SENTIENT DYNAMICS

Solving business problems with business applications

COMPANY INTRODUCTION

THE PROBLEM

- Only 36% of IT projects were successful in their implementations*
- 80% of features in custom software applications are infrequently or barely used*
- Typically, projects fail to engage users early and throughout the project
- Large project teams are overly complex and create too many lines of communication
- Requirements are captured at a point in time
- Projects typically require the full budget up front
- Business users need a platform that IT supports

*Source: CHAOS Report 2018 – Standish Group

SENTIENT DYNAMICS

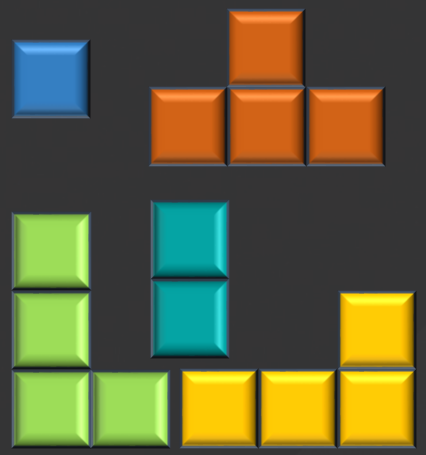
WHY US

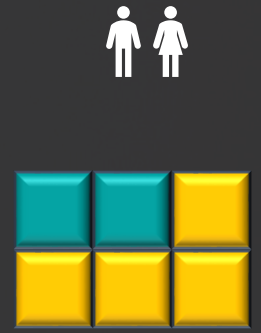
- Day 1 engagement with users **and throughout the project**
- We fix one problem at a time - this means you don’t need to commit to the **whole budget up front**
- Contract to quantifiable outcomes - no ambiguity on outcomes, projects **run on-time and on budget**
- We work in small teams – this reduces the **lines of communication** and overall complexity
- We develop what's needed, not what **people think is needed**
- We build on the **Microsoft Power Platform** that supports rapid, modular application and solution development and does not increase an organisations attack surface
- Faster results - Development starts **day 1**

SENTIENT DYNAMICS

APPROACH

- Solve one problem at a time
- Ship product incrementally from the outset
- Get requirements from users day 1
- Continuous testing, feedback added to solution
- Organise teams in a fractal structure
- Specify and deliver quantified outcomes





PROBLEM DEFINITION

FIRST RELEASE

SECCOND RELEASE

FULL RELEASE

3 WEEKS TO 6 MONTHS

SENTIENT DYNAMICS

BENEFITS OF WORKING WITH SENTIENT DYNAMICS

- We deliver to outcomes, not scope
- User centric approach – this removes waste
- Low risk – we deliver incrementally
- Small team structure – less communication complexity
- Fast results – delivered faster than traditional projects
- Product development over technology delivery
- Extensive large enterprise and government experience
- Certified team, Microsoft partners

CAPABILITIES

BUSINESS & MOBILE APP DEVELOPMENT

Low Code / No-Code Mobile, tablet, web & portal application solutions built on the Microsoft Power Platform

PROCESS & WORKFLOW AUTOMATION

Process design, Business process flows, robotic process automation, approval workflows and advanced process logic

INTELLIGENT CHATBOTS

Interactive employee and customer experiences build using no-code built on the Microsoft Power Platform

INTERACTIVE DASHBOARDS & REPORTS

Interactive web, mobile and self-service business intelligence solutions and reports built into applications

TRAINING & COACHING

Virtual lab-based training on applications, application building, center of excellence training and e-learning

DATA MODELLING & INTEGRATION

Data connectors, flows and integrations into On-Premises services, Microsoft and non-supported third-party cloud applications such as ServiceNow

SERVICE AUTOMATION

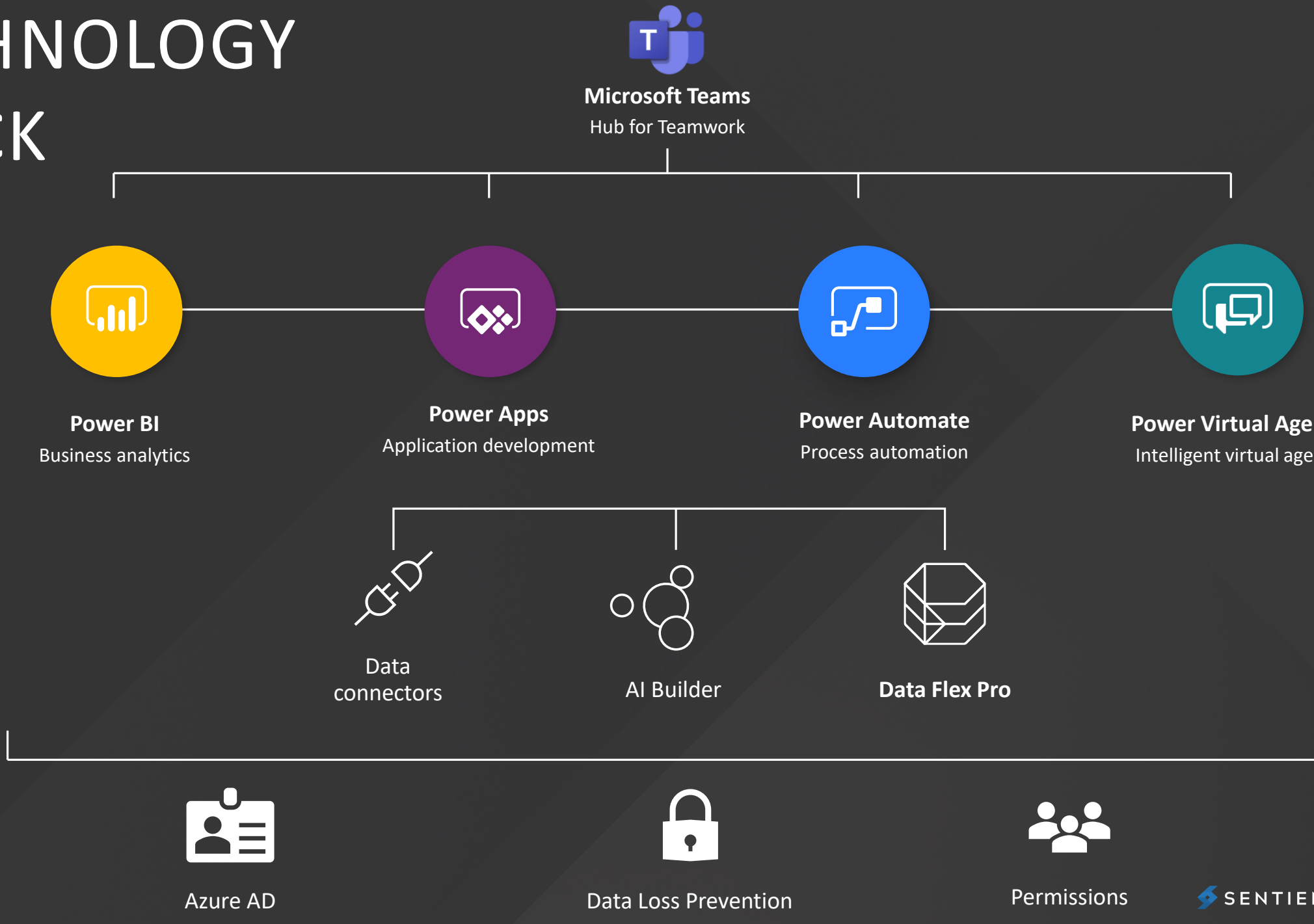
Field service, customer Omnichannel service, project service and sales automation leveraging Microsoft Dynamics 365

MANAGED SERVICES

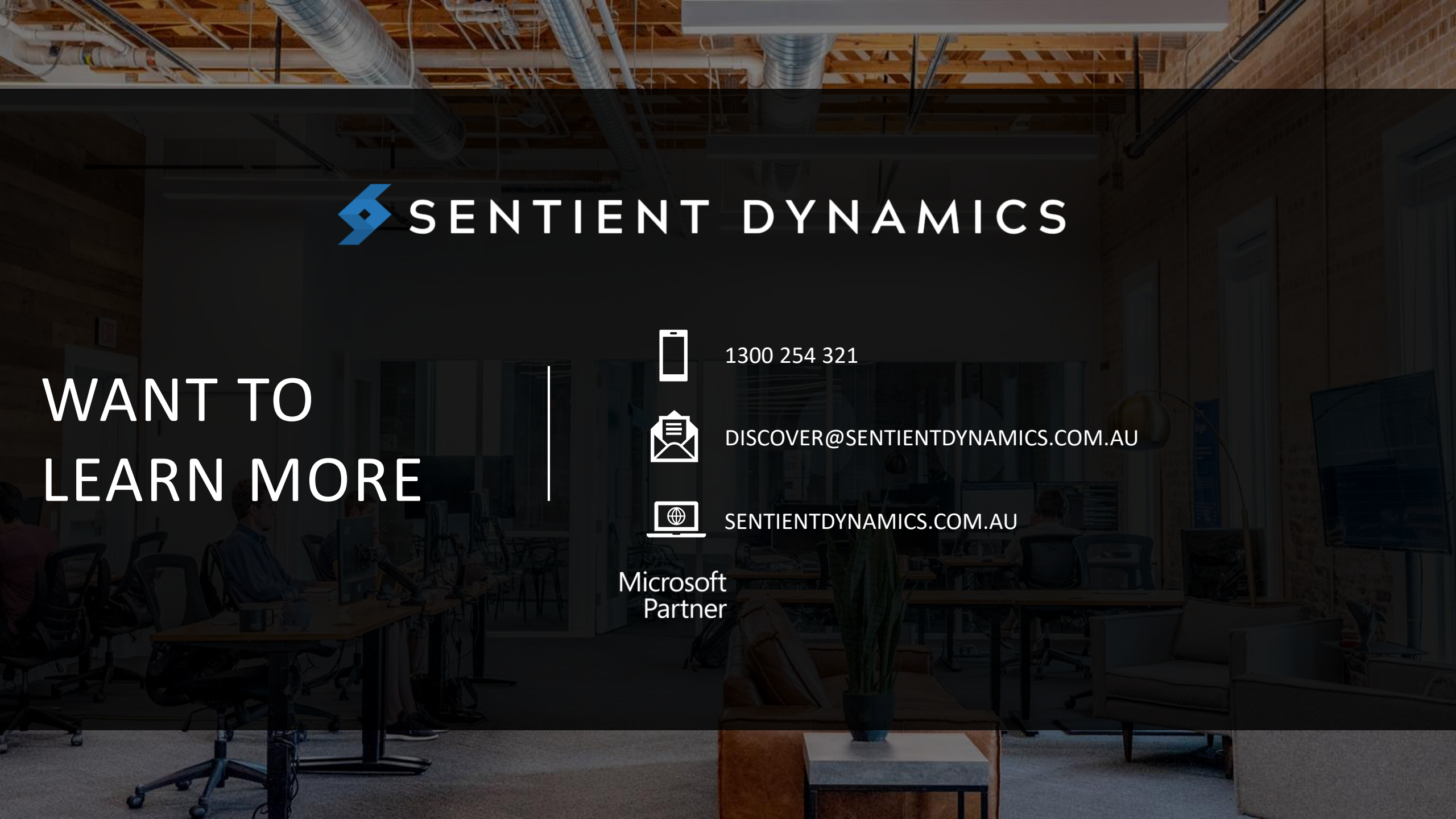
On-going management and support of applications and solutions and platform upgrades

SENTIENT DYNAMICS

TECHNOLOGY STACK



SENTIENT DYNAMICS



SENTIENT DYNAMICS

WANT TO LEARN MORE

1300 254 321

DISCOVER@SENTIENTDYNAMICS.COM.AU

SENTIENTDYNAMICS.COM.AU

Microsoft Partner