



**AI Agents for Healthcare**



# Unified Data & Agentic AI Platform Powering the Future of Healthcare

## Company Overview

Skypoint is a HITRUST r2-certified, agentic AI platform purpose-built for healthcare — offering a secure, end-to-end solution that delivers speed-to-value, ensures enterprise-grade compliance, and drives measurable ROI across clinical and operational workflows. Headquartered in Portland, Skypoint currently serves both provider and payer segments — focusing on regional health systems, hospitals, long term care, senior living and value-based care organizations.

### Healthcare AI Products

AI Studio	Unifies healthcare data and powers enterprise-wide AI agents, copilots and workflow automation
AI Copilots	Enables users to navigate tasks and workflows through a conversational interface hosting AI agents
AI Agents	Specialized “digital humans” trained on healthcare data and workflows
AI Insights	Generates dashboards and reports by consolidating clinical, operational, and financial data to deliver actionable insights
AI Engage	Drive provider and patient engagement using 360 views, cohort and outreach
Agentic Apps	AI coded specialized applications for healthcare workflows that needs customized user experiences

## Highlights

- Tackling a Massive, Inefficient Market:** Serving \$5T+ US healthcare system plagued by fragmentation, rising costs, and operational inefficiencies — Skypoint offers AI-driven automation where it's needed most
- Transition to Scalable, High-Margin SaaS:** Leveraging years of deep proprietary healthcare data access and use case discovery, Skypoint has evolved into a vertical AI agent platform with repeatable, high-margin healthcare focused SaaS offerings
- Platform Ready to Scale Across Healthcare Ecosystem:** 80+ Customers, 60+ FTEs and GTM ready across key healthcare verticals, providers and payers, requiring minimal product lift to scale.
- Proprietary Data Advantage:** Long-term healthcare partnerships have provided Skypoint access to highly quality, hard-to-obtain datasets — creating a defensible AI moat and high barrier to entry

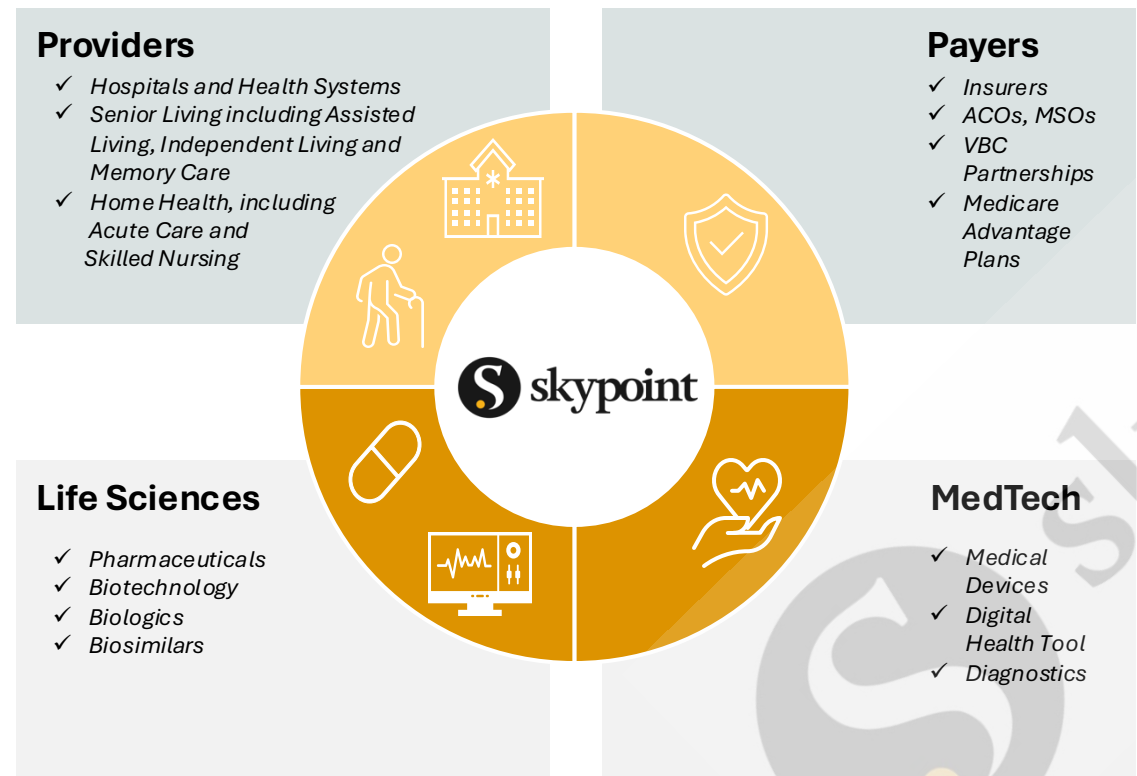


### 50+ Industry Integrations



# Purpose-Built AI Solving Real Problems for Healthcare Operators & Innovators

## AI Agents Tailored to Every Healthcare Use Case



## Driving Efficiency, Innovation, & Insights

**Providers**

**Providers — Automating Admin**  
AI agents automate routine administrative tasks, consolidates data, and provide real-time answers, boosting provider productivity and slashing costs

**Payers**

**Payers — Streamlining Operations**  
Automates workflows like prior authorization and care coordination, reducing admin burden and improving value-based care delivery

**Life Sciences**

**Life Sciences — Accelerating Innovation**  
Data and AI accelerate research, ensure compliance, and deliver market insights for pharma and life sciences organizations

**MedTech**

**MedTech — Powering Devices**  
Integrates real-time data from connected devices, enabling MedTech firms to monitor patient outcomes

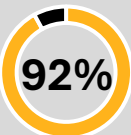
**Market Segment Currently Served**

**Longer-term Target Market**

# Skypoint Tackles the Root of AI Failure in Healthcare: Bad Data and Context

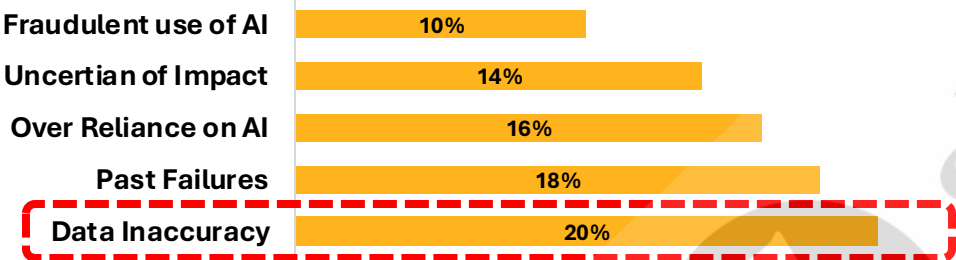
## Demand for Data Governance & Accuracy

**Demand for Specialized AI:** Healthcare organizations adhere to strict regulations like HIPAA and CCPA, driving demand for AI that is compliant while addressing bias, hallucination, and traceability, especially across EHRs, claims, operational, clinical, and unstructured data

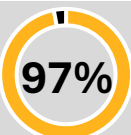


Of healthcare organizations report that they are looking to modernize their data stack

### Top Concerns Over AI Adoption

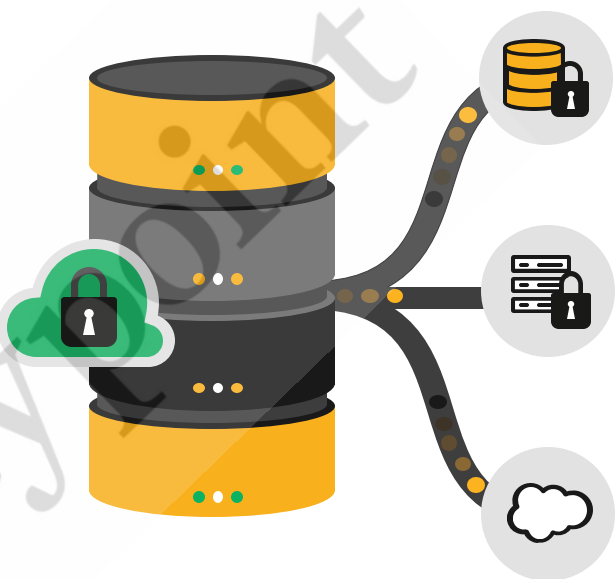


**Unifying Data Platforms:** There is growing demand for unified data platforms that integrate external knowledge with proprietary company data, enhancing privacy and delivering accurate, source-cited insights



With 97% of healthcare data unused, organizations need effective solutions to integrate and unify this data

## Unified Data Lakehouse Powers a Competitive Moat



### Data Accuracy

Unify unstructured and structured data sources into unified data models

### Data Security & Privacy

Encrypt data and ensure data is secure, logged, and audited at all points

### Fully Compliance

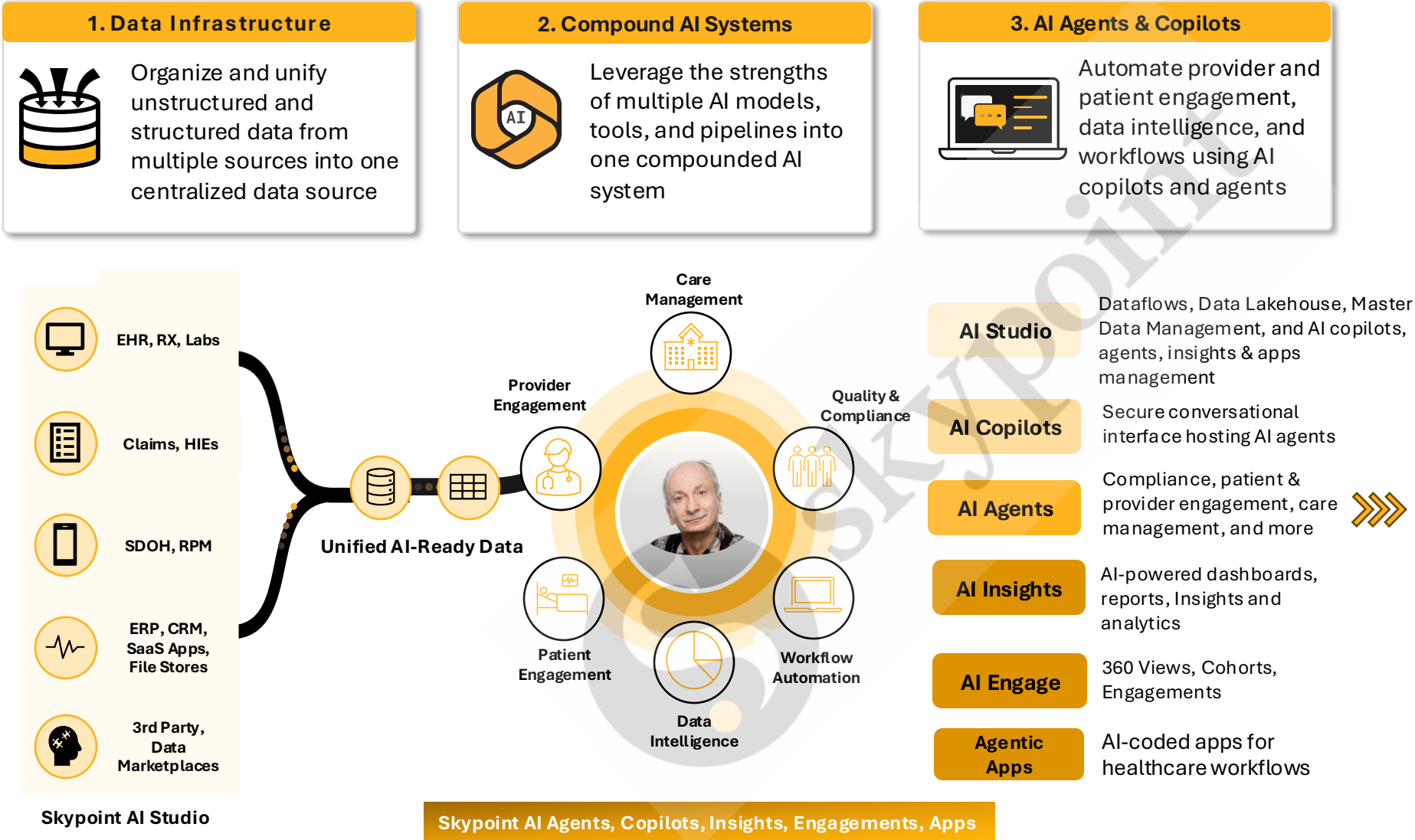
Ensure compliance with HIPAA and other state laws

## Skypoint’s Production Data & AI Success Stories





# Enterprise AI Agents for Healthcare Built with Unified Data Infrastructure



# Case Study: Centering Patient Care With Unified Data & 360-Degree Insights



Data Infrastructure



Compound AI Models



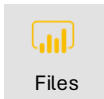
AI Agents & Copilots

## Organization Overview

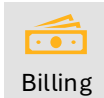


Bickford is a large long-term care provider with over 57 locations, 5000+ employees

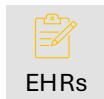
### Integrations



Files



Billing



EHRs



### Results

**\$1M**

In new annual revenue

**20x**

ROI before considering time saved

Elimination of Excel-based processes & unified data system

*“We struggled with this problem for 10 years. A process that used to involve more than a hundred people can now be handled by one.”*

*Andrew Rayhons, VP of Technology*

## Data Challenges

### Siloed Systems & Manual Processes

Siloed systems created by Bickford's systems made it impossible to align care documentation with billing data, leading to 66% of residents being billed for the wrong level of care. Additionally, with 57 locations and over 3,000+ residents, Bickford struggled with slow, manual processes

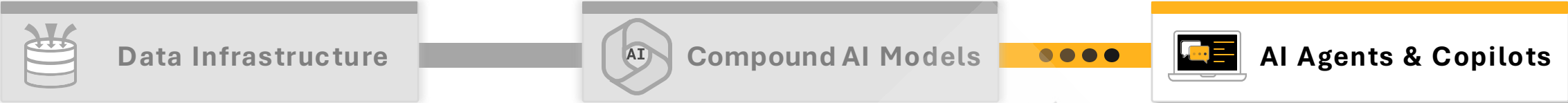
## The Solution

**Skypoint unified Bickford's care and back-office functions, providing real-time insights**

### Golden Resident Record (Resident 360)

Skypoint's AI Platform centralized Bickford's data into a unified Lakehouse, AI-ready data models and built insights to surface mismatches between care levels and billing — all in one place. While previous processes involved 100+ people, today just 1 person from Bickford's billing department reconciles mismatches

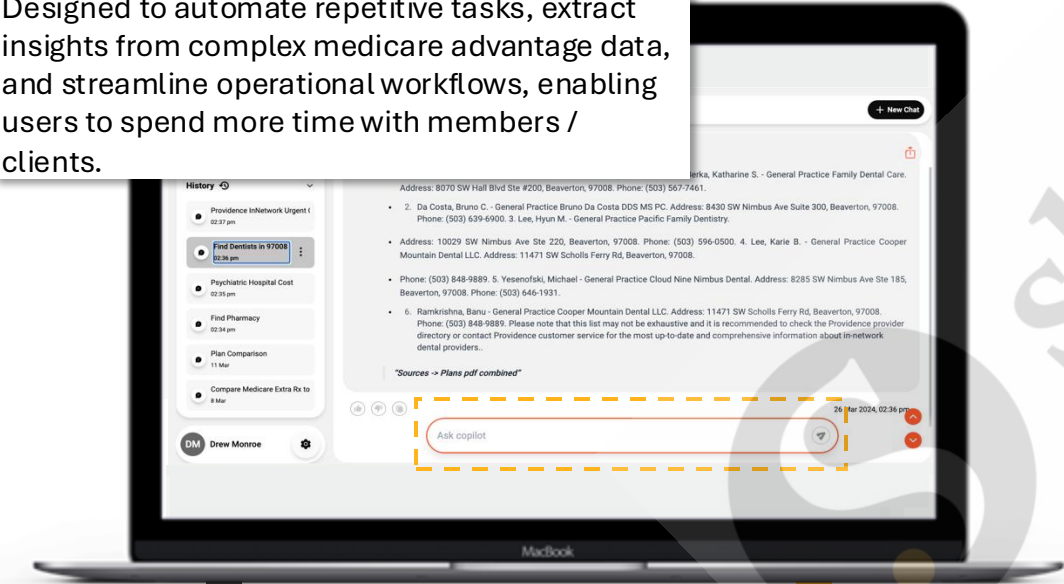
# Case Study: Skypoint AI Agents Connect Members to the Right Medicare Plans






## Faster, Smarter, Safer: “AI Insurance Agents”




### Skypoint’s AI Agents Overview

Designed to automate repetitive tasks, extract insights from complex medicare advantage data, and streamline operational workflows, enabling users to spend more time with members / clients.





FHIR – Provider, Drugs



Plan Docs, CMS, APIs

## Livmor Uses AI to Cut Through Medicare Complexity



Livmor is a software development company based in Atlanta, Georgia, specializing in AI-driven solutions to assist seniors in navigating Medicare

### Data Challenges

Medicare insurance agents found the process of curating and consolidating healthcare plan data extremely inefficient and time-consuming. Overwhelmed Medicare insurance agents struggle with fragmented data and complex coverage details, making it impossible to match seniors with the right plan

### The Solution

AI platform to consolidate over 6,700 Medicare Advantage plans from all major carriers across all 50 states and enable agents with AI Copilots and Agents to get instant MA plan benefits, provider and drug answers

12M+

Pages of Medicare documentation synthesized

5B+

Tokens of Medicare data processed

10x

Decrease in time spent getting to market

**Thank you!**

