



MANAGE AND OPTIMIZE YOUR FUTURE WORKPLACE

Drive business success and increase overall productivity with a tailored Adoption & Change Management Strategy that is built to last

Imagine that you heavily invested in a lean and agile infrastructure and toolset that enables your workers to speed up their work and boost productivity - but the majority of your employees still stick to old communication and collaboration patterns. This will not only cost you time as you need to go back to your workforce to explain and demonstrate the benefits of their new workplace, it will also cost you money because projects are not delivered on time, collaboration chains are disrupted and the side-by-side use of old and new tech stacks needs to be extended.

Enabling people to embrace new technologies can not only drive business productivity - it also helps achieve business objectives over time. Although many organizations are aware that their workforce is a critical factor for successful changes, they often lack a clear strategy and roadmap for how to plan their Adoption and Change Management strategy right to get the most out of their investments.

Enable Your Workforce with Successful Adoption and Change Management

Finding a proper strategy often depends on your workplace maturity - are you searching for a remote work solution, did you already kick-off your Future Workplace strategy by implementing one or multiple workloads, or do you want to fully adopt all workloads?

SoftwareONE is here to guide you in understanding the benefits of future-ready communication and collaboration tools, while enabling a structured, cost-effective adoption and change management plan that combines the technology, the process, and the people. As one of the first global partners awarded with the status of a Microsoft Adoption and Change Management Advanced Specialization you will benefit from our demonstrated knowledge, extensive experience, and proven success in delivering customer projects.

SoftwareONE's Adoption & Change Management Advisory helps you determine the impact of a proper Adoption and Change Management strategy on your workload and entire workforce based on our proven Adoption & Change Management methodology and recommendations based on the PROSCI approach. We bridge the gap between design and implementation by helping you create a base of fundamental Adoption & Change Management knowledge and defining clear governance rules and operational guidelines to make your Adoption & Change Management strategy a success across your organization. Each pillar of our service covers certain advisory steps that will help you creating a clear path to your desired state, following and adapting to your own speed and business needs.

Values of Adoption & Change Management Advisory



Grow adoption and increase productivity

through strategic insights on adoption growth potentials, user behaviour and workload usage to help you design your adoption plan based on the SoftwareONE adoption methodology and the PROSCI approach



Accelerate Your Digital Transformation

with a defined roadmap for adoption and change management to drive desired business outcomes, an identified adoption and change management core team, customized usage scenarios, as well as addressing digital integration and accessibility



Reduce risk of poor adoption

through decreasing negative impacts on your business productivity and efficiency, limiting Adoption & Change Management, not being adopted as a strategic asset & defining proper Adoption & Change Management project boundaries

If you are seeking a fundamental understanding of how your Adoption & Change Management strategy could look like, SoftwareONE's Adoption & Change Management Advisory is the ideal place to start.

Adoption & Change Management Advisory is a combination of multiple modules including interactive knowledge sharing, information gathering and design sessions to help kickstart your adoption and change management plan and mature to more advanced services.

The focus of these workshops is to ascertain the needs and challenges that currently exist within your organization and help you gather the insights you need to enable your workforce to fully embrace the benefits a Future Workplace such as Microsoft 365 brings to them:

- › **Discovering** your future desired state by analyzing where you currently are on your Future Workplace journey and defining the path for getting there.
- › **Assessing** the Adoption & Change status quo in your organization including analyzing the accessibility and digital inclusion within the workplace and identifying if there is a need for cultural change.
- › **Validating** the assessment through interviews with dedicated individuals to identify needs and short-term strategic goals to address recurring challenges.
- › **Preparing** you with an **Advisory Outcome Report** showing you how to get from your current state to your future desired state with a recommended Adoption & Change Management approach.

SERVICE OVERVIEW | Adoption & Change Management Advisory

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| Outcome | <p style="font-size: small;">Recommended Adoption & Change Management Approach</p> <p>Advisory Outcome Report (Future Roadmap)</p> <ul style="list-style-type: none"> › Future State Adoption & Change Management roadmap › Identify Adoption & Change Management Core Team › User scenario definition |
| <p>Key User & Stakeholder Interviews</p> | <p>Validate assessment & discovery outcomes</p> <p>Understand all your recurring challenges</p> <p style="text-align: center;">▶</p> <p>Understand your tools, devices and processes</p> <p style="text-align: center;">▶</p> <p>Refine goals to align with situation, strategy & values</p> |
| <p>Assessment</p> | <p>Understand current status, people and expectations</p> <p>Gain a clear understanding of scope & expectations</p> <p style="text-align: center;">▶</p> <p>Assess your processes, resources & communication</p> <p style="text-align: center;">▶</p> <p>Assess the level of resistance to change</p> |
| <p>Kick-Off Call & Discovery Workshop</p> | <p>Discover your future desired state</p> <p>Understand your journey</p> <p style="text-align: center;">▶</p> <p>Your digital transformation roadmap status</p> <p style="text-align: center;">▶</p> <p>Define the path to your desired state</p> |

While training and coaching are an essential part of your strategy, it's important to bring together the right people and tools to drive this whole process further. We are here to help you with this.

Understand the moving parts, all the steps and what is involved to plan your Adoption and Change Management roadmap. Contact our experts for a deep-dive into our offering.