

**AZURE VMMWARE
SOLUTION
3-DAY READINESS
ASSESSMENT**

THE FUTURE STARTS NOW

13K+

Associates

41

Offices

Europe, USA & APAC

12+

Countries

With SoftServe clients

78

**NPS score
(Global)**

10,500+

Engineers

1700+

Certified

Cloud Engineers

ISO

27001 : 2013

Standard

30%

CAGR

softserve

GLOBAL NETWORK

13,000+ experts in
41 offices globally



**OUR PEOPLE
MAKE THE DIFFERENCE**

softserve

FEATURED CUSTOMERS



SAMSUNG

cloudera



logitech

BBVA



Nordea

kony DBX



ATLASSIAN



Panasonic



MEDHOST

softserve

SOFTSERVE + MICROSOFT OVERVIEW

MICROSOFT SOLUTIONS PARTNER

Partner since 2004

MICROSOFT PRACTICE

- 2 Microsoft MVPs
- 500+ Satisfied Customers
- 1,000+ Delivered Projects
- 500+ Microsoft Certified Professionals
- 250+ Azure Certified Professionals

PROGRAM PARTICIPATION

- ECIF Eligible
- AMMP Eligible
- AAP Eligible
- Solution Assessment Partner
- 20+ Marketplace Offerings

 Microsoft
Solutions Partner

Infrastructure
Azure

 Microsoft
Solutions Partner

Digital & App Innovation
Azure

 Microsoft
Solutions Partner

Data & AI
Azure

 Microsoft
Solutions Partner

Security

Specialist
Kubernetes on Azure

Specialist
Analytics

4X SOLUTION AREAS

- Data & AI
- Digital & App Innovation
- Infrastructure
- Security

2 X SPECIALIZATIONS

- Kubernetes on Azure
- Analytics on Azure

softserve
softserve

SOFTSERVE CTO ORG

CENTERS OF EXCELLENCE



RESEARCH & DEVELOPMENT

- R&D Innovation
- Feasibility Study
- R&D as a Service
- Deep Tech Research
- Advanced AI



EXPERIENCE DESIGN

- Design Thinking
- Design Research
- Design Strategy
- Product Design
- Service Design
- Design Ops



SOLUTIONS

- Digital Strategy
- Business Analysis
- Product Management
- Architecture
- Performance Testing



INTELLIGENT ENTERPRISE

- Big Data
- Data Science, AI/ML, MLOps
- IoT
- Robotics
- Extended Reality (AR / VR / MR)
- GDPR
- Blockchain
- Technical Due Diligence



PLATFORMS

- Salesforce
- Sitecore
- MS Dynamics
- AEM
- EPiServer
- MuleSoft
- Magento
- Dell Boomi
- Shopify
- Drupal



CRITICAL SERVICES

- Cloud & DevOps
- Security & Governance
- Operations Support
- Application Support



INNOVATION

- Innovation Strategy
- Innovation Platform

CLOUD EXPERTISE HIGHLIGHTS

900+

Cloud-Based
Solutions
Engagements

3000+

Cloud Experienced
Professionals

1000+

Engineers with
cloud-related
certification

100+

Hyper-Converged
Projects

150+

Data Cloud
Experts

300+ BUSINESS ANALYSTS

- Consultants
- Business Analysts
- Usability Experts
- Project Management
- Project Managers

3000+ TECHNOLOGISTS

- Cloud Enterprise Architects
- Data Architects
- QA Engineers
- DevOps
- Technical Support

150+ STRATEGISTS AND DESIGNERS

- Digital Strategists
- Subject Matter Expertise
- Program Managers
- Experience Design and Usability
- Visual Designers

10 YEARS

PROVEN DELIVERY OF CLOUD-BASED SOLUTIONS



aws partner network

Premier Consulting Partner

- Migration Competency
- Data & Analytics Competency
- DevOps Competency
- SaaS Competency
- Financial Services Competency



Microsoft Solutions Partner

Digital & App Innovation
Azure

Specialist
Kubernetes on Azure

Premier Partner



Google Cloud

- Infrastructure
- Machine Learning
- IoT
- Migration competency

softserve

BEST PRACTICES

ORGANIZING



- Align business case with AVS benefits
- Avoid increased costs from project delays
- Minimize overall adoption expenses

UPDATING MANAGEMENT



- DevOps
- Deployment monitor
- Processes and cadence

LOGGING AND MONITORING



- Design for scaling
- Monitor performance

COMPLIANCE



- Define requirements
- Test with simulations and forced failovers
- Perform consistent deployments
- Monitor health
- Respond to failure and disaster

SECURITY

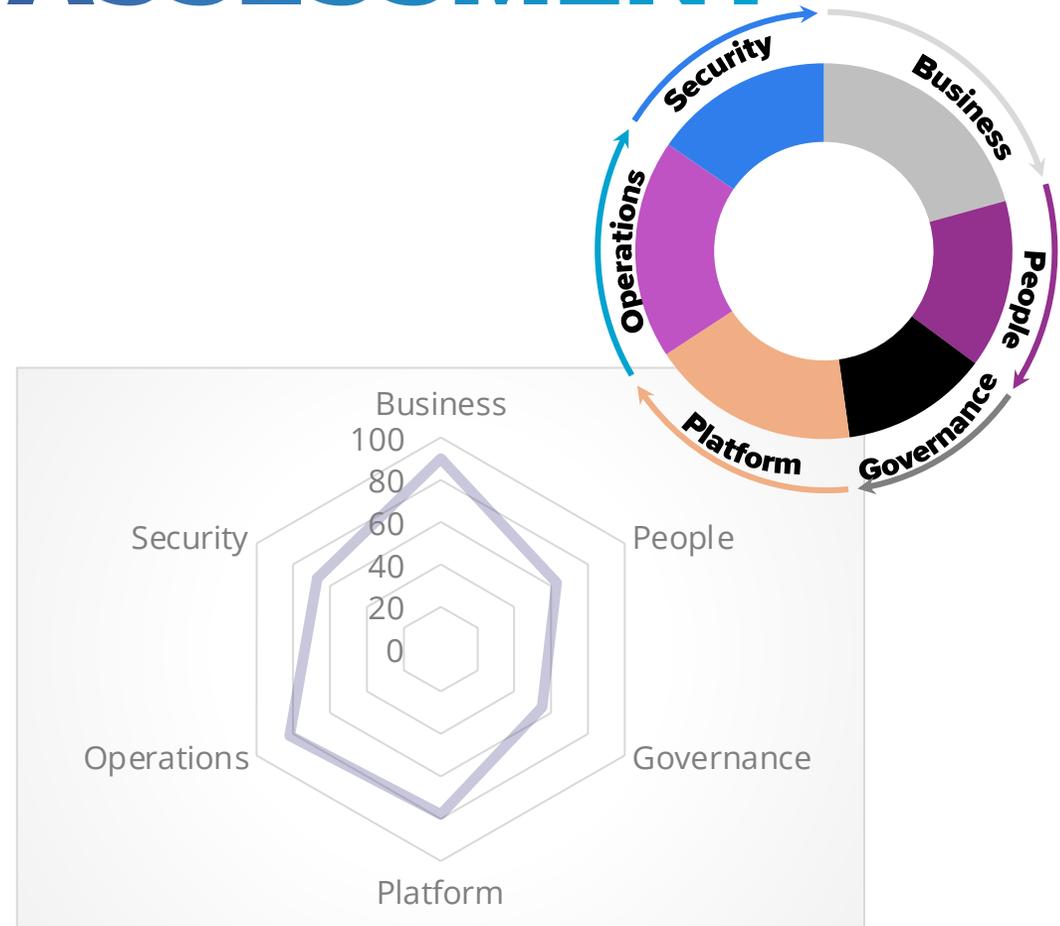


- Identity and access management
- Infra protection
- App security
- Data encryption and sovereignty
- Security operations

AZURE VMWARE SOLUTION

3-DAY READINESS ASSESSMENT

- **Understand business objectives** whether they save costs, reduce time-to-market, or drive innovations
- **Examine the current state** of infrastructure and associated processes to identify strengths and gaps to be addressed
- **Validate AVS use cases** and make sure they fit into your strategy and meet your objectives
- **Estimate AVS adoption TCO** based on the pillar requiring more attention
- **Get a comprehensive report** with recommended next steps to complete a success project



AGENDA & DELIVERABLES

AGENDA

Day 1:

- Assessment kick-off
- 1-hour interview with client stakeholders to understand the objectives and goals

Day 2:

- Collect infrastructure inventory information
- 1-hour interview with client technical teams to collect current state infrastructure setup for assessment
- Analyze collected data and identify gaps, dependencies and complexity
- Define the high-level AVS sizing with estimated TCO

Day 3:

- Assessment results and findings presentation including AVS adoption costs breakdown and proposed implementation roadmap

DELIVERABLES

Assessment Presentation

SoftServe will present the findings in the Assessment Presentation to provide a clear and objective view on:

- AVS readiness report for current infrastructure
- proposed planning and budget estimation for next steps defined
- AVS TCO analysis for the assessed migration workloads

IMPLEMENTATION APPROACH

BUSINESS INSIGHT

1 hour

- Introduce the assessment framework
- Lead business stakeholder interviews
- Identify and prioritize IT business goals

TECHNICAL ASSESSMENT

1-2 hours

- Lead technical stakeholder interviews
- Collect inventory information
- Understand teams and processes
- Review architectural documentation

AVS ADOPTION ANALYSIS

8 hours

- Validate AVS use cases according to business goals
- Estimate AVS adoption TCO based on use cases
- Analyze trade-offs and risks identified

PRESENT FINDINGS

1 hour

- Present assessment results and findings
- Show vision and AVS adoption road map
- Explain scope and costs estimates for the next phase

**FOR
THE
FUTURE**

softserve