# ENVISOR CLOUD COST MANAGMENT

The security, scalability and deep insights of an inhouse solution—without the overhead

## **KEY BENEFITS**

- Enterprise-grade security
- Native AD/Entra integration
- 100% allocation of cloud costs
- Complex TCO/unit economics
- FP&A systems integration
- De-risk BYO FinOps
- M&A friendly

Envisor is built for modern enterprises seeking smarter, faster and more integrated ways to manage cloud costs.

**Data from 85+ multi-cloud APIs.** Get metrics that cover all your multi-cloud FOCUS and observability data.

**Open medallion lakehouse architecture**. Connect to enterprise data sources; customize reports at will.

**Super scalable.** Depend on blazing fast data queries, even as data volumes grow.

**Fabric/Power BI native.** Leverage robust AI, security and data sovereignty; seamlessly integrate into your Microsoft data estate.

**Standardized on FOCUS.** Quickly ingests public cloud, SaaS and on-prem cost data in the normalized FOCUS format.

### ADVANCED FEATURES

- Al-powered insights and explanations
- Hyper-detailed Commitment Discount recommendations
- Drillable variance reports
- Hourly data granularity
- Observability-level metrics
- Copilot AI surfaces cost-saving opportunities and explains complex FinOps concepts

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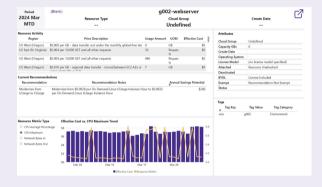
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#### DELIVER MEANINGFUL VISIBILITY TO STAKEHOLDERS

#### Customize and democratize your cloud analytics

- Comprehensive suite of dashboards and reports covers C-suite, Finance, Engineering and core FinOps.
- Easily customizable to deliver the exact CCM experience you want and need.
- Normalized, FOCUS-compliant, multi-cloud data for an accelerated learning curve and ease of analysis.





#### OPTIMIZE YOUR CLOUD

#### See the what, drill through to the why

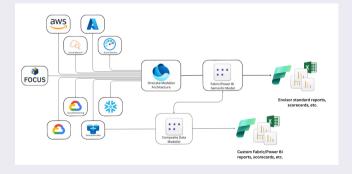
- Focus efforts on opportunities with the biggest payback.
- Get hyper-detailed Commitment Discount and rightsizing recommendations.
- Understand why a given recommendation is the best option.
- Identify and drive strategic upgrades, e.g. Graviton or ARM.

#### ENTERPRISE-GRADE SECURITY AND GOVERNANCE

#### Flexible deployment options: our cloud or yours

- TCO and unit economics calculations relying on sensitive data remain within your cloud.
- Integrates with your corporate security and data governance policies.





#### BUILD ON ENVISOR'S ARCHITECTURE

#### Use as a foundation for your custom FinOps solution

- Jumpstart your FinOps initiative with an architecture that delivers the power of a DIY solution, out of the box.
- Integrate FinOps data into your enterprise data estate.
- Get feature parity with major CCM platforms, including optimizations and recommendations.

#### ABOUT ENVISOR

Envisor is a leading provider of enterprise cloud cost management. Built on an open, Microsoft Fabric-based platform and FOCUS-compliant, Envisor is designed for companies seeking Run-stage FinOps. Envisor is a proud partner of the FinOps Foundation.



