

# The SecQube Cyber Security Portal.

Revolutionising SOC performance on  
Microsoft's Sentinel SIEM Platform.

Version 1.0





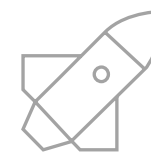
# Addressing the global skills shortage in Cyber Security

As the threat landscape grows continuously, so too does the demand for skilled security Analysts. Combine that with growing demand for SOC services built on the Microsoft Sentinel SIEM platform and you have a perfect storm.



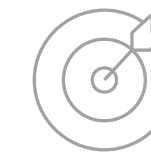
## Primary challenge

Enterprises and service providers (MSPs, MSSPs & others) compete for a limited workforce supply which, itself, is also constantly moving and evolving, resulting in retention, training, cost and quality issues.



## Ideal solution

Reduce your dependency on the skills shortage through automation. Our AI-powered solution, 'Harvey', will perform the work of multiple junior Analysts in a fraction of the time and at a fraction of the cost.



## Desired outcomes

Reduced costs, improved accuracy and greater consistency / efficiency. Let Harvey handle 80% of your alerts, freeing up Analysts to work on more interesting issues – improving job satisfaction and reducing churn.



# The SecQube Cyber Security Portal.

Addressing the cyber security skills shortage through our AI-powered SOC assistant, Harvey. Driving value for all Microsoft Sentinel users through reduced costs and risk combined with enhanced speed, accuracy and effectiveness



## Reduced Costs

Triage large volumes of Alerts without the need for a large team of Analysts.



## Reduced Risk

Avoid manual errors through automation leveraging AI to support or even replace Analysts when triaging.



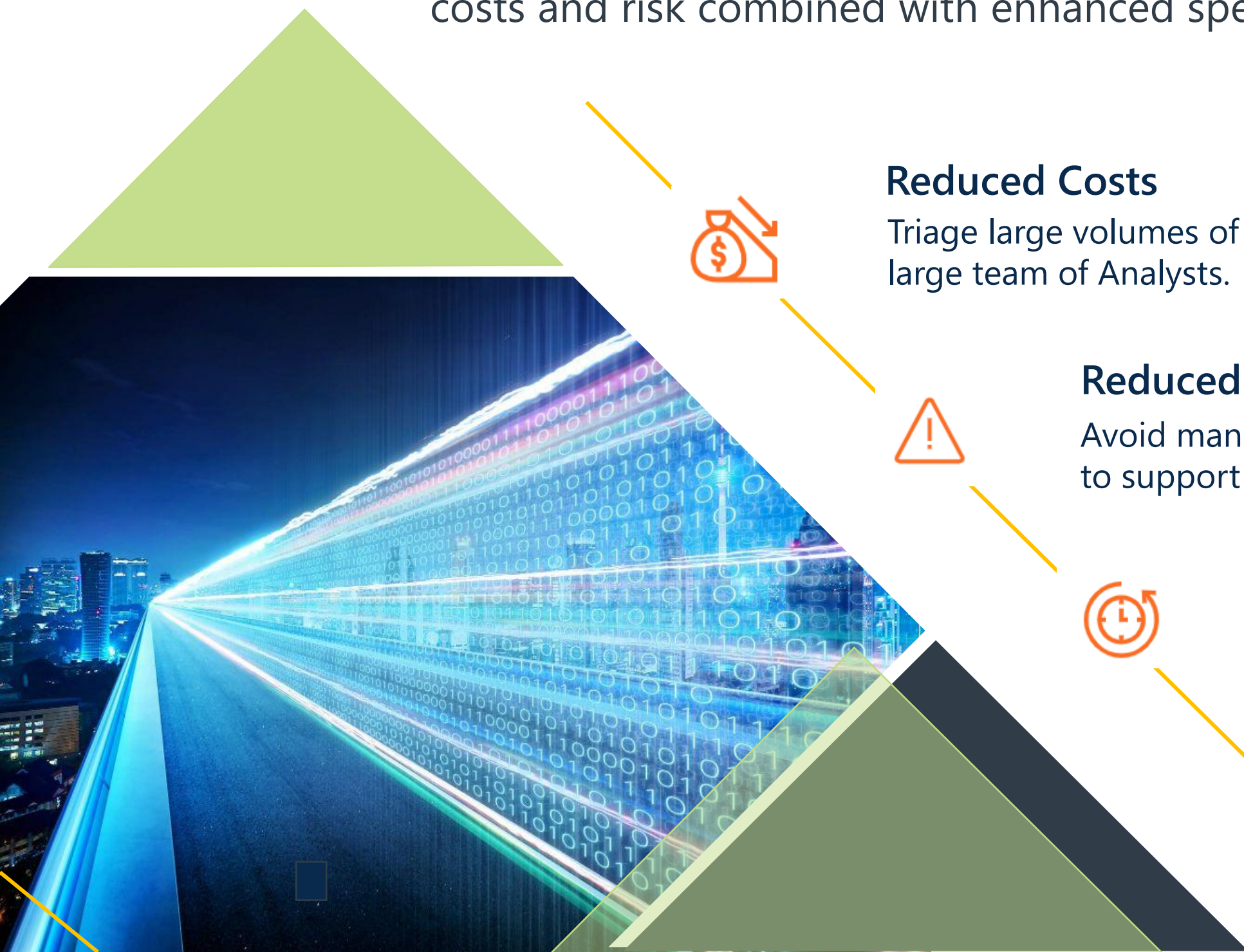
## Reduced Diagnostic Time

In today's security world, time is critical. We reduce triage & resolution times down from minutes to seconds.



## Ease of Setup

A SaaS solution, deployable in minutes and providing value immediately thereafter, connecting via lighthouse.





# Who should use SecQube's Cyber Security Portal?

Anyone running a SOC with a combination of people and tooling will benefit from using the SecQube Security Portal. Already on Microsoft Sentinel? Fantastic. No? We can still help.

Everyone looking to reduce SOC costs / increase profitability and improve accuracy & efficiency will benefit from using the Portal.



## The SecQube Security Portal for Enterprises

Managing your own SOC? Want to reduce costs and improve efficiency? Or maybe you have outsourced your SOC service to a 3<sup>rd</sup> party and just want to keep an eye on their effectiveness...

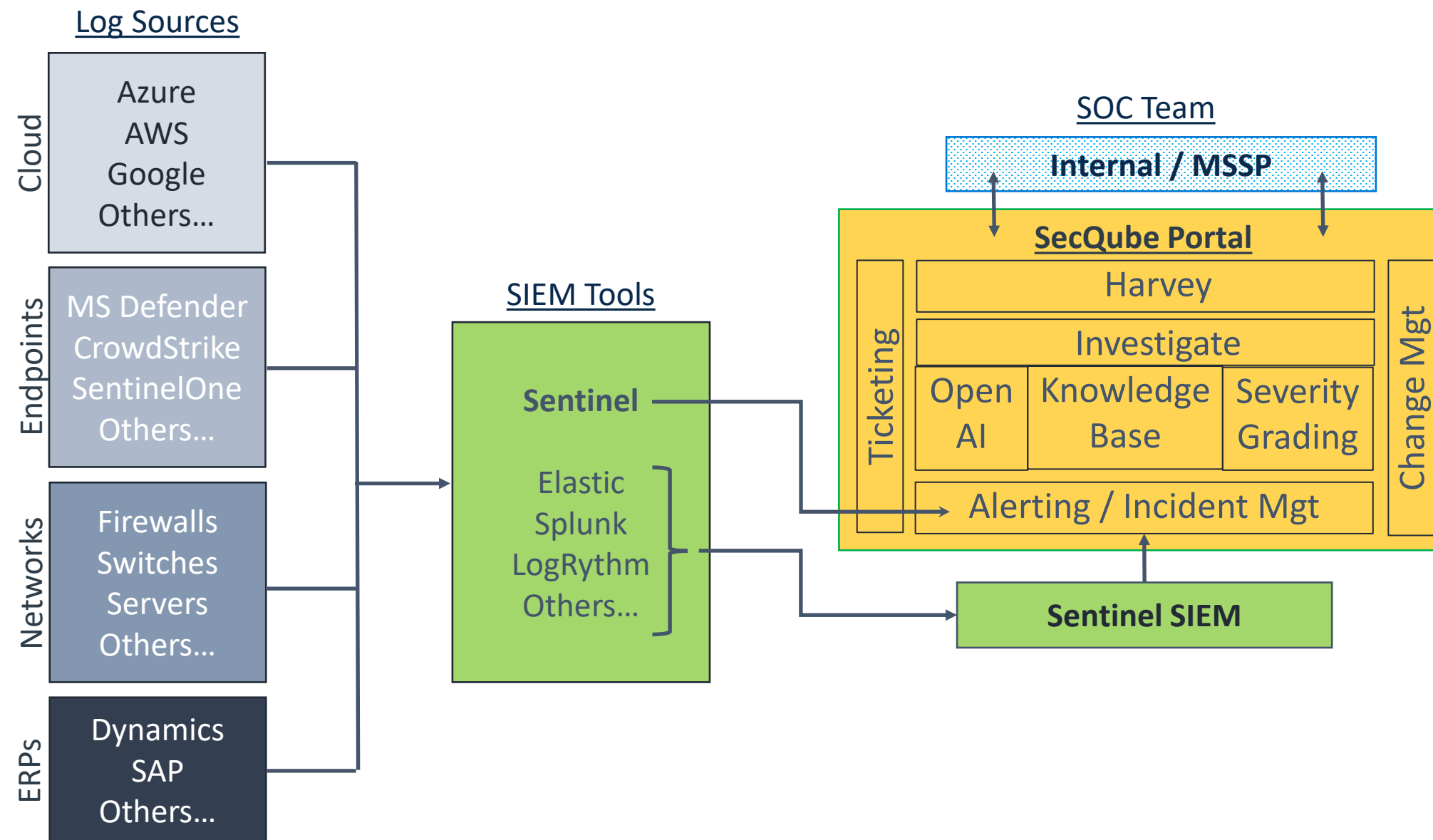
## The SecQube Security Portal for MSPs

Already providing IT services to customers and looking to add SOC security solutions to protect them further but don't have the in-house capability but don't want to partner externally?

## The SecQube Security Portal for MSSPs

Already have a SOC but want to scale the business? Maybe looking to switch to (or add) Sentinel as part of that strategy? Facing the skills shortage daily?

# Use Case Explainer



## Don't know Sentinel?

No problem! The SecQube Portal sits above Microsoft Sentinel. You don't need to know Sentinel as our portal becomes your alert and incident management interface.



## Not heard of Sentinel?

No problem! Microsoft Sentinel is a top SIEM platform according to the leading independent analysts Gartner, IDC and Forrester.



## Using other non-Microsoft tools?

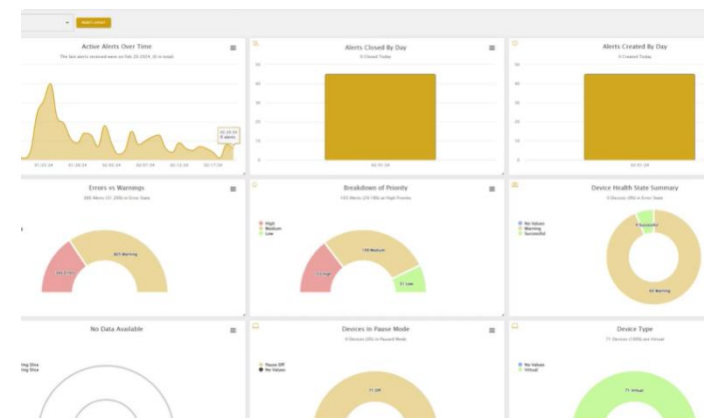
No Problem! Sentinel has the ability to collect logs and data from a range of sources including various EDRs, XDRs, MDRs, ERPs, Cloud Services and network devices.



## Portal Highlights

A 100% Azure Application

Azure



### Live Responsive Dashboard

Monitor resource utilisation, identify bottlenecks, and optimize operations for a seamless user experience and enhanced output through our user-tailorable Dashboard.

### Harvey: Our conversational AI bot

Powered by Microsoft OpenAI, Harvey constantly analyses cyberthreats. It instantly identifies potential risks and then provides customised action points for analysts to follow, ensuring proactive defence at all times.

The screenshot shows a chat window titled "Chat with Harvey (Harvey specializes in security information)". The chat history includes a message from the user asking for more information about alert 281514, and a response from Harvey explaining that the alert refers to a connection to a custom network indicator. The chat window is overlaid on a background of a security dashboard.

The screenshot shows a table of alerts with columns for "Created", "Category", "Priority", and "Investigate". The table lists several alerts, including one with a high priority and a category of "Network".

### Be on top of Incidents

Harvey provides your analysts with alerts that have already been analysed, saving critical triage time & with clear steps to resolve each alert. The severity of alerts ensures that the most important incidents are addressed first.

Centralise your Microsoft Sentinel



Self-Service, quick & easy setup



Multi-Tenant



Deployable to any region



Global Reach



AI Knowledge Base



24/7 AI Support



# Why Microsoft and what value does SecQube offer?

Microsoft Sentinel is seen by leading independent Analysts as a 'Leader' in the SIEM category and, as such, is creating ever-increasing demand for the solution. This, in turn, creates challenges globally. Challenges which SecQube helps to resolve.



## Skills Shortage

More users means more skilled technicians needed. SecQube helps to support staff with knowledge and execution.



## Adoption

More and more businesses are looking to rapidly deploy and benefit from using Sentinel.



## Retention / Churn

As businesses sign up in volume they need to derive value rapidly and consistently to ensure they will continue to derive value Sentinel.

### As a result SecQube have.....

- ✓ Joined the Microsoft ISV program as a native Azure App developer.
- ✓ Received technology funding support from Microsoft to support platform costs
- ✓ Signed up to the MS App Marketplace, making the portal available to all Microsoft partners
- ✓ Joined the Microsoft Co-sell program, enabling MS sales teams to sell our solution







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