

Business users want solutions to their challenges



Businesses gather data

The number of enterprises with more than 100 terabytes of unstructured data has doubled since 2016.1



Mobile > PC

Time spent on mobile is now significantly higher than time spent on PCs.3



...but few make it actionable.

 Only 32% of those companies have succeeded in analyzing that data in any actionable way.¹



Workforce requiring multi-device capability

Over 72% of U.S. workforce will be **mobile** workers by 2020.²



Apps can be expensive

The average cost to produce a single app is \$171,450, but can quickly increase beyond \$350,000.4



Line of business decision makers are critical to success

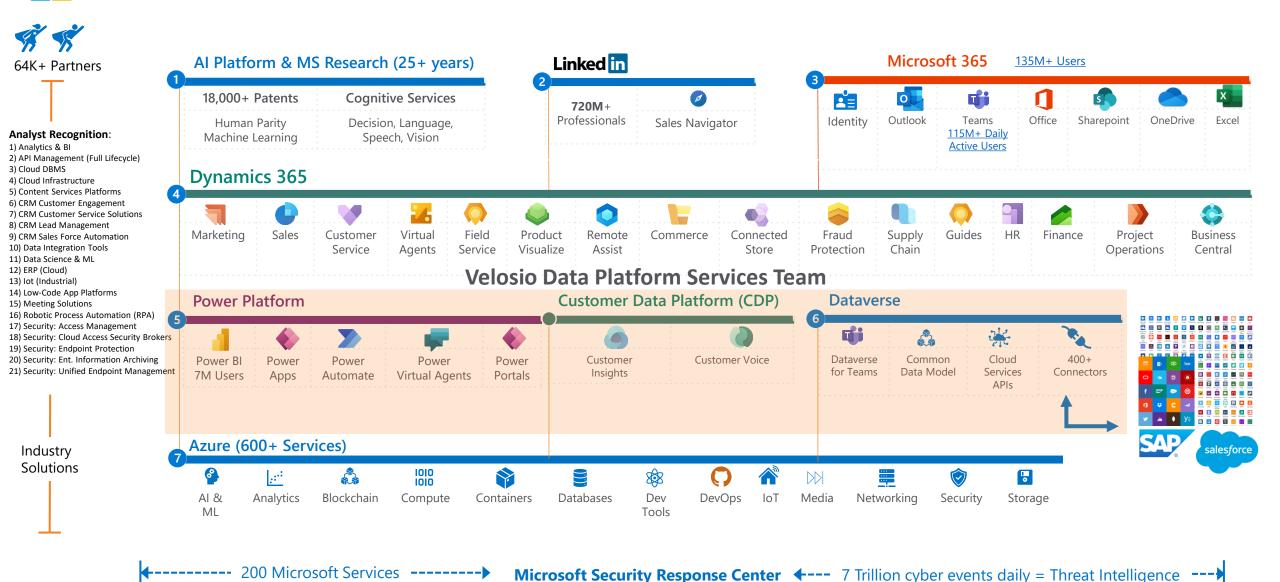
81% of **technology projects** influenced by **line of business decision makers**⁵ who are looking to create their own solutions.

- 1. Forrester Research, Inc., "Predictions 2018: The Honeymoon For AI Is Over." November 2017.
- 2. IDC, "U.S. Mobile Worker Forecast, 2015-2020." June 2015.
- 3. KPMG, "Internet Trends 2017." 2017.
- 4. Clutch survey, 2017.
- 5. Microsoft, 2017.





Microsoft Business Application Solution Ecosystem



Velosio°

Microsoft Trust Center

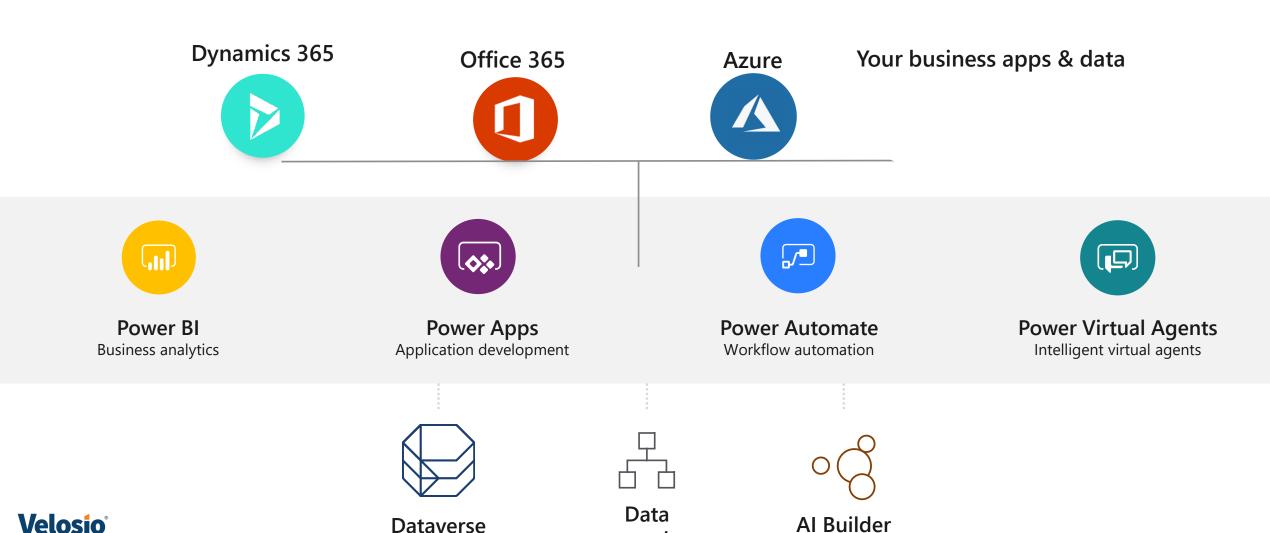
Compliance

<u>Transparency</u>

in nickfratello V.2020.02

Microsoft Power Platform

One low-code platform that spans Office 365, Dynamics 365, Azure and standalone applications



connectors

Enabling Solutions for Business

A comprehensive range of purpose-built solutions, services, and programs let our clients enjoy the long-term benefit of working with a partner that knows their business and has a personal stake in their success.



Accounting and ERP



Customer
Relationship
Management (CRM)



Power Platform
Data Management
Enterprise Integration



Talent Management



Industry Solutions



PSA Field Service (FSA)



Office Productivity



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- Do you have an idea you would like to envision? Do you have a scenario for a Proof of Concept/Pilot?
- Would you like to receive training from our team?
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 - powerplatform.microsoft.com
 - aka.ms/PowerPlatformResources
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