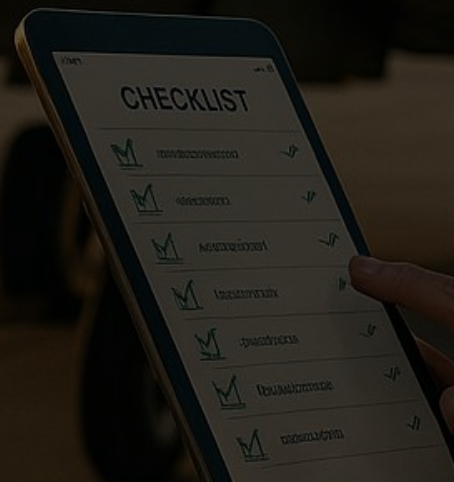ACCELERATE

Copilot FastStart

Built for Microsoft Copilot and Copilot Studio readiness

The Copilot adoption gap is real

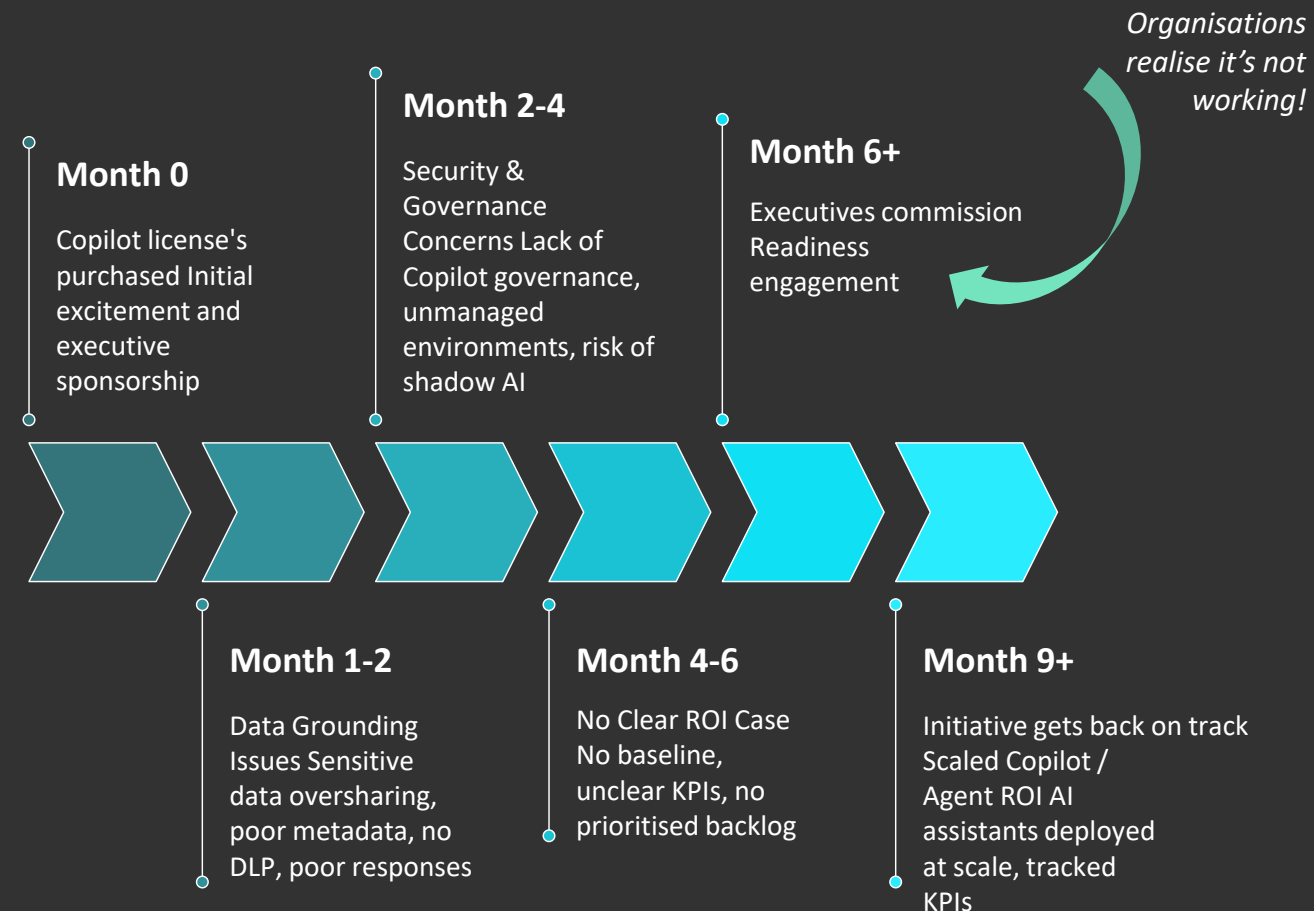Most public sector organisations are **trialling Copilot & Copilot Studio**.

But 60 % report **unclear ROI** from initial Copilot investments.

Common blockers: Poor data hygiene, governance gaps, unclear value case.

Security, compliance and licensing complexity **slow down initiatives.**

"The majority of Copilot value realisation happens after foundational issues are addressed."— Microsoft Copilot Readiness Guidance, 2024

Typical AI Value Curve for Organisations

Organisations realise it's not working!

Month 0

Copilot license's purchased Initial excitement and executive sponsorship

Month 2-4

Security & Governance Concerns Lack of Copilot governance, unmanaged environments, risk of shadow AI

Month 6+

Executives commission Readiness engagement

Month 1-2

Data Grounding Issues Sensitive data oversharing, poor metadata, no DLP, poor responses

Month 4-6

No Clear ROI Case No baseline, unclear KPIs, no prioritised backlog

Month 9+

Initiative gets back on track Scaled Copilot / Agent ROI AI assistants deployed at scale, tracked KPIs

Unclear readiness leads to wasted spand and stalled momentum

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Data Hygiene Breakdown

Sensitive files over-shared. SharePoint/Teams metadata incomplete. No grounding strategy.

Security & Governance Gaps

Copilot agents running in unmanaged environments. No Purview or DLP alignment. Risk of shadow IT.

Licence ROI Unclear

High Copilot licence spend with little measurable impact. Under-used features.

No Backlog, Roadmap or Use Case Identification

Adoption effort is unstructured. Teams unclear on next steps. Not sure on how to identify good use cases. No prioritised workstream.

AI Agent Adoption Timeline

Licenses acquired

Initial excitement over AI agent purchase

Data & security issues flagged

Concerns raised about data and security

Adoption stalls

Lack of progress in AI agent adoption

Execs question ROI

Executives question the return on investment

Copilot "shelved"

Decision to halt the AI agent project

"We see this again and again. Enterprises invest in Copilot, but without a clear readiness check, adoption halts. Data, security, governance and roadmap gaps compound until the value case collapses."

Our proven AI Blueprint framework delivers a take-off ready plan

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Built for Microsoft Copilot and Copilot Studio readiness

Licence & ROI Analysis
We assess your M365/Copilot current and future spend, potential licence savings across several scenarios. Gain and understanding on how Copilot delivers an ROI.

Data Hygiene & Grounding
Scan SharePoint, Teams, and Graph for oversharing, poor metadata, sensitivity gaps, and label misalignment. Ensure Copilot is grounded in the correct, relevant and up-to-date documents.

Security & Governance Mapping
Evaluate against Microsoft's Copilot governance model. Cover DLP, Managed Environments, prompt injection/exfiltration, and shadow AI risks.

Business Value & Adoption Roadmap
Build your executive case using Microsoft's Business Case Builder and our value realisation tool. Output is a prioritised roadmap of actions. Three prioritised use cases.

Delivery	Investment	KPI's	Best Practice	Security
4 - 6 weeks implementation	$45,000 AUD	Copilot 80% Readiness Score	Accelerate AI Blueprint aligned	Aus Government Responsible AI Aligned

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Delivered over 70 solutions for government organisations, leveraging AI for transformative, repeatable results.

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Accelerate With Us

Book your FlightCheck session now. Let's de-risk, de-clutter and deploy Copilot with clarity.

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