## Retailers see sales lift and gross margins expand while drastically reducing their environmental impact.

## RETAILER A

Shelf Engine managed locations outperform non-Shelf Engine managed locations by double digits, fueling expansion from a 5-store pilot to over 350 stores nationwide and:

- 23% YoY category sales growth in produce and deli
- \$237 per store, per week of labor savings for produce alone
- 90% in-stock rate

## RETAILER B

Shelf Engine seamlessly expanded its management of the cut fruit category from under 100 locations to over 1,000 in less than a year, achieving 3x market share gain and:

- 22% YoY category sales growth, shattering sales records
- \$8M annual profit gains in cut fruit and deli
- 95% in-stock rate



From day one, Shelf Engine has delivered on its promise to help us drive sales.

This sales record is just the beginning.

\*\*Retail Partner\*\*

"

Across these enterprise accounts, Shelf Engine has saved 3.6M lbs. of food from entering landfills—
that's 3,743,355 units of single-use plastic!



