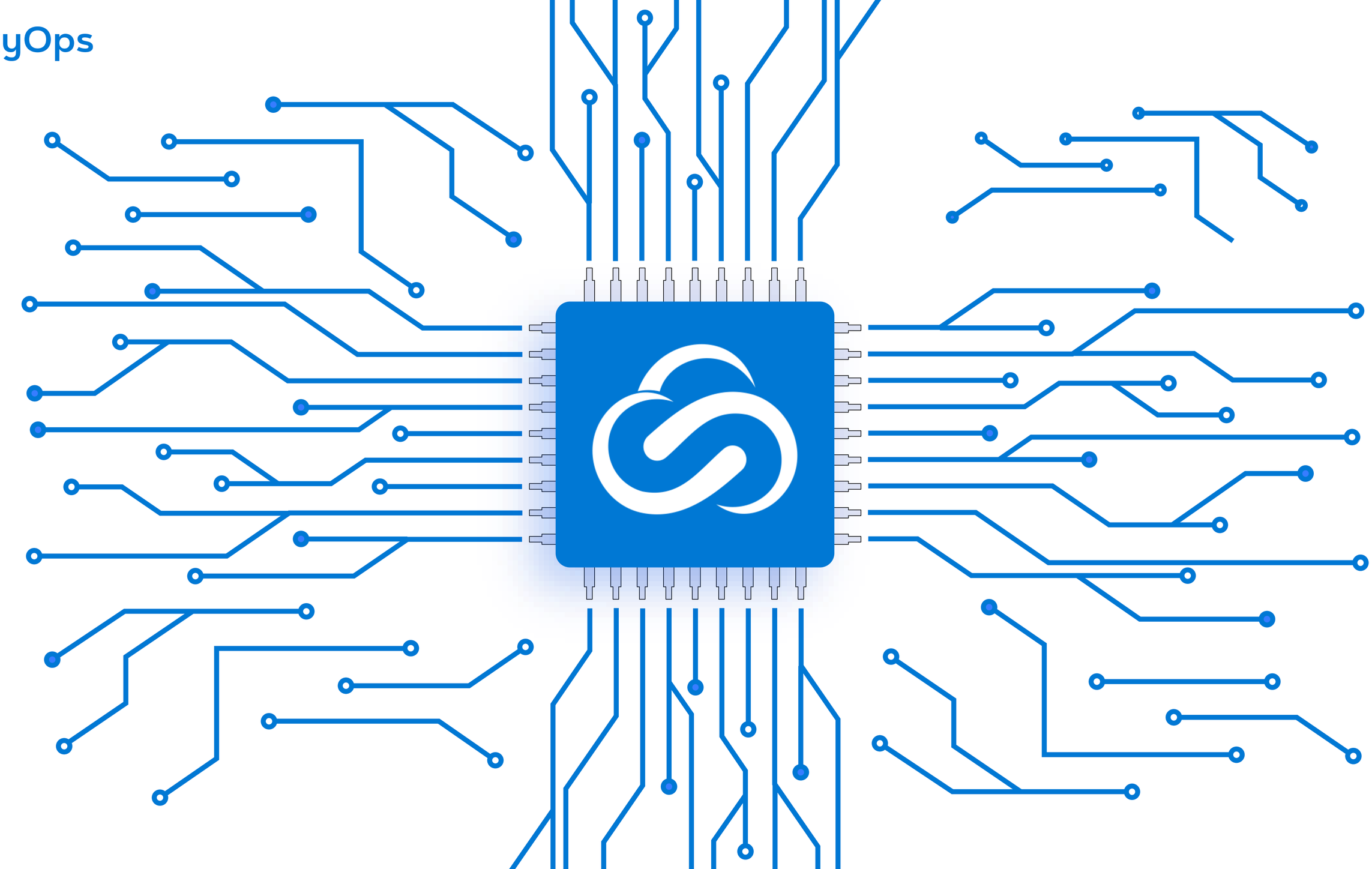
SkyOps



Agenda

01 About Us

02 Focus

03 Credentials

04 Value proposition

05 Vision

06 Services

07 Offers

08 Pricing

About Us

A Cloud born Technology Partner specialized in **Azure Onboarding** & **Maturation** Services

Our
Focus

Bring **Enterprise grade** cloud expertise to the **SME** ecosystem

Our Credentials

Microsoft Partner

Microsoft

Gold Cloud Platform

Silver Application Development

Value Proposition

How are you using Azure?

As an actual
Cloud platform

Just as a
fancy hosting!

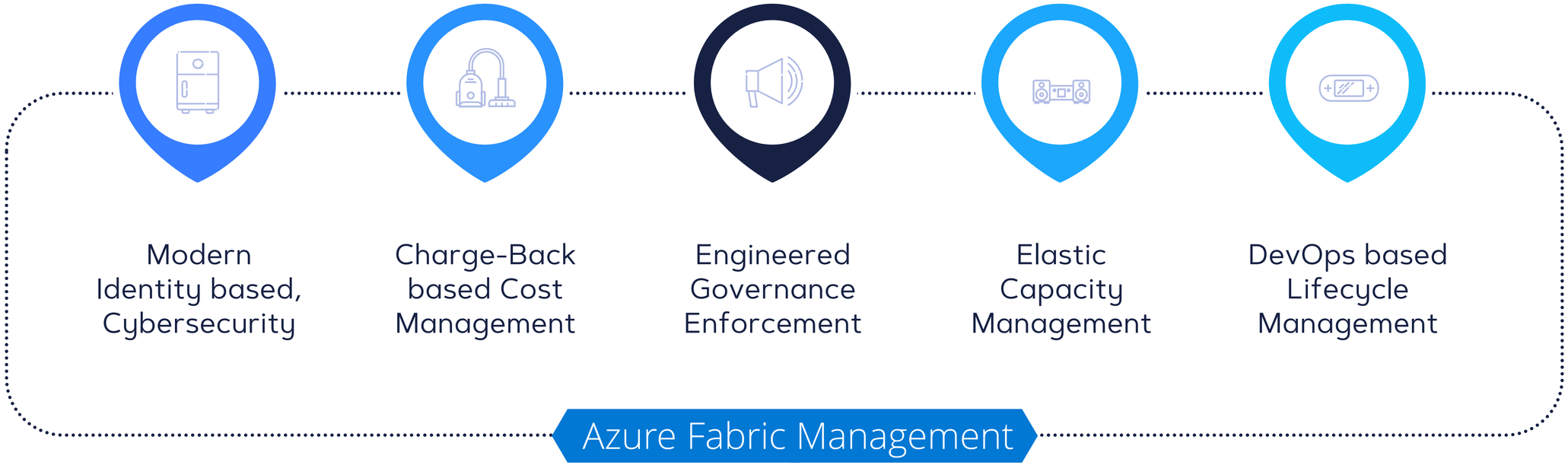
Our Vision

Reinvent IT Professional Services for the **Cloud Era**

How do we
Do that?

We work **side by side** with you to build the required **Digital Capabilities** for a successful Cloud **Transformation**

What are these capabilities?



Our Services

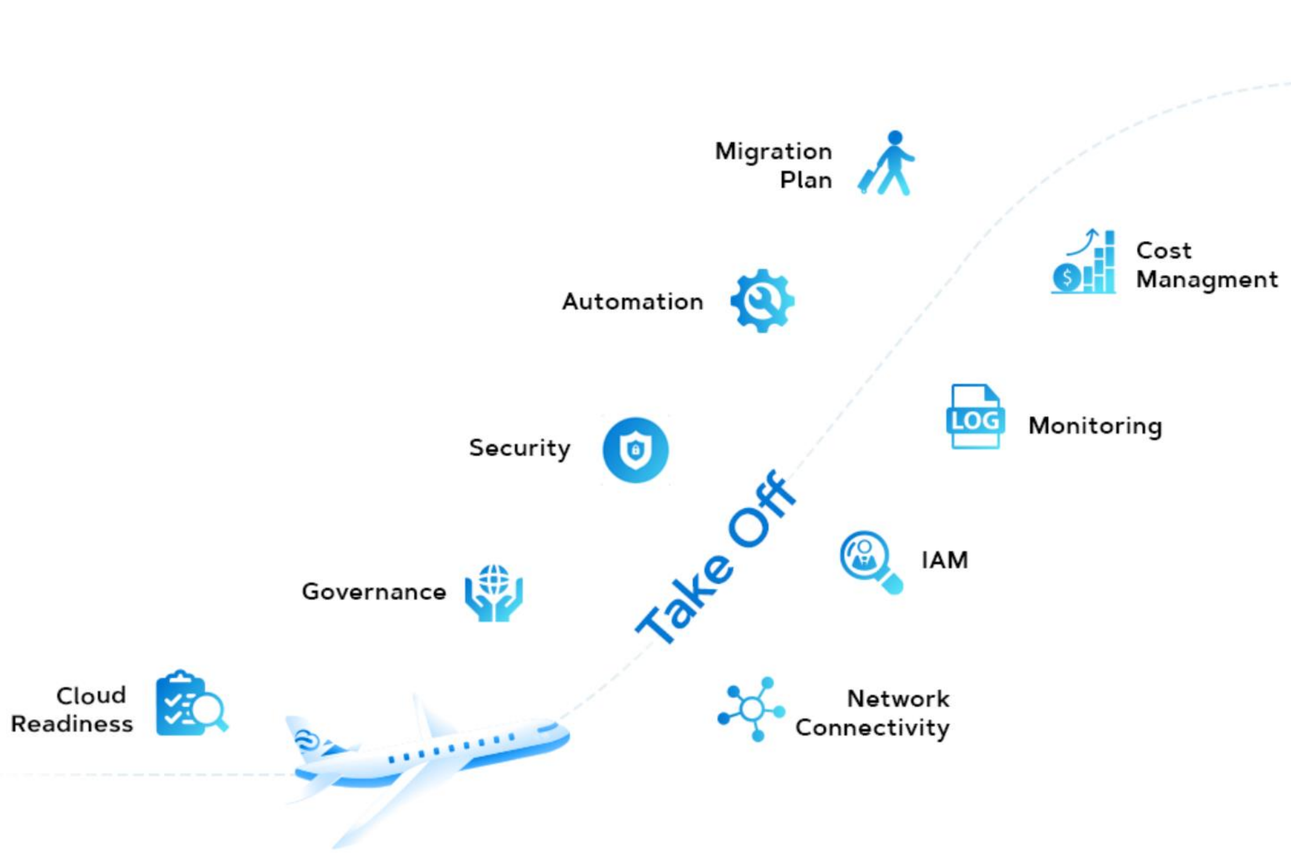
Workload Services

Infrastructure Migration	SQL Server Migration	Backup, BCM, Disaster Recovery	Application Modernization	DevOps Transformation

Foundation Services

Resources Management Hierarchy, Naming convention, tagging	**Cost Management** Budgets, invoices, cost analyze and optimization	**IAM** RBAC, Azure Active Directory	**Security** Security Center, Sentinel, Network, Web, Encryption	**Monitoring** Monitor, alerts, Log analytics, Advisor	**Architecture** Landing zone and global architectures	**Governance** Policy, Blueprint, Service Catalog

Our Offers



Cruise

LIGHT

- ✓ Incident response 24h
- ✓ Governance
- ✓ Monitoring
- ✓ Identity & Access Management
- ✓ Backup
- ✗ VM Management
- ✗ Performance Monitoring
- ✗ Disaster Recovery
- ✗ Cost & Billing Management
- ✗ Security Policies
- ✗ Capacity management
- ✗ Architecture
- ✗ Automation

MIDSIZE

- ✓ Incident response 24h
- ✓ Governance
- ✓ Monitoring
- ✓ Identity & Access Management
- ✓ Backup
- ✓ VM Management
- ✓ Performance Monitoring
- ✓ Disaster Recovery
- ✗ Cost & Billing Management
- ✗ Security Policies
- ✗ Capacity management
- ✗ Architecture
- ✗ Automation

JUMBO

- ✓ Incident response 4h
- ✓ Governance
- ✓ Monitoring
- ✓ Identity & Access Management
- ✓ Backup
- ✓ VM Management
- ✓ Performance Monitoring
- ✓ Disaster Recovery
- ✓ Cost & Billing Management
- ✓ Security Policies
- ✓ Capacity management
- ✓ Architecture
- ✓ Automation

Our Product

Cockpit

Cloud Management Solution

Free plan available

Scheduled for Q1 2020

Take-off
Pricing

Assessment

We provide a free assessment of your Infrastructure and applications

Quote

Based on assessment report and your priorities, we provide a custom quote for you with an activity planning

Agreement

Once the quote is approved, we sign an agreement and we're good to take off

Cruise
Pricing Tiers

Our Approach

03 Operations **Cruise**

Foundations **Take-Off**

Context **Assessment**

Book your ticket to the cloud

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