



Microsoft Cloud Solution Provider (CSP) Services

Strategic Licensing. Tangible Results.

Save costs, gain clarity and enjoy first-class expert consultancy in CSP and beyond.

Maximize the Value of Your Software Investments in CSP and beyond

Our mission is simple: to empower you to make confident decisions in a complex licensing landscape and consistently achieve the best possible outcomes.

As a leading European Microsoft CSP direct-bill partner, we are your first choice for strategic optimization and procurement in the Cloud Solution Provider (CSP) program.

Our expertise goes beyond CSP: we help you take a comprehensive approach across all Microsoft licensing programs, including CSP, Enterprise Agreements (EA), Open Value (OV), and Microsoft Products and Services Agreement (MPSA). This ensures maximum flexibility, full product availability, and optimized costs.

We are the first Microsoft Licensing Solution Provider (LSP) headquartered in Luxembourg and manage hundreds of Enterprise Enrollments with a multitude of 100.000 users worldwide. Navigate Microsoft licensing with clarity and optimize your Microsoft investments today.

Why choose CSP Services from SCHNEIDER IT MANAGEMENT?



Multi-Program Licensing Intelligence

Most customers feel boxed into one licensing program.

While most CSP providers focus solely on CSP, SCHNEIDER IT MANAGEMENT offers strategic guidance across CSP, Enterprise Agreements (EA), Microsoft Products and Services Agreements (MPSA), and Open Value (OV) — including hybrid setups!

This enables clients to choose the most cost-effective and scalable licensing architecture, tailored to their operational model. This can save thousands in licensing spend and gives access to more Microsoft solutions.



Regulatory-Grade Licensing Expertise

CSP setups don't meet all compliance requirements.

That's why we support commercial, nonprofit, governmental, and educational organizations with licensing architectures built for regulatory alignment.

Our services are designed for GDPR, DORA, and NIS2 compliance, include supplier criticality assessments, and offer PEPPOL-ready XML invoicing. We also advise on data residency and cross-border licensing to meet jurisdictional standards.



End-to-End Tracking & Optimization

Many customers don't know what they're paying for.


To solve this, we provide continuous monitoring of promotions, renewals, subscriptions, usage, and billing — all aligned with your business cycles.






This includes manual, personalized renewal reviews, co-termination planning, and proactive alerts for promo and subscription end dates. Every transaction is optimized by licensing experts, so you benefit from the best conditions at all times.







Europe's most comprehensive Microsoft CSP approach


From licensing to support: Our all-in-one CSP approach maximizes your savings, ensures compliance, and simplifies your Microsoft environment.




 **Licensing**

 Licensing Optimization	 Licensing Simulation & Transparency	 Renewal & Promotion Management	 Subscription & Billing Management	 Multi-Program Licensing
Unlimited Expert Consultations	Unlimited Cost Simulations	Manual Renewal Optimization	Subscription Co-termination	EA vs. CSP Assessment
Licensing Continuity	Pre-Purchase Cost Simulation	Proactive Renewal Alerts	Mixed-Term License Planning	Hybrid Licensing Model Design
Licensing Change Monitoring	Purchase History Overview	Promotion Maximization	Consolidated Tenant Billing	Licensing Program Comparison
Direct Access to Microsoft	Current Licensing State Overview	Trial License Enablement	Multi-Entity Billing	
Rapid Order Fulfillment	Scenario Comparisons			
Cross-Publisher Synergy Analysis				
Strategic Budget Forecasting				

 **Compliance**

 Compliance & Regulatory Support	 Special Qualifications	 Electronic Invoicing via PEPPOL
DORA Compliance Assistance	Education Licensing	Electronic Invoice via PEPPOL
Regulatory Readiness	Government Licensing	Regulatory Billing Compliance
Audit-Proof Assurance	Nonprofit Licensing	
Data Residency Configuration		

 **Service**

 Human-Focused Service	 Technical Support Services*	 Azure Services*
Unlimited Meetings	Azure, M365, D365 & On-Premises	Cost Breakdowns
Real Human Service	Service Request SLA Management	Tier Discount Enablement
Reliable Account Management	Swift Response Times	Granular Billing Reports
Clear & Tailored Documentation	24x7x365 Critical Support	Full-Cycle Management
Multilingual Service		Cost Optimization

* Optional.



Support for Every Situation

Besides our best-in-class licensing consultancy, we provide you with technical support services to ensure that your business keeps on running smoothly. Our Microsoft Support Services* for CSP offer on-demand technical support:

- **24x7x365 Expert Case Support:** Quick, reliable, and anytime support for Azure, Microsoft 365, Dynamics 365, and on-premises solutions*.
- **Prioritized Technical Support:** Fastest, prioritized response times with 24/7 elevated break/fix support.
- **Cost Savings:** Save typically 60-90% compared to typical Microsoft Unified Support contracts.
- **Convenient and Efficient:** We create and escalate Microsoft Support Tickets within minutes and reliably resolve all issues quickly with dedicated Services Experts.

*Coverage depends on the chosen Support Plan. Please check out: <https://www.schneider.im/services/microsoft-support-services/>



Available Products in CSP

The Microsoft Cloud Solution Provider (CSP) program offers a flexible and scalable way to purchase and manage your Microsoft products and services, including:

Microsoft 365 & Office 365

Access the full suite of productivity tools and create your optimal enterprise environment with security and compliance capabilities.

Power Platform

Build custom apps, automate workflows, and analyze data with Power BI, Power Apps, Power Automate, and Power Virtual Agents.

Dynamics 365

Manage your business operations with intelligent applications for CRM and ERP.

Microsoft Azure

Obtain Azure subscriptions with services for cloud infrastructure, databases, edge computing & much more.

Windows & Virtualization

Get the latest operating systems with enhanced security and productivity features.

Perpetual Software

Choose from a range of on-premises licenses.

Add-ons & Upgrades

Acquire Storage, eDiscovery, advanced communications, Viva, Sustainability Manager, Teams Phone, and others.

Let's Get Started with CSP

Contact our experts today.

SCHNEIDER IT MANAGEMENT SARL & CIE SECS

<https://www.schneider.im/services/microsoft-cloud-solution-provider-services/> | info@schneider.im | +352 27208000

