

SoftwareOne VMware Advisory for Azure



Run VMware on Microsoft Azure and accelerate cloud migration

Optimise licensing costs and get predictable pricing on Azure

Are you evaluating new options for your VMware environment? Microsoft Azure VMware Solution (AVS) is the fastest and easiest way to migrate your VMware workloads to the cloud – and now, for a limited time, you can lock in pricing for up to 5 years.

Sold and supported through Microsoft, AVS is a fully managed service allowing you to run VMware workloads natively on Azure. Your team will find a familiar VMware environment in Azure, enabling the use of existing tools and processes for managing and operating your VMware workloads. With AVS, you can migrate to the cloud with little or no refactoring. Then quickly and easily scale up or down to meet business demands and improve your disaster recovery and security profile. Even better, AVS is the fastest path to the cloud where you can innovate on your workloads with over 200+ Azure Services.



Migrate within weeks without refactoring.



Innovate applications at your own pace.



Achieve better performance and security.



Take advantage of existing Microsoft licenses.



Free up staff to focus on higher value tasks.

Why businesses move VMware workloads to Azure

- Licensing concerns
- Data centres expiry and software end of life
- Urgent bursting capacity needs
- Security threats
- Avoidance of software and hardware refresh
- Budget and resource constraints
- Extension and scaling of apps
- Disaster recovery needs

Benefits of Azure migration

- Price protection
- Business and IT agility
- Global scale and elasticity
- Increased security and resiliency
- Proximity to data and AI services
- Platform for developer innovation
- Sustainability and carbon reduction

Limited time offer – through December 31, 2024

Lock in AVS pricing and discounts for 1, 3 or 5 years

Save with existing Microsoft licenses including free extended security updates for Windows Server 2012 and SQL Server 2012

Why SoftwareOne for Microsoft Azure and VMware?

2,900+

Azure certifications

500+

VMware certifications

24

All 6 Microsoft solution partner designations and 18 specialisations

Top 5

VMware partner globally

#1

Azure license sales partner globally

Breadth of capabilities

- End-to-end provider of software and cloud solutions
- Cloud transformation, application modernisation, business applications, digital workplace, data and AI, and more
- Global reach with 16 delivery centres, combining nearshore and local experts in over 60 countries

Commercial excellence

- Enterprise-grade digital transformation for businesses of all sizes
- Combining IT services and software licensing expertise to reduce costs and risks
- Extensive ecosystem of software partnerships

OmniCable implemented a robust disaster recovery solution using Azure VMware Solution, meeting customer needs even when disaster strikes.

“SoftwareOne has the deep technical connections with VMware and Microsoft that helped us navigate the technical hurdles as we worked through the process.”

Allison Ruggles, VP, IT, OmniCable



Microsoft Partner | Azure Expert MSP



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