

ANALYTICS DASHBOARD

Last Updated:
3 min ago

92%

Availability

95%

Actual vs Target



| Evolution | Metric | Actual vs Target | Actual | Target | Positioning |
|-----------|--------------------|------------------|---------|--------|-------------|
| | Revenue | | \$3.4M | 82.0% | 60 |
| | Profit | | \$1.2M | 108.7% | 45 |
| | Avg. Order Size | | \$885.0 | 71.8% | 1.5 |
| | On Time Delivery | | 99.1% | 99.0% | 65 |
| | New Customers | | 14.2% | 14.0% | 70 |
| | Cust. Satisfaction | | 98.3% | 105.0% | 75 |
| | Market Share | | 16.5% | 16.0% | 80 |
| | Sales per course | | 10.0% | 10.0% | 85 |

Business Intelligence

Application Services

Create information out of data

Customer Challenges

with Business Data Management



Complexity

How do you manage your various data sources to obtain relevant information?



Accuracy

How is your data currently helping you gaining a competitive advantage?



Strategy

How do you get the 360° view to realize your business potential and maximize profits?

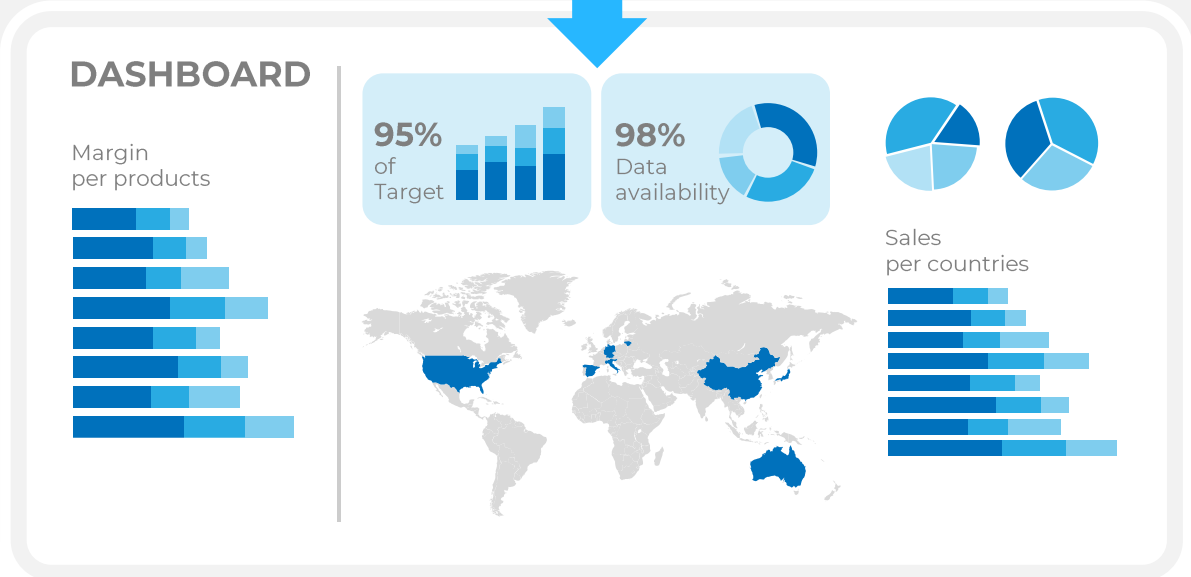
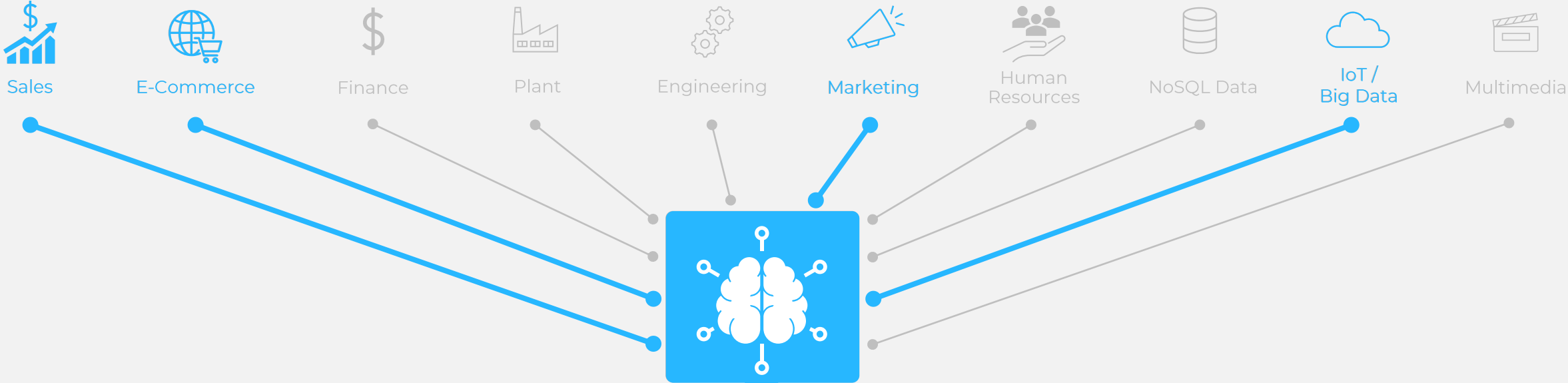


Visibility

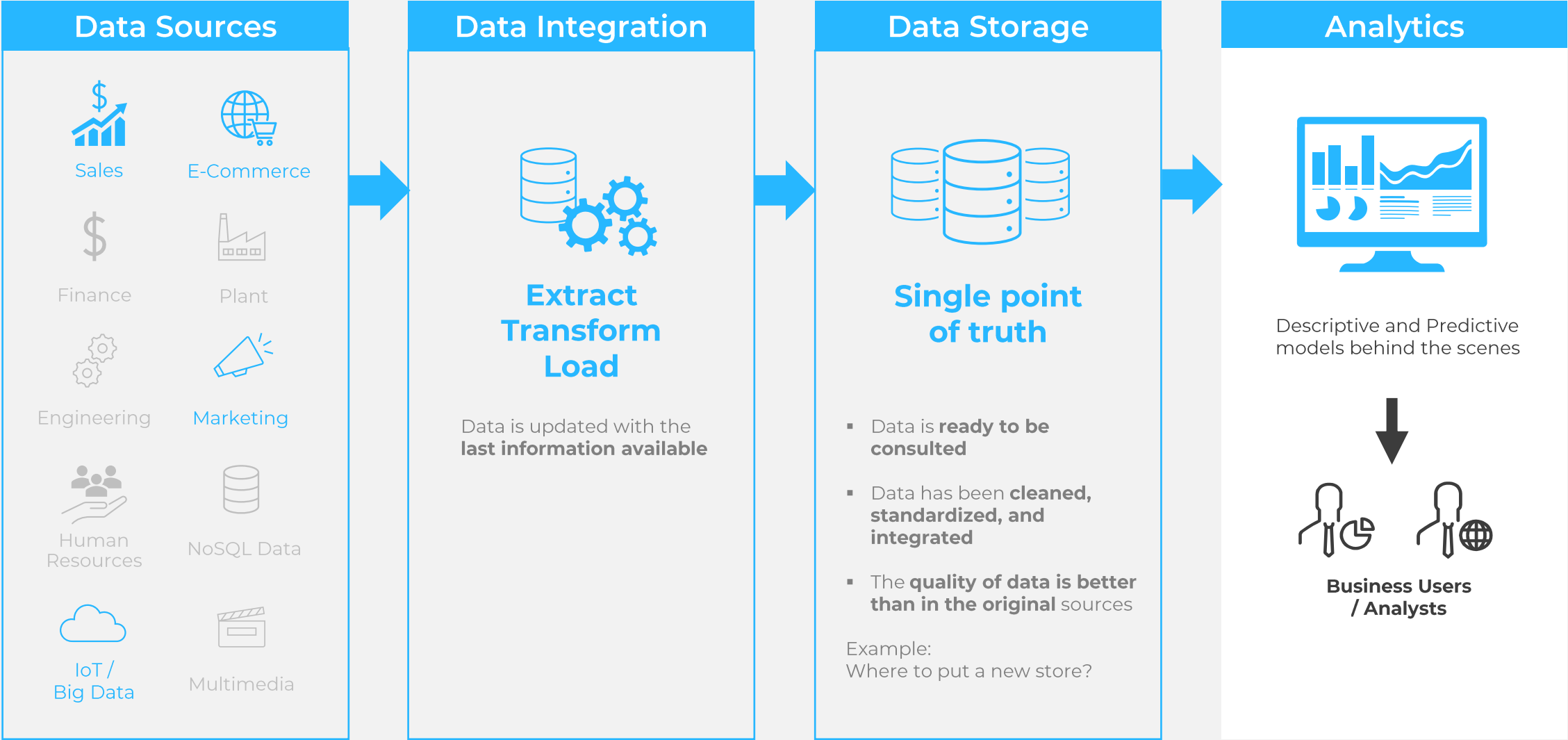
How do you create your KPIs to prevent business critical situations and drive innovation?

Need for Data and Business Intelligence expertise

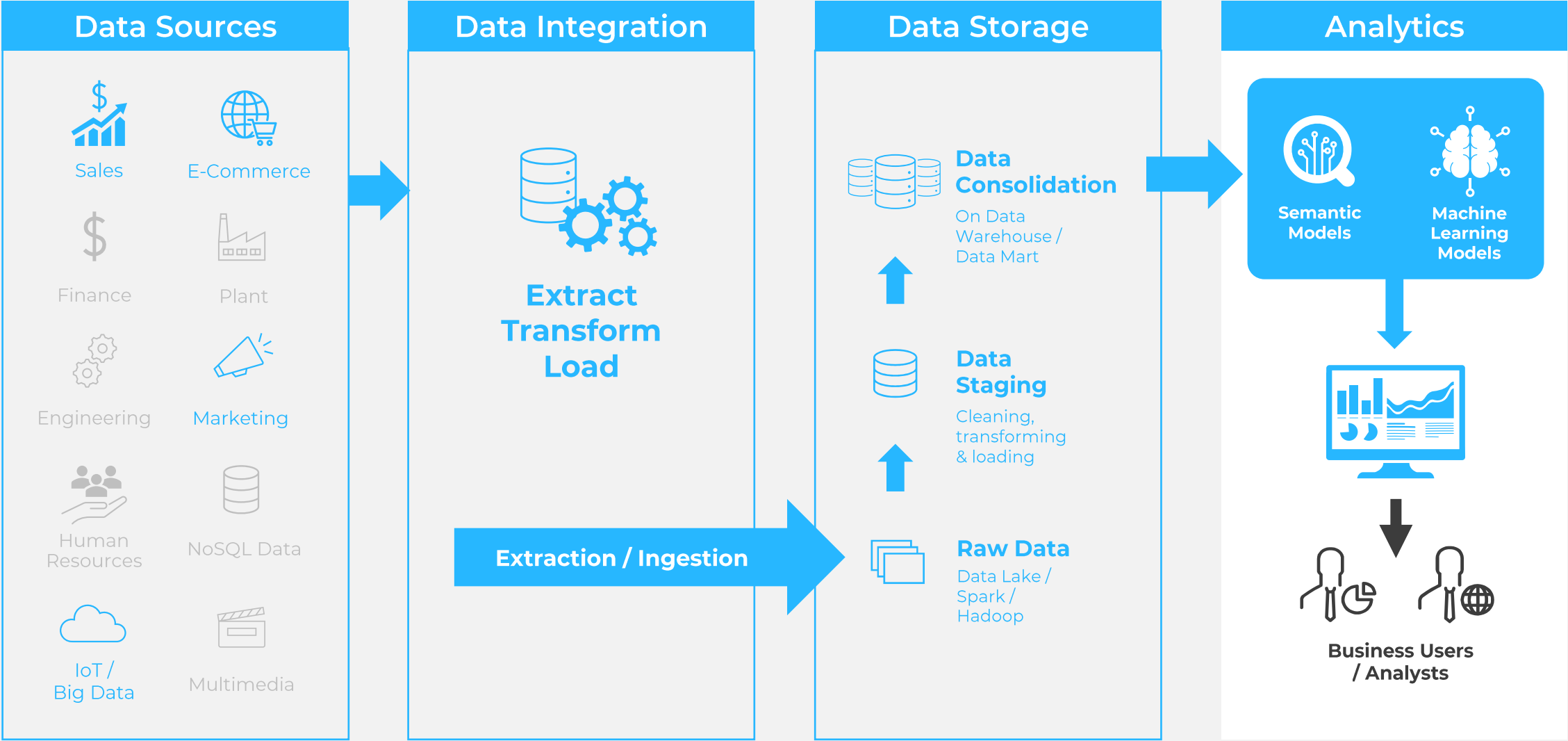
Business Intelligence Service



What is Business Intelligence?



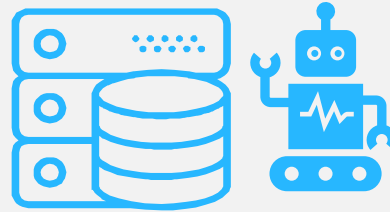
What is Business Intelligence?



What we can do for you:



Design & planning
of Data Store



Implement the Data Store
& process the Data



Reporting & presentation
(Dashboards and KPIs)

Business Intelligence Services

OUTCOME

Get the right data to make the right decisions for the right people at the right time.

✓ We will continuously add, update and improve components to transform your operating model to meet your information needs.



REPORTS & INFORMATION MODEL

Reporting strategy and Information Model based on customer needs



Understanding user-specific reporting needs to design corresponding artifacts



Building and testing of the customer-specific Information Model and reports



Deployment and configuration of Information Model and published reports



IMPLEMENT DATA STORE & PROCESS DATA

Populated central data store with integrated, high-quality data



Creation of efficient data preparation processes for periodic synchronization & historical data



Building and testing of data entry, preparation and loading processes for central data store



Central data store population by deploying, configuring and executing processes



PLAN & DESIGN DATA STORE

Design concept of the customized central data store



Introduction of BI concepts, their benefits and use cases



Data store design based on the information needs per business process



Solution ideation: Strategy planning and design

CUSTOMER

Values of the Business Intelligence



Support Business Strategy



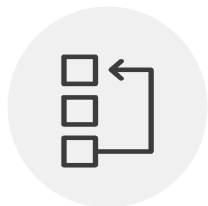
- ✓ **Optimize and adjust the company's strategy** with the help of actual and real situation representations.
- ✓ **Realize competitive advantages** through shorter and data driven decision making processes.
- ✓ **React to customer trends** with tailored Products and Services.



Increase Business Productivity and Efficiency



- ✓ **Optimize processes earlier and react faster** to new conditions based on customized thresholds.
- ✓ **Align companies' activities** with the right customers at the right time.
- ✓ Define goals and milestones which are tailored to the company's situation and needs.



Avoid Risks & Gain Confidence



- ✓ **Avoid** decisions based on **outdated or incorrect situation representations.**
- ✓ **Implement Risk Management** based on KPIs for customers, activities and products.
- ✓ **Obtain quality data** when it is required by business stakeholders.
- ✓ **Reduce guesswork to address the underlying causes** rather than just fixing symptoms.

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