



slalom

Trends & Challenges

The speed of change has outpaced traditional business models

40% of working hours could be supported or augmented by generative Al

70% of business leaders say Al will be critical to staying competitive in the next 3 years

From autopilot to copilots



"We are moving from autopilot to copilots and now to agents. This is the new generation of Alpowered productivity" - from Satya Nadella





Agents & Gen Al

Generative AI is creating new value chains across every function.

72% of enterprises are prioritizing AI investments in 2025 (IDC)





The Shift to Intelligent Agents

What this means

From dashboards to decision agents:

Al Agents go beyond passive reporting, offering context-aware recommendations and realtime decision support that drives action - not just observation.

From code-heavy to business-accessible:

Agents integrate live signals, triggers, and event-driven responses - turning data into dynamic, real-time action across operations.

From data at rest to data in motion:

Agents allow business users to query, interact, and automate processes in natural language, making Al accessible without deep technical expertise.

Leadership:

Microsoft's comprehensive ecosystem empowers organizations to build, scale, and govern AI agents across every business domain.







What is an agent?

Agents are apps that use AI to reason, plan, connect to systems and complete tasks working alongside or on behalf of a person, team or organization

Publish to...

Your applications

Deploy agents to your website and other line of business applications





Microsoft 365 Copilot

Add agents that give Copilot focused knowledge and new skills











Power Platform

Extend Power Platform with agents that transform your low code solutions.







Dynamics 365

Build agents that integrate and improve business processes



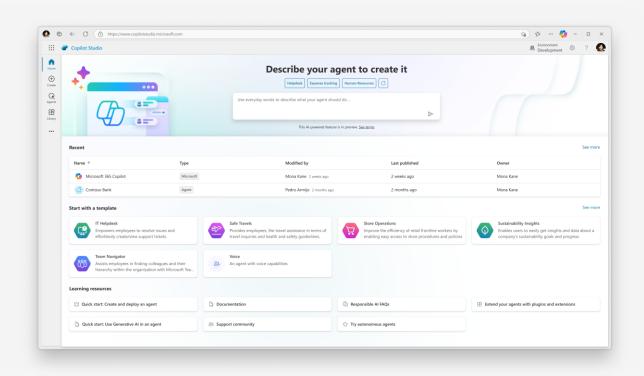








Copilot Studio is the solution to build agents that extend Microsoft 365 Copilot or operate standalone.



- Meet your users where they already are
- Access everything in one place

Automate your workflows

- Integrate with your external apps
- Connect to your data in Microsoft 365



Copilot Studio is the platform for Copilot agents Deploy and use Copilot agents in any system



Microsoft 365

Add Copilot agents that give Copilot focused knowledge and new skills.



Dynamics 365

Build Copilot agents that integrate and improve business processes.



Build and customize

your agents using **Copilot Studio**



Your applications

Deploy Copilot agents to your website and other line of business applications.



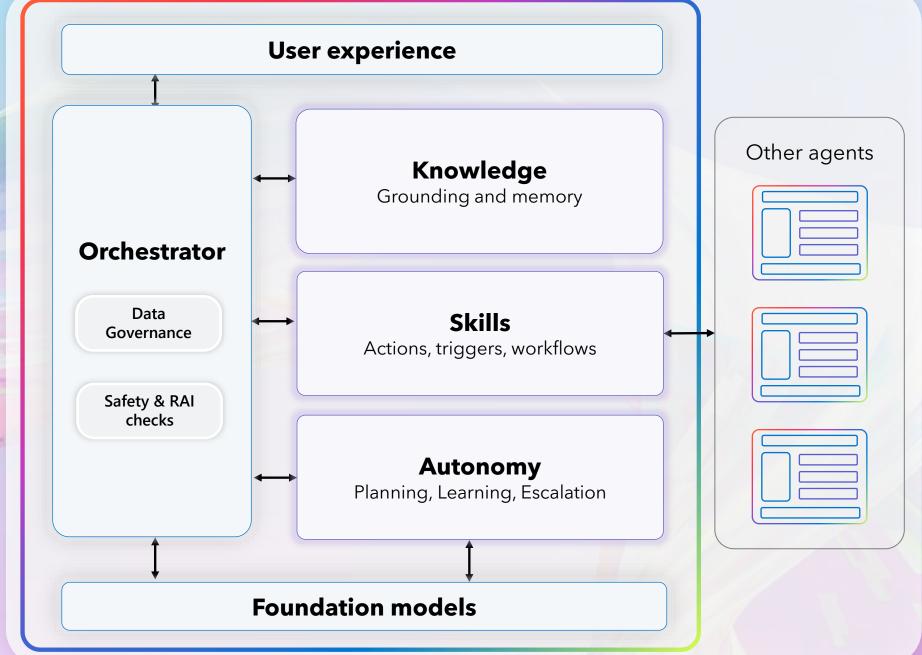
Power Platform

Extend Power Platform with Copilot agents that transform your low code apps and pages.



What are **Autonomous** agents?

Al assistants designed to automate and execute business processes, working with or for a human.







Tailor the agent to your unique needs



The agent automatically



2) Instruction

The agent follows instructions provided by the maker

Instructions The goal is to help customers with product questions refunds and replacements. · If the customer is struggling with the product and asked for a refund, proactively provide relevant

product guides and information to help them. · Search for information on the customer in internal

· For returns and replacements, perform a check on

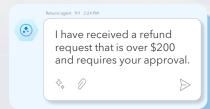
3) Plan

The agent takes action using your



4) Outcome

The agent generates a response



Orchestration

Tell your agents when to act



When a new hire starts HR Management



Recurrence Schedule



Design your agents' behavior

Build the way you want

Natural language

Pre-built templates

Visual canvas

Code

Connect your agents to knowledge and applications

Microsoft

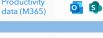
Analytics

Graph



<u>sol</u> 🔷 🔾 SAP















Deploy agents to your channels













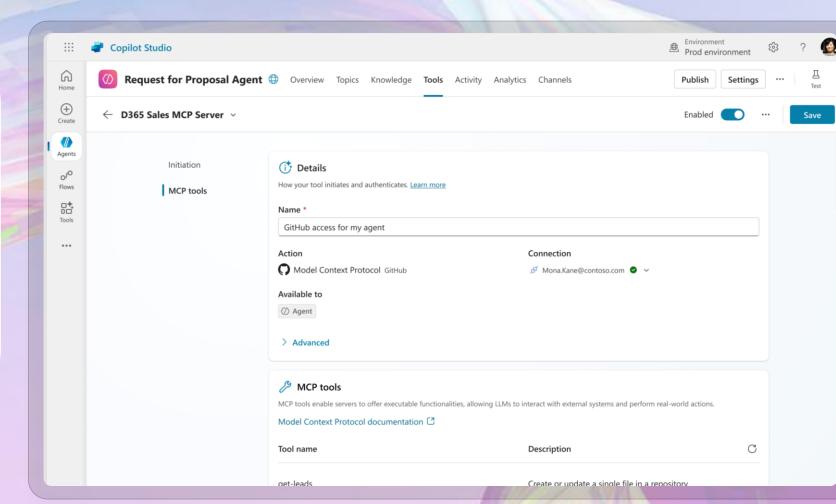




Model Context Protocol

A universal interface that allows AI models to interact with external tools, data sources, and user environments in a consistent and scalable way

- Standardized Context for Al Models
- Seamless Integration with Copilot Studio
- Improved Developer Efficiency and UX
- Governance, Monitoring, Extensibility

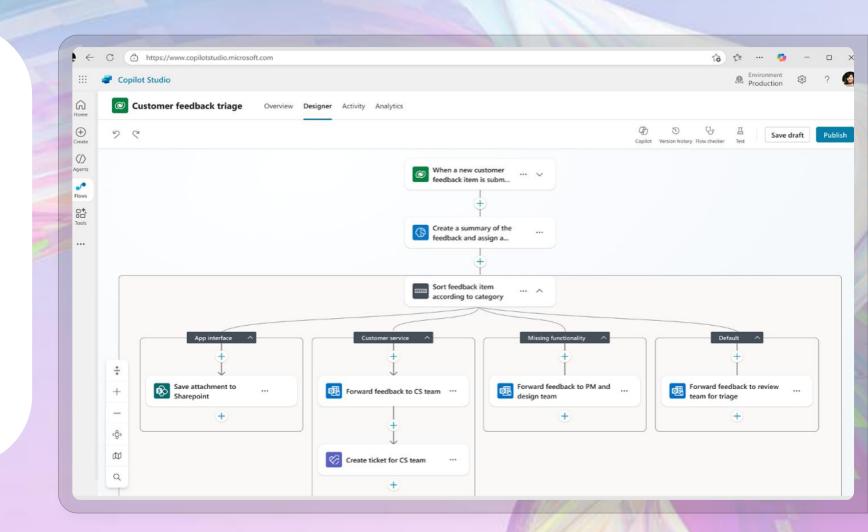




Agent Flows

Increased control over your agentic outcomes with fixed automation pathways

- Agent flows execute repetitive tasks quickly by precisely following a predefined sequence.
- Accomplish objectives faster by skipping reasoning where appropriate
- Advanced features like multistage and conditional approvals to manage complex approval workflows

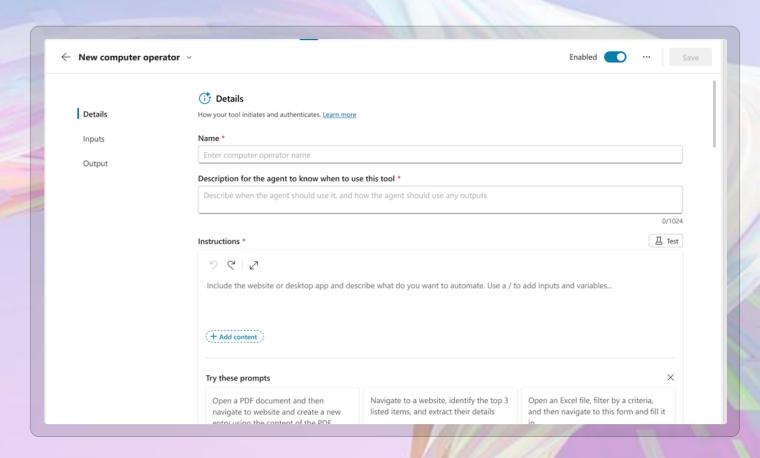




Computer use Agents

Empower agents to seamlessly interact with any desktop application or website through natural language, enabling end-to-end automation and increased accuracy

- Robust UI navigation & Interaction
- Natural Language to actions and behavior
- Replay and debug mode whilst building

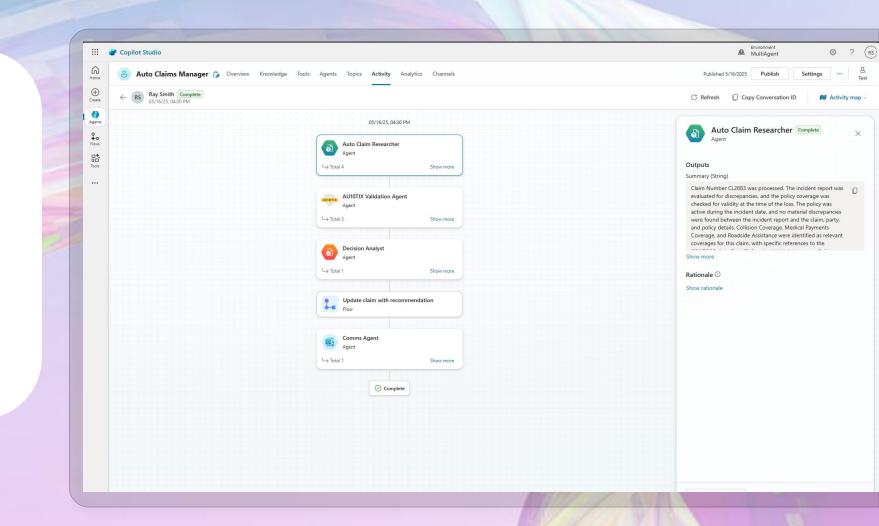




Multi-agent orchestration

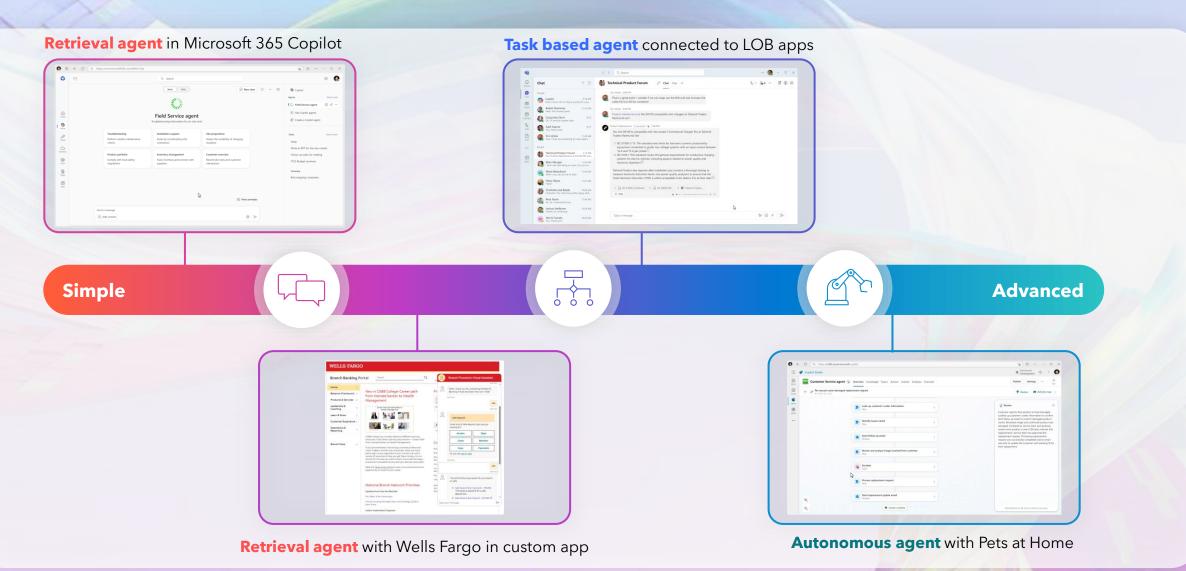
Orchestrate intelligent agents to deliver reliable, scalable outcomes

- Build and scale with modular, composable agent architecture
- Coordinate across agents with generative orchestration
- Enable cross-team collaboration with reusable agent components
- Gain visibility with built-in debugging and traceability





A spectrum of agents



Different building journeys for different needs Microsoft





Copilot Studio



Included in Copilot for M365



Standalone



Azure Al Foundry

Customize Microsoft Copilot

Connect with your data sources outside of Copilots reach

Call your redesigned business processes and workflows

Configure Copilot responses to specific questions

Building Copilot Extensions

Build your own custom copilots

Build customer or internal facing copilots with your data and workflows, on channels that work for you

Rules-based dialog management and conversational orchestration with a prebuilt LLM

Managed SaaS, no infrastructure, built in security and governance

Build Conversational Orchestration

Configure LLMs with prompt engineering

Manage own infrastructure, custom dev and security

Build Models

Extend Copilot Studio with Azure Al Foundry



Cross-Solution Agent Envisioning

Learn how Microsoft's Al Agent ecosystem can transform your business processes with automation outcomes in production!

Al is transforming the enterprise landscape. Every day we see organizations struggling to identify and prioritize Al agent opportunities that, while operating on cloud, are not 'cloud native' - resulting in continued high IT spend while acting as a limiting factor for business agility.

Build on the foundation of Microsoft AI technologies - Agent Builder, Copilot Studio, and AI Foundry. Our workshop accelerates your journey from agent discovery to deployment strategy

WORKSHOP OUTCOMES

- ☐ Explore how Al agents can directly support your business objectives.
- ☐ Pinpoint the most strategic entry point for deploying Al agents within your organization.
- ☐ Uncover 10+ high-value automation opportunities aligned to your core business processes.
- ☐ Co-develop a prioritized execution roadmap using a Value vs. Complexity framework to guide investment and impact.

NEXT STEPS

Developed with Microsoft, our workshop helps technology leaders deliver rapid business value through a lean, outcome-focused approach. See these powerful tools in action and learn best practices for implementation.

Let us show you how AI can unlock value and innovation for your organization!









Fabric Data Agents





WORKSHOP AGENDA

5 min Introductions & Overview

Review agenda, workshop goals, and participant introductions

90 min Session 1: Agents 101 - What are Agents

- Types of Agents
- Why Agents are the key to unlocking business value
- Microsoft Agent Tooling (UI for AI, Agent Builder, Copilot Studio, AI Foundry)
- Show examples of 1P, Custom, 3P agents

60 min Session 2: Agents 201 - Agent Demos

- Agents across simple, autonomous and multi-agent Demo
- Live demonstrations of real implementations

60 min Break / Networking

Refresh, network with peers, and prepare for the discovery session

180 Session 3: Agents 301 - Agent Discovery min Discovery Workshop:

- Identify top 10 business processes with automation potential
- Map Agents into Value vs Complexity matrix
- Design Agent Profile

Agents 302: Business Value & Prioritization:

- High value, Low complexity → Agent Builder
- High value, Medium complexity → Copilot Studio
- High value, High complexity \rightarrow Al Foundry

60 min Session 4: Agents 401 - Agent Governance

- Best Practices & creating an Al Center of Excellence
- Technology Strategy

slalom