

S skypoint

AI Agents for Healthcare



Unified Data & Agentic AI Platform Powering the Future of Healthcare

Company Overview

Skypoint is a HITRUST r2-certified, agentic AI platform purpose-built for healthcare — offering a secure, end-to-end solution that delivers speed-to-value, ensures enterprise-grade compliance, and drives measurable ROI across clinical and operational workflows. Headquartered in Portland, Skypoint currently serves both provider and payer segments — focusing on regional health systems, hospitals, long term care, senior living and value-based care organizations.

Healthcare AI Products

| | |
|---------------------|----------------------------------------------------------------------------------------------------------------------------|
| AI Studio | Unifies healthcare data and powers enterprise-wide AI agents, copilots and workflow automation |
| AI Copilots | Enables users to navigate tasks and workflows through a conversational interface hosting AI agents |
| AI Agents | Specialized “digital humans” trained on healthcare data and workflows |
| AI Insights | Generates dashboards and reports by consolidating clinical, operational, and financial data to deliver actionable insights |
| AI Engage | Drive provider and patient engagement using 360 views, cohort and outreach |
| Agentic Apps | AI coded specialized applications for healthcare workflows that needs customized user experiences |

Highlights

Tackling a Massive, Inefficient Market: Serving \$5T+ US healthcare system plagued by fragmentation, rising costs, and operational inefficiencies — Skypoint offers AI-driven automation where it's needed most

Transition to Scalable, High-Margin SaaS: Leveraging years of deep proprietary healthcare data access and use case discovery, Skypoint has evolved into a vertical AI agent platform with repeatable, high-margin healthcare focused SaaS offerings

Platform Ready to Scale Across Healthcare Ecosystem: 80+ Customers, 60+ FTEs and GTM ready across key healthcare verticals, providers and payers, requiring minimal product lift to scale.

Proprietary Data Advantage: Long-term healthcare partnerships have provided Skypoint access to highly quality, hard-to-obtain datasets — creating a defensible AI moat and high barrier to entry

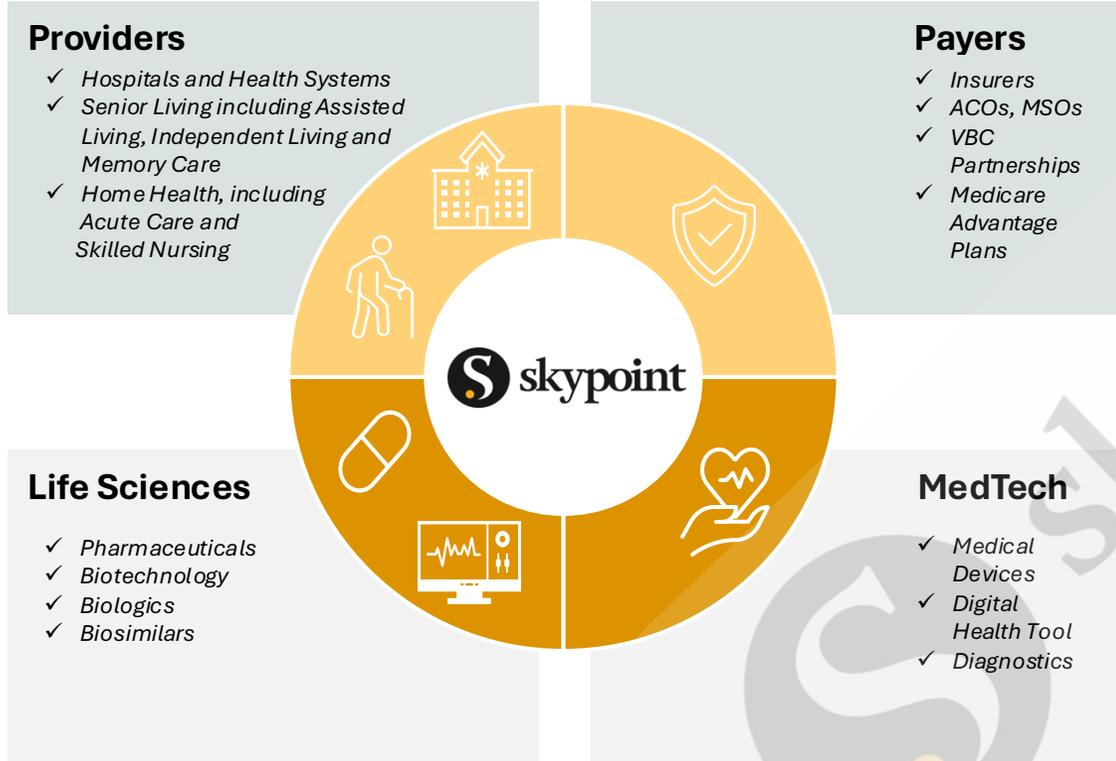


50+ Industry Integrations



Purpose-Built AI Solving Real Problems for Healthcare Operators & Innovators

AI Agents Tailored to Every Healthcare Use Case



Driving Efficiency, Innovation, & Insights

Providers
Providers – Automating Admin
 AI agents automate routine administrative tasks, consolidates data, and provide real-time answers, boosting provider productivity and slashing costs

Payers
Payers – Streamlining Operations
 Automates workflows like prior authorization and care coordination, reducing admin burden and improving value-based care delivery

Life Sciences
Life Sciences – Accelerating Innovation
 Data and AI accelerate research, ensure compliance, and deliver market insights for pharma and life sciences organizations

MedTech
MedTech – Powering Devices
 Integrates real-time data from connected devices, enabling MedTech firms to monitor patient outcomes

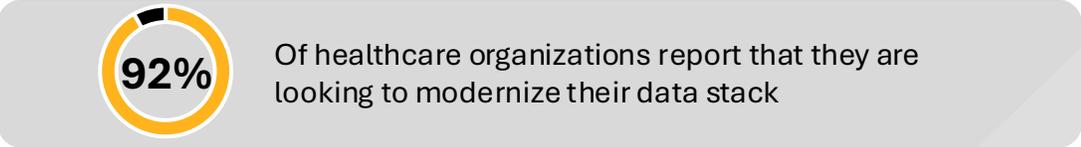
 **Market Segment Currently Served**

 **Longer-term Target Market**

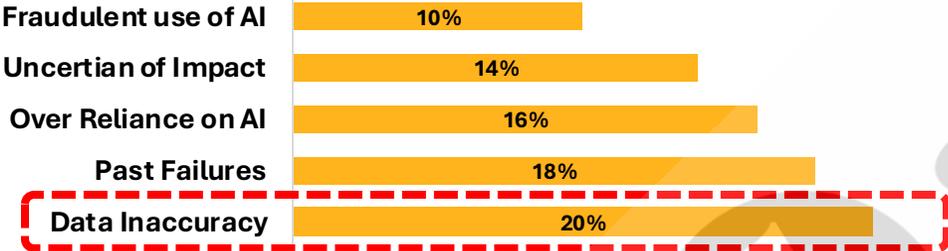
Skypoint Tackles the Root of AI Failure in Healthcare: Bad Data and Context

Demand for Data Governance & Accuracy

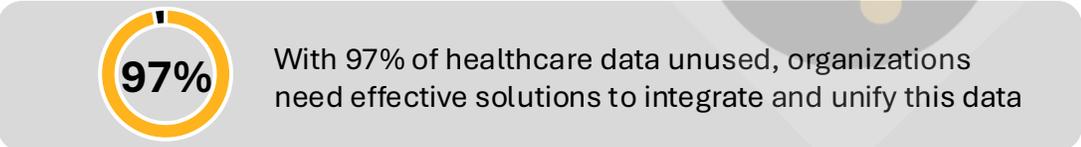
Demand for Specialized AI: Healthcare organizations adhere to strict regulations like HIPAA and CCPA, driving demand for AI that is compliant while addressing bias, hallucination, and traceability, especially across EHRs, claims, operational, clinical, and unstructured data



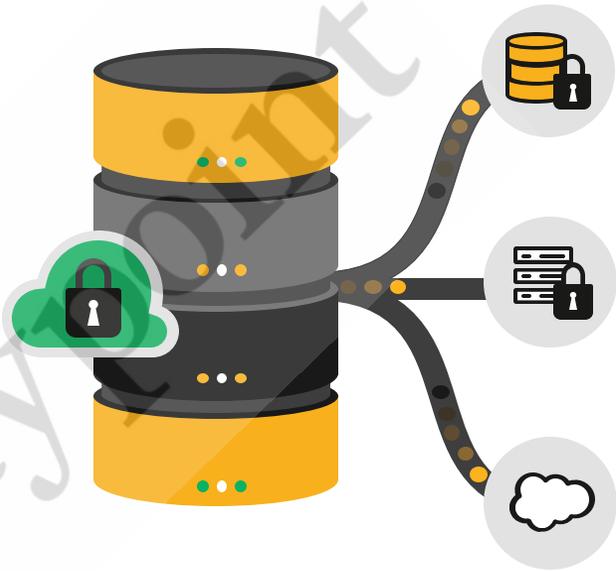
Top Concerns Over AI Adoption



Unifying Data Platforms: There is growing demand for unified data platforms that integrate external knowledge with proprietary company data, enhancing privacy and delivering accurate, source-cited insights



Unified Data Lakehouse Powers a Competitive Moat



- Data Accuracy**
Unify unstructured and structured data sources into unified data models
- Data Security & Privacy**
Encrypt data and ensure data is secure, logged, and audited at all points
- Fully Compliance**
Ensure compliance with HIPAA and other state laws

Skypoint's Production Data & AI Success Stories

Enterprise AI Agents for Healthcare Built with Unified Data Infrastructure

1. Data Infrastructure



Organize and unify unstructured and structured data from multiple sources into one centralized data source

2. Compound AI Systems

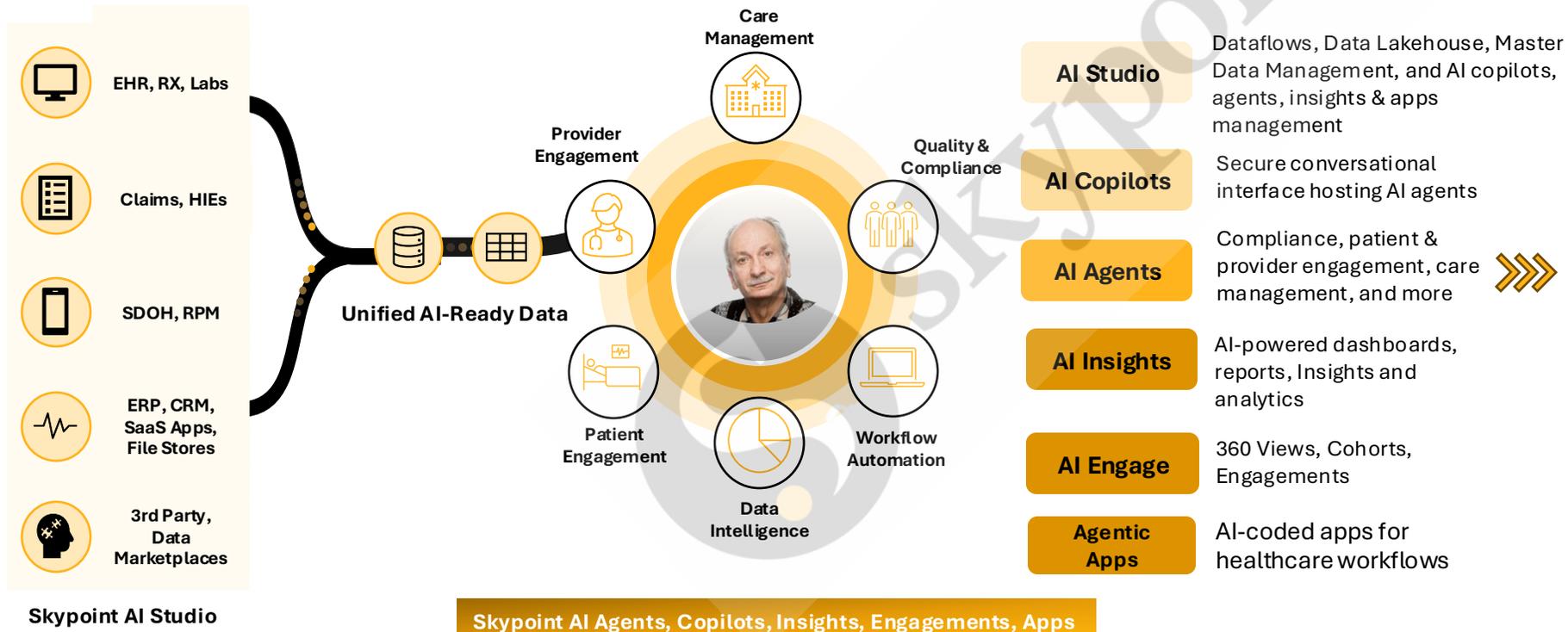


Leverage the strengths of multiple AI models, tools, and pipelines into one compounded AI system

3. AI Agents & Copilots



Automate provider and patient engagement, data intelligence, and workflows using AI copilots and agents



Value Delivered

Unified Data

Transform fragmented systems into a unified, AI-ready data

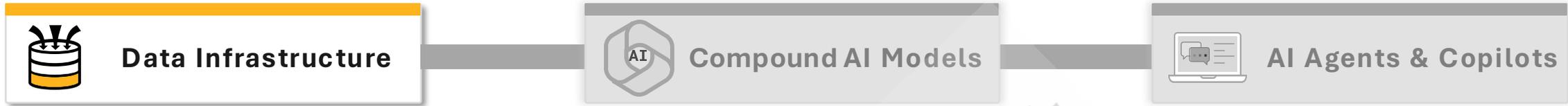
Automated Workflows

AI agents and copilots slash admin work by automating tasks and delivering insights

Enhanced Decision-Making

Get relevant recommendations and guidance driven by AI Agents

Case Study: Centering Patient Care With Unified Data & 360-Degree Insights

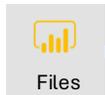


Organization Overview



Bickford is a large long-term care provider with over 57 locations, 5000+ employees

Integrations



Files



Billing



EHRs



Results

\$1M

In new annual revenue

20x

ROI before considering time saved

Elimination of Excel-based processes & unified data system

"We struggled with this problem for 10 years. A process that used to involve more than a hundred people can now be handled by one."

Andrew Rayhons, VP of Technology

Data Challenges

Siloed Systems & Manual Processes

Siloed systems created by Bickford's systems made it impossible to align care documentation with billing data, leading to 66% of residents being billed for the wrong level of care. Additionally, with 57 locations and over 3,000+ residents, Bickford struggled with slow, manual processes

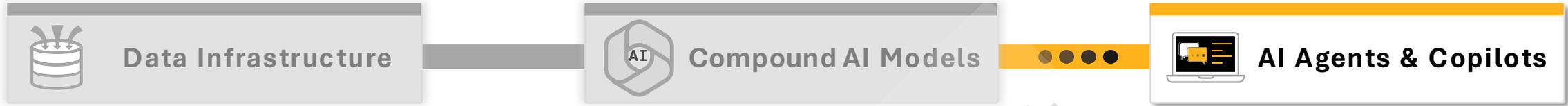
The Solution

Skypoint unified Bickford's care and back-office functions, providing real-time insights

Golden Resident Record (Resident 360)

Skypoint's AI Platform centralized Bickford's data into a unified Lakehouse, AI-ready data models and built insights to surface mismatches between care levels and billing — all in one place. While previous processes involved 100+ people, today just 1 person from Bickford's billing department reconciles mismatches

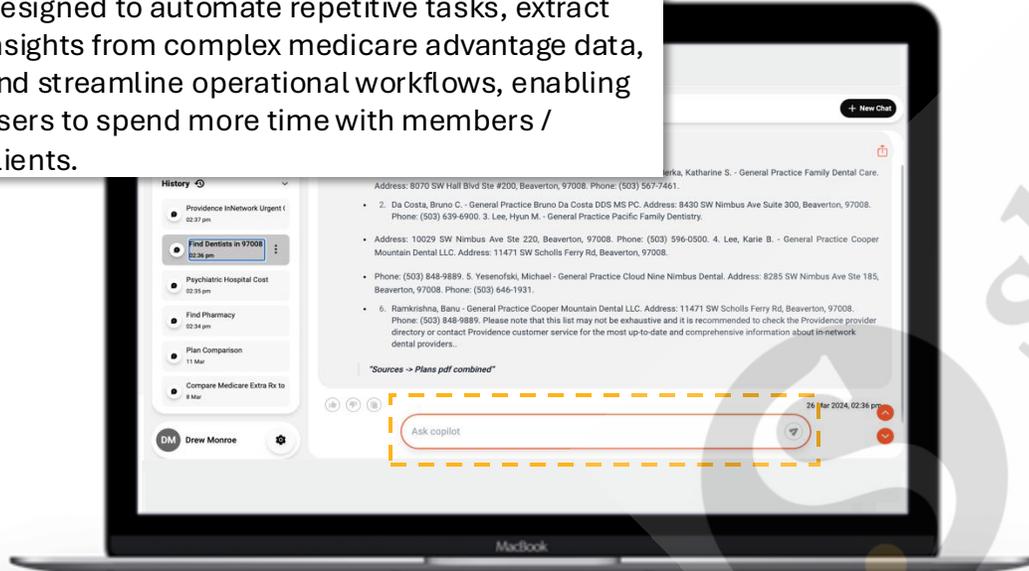
Case Study: Skypoint AI Agents Connect Members to the Right Medicare Plans



Faster, Smarter, Safer: “AI Insurance Agents”

Skypoint’s AI Agents Overview

Designed to automate repetitive tasks, extract insights from complex medicare advantage data, and streamline operational workflows, enabling users to spend more time with members / clients.



FHIR – Provider, Drugs

Plan Docs, CMS, APIs

Livmor Uses AI to Cut Through Medicare Complexity



Livmor is a software development company based in Atlanta, Georgia, specializing in AI-driven solutions to assist seniors in navigating Medicare

Data Challenges

Medicare insurance agents found the process of curating and consolidating healthcare plan data extremely inefficient and time-consuming. Overwhelmed Medicare insurance agents struggle with fragmented data and complex coverage details, making it impossible to match seniors with the right plan

The Solution

AI platform to consolidate over 6,700 Medicare Advantage plans from all major carriers across all 50 states and enable agents with AI Copilots and Agents to get instant MA plan benefits, provider and drug answers

12M+
Pages of Medicare documentation synthesized

5B+
Tokens of Medicare data processed

10x
Decrease in time spent getting to market

Thank you!

