

# **The Al-native VoC Platform**

## Differentiators

- 1. Quality of Insight: Identify root causes, not just topics revealing patterns and anomalies others may miss.
- 2. Simplicity of Solution: Insights flow into the tools your teams already use, like Zendesk, Jira, Slack, and QA platforms.
- 3. Speed to Value: You get answers within minutes not days, weeks or quarters.

#### **Strengths**

- 1. Our platform transforms fragmented feedback into root-cause insights with >90% precision. It doesn't just show What customers are saying, but the Why - with the granularity needed for decision making and the speed needed for local response.
- 2. Most incumbent systems are built on legacy architectures with AI retrofitted as a feature. In contrast, SentiSum is Al-native at its core - built ground-up to help organisations shift from passive listening to real-time, proactive action.

## **Customer Pain Points**

- 1. Lack of unified VoC across customer channels.
- 2. Insights not accessible or actionable for teams.
- 3. Struggling to identify and prioritise customer issues quickly.

#### Competitors

Legacy players - Qualtrics, Medallia, Salesforce, Sprinklr. Differentiate with them on Al-native Capabilities, Speed & Cost.

Newer players - Chattermill, Unwrap.ai, Enterpret.ai. Differentiate on team experience and delivery.

SentiSum is the AI-native VoC Platform - driving NPS gains, improving customer retention, reducing MarTech complexity, and delivering measurable ROI from day one. Designed for scale. Built for the future.

#### **Existing Customers**







