

# Simplify IoT solution device and gateway management

Edge Manager



Cloud Platform  
Data Platform  
Application Integration

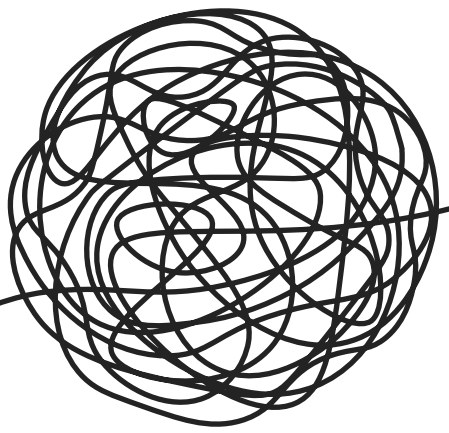


# Why Sopra Steria?

Your issues > Our convictions

## Your problems

- What is the **ROI** of digital solutions in my environment?
- How to deploy these solutions while **controlling** costs?
- How to **quickly** convince of the relevance of these solutions?
- How to make these solutions **sustainable** ?



## Our convictions

- Developing a **shared 360** vision
- Use a **frugal, robust and scalable** approach.
- Fast** execution: key success factor
- Thinking "**process-centric**"

# Our know-how

## STRATEGY

### BUILDING, STRENGTHENING THE IOT STRATEGY

Building of IoT deployment strategy, Building of experts teams providing a pragmatic vision, directly applicable company-wide and a deep knowledge of business process

## TECHNOLOGY

### PROVIDE TOOLS AND TECHNOLOGICAL EXPERTISE

A shared technological base to meet the needs of projects at best cost



## PROJECTS AND METHODS

### INDUSTRIALIZE QUICKLY IOT PROJECTS

A organization, teams and methods dedicated to transform ideas into industrialized products, process centric and benefits-driven

### EMERGENCE AND SPREAD SPREAD THE IOT CULTURE

Raise employee awareness of the IoT and business opportunities through use cases, communication and training program

TO MEET THE



## ORGANIZATIONAL CHALLENGES

- Shared 360 Vision
- Frugal, robust and scalable methodology
- Speed of execution
- Process-centric

## TECHNOLOGICAL CHALLENGES

- Connect existing assets
- Industrialization of projects
- Reduction of Time To Market
- Extracting the benefits of new technologies
- Improving operational efficiency

150+

Embedded IOT developers / makers, Edge & Cloud, Consultant & Expert in France, UK, Spain, Norway, Germany and India



100+

partners (devices, connectivity, platform, incubators, AIoT) from GAFAM to startups & SMEs for a strong IoT ecosystem



## PURCHASES

Sopra Steria recognised as "Leader" in the study "Worldwide IoT Services" from the main Market Analysts (2018) and "Digital Manufacturing Services" (2019, 2021)

Sopra Steria #1 French IoT Hiring Company (Jobijoba 2017)



# Factors driving the need for edge management

75%

of enterprise generated data will be created and processed at the edge by 2025

60%

Reduction in time spent configuring edge analytics modules and devices

Staff and training needs will go up dramatically to handle IoT solutions and devices

# Simplify IoT solution device and gateway management

Sopra Steria + Azure +  
IoT

Sopra Steria's Edge Manager helps you maximize the value of your custom-built IoT solutions by simplifying how you manage, configure, and deploy changes to edge devices and gateways. Our graphical tools allow you to group devices, push settings, deploy smart logic and modules, and rollout upgrades – reducing costs and improving performance.

# Optimize custom solutions



## Simplify

Streamline management of your solution and entire fleets of edge devices without a large staff and extensive training



## Improve

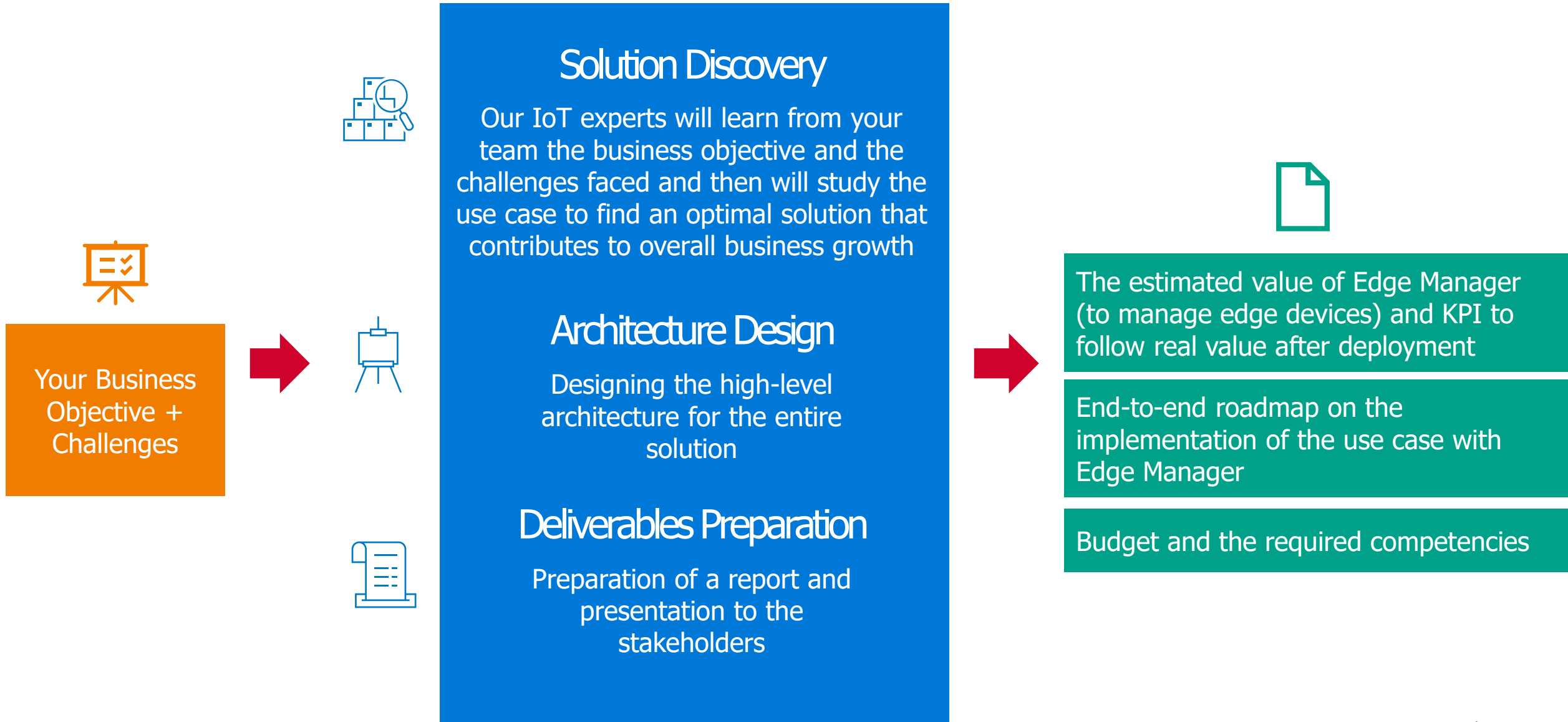
Continually enhance your solution with easy deployment of new settings and edge logic without manual overhead



## Save

Reduce your cost to manage, maintain and grow your solutions with a simplified framework and graphical tools

# Assessment Approach & Deliverables



# Assessment Timeline

## Prepare & Present (1 day)

Prepare the report and present to stakeholders



## Solution Discovery (2 days)

Experts will learn & study the business objective to find an optimal solution



## Design Architecture (2 days)

Design the high-level architecture

