

Why a Rapid Field Service Deployment

- Enable equipment services company a chance to...
 - Quickly determine if field technicians will be able to adopt new technology
 - See the value of automating the dispatch of work orders
 - Allow smaller businesses and budgets to gain advantage of big business competitors
 - Enable a “try before you buy” approach
 - Enable a larger business to start small and gain internal approvals
- Why Velosio?
 - Focus on SMB and Midmarket company’s end-to-end solutions
 - Field Service expertise for equipment service companies
 - Lowest cost deployment solutions in the market

Field Service Rapid Implementation

	Plan/Design	Build	Deploy/Support
Velosio Role	<ul style="list-style-type: none"> Project Kick-off Requirement definition Application set-up Project plan w/10 checkpoints 	<ul style="list-style-type: none"> Application Configuration (accounts, contacts, agreements, customer assets, products, price lists, work order, 3 incident types, work order tasks, characteristics, bookable resources, 1 mobile project, activities) 3 Workflows or Flows 2 Conference Room Pilot Sessions Admin training Data migration session 	<ul style="list-style-type: none"> User setup Outlook Integration Train trainer or users Production setup OOB Dashboards 20 hours Go-live & post implementation support
Client Role	<ul style="list-style-type: none"> Documented field service process Single BU OOB roles + 2 custom 	<ul style="list-style-type: none"> Minor field remove/add approval Attend training classes Review system build, identify changes Complete data load template, extract and cleanse data Facilitate pilot and pilot feedback 	<ul style="list-style-type: none"> Train users Assume administrative support role Join CRMUG, etc.

Goal at the end of this process is to have a fully functioning Field Service system.

Out of scope: Third party applications and system integrations.

Client must meet deadlines and agreed upon schedule.

\$72,000 Fixed Fee