# **Dynamics 365 Kickstart for Sales**

Looking for an easy and fast way to get started with Microsoft Dynamics 365 Sales? Discover our Kickstart program that gets you and your sales team up and running with Microsoft Dynamics 365 Sales in 6 weeks.

## Why

Many organizations are afraid to implement a CRM system. They fear an expensive and complicated implementation, low user adoption and little return on investment. Unjustified: a CRM implementation does not have to be expensive, complex or slow.

## What

Kickstart is the solution for your sales needs built on top of Dynamics 365 Sales, a best-in-class CRM Software package from Microsoft , with a strong focus on sales.

We combine the wide range of high-tech features and streamlined processes that Dynamics 365 Sales offers with our years of sector experience to provide the ideal CRM solution for your SME. No complex implementations, but immediately measurable results in a simple and user-friendly application.



### Technologies

- Dynamics 365 Sales
- Dynamics 365 Customer Service
- Dynamics 365 Field Service
- Dynamics 365 Customer Insights
- Microsoft Power Platform
- Microsoft Power Bl Microsoft Copilot
- Microsoft 365

**BUSINESS CHALLENGES** 

A sales department is difficult to organize. Managing sales funnels, prioritizing opportunities and gaining actionable insights to ensure data-driven decision are a challenge for Sales Directors.

## VALUE DELIVERED

Kickstart gets your sales team up and running with Dynamics 365 Sales in just 6 weeks. You'll have an overview of your sales activities, opportunity funnel and have access to that data, anywhere, anytime.

HOW WE DO IT With the Kickstart process we provide extensive guidance when using Dynamics 365 Sales. We emphasize user

adoption, training and support so your sales team can be productive from the start. This ensures you will get the actionable insights a data-driven organization needs.

## How

We offer workshops to identify your needs, short implementation cycles, and sufficient feedback moments. Our expertise and knowledge are used to set up processes that fit your business needs.

## **Outcome**

A solid basis to serves as an efficient sales tool, right from the start, saving you time and resources. This basis is the foundation for a future-proof scalable solution. We offer multiple next steps to grow your solution and to generate

## **Related Consulting services**

Our team of industry experts combine broad business insights with deep technical knowledge. Combined with years of experience, resulting in best practice recommendations, Savaco is a reliable Dynamics 365 partner for your Business Application needs.

## **About Savaco**

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savaco IT's about impact

Successfully implementing solutions that meet business expectations and create business value requires solid and proven implementation services. Savaco offers a wide range of proven services that assist you from inspiration to keeping the solution running. It is the combination of Technology, Business knowledge, people and services that guarantees success.

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