

Simplify Your VMware to Azure Migration with Sonata's Expert Solution

Effortless transition enabling stability, consistency, and cost savings

Are you feeling uncertain about the future of your VMware infrastructure? With Broadcom acquiring VMware in 2023, many of you face challenges like the shift from perpetual licensing for vSphere and the bundling of support into subscriptions. Add to that the discontinuation of the free vSphere version and the sale of VMware's end user compute division to KKR, and it's clear that the VMware landscape is changing dramatically. These changes may leave you questioning the stability of your current virtualization strategy and the potential impact on your IT budget.

It's worth noting that [89% of enterprises](#) have already adopted a multi-cloud strategy, while [70% of today's applications](#) still run in corporate data centers and private/hybrid clouds.

If you're looking for a smoother path forward, Sonata can help you navigate these challenges and find a solution that ensures your business continuity and growth. We can seamlessly transition your infrastructure from **VMware to Microsoft Azure**, ensuring stability, consistency, and significant cost reductions.

Azure options for VMware workloads

Sonata's Solution for Migrate "As Is" to Azure VMware	Sonata's Solution to Modernize with Native Azure IaaS & PaaS
<ul style="list-style-type: none"> • Migrate quickly/data center exit, no application modifications required • Retain VMware skills, familiar tooling • Use VMware technology stack on Azure for symmetry with on-premises • VMware subscription licenses included, no on-prem license required 	<ul style="list-style-type: none"> • Modernize with flexible IaaS and PaaS services • Leverage Azure and cloud skills • Shift to Azure compute, storage, and networking infrastructure • No VMware licenses required

Both options leverage Azure's management, security, and compliance services, working seamlessly across Azure and on-premises workloads—ideal for hybrid cloud management. Choose one, or a combination of both, and migrate on your terms with Sonata and Microsoft.

16% average savings of direct infrastructure-related costs with Azure.	37% average three-year costs savings when you run equivalent workloads on Azure.	54% potential total cost of ownership savings on Azure vs running on-prem.
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How Sonata Can Help


Assessment In a Box: VMware Migration to Azure	Pilot Migration in a Box: VMware Migration to Azure
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<p>A comprehensive assessment of your on-premises VMware environment to help you plan and estimate the costs associated with migrating your workloads to Azure. It includes tools and processes to:</p> <ul style="list-style-type: none"> Analyze your current VMware infrastructure (VMs, storage, networking). Identify workloads suitable for migration to Azure. Estimate migration costs and resource requirements on Azure. Generate a migration plan with timelines and steps. 	<p>This solution builds upon the assessment and helps you validate your migration plan through a pilot project. It involves:</p> <ul style="list-style-type: none"> Migrating a select set of VMs from VMware to Azure. Testing the migrated VMs in the Azure environment. Verifying performance, security, and functionality. Providing insights and adjustments for the full-scale migration.
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Business Benefits

- Cost Optimization:** Optimize licensing costs and save up to 70% with 3-year Azure reservations
- Predictable Pricing:** Avoid potential price increases with predictable pricing
- Faster Time-to-Market:** Migrations made 20-40% quicker with Sonata tools & accelerators
- Leverage Azure Hybrid Benefit:** Save up to 80% when you combine Azure Reservations with Azure Hybrid Benefit.
- Reduced Risk:** Mitigate migration risks with Sonata’s well-proven methods, tools, and accelerators for a smooth modernization process.

Sonata’s Assessment’s Pricing Model

 the infrastructure <small>(# of VMs on VMware)</small>	Duration of Assessment	Price
<5000 VMs	2 weeks	\$19,000
5000 to 10000 VMs	3 weeks	\$27,000
10000 VMs to 15000 VMs	4 weeks	\$38,000

Why Partner with Sonata?

- Trusted Microsoft Partner for 30+ Years:** Serving over 400 global clients, including Fortune 500 companies, with Microsoft solutions partner designation for all Microsoft solution areas.
- Expertise in VMware and Azure:** Sonata brings extensive experience in both Microsoft Azure and VMware, backed by SMEs who have successfully delivered complex migration programs for global clients.

- **Accelerated, Cost-Effective Migrations:** Our proprietary tools and accelerators streamline the migration process, saving time and reducing costs.

Take the First Step Towards a Seamless Azure Migration

As a leading billion-dollar modernization engineering company, Sonata brings extensive experience and expertise to every migration project. [Contact us today](#) to schedule your VMware to Azure migration assessment.