

### Deliver effortless experiences while lowering costs

## **Telecommunications Service Management**

Today's communications service providers (CSPs) are under considerable pressure to exceed customer and employee expectations, fight disruptive competitors, and pivot from commoditized offerings to high-growth services such as 5G and software-defined networks (SDN).

At the same time, CSPs must improve their operational efficiency while managing cost to serve. Multiple, disparate legacy systems with complex processes not only affect customer satisfaction, but also lack transparency into operations. Delivering a friction-free proactive customer experience relies on a CSP's systems and tools all working seamlessly together right from the start.

As 5G accelerates growth of B2B2X ecosystems, enterprise customers expect more than just connectivity from their CSPs—they want business partners who can cocreate solutions and help them orchestrate ecosystems. Enterprises themselves look for differentiated experiences with modern interfaces that speed up processes and offer consumer-like self-service.

#### The ServiceNow solution

ServiceNow® Telecommunications Service Management (TSM) harnesses the whole power of the ecosystem to deliver a friction-free customer experience by connecting the customer and the network on a single platform. With real-time visibility and end-to-end service assurance, CSPs arm employees with insights to take proactive actions and deliver better customer experiences.

CSPs leverage TSM to digitize processes, enhance customer care, and improve workforce productivity, while reducing the cost to serve. Ultimately, CSPs who use TSM deliver better experiences for customers and employees, while improving profitability and operational resilience.

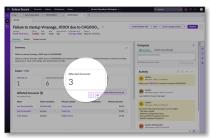
#### Orchestrate the enterprise ecosystem

CSPs can now digitally connect across enterprise customer and partner workflows to seamlessly pass information with Service Bridge. This elevates the customer experience by improving transparency, quality, and speed of service—all with less effort. CSPs can distribute Service Bridge catalog content directly to their enterprise customers with an automated application acceptance process. This dramatically improves the time to value for new or updated applications, making it possible for customers to access applications faster.

Service Bridge provides customers with a seamless experience, whether on the cloud or using on-prem solutions. Additionally, it allows CSPs to upgrade independently of their customers, streamlining the registration process and enabling them to easily scale to thousands of Service Bridge connections, enhancing supportability and scalability.



Service Operations Workspace (360° customer view)



Identify and notify impacted accounts

#### **Benefits**

#### Deliver proactive experiences

Proactively address issues and empower customers with selfservice tools to learn, make changes and troubleshoot issues on their own

#### Resolve issues quickly

Automate issue resolution and keep customers informed on current disruptions and how they are being resolved

# Automate and optimize processes

Automate and optimize operational workflows with AL/ML to drive organization-wide efficiencies and cost reduction



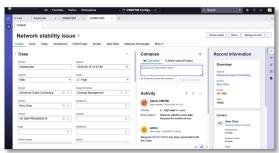
As more and more service management systems are closed and migrated to ServiceNow, the improvements will snowball."

 Alex Bell, Enterprise Architecture Director at British Telecom



#### TRY A DEMO

- See how easy it is to fix issues before customer is aware - view the demo here
- See how easy it is to generate incident workflows from network alerts - view the demo <u>here</u>



Case, incident, problem and change management

Product catalog experience

#### Key capabilities of Telecommunications Service Management:

#### **Generative AI**

Accelerate customer service productivity with generative Al experiences

#### **Account Lifecycle Events**

Provide a structured, repeatable, and transparent onboarding experience for customers and stakeholders

#### Proactive self-service

Drive self-service from a portal integrated with knowledge, service catalogs, communities and chatbots

#### **Engagement Messenger**

Embed self-service experiences on any web or mobile website

#### Service Bridge

Quickly and seamlessly connect enterprise customers and suppliers already running on ServiceNow to optimize work across the value chain

#### **Remote Process Sync**

Simplify the customer setup, improve supportability, and enhance the scalability of the Service Bridge application

# Proactive Service Experience Workflows

- Issues Proactively communicate service disruptions to customers, allowing them to monitor and track issue resolution progress via digital channels
- Change Identify impacted customers and pro-actively communicate planned maintenance with customers

#### **Omni-channel engagement**

Integrate customer interaction across the channel of their choice

#### **Service Portal**

Improve customer satisfaction with self-service capabilities

#### Service Operations Workspace

Drive agent productivity with a modern visual design and unified navigation

#### **Advanced Product Catalog**

Manage, visualize, and track product offerings and their components in a single configurable workspace

#### **Catalog Versioning**

Rapidly deliver product and service enhancements to published catalogs

#### Horizontal Catalog Dependencies

Create inclusive and exclusive dependencies between products, services, or resource

#### 360° customer view

Empower support teams with a 360° view of customer accounts

#### Service-aware install base

Model complex services and identify impacted customers to quickly prioritize work activities

#### Service-aware CMDB

Streamline service and network operations with a single common data structure

# Case, incident, problem, and change management

Manage customer interactions and visually track case, incident problem and change status and SLAs

#### **5G Services**

Launch differentiated 5G services quickly with network slice template models

#### Real-time service health

Data-driven automation and user experiences leveraging AI/ML

#### **Guided decisions**

Dynamically guide agents to resolve complex cases with contextual next best action recommendations

#### Workforce optimization

Improve visibility into agent workload, performance and overall operations

#### **Process Mining**

Data-driven approach to process mining that delivers insights to drive improved efficiency in the overall ordering process

### Aligned to industry standards

Improve time to market using out-ofthe-box workflows and industry standard integrations

#### Telecommunications Service Management is aligned with TM Forum Open APIs:

- TMF620 Product Catalog
- TMF621 Trouble Ticket\*
- TMF633 Service Catalog
- TMF637 Product Inventory\*

TM Forum conformance certified\*

Learn more about ServiceNow solutions for CSPs at https://servicenow.com/telecom

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