



Assessment for Modernizing Data Platform with

Microsoft Fabric

Platformation™

Makes the Difference

www.sonata-software.com



Building Future Ready Data Foundation for AI Era



Modernize Enterprise Ecosystem

Improve Customer & employee experience

Boost people productivity

Transform business processes with industry AI models

Enable data culture with data foundation & self service



Accelerate Time to value

Setup Data Foundation, accelerate data products build

Improve agility with autonomous data platform

Self service BI with Industry models

Faster builds with low code & one click features



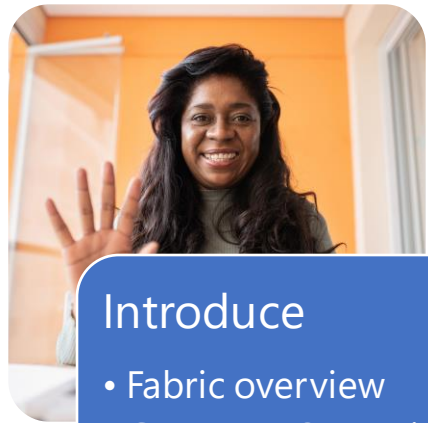
Reduce total cost of ownership

Reduce Redundant workloads & data duplication

All in one Data & Analytics SaaS Platform – with One Cost Model

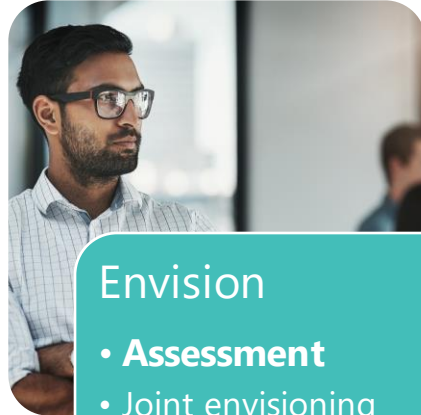
Build Data Mesh using existing investments

Customer onboarding to Fabric – experience map



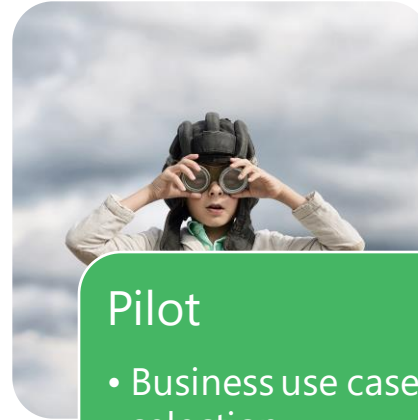
Introduce

- Fabric overview
- Customer Scenario Specific Value proposition



Envision

- **Assessment**
- Joint envisioning
- Enablement – Fabric in a day
- Solution Point of View
- ROI Analysis
- Develop Roadmap



Pilot

- Business use case selection
- Show case the new paradigm
- Evaluate solution benefits



Accelerate

- Expand
- Adoption

What do we assess, why and how?

What?	Why? (Benefits)	How?
Business Priorities	<ul style="list-style-type: none">• Modernization & adoption approaches can be tailored• Critical input for the roadmap definition• Align organization efforts to the right priorities	<ul style="list-style-type: none">• Envisioning session• Stakeholder discussions/interviews• Envisioning Template
Current Landscape	<ul style="list-style-type: none">• Baseline for the transformation journey• Understand pain points, limitations, challenges and improvement opportunities	<ul style="list-style-type: none">• Tools & Templates assisted• Information gathering & validation session/s
Platform maturity	<ul style="list-style-type: none">• Platform maturity against business priorities• Understand root cause of current challenges and recommend solution	<ul style="list-style-type: none">• Data from landscape analysis and stakeholder feedback
Data Model maturity	<ul style="list-style-type: none">• Foundation for Self Service analytics and AI journey	<ul style="list-style-type: none">• Industry model mapper• Expert review
Cost & ROI	<ul style="list-style-type: none">• Identify optimization opportunities• Help decide on the investments	<ul style="list-style-type: none">• Cloud billing data, application licensing & service costs data analysis

Assessment Scenario

1. On-premise to Azure Cloud data platform migration

2. Compete Cloud to Azure SaaS / hybrid cloud

- AWS Redshift to Fabric
- Snowflake to Fabric

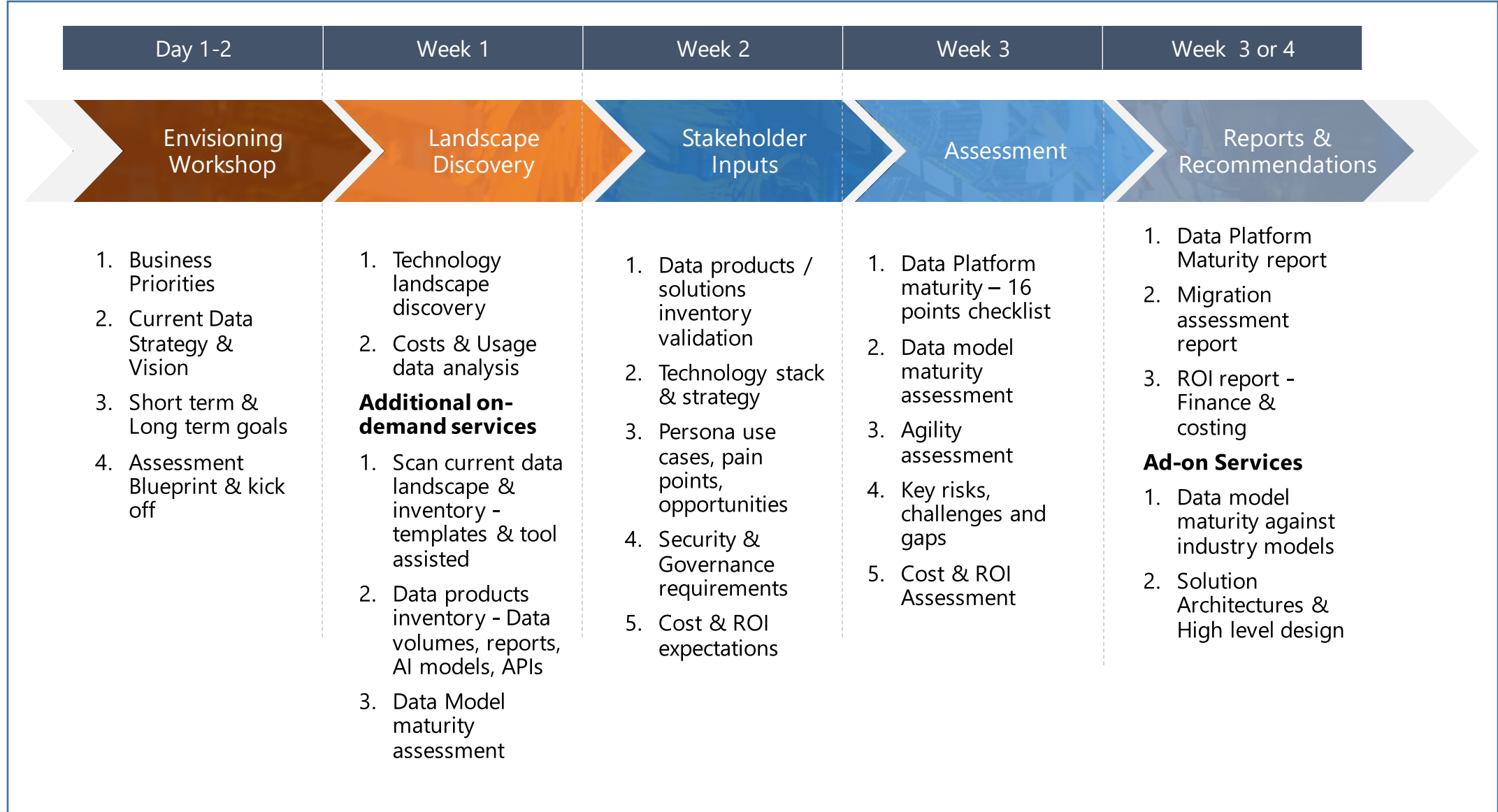
3. Azure PaaS to SaaS

4. Fabric for Dynamics 365 customers

5. Tailored assessments

- Power BI migration to Fabric. Leveraging AI.
- AI/ML migration to Fabric

Assessment Blueprint



Sizing & Estimation

Small

- Subset of the platform
- Smaller, less complex systems
- Typical Org size: <500 Mn
- Clear ownership of data systems / centralized platform
- Assessment Estimate: 5K USD

Medium - Large

- Medium / Large enterprise landscape
- Typical org size: <2Bn
- Enterprise applications, some regional / departmental systems exist
- Assessment estimates: ~10K USD

X-Large / Complex

- Several legacy systems / Highly customized applications
- Complex and Heterogeneous technology platforms
- Too many decentralized / disconnected systems
- Data strategy not owned / defined
- Assessment estimation: custom

THANK YOU



SONATA SOFTWARE

Platformation™

Makes the Difference

www.sonata-software.com

