



XNESEC

ALWAYS SECURE, NEVER AT RISK



Our Solution



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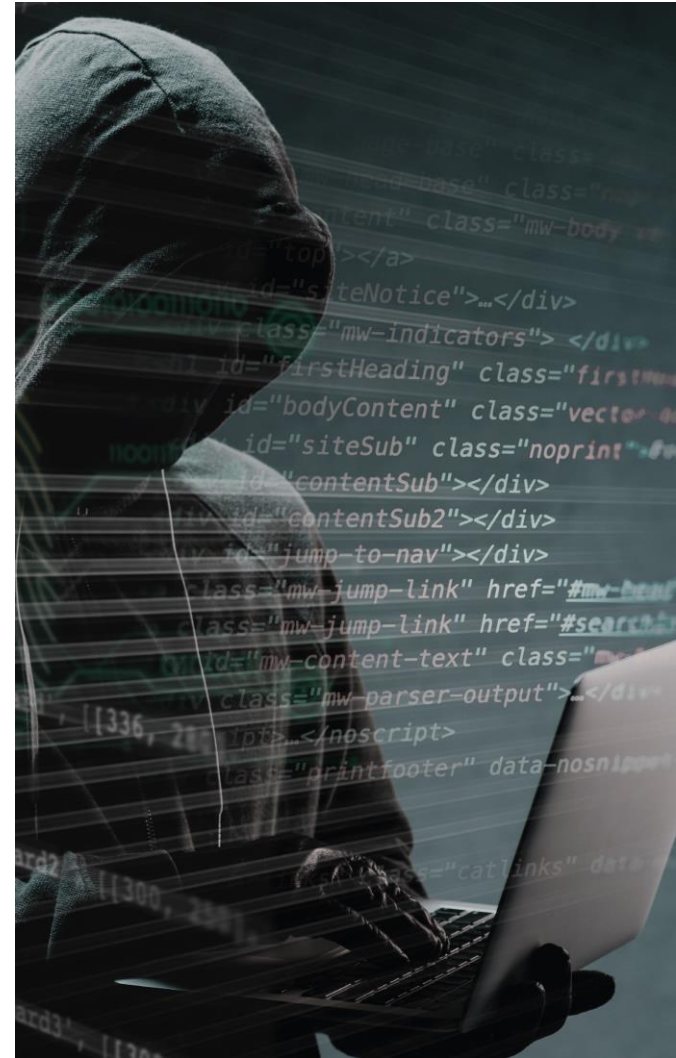
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¡Alert!

In the past year, Mexico encountered over **85 billion attempted cyberattacks**. Unfortunately, **less than 18% of companies** were adequately prepared to withstand the harassment from hackers and cybercriminals. These cyberattacks don't solely target large corporations; nearly **50% of them** are aimed at the very core of the country's economy, affecting both major companies and small and medium-sized enterprises (PyMES).

¿What I can do?

(1). Asociación de Internet MX (AIMX) y el Consejo de Datos y Tecnologías Emergente (CDETECH). (2023). Tercer estudio de ciberseguridad en México 2023. 39.



Context

If measured as a country. **Cybercrime**, with an estimated impact of **\$6 trillion**, would be the **third largest economy** in the world after the United States and China.

- Cybersecurity Ventures.

The odds are stacked against our clients



The cost of a data breach in Latin America²

Cybersecurity professionals missing in Mexico

The time it takes for a company to identify that it had a data breach¹

Of the attacks targeted PyMES, less than 14% were prepared¹

1. Data Breach Investigations Report 2022, Verizon
2. Cost of a Data Breach Report 2022, IBM

Companies need a different approach to face these challenges:



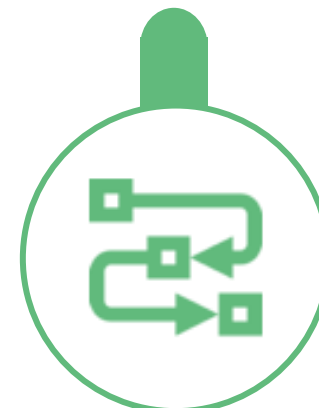
Complex toolkits



Misalignment Strategic



Sophisticated attack techniques



Misaligned processes



Shortage of Experienced Talent



Inefficient Collaboration



The first
COMPREHENSIVE
solution that
empowers companies
and ensures their
protection



ALWAYS SECURE, NEVER AT RISK.



Deliver a **comprehensive protection offering that includes** both technology and ongoing implementation, operation, and continuous protection services under a single multi-year contract. This eliminates all the complexity typically associated with this type of solution, making it ideal for **Corporate and Medium Enterprise segments**

The Oneshield offering is designed to support the client by delivering value through a single solution that includes:



Risk assessment: Drawing from the CIS framework¹, we identify the highest security risks within organizations and design and deliver a customized protection strategy for each client and industry.



Deployment: Once the necessary technology is acquired, Oneshield incorporates the required remediations and configurations to deploy the tools defined in the protection plan according to the client's strategy.



Managed Service and Continuous Protection: Oneshield manages, operates, and monitors the platform, responding to any threats that jeopardize both the client's operations and their data, applications, and users. The client's security environment remains secure while ensuring swift incident response and mitigation of risks posed by new threats



¹CIS: CIS fit was created in the late 2000s by a coalition of experts and volunteers with the goal of establishing a framework to protect companies from cybersecurity threats. It consists of 20 controls that are regularly updated by experts from various fields (government, academia, and industry) to remain consistently modern and stay ahead of cybersecurity threats (<https://www.cisecurity.org/>)



Packages

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Our Packages



Oneshield It is built upon the XDR platforms included in **Microsoft 365 Business Premium and Microsoft 365 Enterprise Security** (add-on), as well as Microsoft 365 E5, along with Microsoft Sentinel..

Protect

For organizations in the early stages of digital transformation, with the need to protect themselves effectively against modern digital threats and risks.

Defend

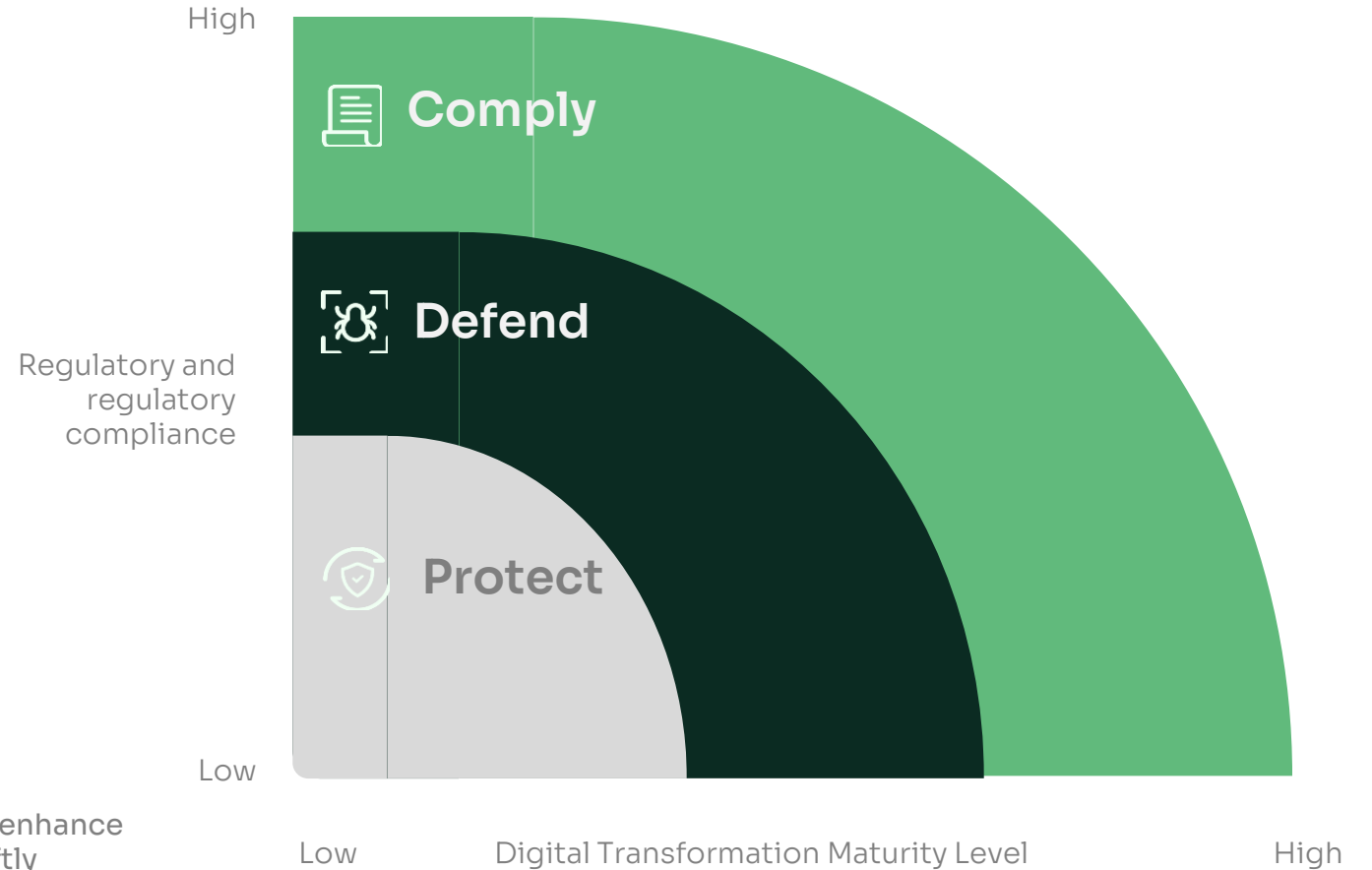
For organizations with a significant cloud adoption level (SaaS, PaaS, and IaaS) and a high reliance on their digital assets for business continuity

Comply

For organizations with advanced regulatory compliance needs and requirements for the protection of intellectual and industrial property



Oneshield constantly evolves. Soon, we will offer AddOns to enhance security, implement change management practices, and swiftly respond to incidents.



ALWAYS SECURE, NEVER AT RISK.



Nuestros Paquetes

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ONESHIELD

Estrategia de Ciberseguridad	Protect	Defend	Comply
	Incluido		
Acceso seguro y gobierno de identidad			
Gobierno de identidad	◐	●	●
Doble factor de autenticación	●	●	●
Reglas y control de accesos	●	●	●
Portal de auto-servicio de contraseñas	●	●	●
Protección de contraseñas	●	●	●
Detección, investigación y mitigación de riesgos de identidad	—	●	●
Gestión de privilegios	—	●	●
Acceso basado en riesgos de usuario	—	●	●
Passwordless (Requiere llaves FIDO2 con costo adicional)	◐	●	●
Administración dispositivos de usuario			
Control de dispositivos de usuario	●	●	●
Protección de aplicaciones móviles	●	●	●
Protección contra amenazas avanzadas			
Protección avanzada y filtrado de amenazas que afectan al correo electrónico	◐	●	●
Protección contra amenazas que afectan a las herramientas de colaboración	—	●	●
Detección y respuesta a amenazas en equipos de cómputo	●	●	●
Protección contra amenazas avanzadas y gestión de vulnerabilidades en el equipo de cómputo	—	●	●
Protección contra amenazas avanzadas que afectan a la identidad del usuario	—	●	●

Estrategia de Ciberseguridad	Protect	Defend	Comply
	Incluido		
Protección y prevención de fugas de información			
Gobierno de la información	◐	◐	●
Protección de acceso a la información	—	—	●
Prevención de fugas de información	—	—	●
Protección contra riesgos internos	—	—	●
Descubrimiento de datos electrónicos para auditorías.	—	—	●
Control y prevención de fugas de información hacia aplicaciones en la nube (SaaS)	—	●	●
Operación de la plataforma	●	●	●
Monitoreo y respuesta a incidentes 7x24	●	●	●
Monitoreo de fugas o accesos no autorizados a la información.	—	—	●
Suscripciones Microsoft mínimas requeridas.			
De 100 a 300 usuarios	Microsoft 365 Business Premium	Microsoft 365 E3 + AddOn E5 Security	Microsoft 365 E5
Más de 300 usuarios	Microsoft 365 E3 + AddOn E5 Security	Microsoft 365 E5	
*Aplica para cualquier rango de usuarios		Azure Subscription - Microsoft Sentinel	

*Microsoft 365 Business Premium no podrá ser utilizado para más de 300 usuarios.

*Todos los servicios de monitoreo y respuesta a incidentes operan a través de Microsoft Sentinel.

— Funcionalidad no incluida

◐ Algunas funcionalidades incluidas

◐ Mayor implementación de funcionalidades

● Funcionalidad totalmente implementada

Condiciones comerciales:

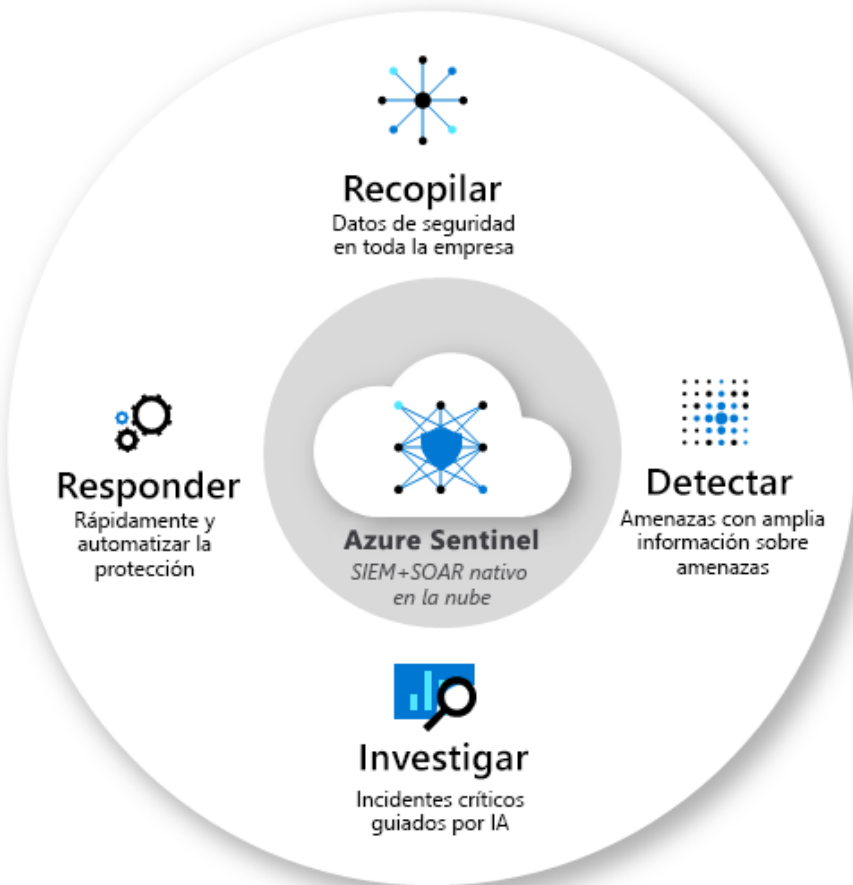
- No incluye las suscripciones Microsoft mínimas requeridas, estas deberán ser adquiridas a través de un distribuidor.
- La contratación deberá hacerse de forma anual o trianual con opción de pagos mensuales.
- El número máximo de usuarios es de 1000, cualquier rango extra, deberá cotizarse por separado.
- Atención a requerimientos no críticos de lunes a viernes en horario laboral.
- Monitoreo y respuesta a incidentes los 365 días del año.





Incident Monitoring and Response Service

All Oneshield packages come with the 24/7 SOC/MDR service from Onesec. This service is delivered by the same team responsible for protecting hundreds of thousands of users across various industries and segments. They utilize **Microsoft Sentinel** as the SIEM/SOAR solution for monitoring, identification, and response to information security threats



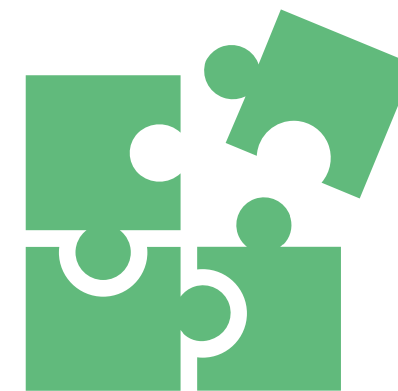
Regarding Microsoft Sentinel, here are some important notes:

- Microsoft Azure subscription: The deployment of Microsoft Sentinel is provided as part of the service and incurs an additional cost beyond the solution itself.
- Microsoft sources only: Only Microsoft sources are supported. Connecting other sources may result in additional costs.
- Azure subscription costs: The Microsoft Azure subscription under which Microsoft Sentinel operates will generate additional monthly costs on top of the chosen Oneshield package. These costs depend on:
 1. Variations in the client's business activity.
 2. The number of connected data sources to the solution.
 3. Changes in Microsoft policies related to service costs.
- Oneshield monthly consumption estimate: As part of the initial project activities, Oneshield provides an estimate of monthly consumption.

Please note that these details are subject to change based on specific circumstances and policies.

ONESEC





AddOns

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Adoption and Change Management (ACM)

To establish a lasting culture of robust cybersecurity through a comprehensive process of technology adoption, as well as emphasizing best protection practices.

The benefits for clients include a security-conscious culture, effective communication, training, and continuous reinforcement.

Adoption assessment
(dynamic workshop
with leaders)

An implementation manual for the adoption process with procedures and milestones.

- Close monitoring and monthly strategic support provided by an expert in Habit Engineering.

- Sensitization Workshops for Sponsors.
- Standardized and Editable Communication Materials

- Access to an Education Platform (LMS) for Training Change Agents and End Users with Reporting

- Standardized Educational Reinforcement Materials (Guides and Videos).

Based on the contracted technology, its scope, and impact on the end user



Crisis management

A **cyberattack** not only has **financial repercussions**, but it can also have **irreparable consequences** on the reputation of products, services, individuals, and companies, **jeopardizing business continuity**.

¿How well-prepared are we to handle a challenging situation in front of the media, authorities, clients, allies, etc.?

We assist you in preparing to manage and reduce the reputational impact of a cyber crisis



• Prevention and management.

- Crisis workshops and manuals
- Risk identification and signals
- Situation records and traceability
- Preemptive mitigation
- Spokespersons

• Activation and operation

- Assessment and escalation
- War Room
- Audiences, messages, and spokespersons
- Execution/crisis management

• Recovery

- Closure
- Post-crisis management
- “Come back” plan



¿Why Onesec?

ONESEC

¿WHY ONESEC? – MICROSOFT PROFILE

"Better Together"

One of our main advantages is the synergy we have with major allies

[Acceda a nuestro perfil](#) y ubíquenos con la razón social * **Secure Nextgen Systems**

MAICPP – Microsoft AI Cloud Partner Program

Microsoft Cloud Partner Designations:



Microsoft
Solutions Partner
Security



Microsoft
Solutions Partner
Infraestructura
Azure



Microsoft
Solutions Partner
Digital & App Innovation
Azure



Microsoft
Solutions Partner
Modern Work



Advanced Specializations:

- Security: Identity and Access Management
- Security: Information Protection and Governance
- Security: Threat Protection
- Security: Cloud Security
- Modern Work: Modernize Endpoints

Member of the specialized programs:

- ✓ FastTrack Ready Partner ^{liga}
- ✓ CSI (antes MSSP) Partner (Managed Security Service Provider) ^{liga}
- ✓ MISA Partner (Microsoft Intelligent Security Association) ^{liga}
- ✓ Microsoft Elite Security Partner
- ✓ **FY24 Programs:**
 - ✓ ECIF Ready Partner | México y Colombia
 - ✓ Microsoft FY24 Secure Productivity
 - ✓ Microsoft Sentinel Migration and Modernization Investment

Awards:

2023-2024:
Microsoft Security Partner of the Year – LATAM & Caribbean

2022-2023:
Microsoft Country Partner of the Year – MEXICO
Microsoft Compliance Partner of the Year – LATAM



ONESEC

WHY ONESEC? - CERTIFIED EXPERIENCE AND TALENT

Cybersecurity challenges demand specialized personnel to ensure the success and expected value of projects. Taking this into account, **ONESEC** has assembled a team backed by international certifications and organizations, thereby ensuring the achievement of our clients' objectives.

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ONESHIELD

Mejores Prácticas



Defensivas



Ofensivas





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