

# Trusted Cloud Partner Program

## Empower Decisions and Building Trust

Your Success, Our Commitment



[www.skynorthsoftware.com](http://www.skynorthsoftware.com)

### OUR PROGRAM

In today's rapidly evolving digital landscape, IT leaders need more than just tools - They need trusted partners. The Trusted Cloud Partner Program is built to deliver strategic value utilizing tailored Microsoft solutions, expert guidance, and AI-enhanced services that accelerate transformation, strengthen security, and empower your teams. Whether you're optimizing cloud infrastructure, modernizing collaboration, or navigating compliance, our program is designed to meet you where you are - and take you where you need to go.

#### Trusted Advisor

Our Trusted Advisor service connects you with seasoned experts across Azure, Microsoft 365, Microsoft Security, and Microsoft Purview. We focus on strategic enablement through deep knowledge transfer, hands-on guidance, and informed best practices - ensuring your team is equipped to lead and adapt in a rapidly evolving tech landscape.

#### Escalation Support

Avoid costly delays and support gaps. Our escalation engineers work directly with your team to resolve complex issues and streamline engagement with Microsoft - accelerating case resolution and minimizing downtime, all without requiring a Unified Support contract.

#### Assessments & Roadmaps

Our technical assessments provide actionable insights into your IT environment, enabling you to improve your security posture and data protection controls. Paired with our strategic roadmaps, we deliver customized transformation plans with clear milestones, initiatives, and timelines to guide your cloud native journey.

### OUR FOCUS



#### Azure

Accelerate innovation with Azure's secure, scalable cloud platform built for enterprise agility.



#### Microsoft 365

Empower secure collaboration and productivity with Microsoft 365's unified workplace tools.



#### Microsoft Security

Protect your organization with AI-driven security that unifies threat protection and compliance.



#### Microsoft Purview

Govern and protect data with Purview's integrated compliance and risk management solutions.