ConnectWise MDR with Microsoft Defender for Business Improves MSP Security Positions and Margins

Specialized intelligenceandmanaged SOCservicesmaximizeprotection against cyberattacks without the challenges and costs of additional staff and infrastructure

Get enterprise-grade protection and real-time monitoring with a single solution

ConnectWise and Microsoft make MDR better together

- ConnectWise MDR utilizes advanced Microsoft threat detection technologies to identify and respond to threats that may evade traditional security measures.

- ConnectWise collaborates with MSPs to fine-tune Microsoft security configurations, optimize deployments, and implement best practices

- 200+ engineering and security experts staff our purpose-built SOC 24/7

- ConnectWise Cyber Research Unit (CRU) proactively hunts, finds, and analyzes threats and takes action to investigate, isolate, and mitigate risks

- High-fidelity, data-driven escalations reduce false positives and provide context to critical incidents

- Direct contact with SOC experts – not call centers or automated systems

With ConnectWise MDR with Microsoft Defender, TSPs can extend and grow their cyber business through Microsoft's trusted and comprehensive security suite. Through our collaboration with Microsoft, you can gain enterprise-grade endpoint detection and response security and real-time alert monitoring and management from our Cyber Research Unit (CRU) and full-service ConnectWise security operations center (SOC).

Move up from antivirus and firewalls to powerful MDR

Preventative-only tools alone are no match for the cyber risks small and medium businesses (SMBs) face. ConnectWise MDR with Microsoft Defender for Business replaces antivirus and firewall products with a highly-effective, scalable solution that delivers protection for increasingly complex environments from day one.

ConnectWise SOC improves endpoint detection and response (EDR) with cybersecurity engineering and analyst staff trained in best practices and techniques. Backed by the ConnectWise Cyber Research Unit (CRU) and its proprietary threat research and intelligence, our certified engineering and security staff explore, analyze, and engage current and emerging threats that target MSPs.

To keep your clients secure, ConnectWise MDR monitors your Microsoft Defender for Business alerts 24/7 and notifies you when action is required. And if situations warrant, you can directly reach a ConnectWise expert instead of a scripted call center or out-of-touch automated systems when time matters most. ConnectWise enables you to deliver enterprise-grade, managed monitoring, detection, and response 24/7 without the challenges of building and maintaining your own SOC.

Maximize margins and relationships with value and support

Your Microsoft Business Premium clients will benefit, too. With Microsoft Defender for Business part of their license, there's no need to purchase an additional EDR solution to protect them. Only ConnectWise SOC is needed to transform their EDR into a high-margin, best-in-class managed solution without adding staff or infrastructure.

The opportunity to maximize margins and value goes beyond what other EDR providers can offer. ConnectWise is here to help you reach your vision of success with our:

- Purpose-built platform designed for MSP engagement and support
- Multitenancy that scales to manage multiple environments and clients
- Cross-ConnectWise integrations to help optimize workflows, streamline experiences, and demonstrate value

Learn more about ConnectWise Cybersecurity Management solutions