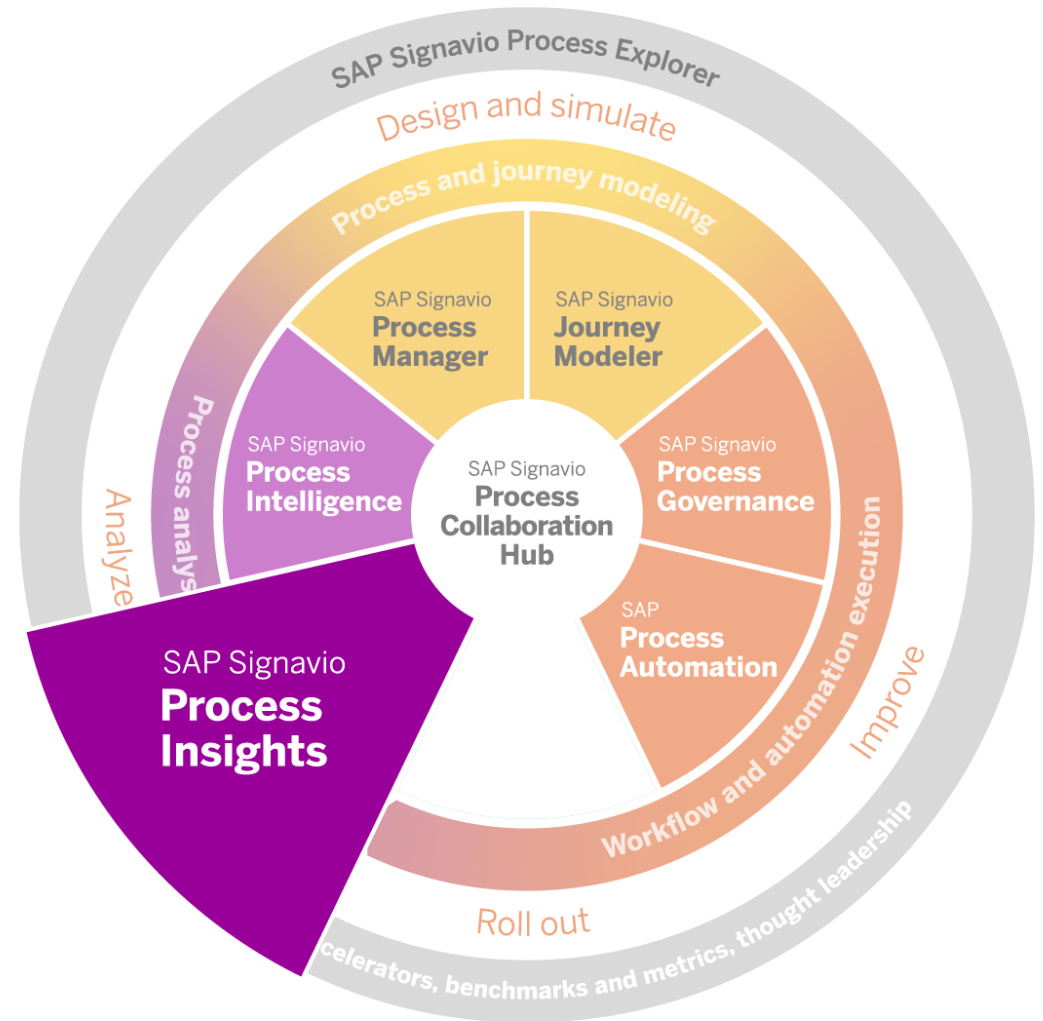
**SAP Signavio
Process Transformation Suite**

SAP Signavio Process Insights
as part of SAP Signavio Process
Transformation Suite

SAP Signavio Process Insights within SAP Signavio solutions (for SAP customers)

SAP Signavio Process Insights is the process analytics solution for SAP customers enabling them to derive fast business insights.

- Rapidly connect to SAP ERP, SAP S/4HANA and SAP Ariba to immediately identify process improvement potential and improvement opportunities.
- Generate recommendations to prioritize automation and business improvement activities.
- Benchmark within and across various industries to understand process performance.

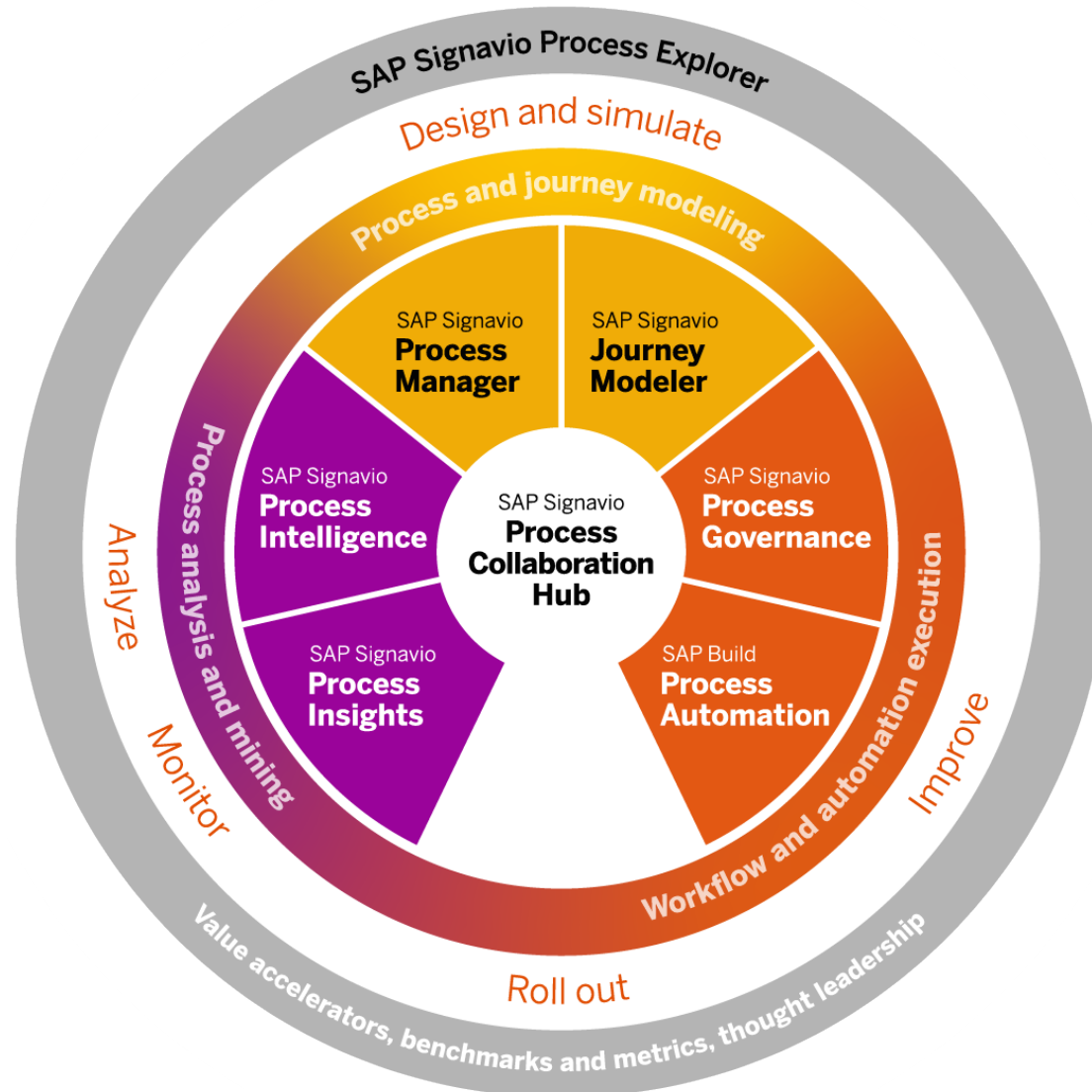


Thank you.

Contact information:

XXXXXX

SAP Signavio Process Transformation Suite for enterprise transformations



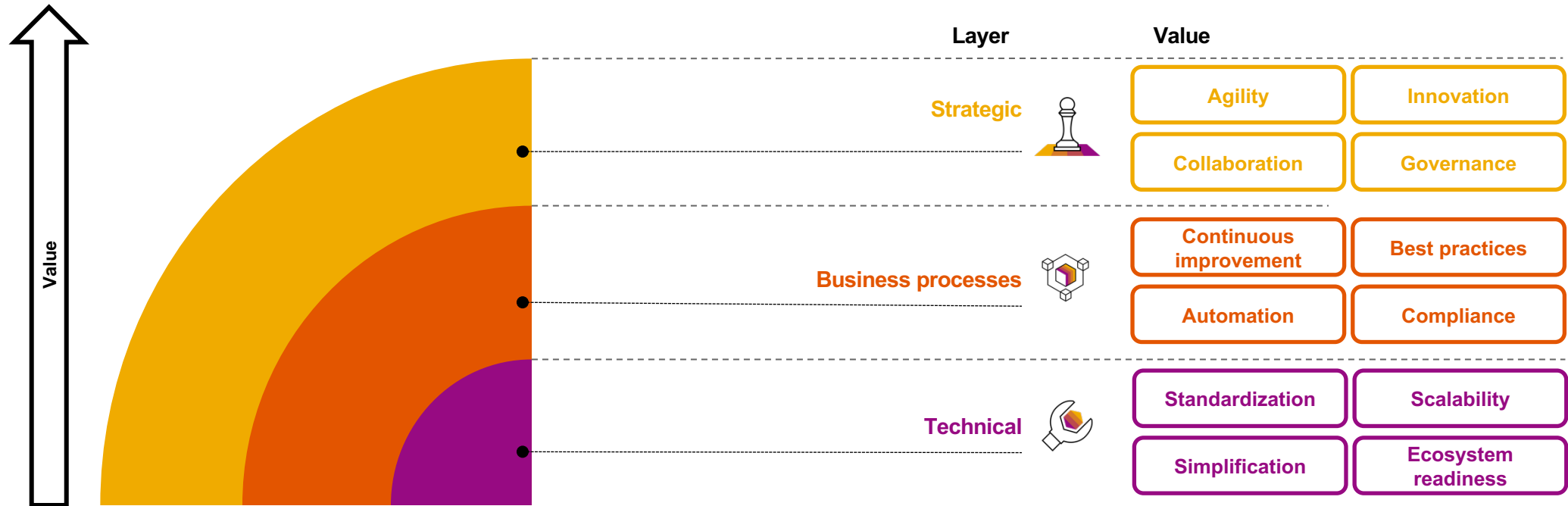
SAP Signavio Process Insights accelerates and simplifies transformation projects for SAP S/4HANA



Faster time to value



Lower total cost of implementation



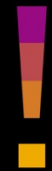
SAP Signavio Process Insights **for process excellence**

SAP Signavio Process Insights solution capabilities support **continuous improvement of processes** running through your SAP system*

1. Understand your processes with delivered **process flows** and **process performance indicators**.

2. Dive deep with **analytic capabilities** to find the root cause of your issues.

3. Go from fast insights to immediate results using the tailored **improvement recommendations**.



Plug and play
in 24 hours

Typical customer challenges and questions that SAP Signavio Process Insights helps to answer (example for the lead-to-cash process)

Where **inefficiencies** are in our invoice-to-cash process (delays, long lead times, high cancellation and credit memo rates, low automation rates, manual reworks)?

How many sales orders have a **billing or a credit block**?

Is the invoice-to-cash process **harmonized** across all our countries? (Where are our internal best practices and where are the worst practices?)

What kind of information (missing fields) is missing on sales orders that is **preventing the timely creation** of the invoice?

How many **deliveries** shipped to customers have **not yet been billed**?

How many **errors** and what kind of errors occur during our automatic billing-due runs?

How many **sales orders** (services, third-party) are **not billed yet**?

How many invoices were created **later than planned**?

Are the **“right” payment terms** used?



SAP Signavio Process Insights has an unrivaled and constantly growing delivered content coverage.¹

95+

Process Flows

270+

Process Performance Indicators

3300+

Process Flow Detailed Metrics

195+

Correction recommendations

900+

Innovation recommendations



9 Lines of Business

- Finance
- Sourcing and procurement
- Sales
- R&D Engineering
- Supply chain
- Manufacturing
- Asset management
- Service
- Sustainability

7 Process Flows

- Lead to cash
- Source to pay
- Plan to fulfil
- Governance
- Finance
- Acquire to Decommission
- Idea to Market

¹ Generally available for SAP ECC, SAP S/4HANA, and SAP S/4HANA Cloud, private edition.

This slide covers the scope at release 1.22 in September 2023 : more content is planned to come

Appendix

Prove the value with Process Discovery, level up with SAP Signavio Process Insights

Process Discovery
for transformation to SAP S/4HANA
(trial)

SAP Signavio Process Insights
for SAP ECC and SAP S/4HANA

80 process performance indicators
Top 5 org units
Static one-time report

1000+ process performance indicators*
All org units
Continuous live data

Powerful drill-down functionality
Segment and deep-dive into the insights provided by SAP Signavio Process Insights to each individual document.

Recommendations for correction
Fix performance through corrective action, which does not require license acquisition.

Continuous monitoring and improvement
Get new insights every day.

SAP Signavio Process Insights supports your move to SAP S/4HANA

Supported use cases

Goal

Understand current process performance in SAP software.

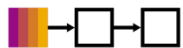


Benefit

Get instant insights into different business processes.
Understand internal best and worst practices.

Capability

Different process flow scenarios delivered for 9 lines of business (LoBs)



Reduce complexity of master and configuration data.



Reduce implementation efforts in greenfield approach.
Reduce migration efforts (customer vendor integration).
Reduce complexity for users.
Reduce testing efforts in the future.

Various PPIs to show what objects are not or no longer used



Provide solid transactional basis for planning apps.



Make sure transactional system data is reflecting reality.
Have solid basis for all SAP software planning and simulation capabilities.
Reduce migration efforts.
Increase archiving success rate.

Various PPIs to show obsolete documents with corresponding clean-up recommendations across LoBs

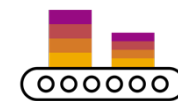


Understand current degree of process automation.



Increase use of automation capabilities (standard as well as intelligent RPA or ML).
Increase error-free automatic processing.
Increase no-touch processing.

Various automation rate and exception PPIs across LoBs and many improvement recommendations



SAP Signavio Process Insights supports your move to SAP S/4HANA

Feature support

Deliverable

Description

Feature

Fast insights



First insights within a day and then daily updates on:

- Completion rates
- Automation rates
- Cycle times
- Exceptions
- ...

Process flows and single process performance indicators

Automatic corrective recommendations and instructions



Automatic and customer-specific recommendations on master data and configuration improvements that will otherwise remain in the new SAP S/4HANA environment

Recommendation board for corrective actions

Automatic innovation recommendations



Automatic and customer-specific recommendations on new innovations that should be applicable as part of the new intelligent enterprise environment

Recommendation board for innovations

(Semi-)automatic resolution



Integration with other tools (business operations self-healing or SAP Process Automation) for (semi-)automatic resolution of recommendations

Business operations self-healing

Progress reporting



Historic trending of PPI data to see the impact on implemented action items derived from given recommendations

Historic trend reporting

Leveraging Process Insights breadth and depth to leapfrog competitors

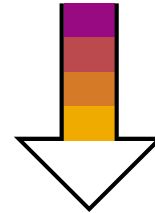
Finance

- Changes in financial documents
- Canceled financial line items
- Financial documents created
- Financial document type usage (cross-company code)
- Company code usage in financial documents
- Overdue and open accounts payable items
- Open items without any payment methods
- Open items where supplier is blocked for posting
- Open items blocked for payment
- Open items where supplier is blocked for payment
- Open items where suppliers are missing bank details
- Open items where suppliers are missing address information
- Overdue and open accounts receivable items
- Open items where customer has no dunning procedure
- Open items where customer is blocked in another dunning run
- Open items where customer is blocked for dunning
- Open items blocked for dunning
- Errors during payment runs
- Payment runs per company code
- Company codes without payment runs
- Electronic bank statements not completely posted
- Electronic bank statements imported per day
- Open items in general ledger accounts (aggregated)
- Open items in goods receipt/invoice receipt clearing account
- Automation rate: Supplier invoice clearing
- Automation rate: Customer invoice clearing
- Schedule Manager: Runtimes and Status
- Open dispute cases with last changed date in the past
- Open promise to pay cases with promise to pay date in the past
- Errors during costing run
- Errors during cost calculation with transaction CK11N
- Errors during WIP calculation for manufacturing orders
- Errors during variance calculation for manufacturing orders
- Errors during manufacturing order actual settlement
- Errors during maintenance/internal order actual settlement
- Errors during WBS element/network order actual settlement
- Incorrect cost calculations from confirmations
- Overdue purchase order commitment items assigned to orders
- Overdue purchase order commitment items assigned to projects
- Internal orders created but not released
- Internal orders released but not technically completed
- Changes in internal orders
- Order type usage in internal orders
- Dunning runs per company code
- Billing documents overdue for convergent invoicing
- Overdue convergent invoicing with locked contract account
- Overdue convergent invoicing with locked provider contract
- Provider contracts locked for invoicing
- Billing document items created
- Invoice document items created
- Earmarked funds created
- Earmarked fund items created
- Open and overdue earmarked fund items
- Open earmarked fund items
- Changes to earmarked funds
- Blocked earmarked fund items
- Delivery items shipped and overdue for billing
- Purchase order items without final invoice indicator
- Supplier invoices created
- Blocked supplier invoice items with overdue FI-AP items
- Supplier invoices with overdue FI-AP items
- Changes in supplier invoices
- Canceled supplier invoices
- Sales invoices not posted to accounting
- Canceled sales invoices
- Distinct errors during billing due runs
- Customer master data usage in FI-AR (cross-company code)
- Changes to supplier master data
- Supplier master data usage in FI-AP (cross-company code)
- Terms of payment usage in FI-AP invoices (per company code)
- Terms of payment usage in FI-AP invoices (cross-company code)
- Terms of payment usage in FI-AR invoices (per company code)
- Terms of payment usage in FI-AR invoices (cross-company code)
- Plant maintenance orders not settled
- Customer service orders not settled

Plan to Fulfill

- Transportation requests created
- Transportation orders created
- Failed goods movements during production order confirmation
- Failed goods movements during process order confirmation
- Production order confirmations
- Process order confirmations
- Stock level of unrestricted-use stock
- Stock level of sales order stock
- Stock level of customer consignment stock
- Stock level of project stock
- Stock level of unrestricted-use stock (batch level)
- Outbound deliveries overdue for goods issue posting
- Inbound deliveries overdue for goods receipt posting
- Inbound deliveries created
- Outbound deliveries created
- Configuration check: Document flow update from MM to LE
- Planned orders (LA/KD) with finish basic date in the past
- Overdue planned orders assigned to sales
- MRP area planning file - materials marked for deletion
- MRP area planning file - status does not allow planning
- MRP planning file - materials marked for deletion
- MRP planning file materials - status does not allow planning
- Production orders overdue for release
- Production orders overdue for delivery completed
- Production orders overdue for deletion flag
- Production orders created
- Production orders released without first confirmation
- Production order components overdue for consumption
- Overdue production orders assigned to sales
- All status changes per production order
- Automation rate: Production order technical completion
- Order type usage in production orders (cross-plant)
- Routing usage in discrete manufacturing (per material/plant)
- Production version usage in discrete manufacturing (per material/plant)
- Process orders overdue for release
- Process orders overdue for delivery completed
- Process orders overdue for deletion flag
- Process orders created
- Process orders released without first confirmation
- Process order components overdue for consumption
- Overdue process orders assigned to sales
- All status changes per process order
- Automation rate: Process order technical completion
- Order type usage in process orders (cross-plant)
- Master recipe usage in process manufacturing (per material/plant)
- Production version usage in process manufacturing (per material/plant)
- Materials with MRP list error messages
- MRP elements to be canceled per material
- MRP elements to be rescheduled per material
- Material master data usage in manufacturing (per plant)
- Material master data usage in procurement (per plant)
- All status changes per customer service order
- Customer service orders overdue for release
- Customer service orders released and overdue for technical completion
- Customer service orders not settled
- Inspection lots with outstanding quantities
- Inspection lots without usage decision
- Inspection lots without inspection completion
- Extended Warehouse Management waves overdue for release
- Extended Warehouse Management waves released with defects

7 End-to-End Processes



Governance

- Financial documents created
- Open items without any payment methods
- Open items where supplier is blocked for posting
- Open items where supplier is blocked for payment
- Overdue purchase order commitment items assigned to projects
- Failed goods movements during network order confirmation
- Changes to material master data
- Customer master data usage in FI-AR (cross-company code)
- Changes to supplier master data
- Supplier master data usage in FI-AP (cross-company code)

Idea to Market

- Errors during costing run
- Errors during cost calculation with transaction CK11N
- Routing usage in discrete manufacturing (per material/plant)
- Production version usage in discrete manufacturing (per material/plant)
- Master recipe usage in process manufacturing (per material/plant)
- Production version usage in process manufacturing (per material/plant)
- Changes to material master data
- Customer master data usage in manufacturing (per plant)
- Material master data usage in procurement (per plant)

Acquire to Decommission

- Overdue purchase order commitment items assigned to projects
- Failed goods movements during network order confirmation
- Failed goods movements during PM/CS order confirmation
- Plant maintenance notifications created
- Plant maintenance notifications open and overdue
- Plant maintenance notifications pending
- Plant maintenance orders created
- All status changes per plant maintenance order
- Plant maintenance orders overdue for release
- Plant maintenance orders released and overdue for technical completion
- Plant maintenance orders not settled
- Order type usage in PM/CS orders (cross-plant)
- Inspection lots without usage decision
- Inspection lots without inspection completion

Lead to Cash

- Business activities created
- Business activities with the status "Open" or "In Process"
- Changes in financial documents
- Financial documents created
- Overdue and open accounts receivable items
- Open items where customer has no dunning procedure
- Open items where customer is blocked in another dunning run
- Open items where customer is blocked for dunning
- Open items blocked for dunning
- Electronic bank statements not completely posted
- Electronic bank statements items not completely posted
- Electronic bank statements imported per day
- Automation rate: Customer invoice clearing
- Open dispute cases with last changed date in the past
- Open promise to pay cases with promise to pay date in the past
- Overdue purchase order commitment items assigned to sales
- Dunning runs per company code
- Billing documents overdue for convergent invoicing
- Overdue convergent invoicing with locked contract account
- Overdue convergent invoicing with locked provider contract
- Provider contracts locked for invoicing
- Billing document items created
- Invoice document items created
- Overdue utilities billing orders with the status "Billable"
- Overdue utilities billing orders with the status "Not billable"
- Overdue utilities billing orders without meter reading document
- Overdue utilities billing orders without logical device
- Overdue utilities invoicing orders (billing document)
- Utilities invoicing orders not released (billing document)
- Utilities billing document reversals
- Outsourced utilities billing documents released
- Utilities invoices with overdue print triggers
- Utilities print document reversals
- Outsourced utilities print documents released
- Utilities print documents overdue for release
- Failed goods movements during PM/CS order confirmation
- Stock level of sales order stock
- Stock level of customer consignment stock
- Outbound deliveries overdue for goods issue posting
- Outbound deliveries created
- Delivery items shipped and overdue for billing
- Overdue planned orders assigned to sales
- Overdue production orders assigned to sales
- Overdue process orders assigned to sales
- Sales documents created
- Sales document type usage (cross-sales area)
- Sales invoices not posted to accounting
- Sales invoices with open FI-AR items
- Canceled sales invoices
- Distinct errors during billing due runs
- Sales billing documents created
- Billing type usage in sales billing documents (cross-sales organization)
- Overdue sales schedule line items
- Schedule lines initially not confirmed for requested delivery date
- Missing fields in incomplete sales document items
- Rejected sales document items
- Billing plan dates not billed and overdue
- Sales document items overdue for billing
- Open and rescheduled sales schedule line items
- Manual condition changes in sales document items
- Changes in sales documents
- Distinct errors during delivery due runs (sales)
- Deleted items in sales documents
- Changes to customer master data
- Customer master data usage in sales billing documents (per sales area)
- Customer master data usage in FI-AR (per company code)
- Customer master data usage in FI-AR (cross-company code)
- Terms of payment usage in FI-AP invoices (cross-company code)
- Terms of payment usage in FI-AR invoices (per company code)
- Terms of payment usage in FI-AR invoices (cross-company code)

Content comparison – Process Insights and Solution Manager

SAP Signavio Process Insights



Insights available out of the box



Business User and Business Value focus



Monetary values and benchmarks

Business Process Improvement* in SAP Solution Manager



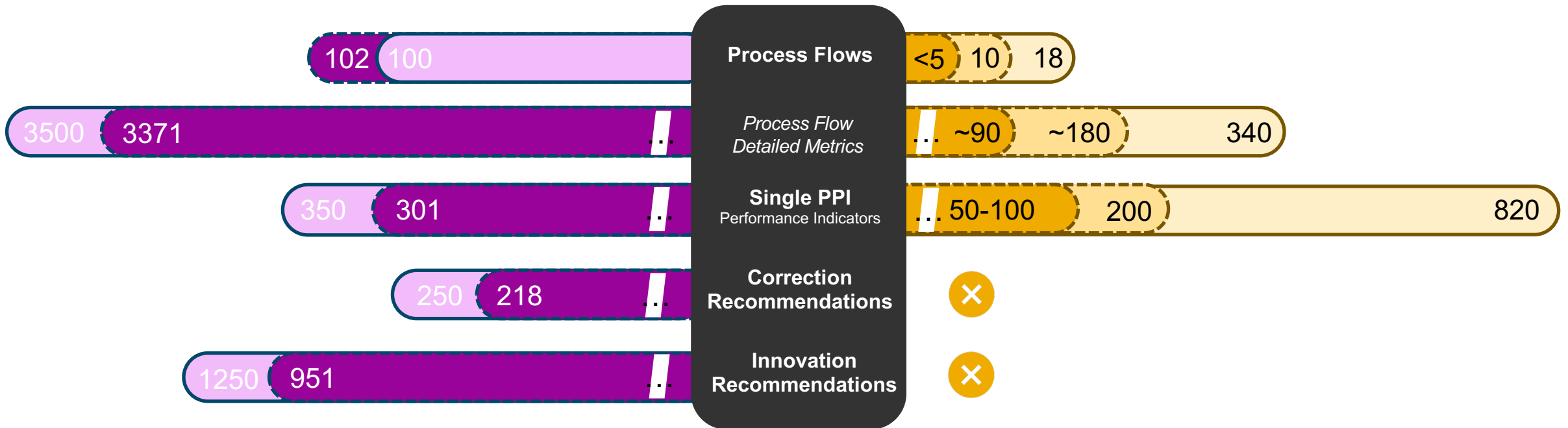
Manual activation required for all metrics



Limited processing capabilities



Technical Experts needed



● Release 2.0 (Nov 2023)
● Planned in 2023

● Avg. # activated PPIs (MaxAtt Cust.)
● Max. # activated PPIs (MaxAtt Cust.)
● Max. # potential content

Process Insights - Feature growth (November 2023 – Rel. 1.22)



SAP Signavio Process Insights = fast-growing content published in frequent release cycles



Content comparison – Process Insights and Process Discovery

Process Insights

SAP Signavio Process Insights



Insights available out of the box



Business User and Business Value focus



Monetary values and benchmarks

Process Discovery

formerly known as Business Scenario Recommendations on Spotlight



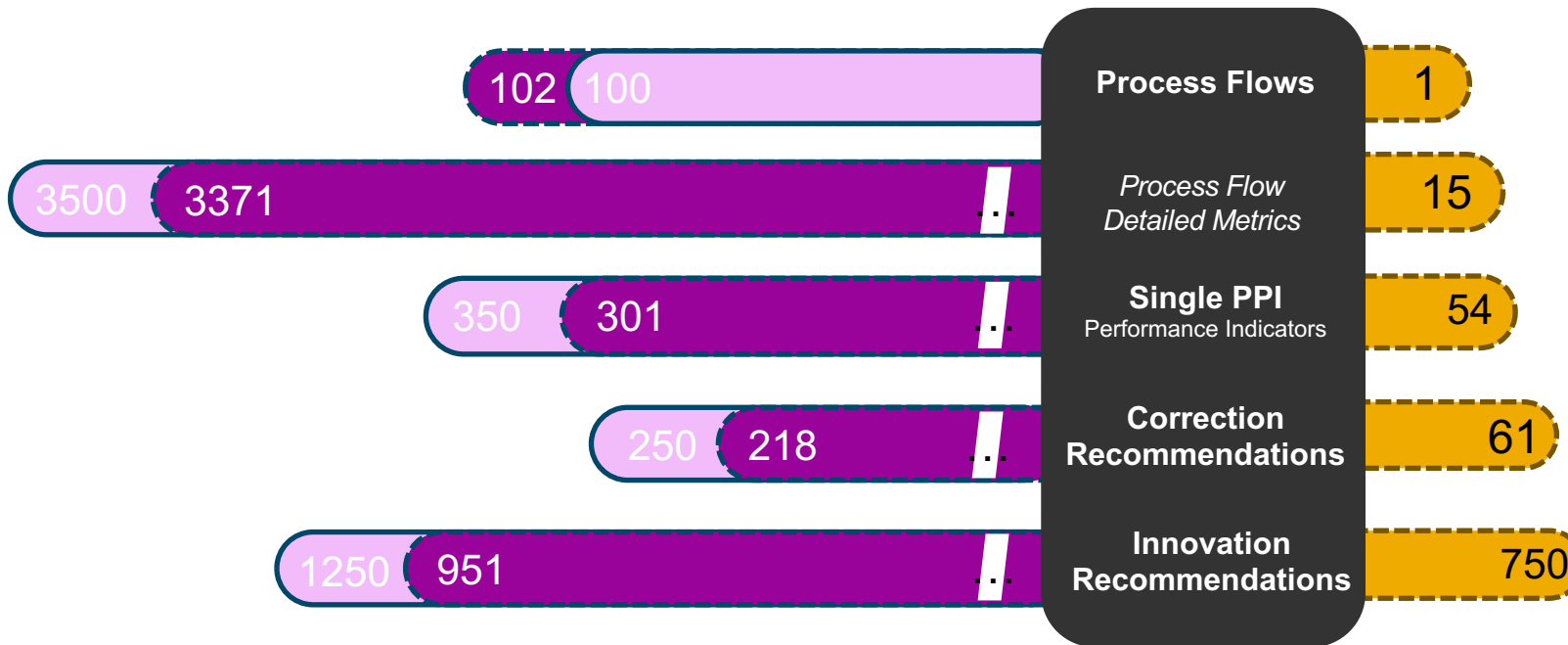
One-Time manual data load



Selection of sample PPIs



High level – no drill down capabilities



● Release 2.0 (Nov 2023)

○ Planned in 2023

● Process Discovery (For SAP ERP systems)

○ SAP Innovation and optimization Pathfinder on Spotlight (For SAP S/4HANA or SAP ERP systems)

SAP Signavio Process Insights and SAP Analytics Cloud (SAC)

SAP Signavio Process Insights

Process performance analytics solution. Holistically analyse and improve the performance of business processes. Based on a pre-defined set of metrics, process flows and recommendations.

- **Solution** to explore and analyse **Process Performance**
- Provides more than 1,500 metrics **out-of-the-box**
- Data can be integrated in SAP Analytics Cloud dashboard

SAP[®] Analytics Cloud

Business Intelligence platform. Providing comprehensive, self-service analytics for self-defined metrics. It offers data management tools, predictive and AI technologies.

- **Platform** to analyse, predict and plan for all types of **business information**
- Metrics can **be defined** by the business users
- Can integrate data from SAP Signavio Process Insights



SAP Signavio Process Insights

Application structure

SAP Signavio Process Insights – Start perspectives



End-to-end-processes perspective

Acquire to decommission	Finance
Lead to cash	Plan to fulfill
Source to pay	Governance
Idea to Market	

Line-of-business perspective

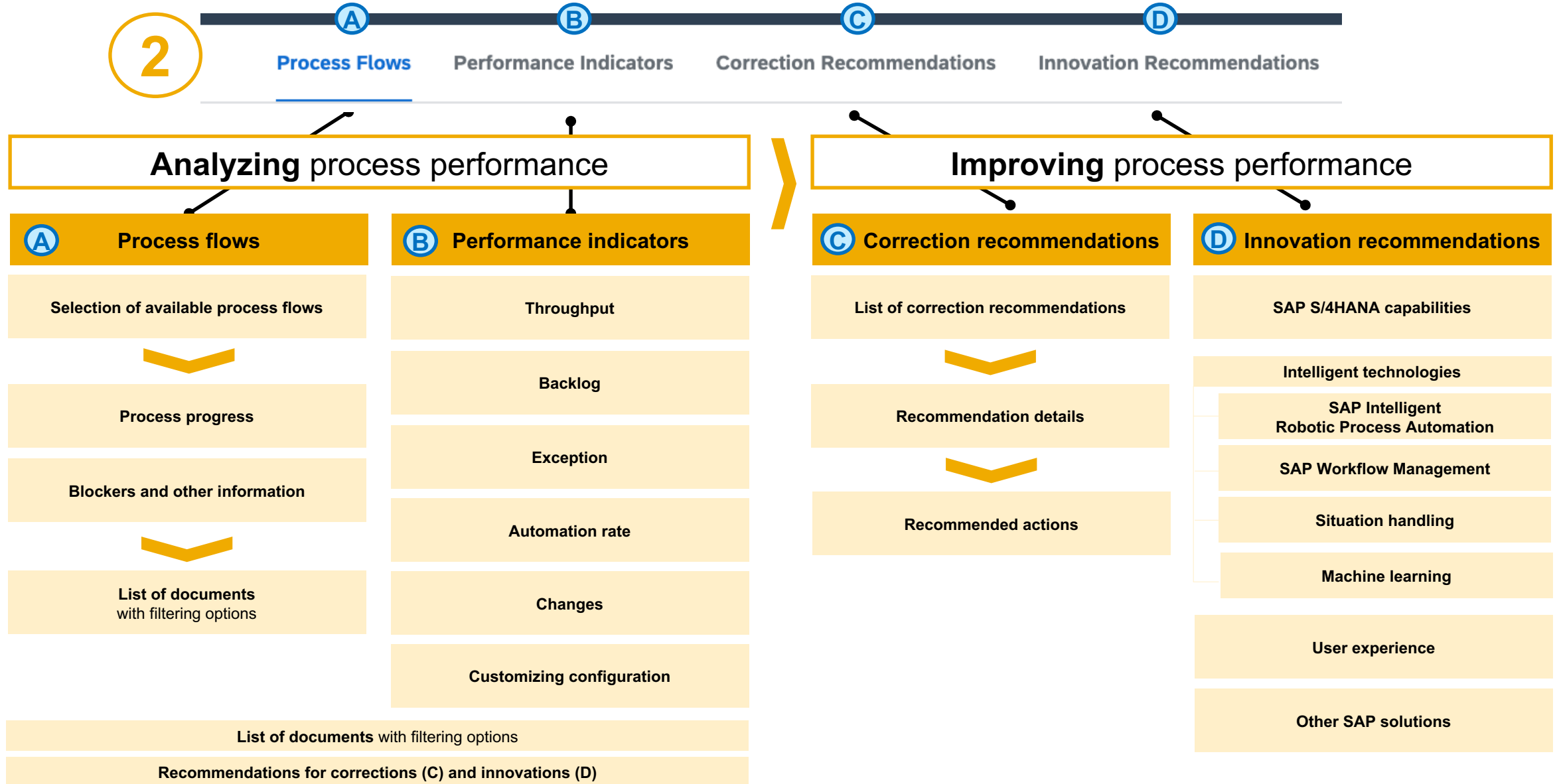
Asset management	Finance
Manufacturing	Sales
Services	Sourcing and procurement
Supply chain	R&D, engineering
	Sustainability



2



SAP Signavio Process Insights – Analysis options and improvement steps



**Services offering around
SAP Signavio Process Insights**

SAP Signavio offerings further support the customer with a number of tailored service offerings



For those starting out

- **Business process assessment service**
Scope: Interpretation of the process discovery report, insights, and engagement road map
- **Quick-start service for SAP Signavio Process Insights**
Scope: Implementation and setup service for SAP Signavio Process Insights
- **SAP Signavio Process Insights, starter pack**
Scope: Use of SAP Process Insights for continuous improvement and for securing transformation success of SAP S/4HANA



For more complex engagements

- **Process insights and improvement**
(requires SAP Signavio Process Insights, starter pack or a starter pack for SAP Signavio solutions)
Scope: Leveraging the power of SAP Signavio Process Insights or SAP Signavio solutions for transformation and improvement projects
- **Premium engagement business scenario**
Improving your business processes through insights, automation, and innovation

SAP Signavio Process Insights

**Prerequisites, data centers,
technical onboarding**

Technical prerequisites

SAP Signavio Process Insights

Managed ERP system:

- SAP_BASIS 740 (**SAP NetWeaver 7.4**) SP20 or higher (accordingly SAP_BASIS 750 (**SAP NetWeaver 7.5**) SP04) or SAP_BASIS 740 (**SAP NetWeaver 7.4**) SP09-SP19 or SAP_BASIS 750 (**SAP NetWeaver 7.5**) SP01-SP03
- **SAP ERP Central Component (SAP ECC) 6.0 EHP0 - EHP8, SAP S/4HANA, or SAP S/4HANA Cloud, private edition** (any version in maintenance)
- [Plug-in versions](#): at least ST-PI 7.40 SP16 and ST-A/PI 01U_731 SP3, including respective SAP Notes
- [Users and authorizations](#)
- [Certificates](#) for imports for SAP Business Technology Platform (SAP BTP)
- [Parameter](#) and Proxy settings (HTTPS connection)

Client requirements

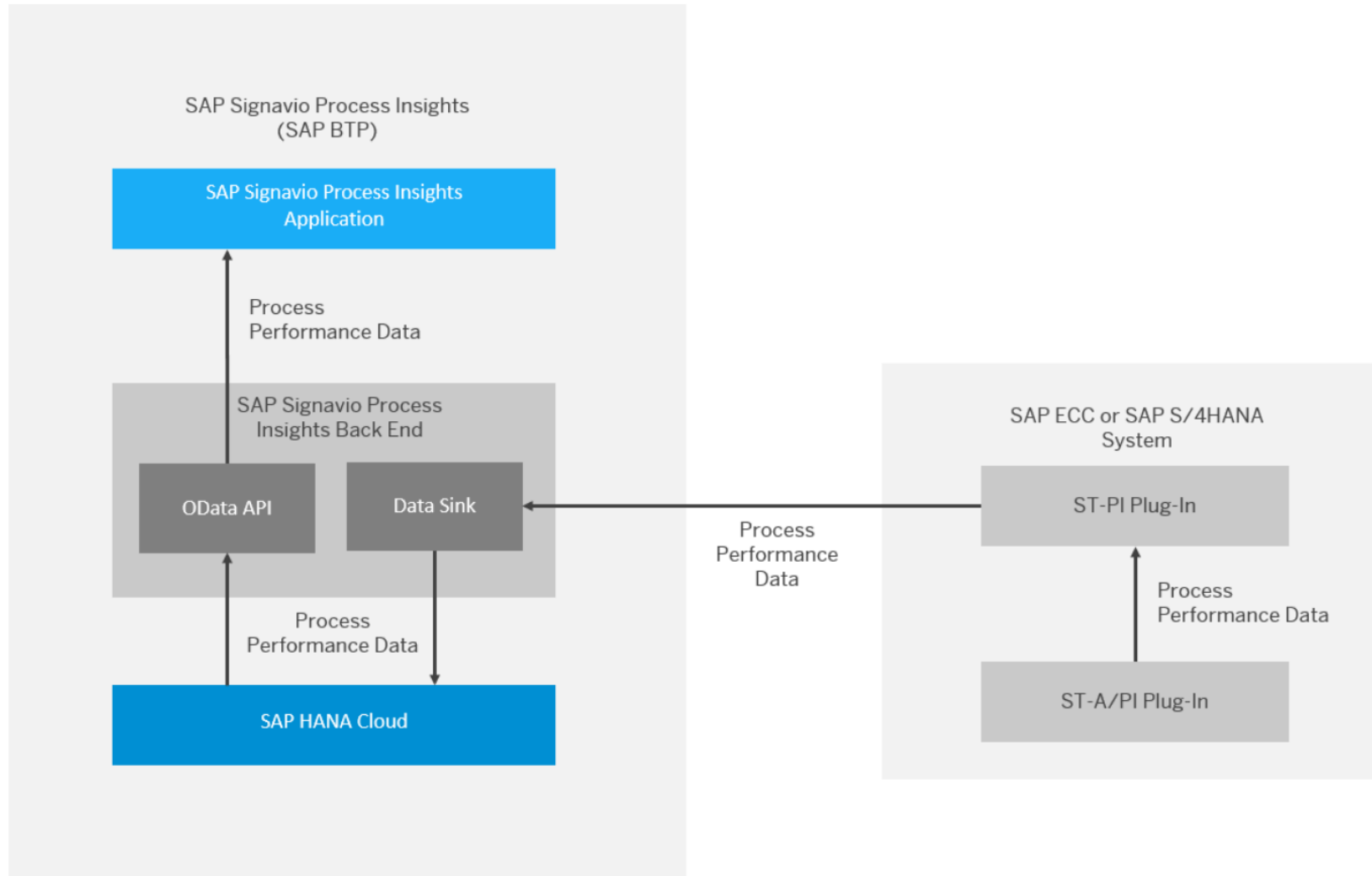
- Supported browser: Google Chrome, Apple Safari, Mozilla Firefox, Microsoft Edge (Microsoft Internet Explorer is not supported)



Full details and the most up-to-date version of prerequisites can be found on the help portal for [SAP Signavio Process Insights](#).

Architecture

SAP Signavio Process Insights

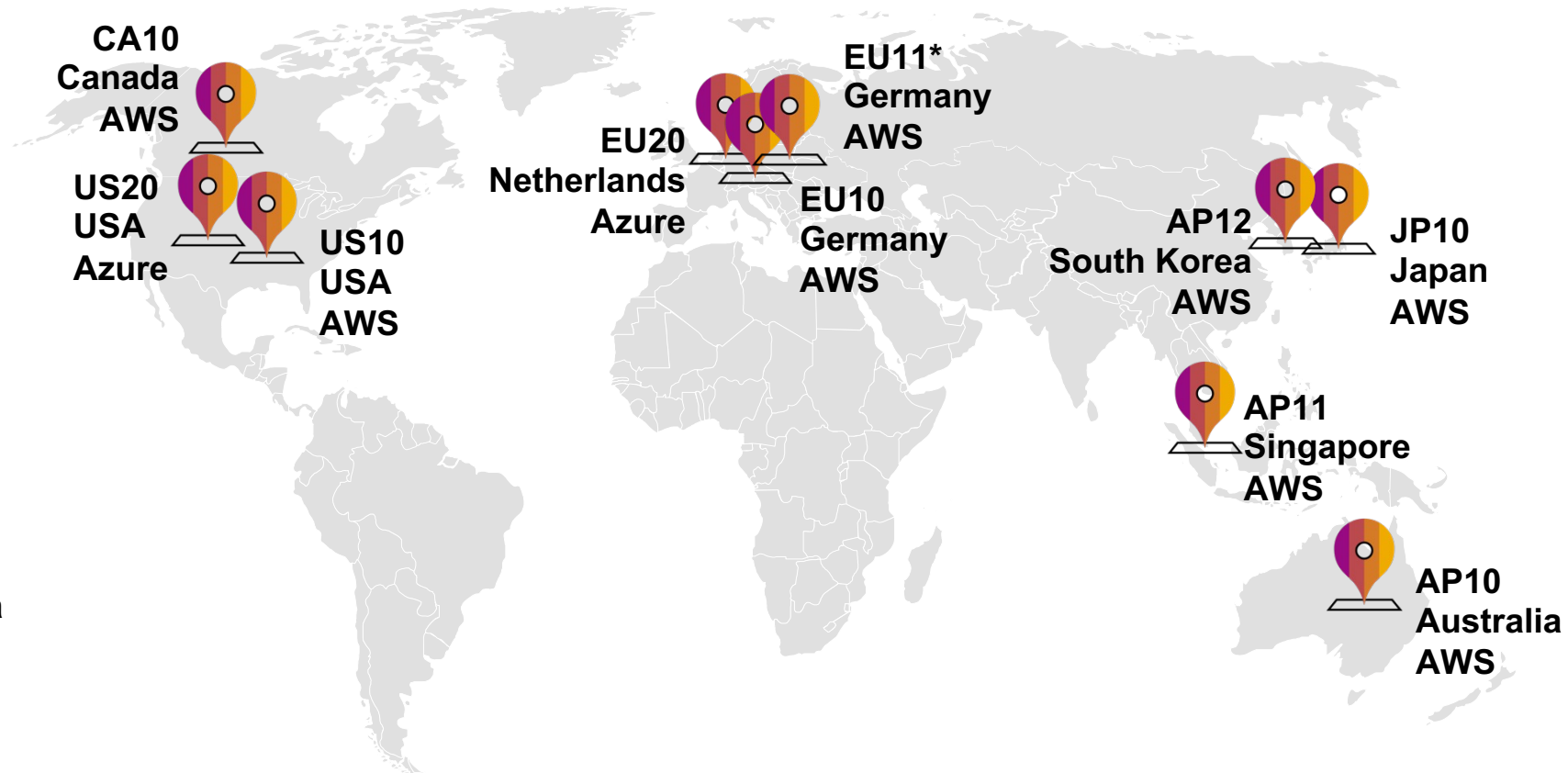


Architecture

- SAP Signavio Process Insights transfers process performance data over the ST-PI plug-in from SAP ECC or SAP S/4HANA to SAP BTP.
- Process performance data is stored in SAP HANA Cloud.
- User can access the data over a supported browser.

Available data centers

SAP Signavio Process Insights



*The AWS data center in Europe (EU11) is only available if you are explicitly eligible for EU access only in line with the terms of your contract. If you still require a European data center, you can select Microsoft Azure as the provider and Europe (Netherlands) as the region (EU20) or Europe (Germany) as the region (EU10).

Technical onboarding

SAP Signavio Process Insights

Overview of [Onboarding](#) Process:

- [Subscribe to Application](#)
- [Configure Identity Provider](#)
- [Manage Users](#)
- [Setup Data Collection](#)

