



# Windows 365 Quick Start

End user virtualization

Solution for organizations wanting to improve their overall security posture by implementing key security features for protecting user identity, devices, and data.

## Customer challenges

- Organizations are increasingly adopting a 'work anywhere' strategy that may require multiple consumption scenarios and requirements
- Proper design of a virtualization strategy is key in providing users with a functioning, and optimal virtualization experience for users to complete their tasks.
- With multiple platforms coming from Microsoft customers are struggling to understand the key differences with platforms such as Azure Virtual Desktop, and Windows 365.
- Customers have limited time and resources to determine and develop a proper strategy to deploy Windows 365 in a timely manner

## Offering highlights

- Reduce cost and complexities, by deploying a secure, Cloud Based virtualization environment available on any device, anywhere
- Utilizing core Zero Trust strategies to ensure customer interaction with Cloud PCs are secure and compliant with the Zero Trust Methodology
- Design and implement a versatile, persona based virtualization solution that ensures multiple workloads available in the Cloud
- Implement a Cloud PC solution that delivers corporate applications in a secure environment, designed for a Hybrid Work environment



Implement a Cloud Based virtualization solution that is customized to your business tasks



Learn how to manage and administer Cloud PCs utilizing Microsoft Endpoint Manager to ensure applications stay updated



Secure your users' Cloud PC sessions with multi factor authentication & conditional access from any device.



Enable your users to be productive with a secure, versatile, and highly available Cloud PC



## Customer value

- With Hybrid Work being key to our customers deployment strategy moving forward customers are looking for assistance on deployment of virtualization in the cloud to facilitate uses users to work anywhere
- Provide our customers with robust platform for virtualization integrated with Azure AD and Windows 365 Cloud PC architecture
- Help customers define required user personas to maximize employee productivity
- Assist customers and facilitate remote work scenarios from any device, anywhere while maintaining secure access to customer resources

### Execute with confidence

#1

Microsoft Software  
Asset Managed  
Services Provider in  
North America

3000+

EA's Managed Across  
North America

Top 5

Globally recognized  
Managed Services  
Provider

400+

Cisco, VMware  
& Microsoft Sales  
Professionals