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The world is how we shape it.

Sopra Steria

# **Discover Right ERP**

Workshop and analysis to help choosing the right ERP system to a fixed price!

Accelerate your business with Microsoft Dynamics 365. We can help you decide if Dynamics 365 Business Central or Dynamics 365 Finance is the best fit for your business in multiple dimensions such as business processes, business plans, current systems and so on and quickly unlock the value and potential in Microsoft Dynamics 365.

For some companies and organizations, it is not obvious which D365 ERP system is the best fit. Even for some large companies, D365 Business Central may be sufficient, and some smaller companies may need D365 Finance.

# **Dynamics 365 Business Central**

Microsoft Dynamics 365 Business Central is an ERP solution for small and mid-sized organizations that automates and streamlines business processes and helps you manage your business. Highly adaptable and rich with features, Business Central enables companies to manage their business, including finance, manufacturing, sales, shipping, project management, services, and more.

#### **Dynamics 365 Finance**

Microsoft Dynamics 365 Finance is a modern and flexible ERP-system that helps the world's leading organizations and companies manage and monitor the performance of their financial operations in real time, predict future results and make data-driven decisions to drive growth. Microsoft Dynamics 365 Finance supports global organizations of all sizes in various industries to be agile and transform their markets with new business models.

### Sopra Steria Discover Right ERP Workshop

Sopra Steria provides an analysis based on business processes, business needs, and company structure, etc. with a final report that answer which ERP solution, D365 Business Central or D365 Finance & Supply Chain Management, suites the organization best.

#### Value

You get assisted in choosing ERP-system and gain increased certainty that the correct system is selected based on the company's specific requirements.

#### Deliveries

The implementation will consist of the following activities:

Conduct several rounds of workshops/meetings for defined areas:

- Basic understanding of organization, company structure and future plans.
- Basic understanding of business model
- Basic understanding of business processes
- Basic understanding of current system solution and existing integrations

 Basic understanding of business requirements

Draw up Advantages/Disadvantages Dynamics 365 Business Central or Dynamics 365 Finance based on the results of the above workshops.

Advice on which system fits best.

Recommendation of the way forward (documented report)

# Reports from the discovery

- Compilation of results from meetings/workshops
- Compilation of business model and business processes at a high level
- Compilation of the current system solution and integrations
- Analysis advantages/disadvantages
- Recommendation and decision moving forward

#### Pricing

Sopra Steria delivers Discover Right ERP analysis. The fixed price for the service is SEK 95,000 excluding VAT. The assignment will be carried out intensively in 2-4 weeks.

#### About Sopra Steria

Sopra Steria, a European Tech leader recognized for its consulting, digital services and software development. With 47,000 employees in nearly 30 countries, the Group generated revenue of €4.7 billion in 2021.

# **Microsoft Partnership**

Sopra Steria is a designated Microsoft Cloud Solution Partner – one of the first partners in Europe to receive all 6 designations. We are also an appointed Azure Expert MSP Partner – a very rare certification to obtain, which currently about 50 partners in the world hold.

Microsoft Solutions Partner Microsoft Cloud

# **Contact us**

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