

A woman with dark hair tied back, wearing glasses and a light blue long-sleeved top, is shown in profile, looking at a computer monitor. Her hands are on a keyboard. The background is dark and out of focus, suggesting an office environment. Overlaid on the image are several bright blue graphic elements: a large arrow pointing up and to the right in the top right, a curved arrow pointing left across the bottom, and a large arrow pointing down and to the left in the bottom right.

# SCC and Microsoft

SCC

# SCC the FastTrack Partner



*"SCC are one of our key partners, with aligned priorities focused on customer success, helping our customers to realise the full potential of any digital transformation programme. They aid the customer community in many ways, going beyond standard programmes to drive innovation in Microsoft Managed Desktop, HoloLens and with their dedicated cloud practice". The FastTrack Programme underpins all of these, offering true value to any project.*

Orla McGrath – Global Partner Solutions Lead, MSFT UK



*"The Microsoft FastTrack benefit is a complimentary service for Microsoft365 licensing customers, the programme is linked to the Cloud Accelerator workshops that help you realise the full potential of the Modern Workplace, Security features and End User experience. It helps our customers successfully deploy the foundational services that define a 'Cloud 1st' strategy and aid in a wider user adoption of the Microsoft technologies"*

Andy Nabbs – FastTrack Partner Manager, SCC



*"SCC is a long-standing Microsoft partner that has worked with our mutual clients to drive great customer business outcomes and customer satisfaction across the Cloud and on-premise Microsoft Solutions. SCC's ability to offer Managed Services as well as Hybrid compute and Consultancy Services enables them to provide a wide range of solutions to meet the needs of our customers."*

Alex Smith – Cloud Scale Partner Lead, MSFT UK





# FastTrack

Process and Journey

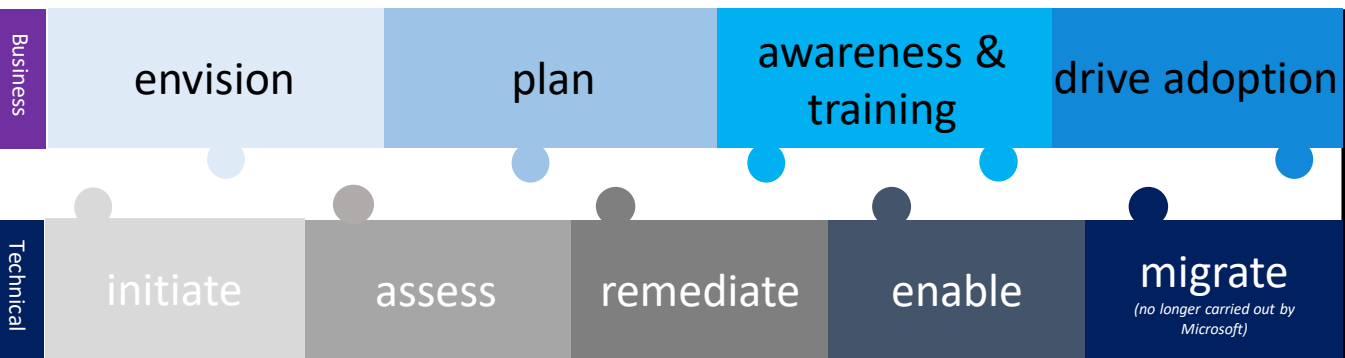


*As a FastTrack Ready Partner, SCC are approved by Microsoft to provide the FastTrack benefit to our customers. We're backed by Microsoft engineering providing them with the confidence they need for their Microsoft 365 deployment.*

# Delivering the FastTrack benefit



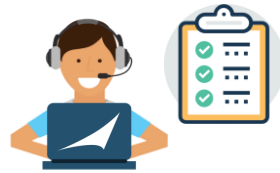
Available to all Microsoft 365 customers via Self Service Portal



Microsoft 365 licensed workloads



Advanced Specialisation – Adoption & Change Management






Microsoft repeatable best practice guidelines and tasks

Customers with 150+ users, can engage with SCC FastTrack team







# Microsoft Workloads



## Microsoft365

-  Microsoft 365 Applications
-  Active Directory Premium
-  Exchange Online




## SecurityComplianceIdentity

-  Defender for Endpoint
-  Defender for Identity
-  MS Cloud App Security
-  Defender for Office365

## EnterpriseManagementSolutions

-  Intune / AutoPilot
-  Active Directory Premium

## TEAMS

-  Teams - Meetings
-  Teams - Calling
-  Teams - Apps / Platform



# Microsoft Funding Options

Workshops and Assessments.

# Accelerator Workshops



## Modern Workplace

A series of workshops that are focused on the core areas of Microsoft365 E3 licensing:

- Endpoint Management
- Hybrid Meetings
- Modernisation of Communications
- Teams Applications and Solutions
- Transition to the Cloud

These 3 day workshops are used in conjunction with FastTrack, enabling a smooth transition.

## Security Workshop

A series of workshops that are focused on the full Microsoft365 E5 benefit:

- Securing Identities
- Threat Protection
- Sensitive Data
- Manage & Investigate Risk
- Azure Sentinel
- Hybrid Cloud Security

These are a mixture of 3 day workshops, enabling the full security benefit of E5 licensing

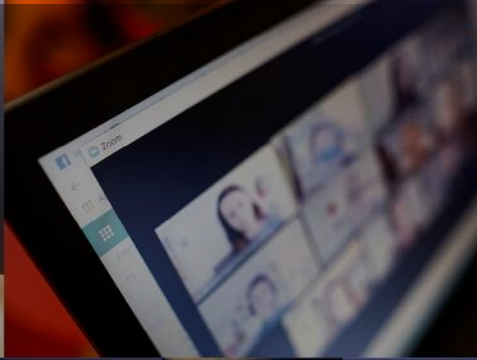
## Viva User Experience

These new workshops are focused on the VIVA User Experience, bring the best of Teams, SharePoint and Analytics together:

- Microsoft VIVA
- Microsoft VIVA Insights

These workshops explore how you can utilise components from the E3 suite linked with analytics to show how your users are utilising their Modern Workplace environment

ALL OF THESE WORKSHOPS CAN BE FUNDED VIA MICROSOFT AND SCC AS A FASTTRACK READY PARTNER



Thank You

