

Enhance your security posture on the cloud and IoT

With Implementation Services for Microsoft Defender

How are you protecting your cloud workloads and IoT devices?

In today's digital world, organizations are increasingly relying on the cloud and Internet of Things (IoT) technologies to drive innovation, efficiency and become more agile. Indeed, while these technologies offer a number of benefits, they also introduce highly complex security challenges.

Cloud environments are an attractive target for threat actors due to the copious amounts of sensitive data hosted, and IoT devices are often resource-constrained, distributed and built with limited security features. These features makes both IoT and cloud environments susceptible to various threats including data breaches, cyberattacks, network attacks and data compromise.

Addressing these challenges, particularly without expert assistance, poses significant hurdles, such as navigating the intricacies of implementation and integrating Defender into broader SOC initiatives.

Achieve security, efficiency and peace of mind with best-in-class expertise

For organizations looking to protect their cloud, operational technology (OT) and IoT environments, rely on Dell Technologies Implementation Services for Microsoft Defender for Cloud and IoT to ensure that you have a comprehensive and centralized security management of your critical cloud and IoT devices. Backed by 30+ years of security and resiliency experience, our experts know what it takes to design and implement a successful security solution, tailored and integrated to your unique environment, so that your SOC teams have necessary visibility to be able to confidently monitor, detect and respond to the ever-evolving threat landscape.

- ✓ **Tailored advisory to ensure protection of your critical assets**
- ✓ **Offload management so you can focus on business-critical tasks**
- ✓ **Reduce integration burdens within additional security tools**
- ✓ **Mitigate risks with best-in-class expertise**

75%

Of businesses state that more than 40% of their data on the cloud is classified as sensitive¹

62%

report understaffed cybersecurity teams^{1,2}

50%

more cyberattack attempts per week on organizations^{1,3}

48%

Of businesses admit to being unable to detect IoT security breaches on their network⁴

Services to proactively monitor and respond to threats and recover quickly

Implementation Services for Microsoft Defender for Cloud

Successfully recover from unplanned downtime

- Implementation and integration of Defender for Cloud
- Synchronize incidents and alerts with Microsoft Sentinel and support additional cloud workloads
- Additional implementation of Defender for DevOps

Implementation Services for Microsoft Defender for IoT

- Workshop planning to address your OT/ IoT security requirements
- Deployment of virtualized or physical sensors within your environment
- Leverage additional scaling of zones and devices in accordance with business needs

Over 35 years in partnership with Microsoft

Our co-engineered solutions, services and technical expertise provide you with a more complete partnership to drive outcomes and accelerate digital transformation.

- ✓ Global Microsoft FastTrack Partner
- ✓ 47,000+ Microsoft certifications held by Dell Technicians
- ✓ 7/7 Microsoft Solution Area Competencies
- ✓ Member of Microsoft Intelligent Security Association

Take the next step on your path to modernization

Dell Technologies Services offers an extensive portfolio of services for Microsoft technologies to empower your teams and help you realize your business outcomes.



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¹75% of business state that more than 40% of their data on the cloud is sensitive: [https://www.techrepublic.com/article/thales-2023-cloud-security-report/#~:text=Seventy%2Dfive%20percent%20of%20IT%2Dbased%20storage%20\(36%25\).](https://www.techrepublic.com/article/thales-2023-cloud-security-report/#~:text=Seventy%2Dfive%20percent%20of%20IT%2Dbased%20storage%20(36%25).)

²62% report understaffed cybersecurity teams: <https://www.computerweekly.com/news/252515016/Hiring-and-retention-challenges-in-cyber-security-persist>

³50% more cyberattacks per week compared to 2021: [https://blog.checkpoint.com/security/check-point-research-cyber-attacks-increased-50-year-over-year/#~:text=Check%20Point%20Research%20\(CPR\)%20today,a%20week%20per%20organization%2C%20globally.](https://blog.checkpoint.com/security/check-point-research-cyber-attacks-increased-50-year-over-year/#~:text=Check%20Point%20Research%20(CPR)%20today,a%20week%20per%20organization%2C%20globally.)

⁴48% of Of businesses admit to being unable to detect IoT security breaches on their network <https://learn.g2.com/iot-statistics/#~:text=48%25%20of%20businesses%20cannot%20detect,IoT%20devices%20have%20been%20breached.>