

# EXFLOW AP AUTOMATION VS. STANDARD DYNAMICS 365 F&O

Our solution is a standardized solution designed to enable AP automation in D365 F&O. It is developed to work seamlessly within a standardized process, utilizing the invoice register and invoice approval features D365 F&O. ExFlow AP Automation aims to make this process as straightforward and comprehensive as possible, eliminating the need for additional customizations. Improvements and new functionalities are regularly added to the product, and these updates are made available to all customers.

This document outlines some of the advantages that customers can experience when using ExFlow, as compared to the standard D365 F&O

## ADVANTAGES USING EXFLOW VS STD D365 F&O

### APPROVAL RULES

- ExFlow uses a single approval workflow to manage the approval process within the system. In contrast, standard D365 F&O requires a separate workflow for each journal, such as one for the invoice register journal and another for the approval journal.
- The approval workflow in ExFlow operates in real-time, whereas the standard D365 F&O solution relies on batch processing.
- ExFlow permits manual adjustments to the approval route, whether by AP or by the approvers themselves.
- ExFlow can dynamically update the approval chain on an invoice based on changes introduced by an approver, such as alterations to coding elements like the main account or cost center.
- ExFlow's approval workflow is driven by data rather than being based on hard-coded rules.
- ExFlow supports the use of multiple position hierarchies in determining approval rules
- ExFlow has the capability to "jump" within a position hierarchy based on a specific dimension, ensuring the accurate identification of a secondary approver, such as in cost center-based approvals, with minimal configuration

## AUTOMATION

- ExFlow provides a pre-defined file format for importing interpreted invoices, compatible with any OCR software capable of producing custom XML outputs.
- A special post control form is available to facilitate a semi-automated process if one does not desire fully automated approval journal posting.
- ExFlow offers an agreement functionality that can be configured for recurring invoices. These invoices can be matched and automatically approved based on specific criteria set for the agreement.
- ExFlow has enhanced pre-coding functionality compared to D365 F&O. Both vendor and reference can be used to establish pre-coding rules. Additionally, it can automatically split an invoice into multiple lines based on an allocation setup.
- ExFlow features advanced AI/ML capabilities to train the system using past invoices. This helps in suggesting more accurate coding suggestions. These rules can also be combined with the suggestion of an approver list.
- ExFlow is able to automatically re-match all purchase order invoices that have matching errors, updating the approval chain according to the workflow.

## EXTRA FUNCTIONALTIES INCLUDE

- ExFlow has advanced coding validation that enables approvers to identify issues that D365 F&O might overlook but which could hinder the posting process. For instance, it ensures that the project coding will result in valid ledger coding at the time of posting.
- The invoice image is automatically linked throughout D365 F&O, so users can view the invoice image while reviewing, for example, a project transaction in the project module.
- ExFlow provides a feature that generates an accrual journal using data from all unposted invoices, whether coded or uncoded. Controllers can use this as a basis for tasks like month-end accrual work. Each line in the journal is associated with its corresponding invoice image.
- End-users can approve through an external web interface compatible with various platforms.
- Communication between end-users and/or AP can take place via a chat function.
- Enhanced logging of adjustments to invoice lines offers improved visibility into user edits.
- ExFlow allows for cross-company processing of invoices and configuration.
- There's a simple setup and framework available for importing invoices from different sources.
- Approval of invoices with multiple lines and similar coding information is simplified.
- Automatic reconciliation is possible based on Vendor bank statements.



## NON-FUNCTIONAL ADVANTAGES

- ExFlow follows a standardized process, emphasizing resolving issues as early as possible. This approach maximizes automation and reduces the likelihood of errors during the posting process.
- Our AP Automation solution undergoes continuous development, including additional features, enhancements to existing functions, and support for specialized processes. Currently, there are two major releases each year.
- ExFlow is consistently updated to align with Microsoft's new releases, in line with the 'one version' philosophy.
- SignUp Software's primary focus is ExFlow for Dynamics 365, establishing us as Dynamics experts with a specialization in Financial Process Automation.
- ExFlow AP Automation has been developed and trusted by the Dynamics community since 2003.
- ExFlow AP Automation is distributed by over 100 Microsoft Partners and has a global footprint in more than 60 countries.

### ABOUT SIGNUP SOFTWARE – CREATORS OF EXFLOW

SignUp Software was founded in 1999 and introduced ExFlow in 2003. Over the years, SignUp Software has earned a strong reputation in the Microsoft Dynamics community for its solutions in financial process automation.

The solutions in the ExFlow product portfolio are built into Microsoft Dynamics 365 and utilize Azure Services, specifically designed for the "Office of the CFO".

SignUp Software currently operates from Sweden (where it is headquartered), Denmark, Norway, Finland, Netherlands, Spain, UK, USA, Canada, Singapore, and Australia, and has partnerships with more than 100 resellers worldwide. Globally, over 2000 customers rely on ExFlow to enhance their financial processes in more than 60 countries.

