



## Migration to Azure: Azure SQL Managed Instance

Leverage cloud native PaaS technology for your DB workloads



A journey to cloud can include the usage of intelligent DB solution like Azure SQL Managed Instance. This scalable SQL offering combines DB compatibility with modern PaaS benefits. Space Hellas can guarantee successful migration and cloud value.

Space Hellas offers a comprehensive and based to proven cloud standards approach to migrating to Azure SQL MI:

Discovery and Analysis – Assessment – Planning – Execution



### Why customers migrate to Azure SQL Managed Instance

- “Re-platform” migrations leverage cloud native technology and benefits
- Maximize cloud value
- Major flexibility
- Optimize IT operation and reduce administration footprint
- Built-in security
- Built-in high availability

### Increased agility and flexibility

- Easing of increasing resource demands
- Cloud scalability
- Address abruptly growing business requirements at once
- Simplified IT Operation
- Maintain IT capacity during volatility of Covid era

### Guaranteed performance and security

- Utilize high-performance SQL instance and resources for your DBs
- Enhanced Security protection built-in within Azure & advanced security offerings for tenants to use

### Reduction in costs

- Proper sizing for optimal SQL MI resources utilization
- Reserve SQL MI and gain maximum cost savings
- Minimal operational effort and greatly reduced SQL administration

“Our ERP applications constitute the very core of this company’s production & operation. On-premises SQL server hardware couldn’t keep up with the continuous business growth in terms of capacity but also SQL administration for the numerous DBs. As Space Hellas was engaged to resolve this issue, it was made clear that Azure SQL MI solution was the only solution. The whole process of assessment, planning and execution was the reassurance we needed to trust the cloud for our core apps”

- Spyros Psarras, IT Systems Administrator, Philosofish SA

# How Space Hellas offerings work, to achieve business benefits



## Advisory & Implementation

- 6 Gold & 2 Silver Microsoft Competencies
- More than 10 Azure certified engineers and specialists



## Operation / Monitoring / Managed Services

- Subscription provisioning & management
- After sales support – operation of customer infrastructure
- Implement monitoring solution / integration with existing tools



## Billing – Cloud Spending

- Billing services & granular reporting via Space Hellas' Splunk platform
- Control & drill down in your cloud spending
- Monthly consolidated billing
- Customized billing terms



## SPACE CSP Advantages

- CSP tier-1 Microsoft partner
- Subscription provisioning and management
- You pay only for what you need and what you use
- Competitive pricing
- Azure CSP Credits
- Space Hellas is your single point of contact for technical, support and billing
- Support with escalation path to Microsoft
- Monthly consolidated billing and customized terms
- Drill down in your cloud spending

## Support

- 24/7 Service Desk providing agreed SLAs
- On-site support if needed
- 3rd level support and escalation path to Microsoft
- Leverage back-to-back premier support contract of Space Hellas for advanced support services from Microsoft (better response times, priority, etc.)