## **Modules Available**

Sat Nat An IT Products Compan

Property, Lease & Tenant

**Space Management** 

**Asset Management** 

**Maintenance Management** 

**Helpdesk Management** 

**Reservation Management** 

**Guest House Management** 

**Contract Management** 

**Energy Budget Management** 

**Branch Monitoring Mgmt.** 

**Visitor Management** 

**Mail Room Management** 





Cloud Based Facility Management Software for Businesses

An emerging player disrupting Global CAFM & IWFM markets





#### **Productivity**

Increase efficiency of employees, Impact top line & bottom line

Long Term, Strategic end-to-end solution for FM



## **Verticals and Clients**









**Small Business & MNCs across Verticals** 











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## **Product Modules**





#### **Property, Lease & Tenant Management**

Track owned and rented property payables, receivables and leases



#### **Space Management and/or Hotdesking**

Manage space utilization in each location and increase occupancy ratios



#### **Physical Asset Management**

Track all fixed, consumable and IT assets life cycle from PO to disposal



#### **Maintenance Management**

AMC Tracking, plan and execute Preventive Maintenance



#### **Help Desk**

Track turn-around time for raised requests and monitor day to day activities



#### **Reservation & Resource Manager**

Online room reservations and Resource Booking



#### **Admin Functions**

Create users, assign roles and responsibilities to those users, manage masters



#### **Contract Management**

Quick, secure access to all your Contracts



#### **Energy Budget Management**

Track actual versus budgeted energy consumption



#### **Branch Monitoring**

Monitor all branch offices daily from the Central office



#### **Reporting & Analytics**

Flexible reporting capability included in each module



#### **Visitor Management(Partner module)**

Easy way for check-ins and check-outs for the visitors



#### **Mail Room Management**

Manager your inward and outward couriers with acknowledgement

## Implement one module or full Suite

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## **Property Lease Management**



CHALLENGE

## SOLUTION OFFERED

Case Study – Multinational Banking and Financial Services Giant

o Manually tracking lease agreement and rentals

o Managing multiple landlords a tedious task

Tracking sub-leases and receivables

- √ Manage leases across multiple locations
- ✓ Make Owned and Leased property documents available at one place
- √ Regular reminders for lease expiry alerts
- ✓ Automate Renewal, termination of leases
- ✓ Manage Landlord details for payments
- ✓ Payments automation and integration with their in-house accounts package



#### **OUTCOME**

- Monitored landlord payment details
- Never missed a Lease expiry date
- ➤ Lease documents made available at one place
- Managed rent calculations and escalations with ease
- Eliminated Late payments and other penalties
- Managed sub-leases and related payment details

"Took vital decisions with a 360° Property view"

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## **Property Lease Management**

## QuickFMS Facilities Management Software

CHALLENGE

## SOLUTION OFFERED

#### Case Study – A leading Real Estate Conglomerate

- o No repository of Property documents
- Consolidation of tenant data
- Lease expiry tracking of multiple tenants a tedious task
- Taking care of regular maintenance and repairs of the property
- ✓ Manage tenants across multiple locations
- ✓ Make Owned and Leased property documents available at one place
- ✓ Regular payment and expiry reminders to tenants
- ✓ Work order generation with vendor management
- ✓ Manage rent calculations and escalations
- ✓ Reports on Payments and Receivables



#### **OUTCOME**

- Automation saved significant time for Property Managers
- ➤ Tenants never missed rent payment date and Lease expiry
- Resolved maintenance issues promptly
- Streamlined Rent reminders for the collection process
- Increased tenant's engagement and comfort level

"Resolved Concerns of lease expiry and tenant management"

Case Study: Global Consulting and Technology Services Firm

- o No track of Space availability and seat utilization
- Planning Space requirement and forecast
- Lack of layout diagram in taking informed decisions
- Controlling the cost of unoccupied seats
- ✓ Demarcate floor-wise space usage or layout drawings for occupancy tracking
- ✓ Allocate shared, dedicated and hot seats to verticals or departments for tracking occupancy
- ✓ Manage Employee Space Mapping, release and movement
- ✓ Calculate space cost to charge back users
- ✓ Track Real-time Space utilization with Access card and login data
- ✓ Take future Space requirements from businesses

#### **OUTCOME**

- Got consolidated information of all floor data
- Space availability and allocation made easier
- Accommodating more people in the same space by shift tracking
- ➤ 24,662 seats were optimized by 5% leading to 150,000 \$ monthly savings on bottom line
- Automation reduced admin team efforts and improved overall efficiency
- Better Space utilization by Space charge back to businesses
- Team could focus on their core areas of competence and other value added functions



"Increased occupancy ratios leading to massive savings"

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## **Physical Asset Management**



CHALLENGE

SOLUTION OFFERED

Case Study – Global Firm Providing Financial Services

- Lack of Centralized Asset Inventory
- No Requisition and Approval process tracking
- O Who is using it? Where is it located?
- Movement and Disposal process clarity
- ✓ Manage Physical and Consumable Assets inventory
- ✓ Track Assets from requisition to disposal
- ✓ Asset ID generation with Optional Integration to Barcodes/RFID
- ✓ Assign Assets to employees or location for better traceability
- ✓ Manage Physical Assets Insurance and Warranty details
- ✓ Track Asset Consumption by Department, Project or Facility
- ✓ Track Asset Inter/Intra movement with Gate Pass
- ✓ Calculate Asset depreciation and track disposal process

#### **OUTCOME**

- Overall reduction in requisition, PO, issuance cycle time
- First hand availability of Asset information avoided buying additional assets leading to huge capital savings
- Streamlined Asset allocation process and movement tracking
- Minimum Quantity check and Reorder Order level Alerts helped in timely ordering which resulted in smooth functioning of Inventory Management
- Helped tracking Asset warranty and Insurance details



"Located Assets we never knew existed"



## **Maintenance Management**

## QuickFMS Facilities Management Software

Case Study – Leading Insurance Player

CHALLENGE

SOLUTION OFFERED

- o Keeping existing assets up and running longer
- Difficulty in getting information on Repair & Maintenance
- o No proper tracking of work done through vendors
- Rising repair cost of Assets was alarming
- No tracking of Annual Maintenance Contract (AMC) expiry
- ✓ Track AMC, Create Work order generation and issuance
- ✓ Plan and track preventive maintenance schedule for different categories of asset at different frequencies like daily, weekly, fortnightly, monthly, quarterly etc
- ✓ Automate Email & SMS Reminders to alert internal employees & 3<sup>rd</sup> party vendors on approaching maintenance activity
- ✓ Track vendor performance matrix against contract
- ✓ Get Asset Maintenance history

#### **OUTCOME**

- > Never missed an Annual Maintenance Contract expiry
- ➤ Planned Preventive maintenance reduced unexpected repair and maintenance cost
- ➤ Providing Accurate historic information on equipment and asset maintenance
- Comparing real repair histories by equipment and asset type, by geography, and by manufacturer allowed informed and timely decisions.
- > Improved vendor performance evaluation process



"Ensured better maintenance planning for operations"



## **Help Desk Management**

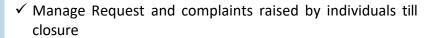


Case Study - Rapidly Growing Banking and Financial Corporate

CHALLENGE

SOLUTION OFFERED

- Absence of centralized, easy-to-use Helpdesk ticketing tool for internal employees
- Difficulty in handling support requests from employees, branches from different cities via multiple Communication channels
- Problem in tracking ticket status, escalations if any, Vendor TAT and customer satisfaction



- ✓ Categorize Request and Complaints based on their type, urgency, and other parameters
- ✓ Auto-task allocation/delegation within the Service providing team
- ✓ Track vendor committed SLA and escalate if not compliant
- ✓ Track TAT for every request raised



#### **OUTCOME**

- > Streamlined internal support services offering
- Reduced time-to-resolution of support tickets
- > Enhanced employee satisfaction levels & saved their time
- > Evaluation of 3rd party vendor performance made easier by measuring response TAT
- ➤ Direct Mail Statistics for Pending, Closed Tasks

"Monitored day-to-day request handling effectively"

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## **Reservation & Resource Management**



CHALLENGE

**SOLUTION OFFERED** 

Case Study - World-class Business School in Asia

#### Lack of control on shared facility usage

- o Finding available rooms for required time slot
- Looking for required resources for a meeting

#### ✓ Map Meeting room with capacity & its location through a graphical web interface

- ✓ Book conference rooms in the building, across campus or in some other city
- ✓ Add other facilities like Audio, video, food, beverages and invite participants
- ✓ Flexibility for the user to modify and cancel his booking
- ✓ Admin can withhold and cancel user bookings
- ✓ Charge back feature for hourly and day-wise booking

#### **OUTCOME**

- ➤ Time to raise requests for booking was reduced considerably
- Human errors eliminated with the centralized booking platform
- With transparency in bookings Utilization increased significantly
- Avoided unwanted surprises of occupation without booking
- ➤ Helped in getting required facilities on time
- Optimum utilization of meeting rooms by charge back to businesses



"Now Conference rooms are always available"



## **Contract Management**



CHALLENGE

# SOLUTION OFFERED

Case Study – India's fourth largest private sector Bank

- o Manually tracking Contracts and agreement
- Managing multiple Contracts a tedious task
- Complicated approval process for Suppliers & Contracts
- √ Manage Contracts across multiple locations
- ✓ Create Contracts with type, group, Supplier & other terms and conditions
- ✓ Regular reminders for Contract expiry alerts
- ✓ Automate Renewal, termination of Contracts
- ✓ Manage Suppliers for multiple Agreements and Contracts
- ✓ Approval levels, restrictions and roles defined



#### **OUTCOME**

- Monitored Contract and Agreement details
- > Never missed a Contract expiry date
- > Contract documents made available at one place
- > Avoid risks and made better decisions
- > Eliminated Late payments and other penalties
- > Customized reporting for **Contracts and Agreements**

"Gained control over our Contracts across the departments"

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## **Energy Management**

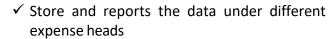


Case Study: Maintenance Firm managing Commercial and Residential facilities across multiple locations

CHALLENGE

**SOLUTION OFFERED** 

- No track of Energy usage across different locations
- Planning Energy requirement and budget forecast
- No control over the Energy costs



- ✓ Manage and analyze the energy consumption and Utility expenses across all locations
- ✓ Creates accurate budget forecasts and tracks history of past investments
- ✓ Setting budget and base loads to track performance against these parameters.
- ✓ Shows when, where and how you spend your money on energy consumption



#### **OUTCOME**

- Take charge of your Energy Business Costs
- ➤ Get control over Utility Billing data to Assess your future business needs
- ➤ Break down your consumption into meaningful figures and plan effective campaigns to cut costs.
- ➤ Identify Behaviour changes to improve bottom line profitability
- ➤ Allows you to effectively manage your organization's energy consumption

"Monitoring Energy consumptions leading to healthy environment"

CHALLENGE

SOLUTION OFFERED

## **Branch Monitoring Management**

## QuickFMS Facilities Management Software

Case Study – Indian multinational conglomerate

o Remote monitoring and control of Branch activities

- Difficult to rate branch monitoring health due to lack of instant reporting
- o Keeping a check on regular activities to maintain a branch's facility
- o No certain timelines on the new branches and their opening dates
- ✓ Manage & Monitor branches spread across multiple locations from one single place
- ✓ Checklist for all the compulsory parameters to maintain a branch
- ✓ Regular alerts to keep the checklist updated and saved
- ✓ Maintaining a track of upcoming branches in form of Projects
- ✓ Daily Reporting on the branch monitoring and quality of the branch.



#### **OUTCOME**

- Automation saved significant time for Admin and Branch Managers
- Users never missed a maintenance activity
- Duly documented checklists for every branch to understand the history of the branch
- > Streamlined branch management process
- Timely reports and Analytics improved branch monitoring and efficiency

"Resolved Concerns of Branch Monitoring management"

## IoT enablement of QuickFMS



#### **Product Progress/Options available**

Introduced Branch mobile app

Real time/Live seat tracking

- Kiosk based
- AD Integration
- LAN/IP Network and IP port integration
- Badge Swipe Card and Biometric Integration
- AD Integration
- Email and SSO integration
- HR Integration
- Microsoft Power BI Integration

#### Hotdesking

- Seat booking Mobile/Web application
- Mobile responsive App.
- Pathfinder and Way finding

QR Code tracking for Asset and Maintenance Management

#### **Product Road Map (Coming up)**

- ❖ Real time/ Live seat tracking using Wireless sensor technology for tracking occupancy of workspaces and conference rooms, facilitating Integration with 3<sup>rd</sup> party hardware suppliers.
- Smart Space Management/Energy Management with PoE(Power on Ethernet Technology) option
- ❖ QR Code integrated Branch module app.
- Parking management with QR code tracking
- Visitor Management
- Enhanced UI and Powerful dashboard and KPI reporting
- ❖ Implement IoT and BOT Solutions across multiple modules (HD, AM, SM)

Long Term, Strategic end-to-end solution for FM

## **Admin Functions**



- ✓ Create or Import user from HR data or Active Directory
- $\checkmark\,$  Assign Privileges, responsibilities for each role
- ✓ Role-based access with Single sign-on
- ✓ Manage Primary & Module Specific Masters
- ✓ Automation of workflow, approvals & E-mail alerts



**Integrate All Departments across the Organization** 

## **Reporting & Analytics**



- √ 100+ pre-formatted reports for Users & Management
- √ Ready to use outputs in the form of charts and graphs
- √ Usage trends & Analysis of Space, Assets and Utilities
- √ Calculations like Space Chargeback & Occupancy
- ✓ Data Export to MS Office
- √ Space forecasting for business expansion planning



### Real time dashboards for CxO reviews

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## **Integrated Power BI Dashboards & KPIs**



- ✓ Integration with Microsoft Power Bls
- ✓ Powerful KPIs for CxO Analysis
- √ Get a one-click Realtime footprint of all your operations
- ✓ Drill down from Country to City, KPIs changes automatically





Real time dashboards for CxO reviews





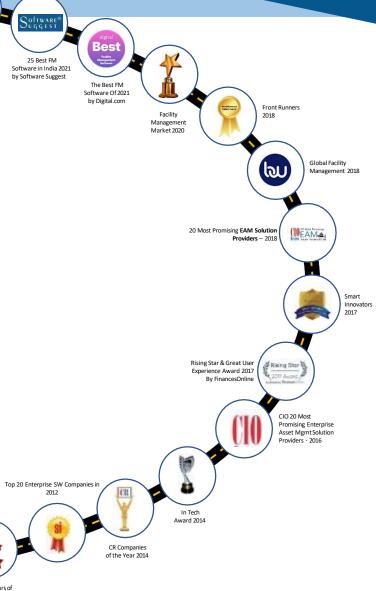
SOFTWAREWORLD TOP RATED

Top Rated FM

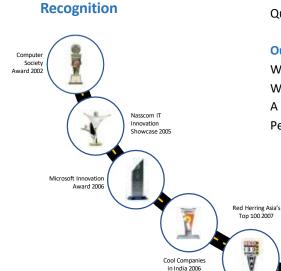
Software 2021

By Software World





Global



#### Who we are?

15 year old company with presence in 10 Countries

Venture funding by Times Group, Series A Funding earlier by Global VC Sequoia Capital

Over 1,600,000 daily users including Fortune 500 clients

QuickFMS SaaS version launched in 2015

#### **Our Road Map**

Action King Dataquest 2008

Worldwide presence with Sales Partners in 50 Countries
Well structured Product Road Map with latest technology
A release every 3 months including customer feedback
Periodic live updates to existing clients on a weekly basis

GISTech Innovator

<u>www.quickfms.com</u>

ITsAP Award

Showcase 2010

Avaya Consumer

Service finalist 2010

**Tech Gadgets** 

Top 10 Valentine

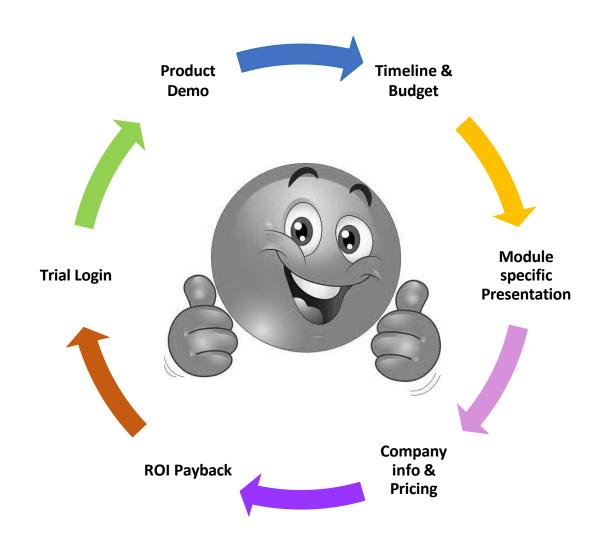
Gifts 2010

India Today Top 10

Gadgets 2009

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US Office SatNav Technologies 2552 Walnut Ave., Suite 110 Tustin, California 92780 USA

India Office SatNav Technologies, LST, Raj Bhavan Road, Somajiguda, Hyderabad

Reach Us
US Line +1 949 873 5100
Email: <a href="mailto:quickfms@satnavtech.com">quickfms@satnavtech.com</a>

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