

# Value Discovery for Microsoft 365 Copilot



## Unlock the full potential of Workplace AI with Microsoft 365 Copilot

Microsoft 365 Copilot is a Workplace AI solution that helps employees work smarter and focus on what truly matters. Microsoft 365 Copilot leverages the power of Microsoft AI to provide personalised insights, recommendations, and automation for everyday tasks.

**Value Discovery for Microsoft 365 Copilot** helps clients explore the benefits of AI reinvention, find the best functional

scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft 365 Copilot.

Aimed at senior business decision makers, functional or departmental leaders, AI champions, and IT leaders for organisations that have between 300 and 6,000 Microsoft 365 users and covers Microsoft 365 Copilot.

### What we cover

- An introduction to Microsoft 365 Copilot: how it can benefit your business, how it has evolved, and what it can do
- Review current technical and organisational landscape to understand AI readiness
- Learn how to drive adoption and manage change effectively
- Customise your Copilot experience with Copilot Studio
- Discover how to extend and integrate Copilot with your business data sources
- Build a robust business case using Microsoft's Business Case Builder
- Select core use case scenarios that will have the most impact for your organisation.

### Here's how our engagement unfolds:

#### Step 1 - Preparation

You can expect to receive pre-workshop surveys and questions to assess your current situation and goals, as well as a kick-off meeting to introduce the agenda and agree objectives of the engagement.

#### Step 2 - Inspire

We will share our vision and value of Copilot, discuss any security, governance and data concerns, and help you learn how to enable your users to adopt Microsoft 365 Copilot effectively.

#### Step 3 - Assess

We will help you understand how Microsoft 365 Copilot can transform your business, evaluate your current state and challenges, and envision and prioritise high value scenarios for different departments.

#### Step 4 - Design

We will inspire you with the potential of Microsoft 365 Copilot for your organisation, show you the value and impact of AI transformation, and guide you through the next steps to implement it with Viva acceleration if needed.

# Experience the power of Microsoft 365 Copilot firsthand

## Personalise your Microsoft 365 Copilot journey with our add-on modules

With our add-on modules, you can enhance your Copilot journey with specialised content and tools that suit your needs and goals. Whether you want to learn more about the technology behind Copilot, see how it can improve your business outcomes, or prepare for a smooth adoption process, our modules can help you get the most out of Copilot. Don't miss this opportunity to explore the full potential of Copilot for your organisation.

Technology module	Use cases module	Adoption readiness module	Extensibility module
Explore Copilot's AI and cloud capabilities, architecture, design, and Microsoft integrations.	See how Copilot can transform various functions in your organisation with deep dives into your own business processes.	Get ready for a seamless and effective Copilot adoption that can boost your organisation's performance and results.	Customise Copilot to suit your needs, plan for its expansion, and explore its use beyond Microsoft 365.

### What to expect

At the conclusion of the engagement, your organisation will gain insights into its readiness for AI integration from both a technical and organisational perspective, highlighting areas that may need attention prior to implementing Microsoft 365 Copilot. You will receive a ranked list of high-value scenarios for Copilot within your business, tailored to your specific goals and challenges. Also, you will understand the potential business value derived from using Copilot, including an

analysis of the expected ROI based on a financial model generated by Microsoft's Business Case Builder. Please be aware that your organisation is expected to supply the necessary data to ensure an accurate business case projection. Finally, we will collaborate to develop a practical, achievable roadmap for your organisation's AI adoption, complete with schedules and risks.

Join us in making your journey with Microsoft 365 Copilot a success. With our expertise and strong partnership with Microsoft, we ensure your organisation is not just adapting but thriving in the high-performance workplace.



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