Single unified client experience

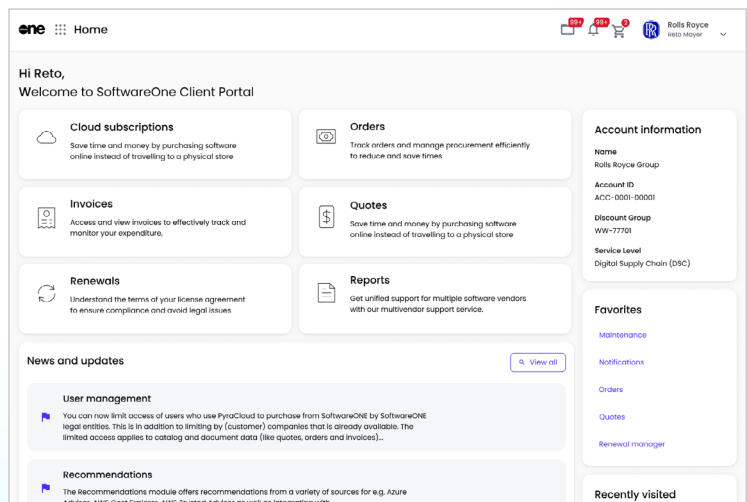## Streamline how you engage with SoftwareOne through our digital client portal

As a client-centric organisation, we are constantly striving to provide you with the best possible services and solutions. Our Client Portal provides you with a single access point to our digital platforms and services to streamline how you interact with SoftwareOne.

SoftwareOne Marketplace

Through our Client Portal, you get access to our digital marketplace where you can browse, buy, manage, and monitor software purchases from over 7,500 publishers.

Software is typically the largest investment a company makes, besides its people. But few businesses have the tools to simplify software procurement and ensure that their software estate is continuously cost-optimised and aligned with business objectives. SoftwareOne Marketplace solves this challenge by providing a digital software supply chain where you can:

- **Transact software licenses and cloud subscriptions**
- **View the entire on-premises and cloud software estate**
- **Manage contracts**
- **Track and control renewals**
- **Identify cost saving opportunities across the entire software estate**

Cloud Spend Management

When moving to the cloud, clients often find themselves experiencing cloud costs far in excess of their budget – particularly if they start their cloud journey without a proper governance model in place. Though our Client Portal, you also get access to our cloud spend management tool.

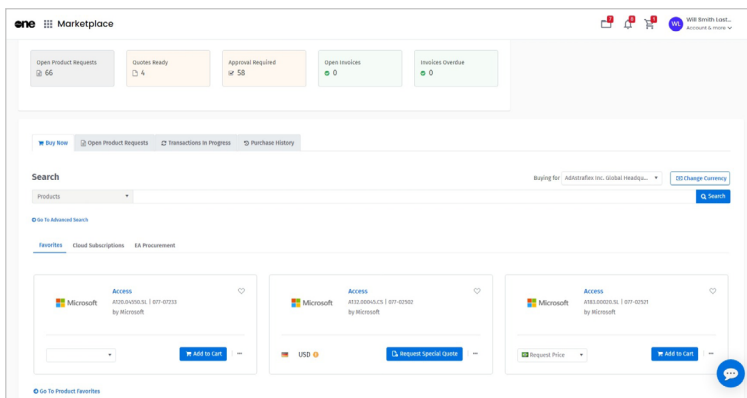# 72%
Of organisations struggle to manage software licenses

82%
Of organisations struggle to manage cloud spend
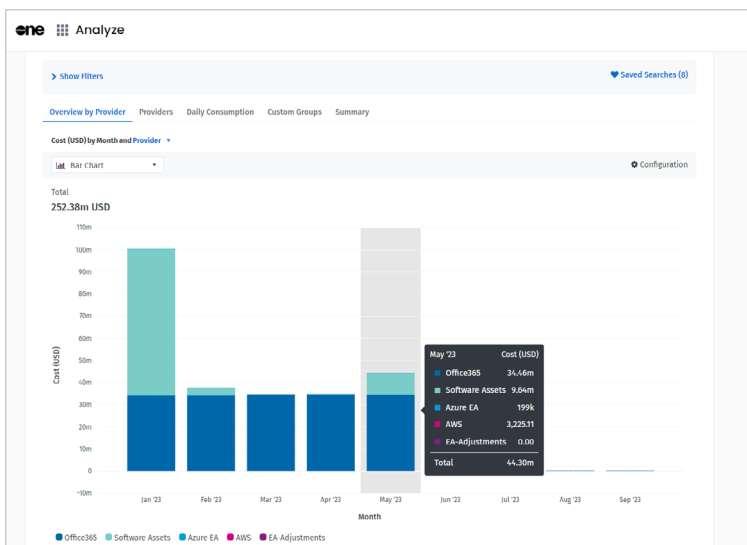
39%
YOY increase in the amount of cloud spend over budget
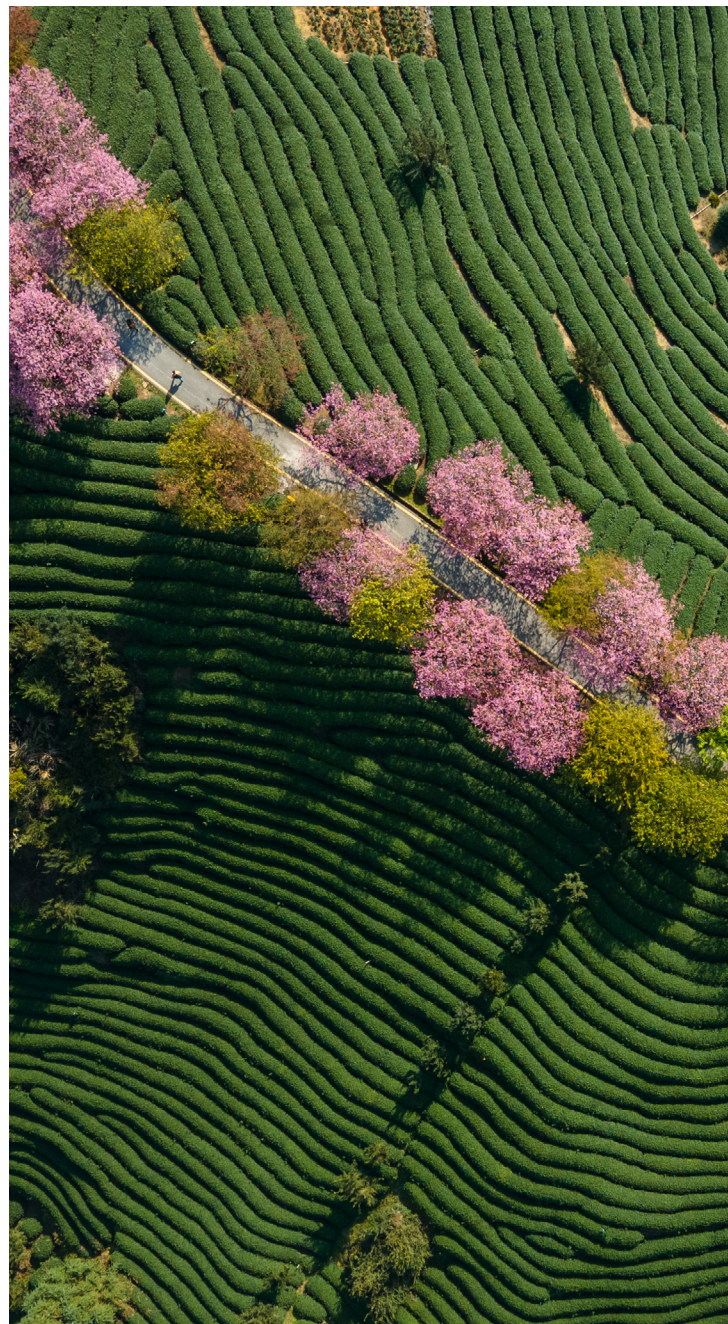
*Flexera State of Cloud Report 2023

As cloud consumption scales, our cloud spend capabilities help you to easily grow with your business demand, both with SaaS and IaaS offerings. Get the insights and control you need to distribute consumption costs to the departments driving the usage. Simplify the governance, budgeting, spend tracking and charge back of cloud costs to your business cost centres.

Single view into all software transactions

Single view into cloud resources, spend and consumption

Our goal is to enable our clients to reach their goals

SoftwareOne Client Portal provides convenient access to our products and services. It provides a marketplace for software and cloud subscription purchasing as well as a unified view into all transaction data, entitlements, contracts as well as cloud consumption and spend. This can help you...

Improve visibility into your software estate by:

- Detailing your entitlement positions including contracts, assets and license overviews to make it easier to track.

- Providing past and forecasted contract costs for better budgeting and negotiations.

- Reporting on your budget and spend across your entire software estate.

- Being a single source of truth enabling you to make informed purchasing decisions for your business.

Optimise costs & avoid unnecessary spend by:

- Identifying cost saving opportunities through contract consolidation.

- Better managing your cloud consumption to track against budgeted spend so you don't get any surprise bills.

- Alerting you when an overage or spike in cloud consumption puts your budget at risk.

- Providing renewal data that puts you in the best position to negotiate with providers and avoid late fees for missed renewals.

Increase operational efficiency by:

- Simplifying the software procurement process with a defined software catalogue which streamlines the end user experience.

- Automating custom reports, reducing manual effort.

- Creating chargebacks so you can easily allocate costs to the business units driving the spend.

- Integrating with your ERP or other ITSM platforms to give you a "Zero Touch" procurement experience across your business.

Avoid risk by:

- Giving you a single view of your entitlement position, and hence the data you will require if audited.

- Providing data to track and manage renewals

- Empowering IT to become the enabler of the business - preventing "Shadow IT."

- Controlling and tracking spend across multiple cloud providers to forecast overages and take action.

We also offer a number of managed services that provide guidance and expertise to simplify the management of software and cloud assets and detailed reports and dashboards are available through our Client Portal.

CONTACT US TODAY

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